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Thursday, April 07, 2022 | Monthly Market Outlook, an excerpt

Compremum buy (reiterated)

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The declines in Compremum's share price were largely related to the general sentiment in the stock market and negative reports from tender proceedings. It is particularly disappointing to learn that the consortium did not win the tender for the modernization of 90 train cars, which was the largest tender in which the consortium took part.

On the other hand, the Company managed to secure a contract for the periodic repairs of 14 railcars amounting to PLN 38m net of which 60% is to go to Compremum. As a result, we reduce forecasts of revenue from this segment by half in 2022.

We have also decided to lower our forecasts in subsequent periods, at which point the consortium is unable to handle such large orders, as demonstrated by the loss of the tender to modernize 90 railcars.

However, the railway segment is not the Group's main source of revenue, so the worse prospects for the sector do not affect the Company's financial position to a large extent.

Taking this into account, we are lowering our target price for CPR but we maintain a buy recommendation after an excessive downward correction.

| Current Price | 3.20 PLN | Upside |
|-----------------|----------|--------|
| 9M Target Price | 4.87 PLN | +52.2% |

| | r | ating | target price | | issued |
|------------------|--------------|-------|---------------|--------|------------|
| new | | buy | 4.87 PLN | 20 | 022-04-07 |
| old | | buy | 5.32 PLN | 2 | 2022-01-17 |
| Key Metrics | | | (| PR PW | vs. WIG |
| Ticker | CPR PW | 1M Pr | ice Chng | -2.4% | -12.5% |
| ISIN | PLPZBDT00013 | YTD F | rice Chng | -17.1% | -9.8% |
| Outst. Stock (m) | 44.8 | ADTV | 1M | О. | 1 mln PLN |
| MC (PLN m) | 143.5 | ADTV | 6M | 0.2 | 2 mln PLN |
| EV (PLN m) | 192.2 | EV/EE | BITDA 12M fwd | 4.8 | +18.4% |
| Free Float | 31.6% | EV/EE | BITDA 5Y avg | 4.1 | premium |

Earnings Projections

| (PLN m) | 2020 | 2021P | 2022P | 2023P | 2024P |
|--------------------|---------|-------|--------|---------|---------|
| Revenue | 194 | 190 | 242 | 333 | 290 |
| EBITDA adj. | 51 | 48 | 49 | 55 | 42 |
| EBITDA margin | 26.1% | 24.9% | 20.4% | 16.4% | 14.5% |
| EBIT adj. | 42 | 39 | 41 | 45 | 31 |
| Net income adj. | 25 | 29 | 29 | 30 | 18 |
| P/E adj. | 5.8 | 5.0 | 4.9 | 4.7 | 8.1 |
| P/B | 0.6 | 0.6 | 0.5 | 0.5 | 0.5 |
| EV/EBITDA adj. | 4.2 | 3.8 | 3.9 | 4.3 | 6.1 |
| DPS | 0.00 | 0.00 | 0.00 | 0.16 | 0.20 |
| DYield | 0.0% | 0.0% | 0.0% | 5.1% | 6.3% |
| Forecast Update (% | change) | | 2022P | 2023P | 2024P |
| construction | | | -10.5% | -9.0% | 0.0% |
| RES | | | -3.4% | -25.0% | -33.3% |
| rail industry | | | -50.0% | -44.4% | -65.0% |
| EBITDA | | | +12.1% | -2.2% | -4.5% |
| net income | | | +27.1% | +0.7% | -11.6% |
| DPS | | | 0.0% | 0.0% | 0.0% |
| OCF | | | +9.0% | -66.0% | +27.1% |
| net debt | | | +94.9% | +165.8% | +233.3% |

Financial Highlights

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|---------------------------------------|---------------------------------------|-------|-------|-------|-------|
| (PLN m) | 2020 | 2021P | 2022P | 2023P | 2024P |
| housing | 7 | 2 | 0 | 0 | 0 |
| construction | 159 | 160 | 170 | 191 | 100 |
| GSMR | 83 | 139 | 170 | 191 | 0 |
| RES | 0 | 0 | 21 | 68 | 92 |
| rail industry | 0 | 0 | 12 | 20 | 21 |
| Operating cash flow | 33 | 38 | 24 | 7 | 23 |
| D&A | 8 | 8 | 8 | 10 | 11 |
| Working capital | -16 | -2 | -18 | -39 | -14 |
| Investing cash flow | -1 | -5 | -30 | -40 | -30 |
| CAPEX | -1 | -5 | -30 | -40 | -30 |
| Financing cash flow | -8 | -24 | 7 | -11 | -13 |
| Dividends/Buyback | 0 | 0 | 0 | -7 | -9 |
| FCF | 34 | 43 | 54 | 47 | 53 |
| FCF/EBITDA | 67% | 90% | 109% | 86% | 126% |
| OCF/EBITDA | 65% | 80% | 49% | 13% | 54% |
| · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · · | | | | |

Key Balance Sheet Figures

| (PLN m) | 2020 | 2021P | 2022P | 2023P | 2024P |
|---------------------|------|-------|-------|-------|-------|
| Assets | 524 | 530 | 570 | 595 | 607 |
| Fixed assets | 208 | 205 | 226 | 257 | 276 |
| Equity | 222 | 251 | 280 | 303 | 311 |
| Minority interests | 0 | 0 | 1 | 4 | 7 |
| Net debt | 69 | 39 | 49 | 93 | 113 |
| Net debt/EBITDA (x) | 137% | 83% | 99% | 170% | 270% |
| Net debt/Equity (x) | 31% | 16% | 17% | 31% | 36% |

Relative Valuation Summary

| | | P/E | | | BITDA | |
|---------|------|------|------|-----|-------|-----|
| | 22P | 23P | 24P | 22P | 23P | 24P |
| Minimum | 5.4 | 6.0 | 8.5 | 2.4 | 2.8 | 2.7 |
| Maximum | 14.9 | 11.7 | 11.0 | 8.8 | 8.7 | 8.1 |
| Median | 8.1 | 9.5 | 9.9 | 5.3 | 5.1 | 7.3 |
| Weight | 33% | 33% | 33% | 33% | 33% | 33% |

DCF Analysis

| (PLN m) | 22P | 23P | 24P | 25P | 26P | 27P | 28P | 29P | 30P | 31P | |
|-----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| construction | 170 | 191 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| RES | 21 | 68 | 92 | 138 | 184 | 184 | 184 | 184 | 184 | 184 | 184 |
| rail industry | 12 | 20 | 21 | 22 | 23 | 24 | 40 | 40 | 40 | 40 | 40 |
| Revenue | 242 | 333 | 290 | 360 | 407 | 408 | 424 | 424 | 424 | 424 | 425 |
| EBITDA | 49 | 55 | 42 | 53 | 54 | 54 | 55 | 55 | 55 | 53 | 54 |
| EBITDA margin | 20.4% | 16.4% | 14.5% | 14.8% | 13.3% | 13.2% | 13.0% | 12.9% | 12.9% | 12.4% | 12.7% |
| EBIT | 41 | 45 | 31 | 41 | 42 | 42 | 43 | 43 | 43 | 43 | 44 |
| Tax | 8 | 8 | 5 | 7 | 8 | 8 | 8 | 8 | 8 | 8 | 8 |
| CAPEX | -30 | -40 | -30 | -10 | -10 | -10 | -10 | -10 | -10 | -10 | -5 |
| Working capital | -18 | -39 | -14 | -38 | -36 | 0 | -1 | 0 | 0 | 0 | 0 |
| FCF | -6 | -33 | -7 | -2 | 1 | 36 | 36 | 37 | 37 | 35 | 36 |
| PV FCF | -5 | -27 | -5 | -1 | 0 | 22 | 20 | 18 | 16 | 0 | |
| WACC | 8.8% | 8.5% | 8.2% | 8.1% | 7.9% | 8.2% | 8.4% | 8.7% | 9.1% | 9.5% | 10.0% |
| Risk-free rate | 3.5% | 3.5% | 3.5% | 3.5% | 3.5% | 3.5% | 3.5% | 3.5% | 3.5% | 3.5% | 3.5% |

DCF Summary

| (PLN m) | |
|-----------------------|-------|
| Beta | 1.4 |
| FCF perp. growth rate | 2% |
| PV FCF | 249.7 |
| Net debt | 69.2 |
| Other adj. | 0.0 |
| Value per share (PLN) | 4.03 |

Valuation Summary

| (PLN) | Weight | Price |
|---------------------|--------|-------|
| Relative Val. | 50% | 5.04 |
| DCF Val. | 50% | 4.03 |
| Implied Price | | 4.53 |
| Cost of equity (9M) | | 7.4% |
| 9M Target Price | | 4.87 |



List of abbreviations and ratios used by mBank:

EV (Enterprise Value) – Equity Value + Net Debt; EBIT – Earnings Before Interest and Taxes; EBITDA – EBIT + Depreciation & Amortisation; Net Debt – Borrowings + Debt Securities + Interest-Bearing Loans - Cash and Cash Equivalents; PFQ (Price For Park Pick) (Price to Cash Earnings) – Price Per Share Divided by Earnings + Depreciation & Amortisation; PFB (Price to Book Value) – Price Per Share Divided by Book Value Per Share; P/CE (Price to Cash Flow) – Price Divided by Cash Flow from Operations; ROE (Return on Equity) – Earnings Divided by Shareholders' Equity, ROEE (Return on Capital Employed) – EBIT x (Average Assets - Current Liabilities); ROIC (Return on Invested Capital) – EBIT x (1-Tax Rate) / (Average Early + Minority Interest + Net Debt); FCFF (Free Cash Flow to Firm) – Cash Flow from Operations - CAPEX - Lease Payments

OVERWEIGHT (OW) – a rating which indicates that we expect a stock to outperform the broad market NEUTRAL (N) – a rating which indicates that we expect the stock to perform in line with the broad market UNDERWEIGHT (UW) – a rating which indicates that we expect the stock to underperform the broad mar

Recommendations are updated at least once every nine months

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A recommendation is valid for a period of 9 months, unless a subsequent recommendation is issued within this period. Expected returns from individual recommendations are as follows:

BUY - we expect that the rate of return from an investment will be at least 15%

ACCUMULATE - we expect that the rate of return from an investment will range from 5% to 15%

HOLD - we expect that the rate of return from an investment will range from -5% to +5%

REDUCE - we expect that the rate of return from an investment will range from -5% to -15%

SELL - we expect that an investment will bear a loss greater than 15%

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in the model.

Relative - based on a comparison of valuation multipliers of companies from a given sector; simple in construction, reflects the current state of the market better than DCF; weak points include substantial variability (fluctuations together with market indices) as well as difficulty in the selection of the group of comparable companies.

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NAV - valuation based on equity value, one of the most frequently used method in case of developing companies; the weak point of the method is that it does not factor in future changes in revenue/profits of a company.

mBank issued the following investment recommendations for the Company in the 12 months prior to this publication

| 00111p10111101111111 | compression (various reasse) | | | | |
|----------------------|------------------------------|------------|------------|--|--|
| Rating | buy | buy | hold | | |
| Rating date | 2022-04-07 | 2022-01-17 | 2021-09-06 | | |
| Target price | 4.87 | 5.32 | 524 | | |
| Price on rating | 320 | 3.98 | 5.16 | | |

Comparable Companies Used In Relative Valuation Mode

Compremum

Alumetal, Amica, Boryszew, Cognor, Famur, Ferro, Forte, Grupa Kety, Mangata, Newag, PKP Cargo, Stalprodukt, Wielton

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