



Monday, January 26, 2026 | special comments

## (=) Newag: 2025 Q4 Earnings Forecast

Recommendation: buy | target price: PLN 115.00 | current price: PLN 117.60

NWG PW; NWGP.WA | Industrials, Poland

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**Newag is scheduled to release its full-year 2025 results on April 24th, 2026.**

**We expect Newag to deliver another solid performance in 4Q25. Assuming the delivery of 9 locomotives and 10 EMUs, we forecast revenues of PLN 631m (+41% y/y). In our view, the effect of repeatable production should support profitability, allowing the company to maintain an EBITDA margin at 21% and achieve EBITDA of around PLN 132m. We estimate that the company will meet 100% of our full-year revenue forecast (PLN 2,402m), while exceeding our EBITDA forecast (PLN 485m) by approximately 9%.**

▪ **Sales:** We estimate that Newag's revenues in 4Q25 will amount to PLN 631m (+41% y/y), supported by a consistently strong order backlog and timely execution of key rolling stock contracts. Deliveries in the quarter were diversified between the locomotive and EMU segments.

We assume that these revenues include the following units delivered and accepted in 4Q25.

▪ **9 locomotives:**

- **PKP Intercity:** 2 Griffin EU160 locomotives delivered during the quarter (the last 2 units under this contract).
- **PKP Intercity:** 2 Griffin EU200 locomotives delivered in December (the first deliveries under this contract).
- We also assume the delivery of 5 additional locomotives under other contracts.

▪ **10 electric multiple units (EMUs)**

▪ **Profitability:** We believe that thanks to sustained repeatable production and favourable FX rates, it will be possible to maintain the EBITDA margin at ~21%.

▪ **EBITDA.** Consequently, we estimate that Newag will report EBITDA of PLN 132m (+128% y/y).

▪ **Net profit.** We estimate net profit for 4Q25 at PLN 93m (+209% y/y).

▪ **Full-year forecast execution.** We estimate that the company will meet 100% of our full-year revenue forecast of PLN 2,402m and exceed our EBITDA forecast of PLN 485m by approximately 9%.

### Forecast of 4Q 2025 results of Newag

(PLN m)	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25E	YoY	QoQ	2025E	%YTD
<b>Sales</b>	<b>223.4</b>	<b>352.0</b>	<b>565.0</b>	<b>449.1</b>	<b>374.6</b>	<b>474.6</b>	<b>924.9</b>	<b>631.0</b>	<b>41%</b>	<b>-32%</b>	<b>2,402.0</b>	<b>100%</b>
Gross profit	46.2	93.5	93.0	103.1	107.6	131.2	246.0	164.3	59%	-33%	618.3	105%
Gross margin	21%	27%	16%	23%	29%	28%	27%	26%				26%
Profit on sales	11.6	60.0	58.4	64.5	67.7	88.9	203.2	120.2	86%	-41%	438.2	110%
<b>EBIT</b>	<b>12.9</b>	<b>43.3</b>	<b>59.6</b>	<b>44.2</b>	<b>67.0</b>	<b>87.9</b>	<b>196.7</b>	<b>118.2</b>	<b>167%</b>	<b>-40%</b>	<b>432.2</b>	<b>109%</b>
EBIT margin	6%	12%	11%	10%	18%	19%	21%	19%				18%
<b>EBITDA</b>	<b>24.5</b>	<b>55.6</b>	<b>72.3</b>	<b>58.0</b>	<b>81.2</b>	<b>102.2</b>	<b>211.5</b>	<b>132.4</b>	<b>128%</b>	<b>-37%</b>	<b>484.7</b>	<b>109%</b>
EBITDA margin	11%	16%	13%	13%	22%	22%	23%	21%				20%
Profit before tax	11.2	40.3	56.4	41.8	65.9	84.3	192.2	114.8	174%	-40%	420.3	109%
<b>Net profit</b>	<b>14.7</b>	<b>32.0</b>	<b>45.0</b>	<b>30.1</b>	<b>52.5</b>	<b>76.7</b>	<b>153.3</b>	<b>92.9</b>	<b>209%</b>	<b>-39%</b>	<b>339.8</b>	<b>110%</b>

Source: Newag, E – estimates by mBank

**List of abbreviations and ratios contained in the report:**

**EV** (Enterprise Value) – Equity Value + Net Debt; **EBIT** – Earnings Before Interest and Taxes; **EBITDA** – EBIT + Depreciation & Amortisation; **Net Debt** – Borrowings + Debt Securities + Interest-Bearing Loans - Cash and Cash Equivalents; **P/E** (Price/Earnings) – Price Per Share Divided by Earnings Per Share; **P/CE** (Price to Cash Earnings) – Price Per Share Divided by Earnings + Depreciation & Amortisation; **P/B** (Price to Book Value) – Price Per Share Divided by Book Value Per Share; **PCF** (Price to Cash Flow) – Price Divided by Cash Flow from Operations; **ROE** (Return on Equity) – Earnings Divided by Shareholders' Equity; **ROCE** (Return on Capital Employed) – EBIT x (Average Assets - Current Liabilities); **ROIC** (Return on Invested Capital) – EBIT x (1-Tax Rate) / (Average Equity + Minority Interest + Net Debt); **FCFF** (Free Cash Flow to Firm) – Cash Flow from Operations - CAPEX - Lease Payments; **FCFE** (Free Cash Flow to Equity) – Free Cash Flow to Firm - Net Interest Expense (Incl. Debt + Leases); **EBITDA margin** – EBITDA/Sales

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