



Equity Market
Poland

Morning Comments

Institutional Sales and Research:

M. Marczak (22 6974738)

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K. Kliszcz (22 6974706)

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P. Zybala (22 697 47 01)

Index	Close	Change	Index	Close	Change	Index	Close	Change
DJIA	11 953.0	+0.01%	FTSE 100	5 773.5	+0.13%	Copper (LME)	8 912.0	-0.29%
S&P 500	1 271.8	+0.07%	WIG20	2 858.5	+0.22%	Crude Oil (Brent)	118.3	+0.09%
NASDAQ	2 639.7	-0.15%	BUX	23 002.6	+0.00%	USD/PLN	2.73	-0.64%
DAX	7 085.1	+0.22%	PX 50	1 226.5	+0.91%	EUR/PLN	3.93	-0.19%
CAC 40	3 807.6	+0.07%	PLBonds10	5.87	+0.57%	EUR/USD	1.44	+0.46%

Company & Sector Information

Handlowy

Hold – 18/01/11

Target price: PLN 88.3

Bank Handlowy goes ex-dividends

Today is the first day when the Bank Handlowy stock is trading ex-dividends (PLN 5.72 per share). Accordingly, we are adjusting our target price to PLN 88.3 per share. (I. Rokicka)

PKO BP

Buy - 23/05/11

Target price: PLN 49.0

PKO BP sells CHF 250m worth of bonds

PKO BP announced that it had sold CHF 250m worth of 5-year bonds. The final price was 220bps above the midswap rate, and the interest rate figured to 3.538%. The Bank does not preclude another issue in Q3 2011 (EUR or USD). **In October 2010, PKO BP sold EUR 800m worth of Eurobonds prices 185bps above the midswap rate. In our opinion, the funds will be used to diversify the sources of financing of the existing loan portfolio rather than towards new lending.** (I. Rokicka)

KGHM

Accumulate – 13/05/11

Target price: PLN 204.5

Environmental issues in Canada

KGHM has applied to the relevant local authorities for an environmental impact assessment for its Afton-Ajax mining project in Canada. The project faces strong opposition from local residents concerned about environmental degradation and a decline in property prices. **Mining was scheduled to commence in 2013. Environmental issues are the most common source of delays for mining projects across the world. In Chile, for example, some projects have been delayed for years for precisely this reason. Bad news (in our model, the project boosts valuation by ca. PLN 8 per share). It seems that in the best-case scenario, the mine will face higher costs of construction, and in the negative scenario, the project will be scrapped. Note that this development explains why it was possible for KGHM to buy the deposit.** (M. Marczak)

LW Bogdanka

Buy - 13/05/11

Target price: PLN 130.5

LWB works to speed up completion of coal handling plant

LW Bogdanka wants to accelerate completion of the first stage of new coal handling facilities to enable the launch of mining operations in the Stefanów coal field (for details, refer to our May research on LWB) in August rather than on 24 September as originally scheduled. **Good news from LWB. An earlier launch of operations in the Stefanów field may result in upward revisions to our financial forecasts for the coal miner.** (M. Marczak)

Construction

GDDKiA gives notice to Covec

The national road authority GDDKiA has given Covec, the Chinese contractor for two stretches of the A2 motorway, a two-weeks' notice to leave the construction sites. If the Chinese do not resume work within the notice period, i.e. by June 27th, the GDDKiA will proceed to select a new general contractor either through an RFP process or through individual negotiations – whichever ensures that construction can be resumed by the end of July. **The firing of Covec is good news for local construction firms which can bid to replace the Chinese consortium.** (M. Stokłosa)

Budimex

Hold – 20/05/11

Target price: PLN 90.0

Budimex requests extension of negotiation period with PNI

Budimex has requested an extension of the period during which it is the sole bidder negotiating the terms of acquisition of the railroad maintenance company PNI. The extra time will allow Budimex to work out a compromise with PNI's trade unions. The company is willing to grant higher severance pays to any workers who would have to be downsized, but on the other hand it wants to make sure that long-term employment guarantees will not affect worker productivity. **The acquisition's impact on Budimex's value depends on the price and terms.** (M. Stokłosa)

Rafako

Buy - 03/06/11

Target price: PLN 13.4

Favorable ruling increases probability of PLN 191.5m contract award

The National Appeals Chamber (KIO) has dismissed appeals by rival bidders against the award of a PLN 191.5m contract for delivery of a flue gas denitrogenation plant to the Kozienice Power Plant to Rafako. If awarded, the contract will account for 13.5% of our 2011 revenue forecast for the company. **The revenues from the contract will materialize in 2012 and 2013. (M. Stokłosa)**

More News

AmRest	Amrest is going to repurchase up to 1.75 million of treasury shares at no less than PLN 24 and no more than PLN 200 a share.
BRE	<p>BRE Bank stands by its conservative provisioning policy, but still expects charge-offs to decrease up 2011, with costs of risk falling below 100 basis points.</p> <p>BRE Bank is planning to reveal its future dividend policy and revised medium-term targets in Q4 2011.</p> <p>BRE Bank expects to generate a higher net income in 2011, leading to an improved costs-to-income ratio.</p>
Boryszew	The Financial Supervision Authority (KNF) has approved Boryszew's prospectus concerning a G stock issue. The prospectus will be made public today.
Comarch, Wasko	A consortium of Comarch and Wasko has been selected to deliver a computer system for the Zawiercie Municipality for a net fee of PLN 1.23m.
DGA	DGA has obtained a PLN 6.99m funding commitment from PARP related to a PLN 8.22m project for the provision of energy efficiency training to 1536 businesses and employees of micro to mid-sized industrial and construction companies. The project will last until 31 May 2013.
EKO BOX	Ekobox, designer and developer of electrical and telecommunications infrastructure, is planning a Q3 NewConnect debut with a view to raising PLN 8m through a private placement.
Enel Med	Enel-Med completed a public issue of 7.1 million shares at the beginning of June. The offer consisted of 1.5m shares offered to individuals and 5.6m offered to institutions at PLN 1 apiece. The rate of reduction in the retail tranche amounted to 22.7%.
Esotiq&Henderson (NC IPO)	Underwear distributor Esotiq & Henderson is making a NewConnect debut on 16 June.
Forte	Polish furniture maker Forte wants to buy the assets (including know-how, designs, inventories, properties) of the bankrupt Wohnmoebelwerke (Germany).
Greece	S&P has downgraded Greece to the lowest possible rating of "CCC". The agency is warning that the country is on the verge of bankruptcy, saying there is a great degree of probability that it will lose its ability to pay some of its debts.
Gwarant	Gwarant has signed a letter of intent to acquire two companies by the end of Q3 2011. The acquisitions are to be financed partly with cash and partly with stock issue proceeds.
Lotos	The State Treasury is going to release information on the bids it has received on Lotos later in the week.
Marvipol	Marvipol stands to earn up to PLN 20m on the acquisition of P.Z.-Bud, owner of a building material depot based in Warsaw.
Murapol (IPO)	The Bielsko-Biala based real-estate developer Murapol is planning to invest over PLN 100m this year. The company is planning an IPO in Q4 2011.
Ovostar Union	The offer price of Ovostar Union shares has been set at PLN 62.
PKN	The sale of the third batch of strategic oil reserves may be postponed from the second to the third quarter.
Silvano Fashion	Silvano Fashion Group is planning to expand into Belarus and Latvia by opening about 10 stores a year.

**Wilbo**

Wilbo's priority for the coming months is to improve profitability, although new CEO Tomasz Konewka admits that 2011 is not likely to end in the black.

Insider Trading and Fund Activity

Jutrzenka	Jutrzenka repurchased 16,478 shares of treasury stock at PLN 3.56 a share.
Magellan	Magellan repurchased 292 shares of treasury stock at PLN 41.93 a share.
Octava NFI	ING OFE increased equity interests to 5.88% from 3.97%.
Protektor	A Management Board member purchased 6500 shares for PLN 4.5 a share.

Corporate Action Calendar

Tuesday /14.06.11/	
HANDLOWY	First day ex dividend (PLN 5.72/share).
KREDYT BANK	Dividend record date (PLN 0.37/share).
Wednesday /15.06.11/	
KERNEL	EGM re: issue of 6,983,525 shares.
KGHM	AGM re: PLN 8-a-share dividend distribution, Supervisory Board appointments.
UNIBEP	PLN 0.12-a-share dividend payout.
TRAKCJA POLSKA	AGM.
Thursday /16.06.11/	
CENTRUM KLIMA	Payout of nine-fifths of the first dividend installment (the total per-share dividend is PLN 0.45).
CERSANIT	AGM.
HANDLOWY	Dividend record date (PLN 5.72/share).
NG2	AGM, agenda includes PLN 1.5/share dividend vote.
ULMA	AGM.
Friday /17.06.11/	
CIECH	Ciech is set to move from sWIG80 to mWIG40 index after market close.
POLNORD	Polnord is set to move from mWIG40 to sWIG80 index after market close.
Monday /20.06.11/	
BUDIMEX	PLN 9.08-a-share dividend payout.
TPSA	First day ex dividend (PLN 1.5/share).

Economic Calendar

Tuesday /14.06.11/

Time	Region	Report	Period	Forecast	Previous
4:00	China	CPI	May	5.5% y/y	5.3% y/y
4:00	China	Industrial production	May	13.1% y/y	13.4% y/y
4:00	China	PPI	May	6.5% y/y	6.8% y/y
4:00	China	Retail sales	May	17.0% y/y	17.1% y/y
6:30	Japan	Capacity utilization	May		-21.5% m/m
6:30	Japan	Industrial production	April		-15.5% m/m; -13.1% y/y
8:45	France	Capital account balance	April		0.0bn
8:45	France	Current account balance	April		-4.1bn
8:45	France	Financial account balance	April		12.6bn
10:30	UK	Core CPI	May	3.5% y/y	3.7% y/y
10:30	UK	CPI	May	0.2% m/m; 4.5% y/y	1.0% m/m; 4.5% y/y
10:30	UK	House prices	April	-0.2% y/y	0.9% y/y
10:30	UK	RPI	May	0.3% m/m; 5.2% y/y	0.8% m/m; 5.2% y/y
14:00	Poland	Capital account balance	April		0.21bn
14:00	Poland	Current account balance	April	-0.95bn	-1.38bn
14:00	Poland	Financial account balance	April		3.43bn
14:00	Poland	M3 money supply	May		-1.67% m/m; 9.1% y/y
14:30	USA	Core CPI	May		0.3% m/m
14:30	USA	Core PPI	May	0.2% m/m	0.3% m/m
14:30	USA	PPI	May	0.0% m/m; 6.6% r/r	0.8% m/m; 6.8% y/y
14:30	USA	Retail sales	May	-0.4% m/m	0.5% m/m; 7.6% y/y
14:30	USA	Retail sales ex autos	May	0.3% m/m	0.6% m/m; 6.9% y/y
16:00	USA	Unsold inventories	April		1.0% m/m; 9.7% y/y
	Japan	Interest rate		0.0%	0.0%
Quarterly earnings announcement from Best Buy before US market open.					

Wednesday /15.06.11/

Time	Region	Report	Period	Forecast	Previous
7:30	France	CPI harmonized	May	0.1% m/m; 2.2% y/y	0.4% m/m; 2.2% y/y
7:30	France	CPI	May	0.1% m/m; 2.1% y/y	0.3% m/m; 2.1% y/y
10:30	UK	Unemployment rate	April	7.7%	7.7%
11:00	EU	Industrial production	April		-0.2% m/m; 5.3% y/y
13:00	USA	Mortgage applications	Week		-0.4
14:00	Poland	CPI	May	0.4% m/m; 4.6% y/y	0.5% m/m; 4.5% y/y
14:30	USA	Core CPI	May	0.2% m/m; 1.4% y/y	0.2% m/m; 1.3% y/y
14:30	USA	CPI	May	0.1% m/m; 3.4% y/y	0.4% m/m; 3.2% y/y
14:30	USA	Empire state manufacturing index	June	13.0	11.88
15:00	USA	TIC net long-term flows	April	36.0bn	24.02bn
15:00	USA	TIC net flows	April		115.95bn
15:15	USA	Capacity utilization	May	77.0% m/m	75.9% m/m
15:15	USA	Industrial production	May	0.2% m/m	0.0% m/m; 5.0% y/y
16:00	USA	NAHB Housing Market Index	June	16	16
16:30	USA	Crude Oil Inventory	Week		369.0m

Thursday /16.06.11/

Time	Region	Report	Period	Forecast	Previous
10:30	UK	Retail sales	May		1.1% m/m; 2.8% y/y
10:30	UK	Retail sales ex autos	May		1.2% m/m; 2.7% y/y
11:00	EU	Core CPI	May		1.6% y/y
11:00	EU	CPI	May		0.6% m/m; 2.8% y/y
14:30	USA	Current account balance	1Q		-113.35bn
14:30	USA	Building permits	May		551,000 m/m
14:30	USA	Housing starts	May		523,000 m/m
16:00	USA	Philadelphia Fed Index	June		3.9
Quarterly earnings announcement from Research In Motion after US market close.					

Friday /17.06.11/

Time	Region	Report	Period	Forecast	Previous
11:00	EU	Construction orders	April		-0.3% m/m; -4.9% y/y
11:00	EU	Exports	April		157.9bn
11:00	EU	Imports	April		155.1bn
11:00	EU	Trade balance	April		2.8bn
14:00	Poland	PPI	May		0.8% m/m; 8.9% y/y
16:00	USA	Leading Indicators Index	May		-0.3%

Monday /20.06.11/

Time	Region	Report	Period	Forecast	Previous
1:50	Japan	Exports	May		-12.5%
1:50	Japan	Imports	May		8.9%
1:50	Japan	Trade balance	May		463.7bn
8:00	Germany	PPI	May		1.0% m/m; 6.4% y/y
10:00	EU	Capital account balance	April		0.0bn
10:00	EU	Current account balance	April		-4.7bn
10:00	EU	Financial account balance	April		2.6bn
11:00	EU	Labor costs	1Q		1.6% y/y
16:00	USA	Existing home sales	May		5.05m

Current recommendations of BRE Bank Securities S.A.

Company	Recommendation	Date issued	Price on report date	Target price	Current price	Upside / Downside	P/E 2011	P/E 2012	EV/EBITDA 2011	EV/EBITDA 2012
Banks										
GETIN	Reduce	2011-06-01	13.86	12.70	13.37	-5.0%	8.4	12.6		
HANDLOWY	Hold	2011-01-18	93.00	88.30	97.00	-9.0%	14.0	11.9		
ING BSK	Buy	2011-05-20	833.00	975.00	865.00	12.7%	12.5	10.9		
KREDYT BANK	Hold	2011-06-03	17.60	17.00	17.31	-1.8%	14.2	10.7		
MILLENNIUM	Reduce	2011-03-03	5.59	5.00	5.33	-6.2%	14.5	10.7		
PEKAO	Hold	2011-03-03	164.00	148.20	169.50	-12.6%	14.4	12.9		
PKO BP	Buy	2011-05-23	42.99	49.00	43.47	12.7%	13.7	11.6		
Insurance										
PZU	Hold	2011-06-03	391.00	390.00	375.20	3.9%	13.0	11.9		
Fuels, chemicals										
CIECH	Hold	2011-04-08	29.20	30.10	24.15	24.6%	24.7	11.1	4.9	4.4
LOTOS	Sell	2011-01-18	38.49	28.40	47.08	-39.7%	12.1	6.5	6.7	5.5
PGNiG	Hold	2011-06-03	4.36	4.40	4.18	5.3%	14.2	11.8	7.0	5.3
PKN ORLEN	Sell	2011-03-16	50.00	41.60	52.50	-20.8%	12.9	12.2	7.0	6.8
POLICE	Sell	2011-04-07	12.80	9.70	13.45	-27.9%	11.6	20.9	7.3	9.3
ZA PULAWY	Reduce	2011-06-03	126.00	106.10	124.00	-14.4%	12.5	12.3	7.1	6.8
Power Utilities										
CEZ	Reduce	2011-05-17	151.50	134.70	143.50	-6.1%	10.9	10.3	7.5	7.1
ENEA	Accumulate	2011-05-17	18.88	21.68	19.30	12.3%	11.4	9.6	4.0	4.0
PGE	Accumulate	2011-05-17	24.15	27.74	24.51	13.2%	11.4	10.1	6.2	5.8
TAURON	Buy	2011-05-17	6.33	9.24	6.65	38.9%	9.4	8.5	4.2	4.1
Telecommunications										
NETIA	Hold	2011-01-18	5.15	5.40	5.75	-6.1%	20.5	16.1	4.8	4.4
TPSA	Hold	2011-04-05	17.75	17.60	18.39	-4.3%	19.1	17.6	5.1	5.0
Media										
AGORA	Buy	2011-06-03	20.29	28.90	20.38	41.8%	15.2	12.1	4.9	4.2
CINEMA CITY	Accumulate	2011-03-03	36.06	42.90	36.80	16.6%	13.7	10.5	7.6	6.1
CYFROWY POLSAT	Hold	2010-12-17	17.30	15.30	16.87	-9.3%	15.8	15.6	9.9	9.1
TVN	Hold	2011-04-05	18.40	18.10	16.76	8.0%	20.4	14.5	10.6	8.4
IT										
AB	Accumulate	2011-01-18	25.42	27.60	24.15	14.3%	7.7	8.7	6.4	6.6
ACTION	Accumulate	2011-01-18	16.65	18.16	20.00	-9.2%	10.7	9.2	7.6	6.8
ASBIS	Accumulate	2011-01-18	3.80	4.32	3.14	37.6%	8.2	5.1	5.2	4.0
ASSECO POLAND	Buy	2011-05-27	49.60	65.00	52.60	23.6%	10.5	9.7	6.2	5.7
COMARCH	Hold	2011-01-18	88.95	88.00	78.85	11.6%	14.6	12.4	6.1	5.1
SYGNITY	Confidential until	2011-06-15	-	-	26.70	-	-	-	-	-
Mining & Metals										
KGHM	Accumulate	2011-05-13	180.20	204.50	185.70	10.1%	6.0	9.9	4.1	6.3
LW BOGDANKA	Buy	2011-05-13	108.40	130.50	116.10	12.4%	14.2	9.8	7.1	4.9
Manufacturers										
ASTARTA	Sell	2011-01-18	101.00	63.6	85.05	-25.2%	9.2	17.6	1.2	1.6
BORYSZEW	Accumulate	2011-04-07	1.05	1.2	1.01	18.8%	17.2	13.5	9.2	7.3
CENTRUM KLIMA	Accumulate	2011-06-03	15.70	16.9	14.69	15.0%	12.5	10.2	8.1	6.6
CERSANIT	Reduce	2011-05-02	12.27	10.7	10.53	1.6%	19.9	14.5	10.1	8.2
FAMUR	Hold	2011-05-25	3.70	3.9	3.79	2.9%	17.1	12.0	7.4	6.7
IMPEXMETAL	Buy	2011-03-18	4.67	5.9	5.27	12.0%	11.7	9.7	7.6	6.3
KERNEL	Accumulate	2011-02-28	79.25	87.8	84.25	4.2%	11.4	10.9	8.4	7.2
KĘTY	Hold	2011-05-02	131.20	135.0	126.10	7.1%	12.1	11.0	7.1	6.5
KOPEX	Accumulate	2011-05-25	20.33	22.5	22.00	2.3%	15.3	11.2	8.4	6.4
MONDI	Hold	2011-06-03	87.85	88.7	86.00	3.1%	10.7	11.2	7.4	7.9
Construction										
BUDIMEX	Hold	2011-05-20	100.00	90.00	87.85	2.4%	10.0	9.6	6.6	6.5
ELEKTROBUDOWA	Accumulate	2011-03-03	158.00	178.60	159.90	11.7%	14.4	12.8	9.0	7.9
ERBUD	Buy	2011-05-20	29.70	37.60	27.90	34.8%	22.8	8.1	12.4	5.1
MOSTOSTAL WAR.	Buy	2011-05-20	34.00	54.50	32.47	67.8%	18.3	10.8	5.9	3.9
PBG	Buy	2011-05-20	142.00	167.90	153.50	9.4%	11.1	11.4	7.2	7.2
POLIMEX MOSTOSTAL	Accumulate	2011-05-20	3.09	3.41	3.19	6.9%	15.1	11.2	7.9	6.8
RAFAKO	Buy	2011-06-03	10.80	13.40	10.59	26.5%	13.1	12.1	7.1	6.4
TRAKCJA POLSKA	Buy	2011-05-20	2.71	3.50	2.98	17.4%	9.5	8.7	6.5	5.8
ULMA CP	Confidential until	2011-06-15	-	-	83.00	-	-	-	-	-
UNIBEP	Buy	2011-05-20	6.56	9.78	6.77	44.5%	11.8	5.6	9.2	5.4
ZUE	Accumulate	2011-05-20	11.62	13.20	11.02	19.8%	11.6	11.0	6.7	5.6
Property Developers										
BBi DEVELOPMENT	Buy	2011-03-08	0.44	0.53	0.40	32.5%	20.9	6.4	29.2	10.2
DOM DEVELOPMENT	Buy	2011-01-07	41.49	53.50	50.50	5.9%	15.0	9.6	13.7	7.3
ECHO	Buy	2011-04-05	4.94	6.17	5.43	13.6%	11.6	5.6	11.0	7.5
GTC	Buy	2011-05-27	19.25	23.36	18.85	23.9%	9.5	6.0	10.9	8.6
J.W.C.	Hold	2011-05-06	15.45	16.30	15.39	5.9%	8.6	11.3	7.6	10.7
PA NOVA	Buy	2011-05-17	30.76	37.40	29.50	26.8%	16.8	16.5	14.2	16.5
POLNORD	Buy	2011-01-07	32.20	43.50	28.18	54.4%	10.6	6.2	14.5	8.1
ROBYG	Buy	2011-01-07	1.86	2.59	1.94	33.5%	14.0	5.0	16.3	4.8
Retail/Wholesale										
EUROCASH	Buy	2011-02-04	30.50	37.40	28.80	29.9%	21.1	15.9	11.5	9.1
LPP	Accumulate	2010-12-03	2 140.00	2 300.00	2 250.00	2.2%	18.1	15.3	10.3	9.0
NFI EMPIK	Hold	2011-05-27	18.20	19.00	17.13	10.9%	20.4	16.3	8.6	7.2
NG2	Confidential until	2011-06-16	-	-	59.45	-	-	-	-	-
VISTULA	Hold	2011-03-03	2.10	2.10	1.70	23.5%	18.3	9.0	8.4	6.6

CEE bank valuations /13.06.2011/

	Price	P/E			ROE			P/BV			D/Y		
		2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
POLISH BANKS													
BZ WBK	227.5	17.1	15.7	12.3	16%	15%	17%	2.5	2.3	2.0	1.8%	3.5%	2.5%
Getin	13.4	22.6	8.4	12.6	10%	23%	13%	2.1	1.7	1.5	0.0%	0.0%	0.0%
Handlowy	97.0	16.8	14.0	11.9	12%	13%	15%	2.0	1.8	1.7	3.9%	5.9%	5.0%
ING BSK	865.0	14.9	12.5	10.9	14%	15%	16%	2.0	1.8	1.6	0.0%	1.7%	3.2%
Kredyt Bank	17.3	25.3	14.2	10.7	7%	11%	13%	1.7	1.5	1.3	0.0%	2.1%	0.0%
Millenium	5.3	19.3	14.5	10.7	9%	11%	13%	1.6	1.5	1.3	0.0%	1.9%	2.8%
Pekao	169.5	17.6	14.4	12.9	13%	15%	16%	2.2	2.1	2.0	1.7%	4.0%	5.9%
PKO BP	43.5	16.9	13.7	11.6	15%	18%	19%	2.5	2.3	2.1	4.4%	2.5%	3.6%
Median		17.3	14.1	11.7	13%	15%	15%	2.1	1.8	1.7	0.9%	2.3%	3.0%
INVESTORS IN POLISH BANKS													
AIB	0.2	-	-	14.1	-	0%	3%	0.4	0.5	0.5	0.0%	0.0%	0.0%
BCP	0.4	8.4	8.7	6.7	4%	5%	6%	0.4	0.4	0.4	4.4%	3.4%	4.6%
Citigroup	39.2	99.9	93.9	73.4	8%	7%	9%	7.0	6.3	6.0	0.0%	0.0%	0.5%
Commerzbank	3.1	2.8	5.4	2.9	13%	7%	12%	0.4	0.4	0.4	0.0%	0.3%	1.6%
ING	7.9	7.6	5.5	5.1	10%	13%	12%	0.8	0.7	0.6	0.0%	0.7%	4.1%
KBC	26.3	5.6	5.4	4.9	15%	16%	15%	0.8	0.8	0.7	2.9%	3.3%	3.6%
UCI	1.5	17.8	9.1	6.5	2%	5%	6%	0.4	0.4	0.4	2.0%	3.4%	4.8%
Median		8.0	7.1	6.5	9%	7%	9%	0.4	0.5	0.5	0.0%	0.7%	3.6%
FOREIGN BANKS													
BEP	3.8	8.9	11.5	8.7	6%	6%	7%	0.6	0.6	0.6	5.8%	4.8%	6.0%
Deutsche Bank	39.6	7.3	6.8	5.9	7%	11%	11%	0.8	0.7	0.6	1.9%	2.5%	3.1%
Erste Bank	34.1	14.9	10.4	7.8	8%	10%	12%	1.1	1.0	0.9	1.8%	2.2%	2.8%
Komerční B.	4094.0	12.0	11.0	10.1	18%	18%	18%	2.1	1.9	1.8	5.0%	6.1%	6.5%
OTP	5840.0	12.6	9.2	7.0	10%	12%	15%	1.2	1.1	1.0	2.0%	4.1%	5.6%
Santander	7.7	7.8	7.3	6.2	12%	12%	13%	0.9	0.8	0.8	7.5%	7.6%	8.2%
Türkiye Garanti B.	7.3	9.5	9.9	8.7	22%	18%	17%	1.9	1.7	1.5	1.8%	2.4%	3.0%
Türkiye Halk B.	11.9	7.5	7.8	7.1	30%	23%	21%	2.0	1.7	1.5	2.8%	3.4%	4.0%
Sberbank	3.5	14.0	7.9	6.9	18%	25%	24%	2.3	1.8	1.5	0.7%	1.5%	2.0%
VTB Bank	6.3	18.2	12.1	9.1	10.7%	14.8%	16.7%	1.8	1.5	1.4	0.8%	1.3%	1.7%
Median		10.7	9.6	7.4	11%	14%	16%	1.5	1.3	1.2	2.0%	2.9%	3.6%

Insurance company valuations /13.06.2011/


	Price	P/E			ROE			P/BV			D/Y		
		2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
POLISH COMPANIES													
PZU	375.2	13.3	13.0	11.9	20%	19%	19%	2.5	2.3	2.1	42.3%	6.9%	4.6%
FOREIGN COMPANIES													
Vienna Insurance G.	38.1	12.6	11.2	10.1	9%	10%	10%	1.1	1.1	1.0	2.6%	2.9%	3.2%
Uniq	15.2	19.6	13.8	18.0	9%	12%	8%	1.5	1.4	1.3	2.3%	2.4%	2.5%
Aegon	4.5	5.4	7.0	6.2	10%	7%	8%	0.5	0.5	0.5	0.0%	2.3%	4.8%
Allianz	92.2	8.2	7.8	7.0	12%	12%	12%	0.9	0.9	0.8	4.9%	5.3%	5.8%
Aviva	4.2	6.8	7.3	6.8	16%	13%	14%	1.0	0.9	0.8	6.0%	6.4%	6.8%
AXA	14.7	9.4	7.2	6.8	8%	10%	10%	0.7	0.7	0.6	4.6%	5.3%	5.8%
Baloise	87.2	9.5	9.0	8.1	11%	11%	11%	1.0	0.9	0.9	5.3%	5.4%	5.5%
Generali	88.7	12.5	11.2	10.2	9%	9%	14%	1.2	1.0	1.0	2.9%	3.6%	3.9%
Helvetia	369.3	9.5	8.8	8.4	11%	11%	11%	1.0	0.9	0.9	4.2%	4.6%	4.9%
Mapfre	2.6	8.5	8.0	7.5	14%	14%	14%	1.1	1.1	1.0	5.9%	6.2%	6.6%
RSA Insurance	1.4	12.5	9.2	8.6	12%	15%	16%	1.3	1.2	1.2	6.4%	6.8%	7.1%
Zurich Financial	217.9	8.6	7.6	6.9	12%	13%	13%	1.0	1.0	0.9	7.8%	8.4%	8.7%
Median		9.4	8.4	7.8	11%	11%	12%	1.0	1.0	0.9	4.8%	5.3%	5.6%

Fuels producer valuations /13.06.2011/


	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
OIL COMPANIES																
Lotos	47.1	10.5	6.7	5.5	0.6	0.5	0.4	9.4	12.1	6.5	6%	7%	8%	0.0%	0.0%	0.0%
PKN Orlen	52.5	5.9	7.0	6.8	0.4	0.3	0.3	9.5	12.9	12.2	7%	5%	5%	0.0%	2.2%	1.7%
MOL	23180.0	7.0	5.6	5.2	0.9	0.8	0.8	12.8	8.8	8.1	13%	14%	15%	2.1%	2.7%	3.9%
OMV	28.3	3.6	3.0	2.8	0.6	0.5	0.5	7.1	5.9	5.4	18%	16%	16%	3.6%	4.0%	4.2%
Hellenic Petroleum	6.6	8.8	8.2	6.3	0.5	0.5	0.4	11.2	9.7	6.6	6%	6%	7%	6.1%	6.4%	7.7%
Tupras	42.9	7.2	6.8	6.3	0.4	0.3	0.3	12.7	10.4	10.2	5%	4%	4%	6.1%	7.0%	7.8%
Unipetrol	175.0	6.1	5.9	5.5	0.4	0.3	0.3	26.3	21.5	16.9	6%	6%	6%	0.3%	1.8%	3.8%
Median		7.0	6.7	5.5	0.5	0.5	0.4	11.2	10.4	8.1	6%	6%	7%	2.1%	2.7%	3.9%
GAS COMPANIES																
PGNiG	4.2	5.8	7.0	5.3	1.2	1.2	1.1	10.1	14.2	11.8	21%	18%	21%	1.9%	3.1%	2.8%
Gazprom	209.0	4.5	3.9	3.5	1.8	1.6	1.4	5.6	4.7	4.3	40%	40%	40%	1.2%	2.0%	2.4%
GDF Suez	24.1	6.4	5.5	5.2	1.1	1.1	1.0	12.3	11.6	10.5	18%	19%	19%	6.4%	6.6%	6.9%
Gas Natural SDG	13.1	7.1	7.0	6.7	1.8	1.6	1.5	10.1	10.5	9.4	25%	23%	23%	6.1%	6.2%	6.8%
Median		6.1	6.3	5.2	1.5	1.4	1.3	10.1	11.0	10.0	23%	21%	22%	4.0%	4.6%	4.8%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies


Power Utilities company valuations /13.06.2011/

	EV/EBITDA				EV/S			P/E		EBITDA margin			D/Y			
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
	ENERGY COMPANIES															
CEZ	143.5	7.0	7.5	7.1	3.1	3.3	3.2	10.0	10.9	10.3	45%	43%	45%	6.0%	5.7%	5.1%
ENEA	19.3	4.2	4.0	4.0	0.7	0.6	0.7	13.3	11.4	9.6	17%	16%	17%	2.0%	2.1%	2.5%
PGE	24.5	6.8	6.2	5.8	2.3	1.7	1.9	15.2	11.4	10.1	33%	27%	33%	3.4%	2.7%	4.4%
TAURON	6.7	4.4	4.2	4.1	0.8	0.6	0.6	13.6	9.4	8.5	18%	15%	16%	0.0%	2.2%	3.2%
E.ON	19.1	5.4	6.5	6.1	0.9	0.8	0.8	7.1	10.2	9.2	16%	13%	13%	7.8%	6.8%	6.8%
EDF	26.7	5.6	6.1	5.7	1.4	1.5	1.4	14.4	15.0	12.7	26%	24%	25%	4.3%	4.4%	4.7%
Endesa	22.5	5.9	6.1	5.9	1.7	1.5	1.4	10.5	11.0	10.2	28%	25%	24%	4.7%	4.6%	5.0%
ENEL SpA	4.5	6.0	5.9	5.7	1.5	1.4	1.4	10.0	9.5	9.1	25%	24%	24%	6.0%	6.3%	6.6%
Fortum	22.8	10.7	10.2	9.7	4.4	4.1	3.9	14.2	13.8	13.4	41%	40%	40%	4.4%	4.5%	4.6%
Iberdrola	6.0	8.5	8.1	7.6	2.3	2.2	2.0	11.6	11.8	10.9	28%	27%	27%	5.5%	5.6%	5.9%
RWE AG	38.2	4.1	4.6	4.4	0.8	0.8	0.8	5.5	7.7	7.4	19%	17%	17%	9.2%	7.3%	7.2%
Median		5.9	6.1	5.8	1.5	1.5	1.4	11.6	11.0	10.1	26%	24%	24%	4.7%	4.6%	5.0%

Fertilizer producers and chemical company valuations /13.06.2011/


	EV/EBITDA				EV/S			P/E			EBITDA margin			D/Y		
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
FERTILIZER PRODUCERS																
POLICE	13.5	15.6	7.3	9.3	0.6	0.5	0.5	36.8	11.6	20.9	4%	7%	6%	0.0%	0.0%	0.0%
ZA Pulawy	124.0	9.9	7.1	6.8	0.9	0.9	0.8	18.1	12.5	12.3	10%	12%	12%	0.8%	2.8%	4.0%
Acron	45.9	9.2	7.0	7.4	2.0	1.7	1.6	12.6	8.9	10.4	22%	24%	21%	1.9%	2.6%	1.4%
Agrium	58.9	7.2	4.8	4.7	1.0	0.8	0.8	12.6	8.0	7.7	14%	16%	16%	0.2%	0.2%	0.2%
DSM	45.3	4.0	4.1	4.1	1.6	1.8	1.7	39.5	36.7	34.7	41%	43%	43%	1.8%	1.9%	2.0%
K+S	54.1	11.6	8.5	7.5	2.2	2.0	1.9	24.3	14.8	12.3	19%	23%	25%	1.7%	2.9%	3.4%
Silvinit	28230.0	10.1	8.4	7.4	6.1	5.4	4.8	17.1	12.3	11.0	60%	65%	65%	1.2%	1.3%	1.5%
Uralkali	8.9	20.5	10.9	6.8	10.3	6.2	4.4	29.1	20.7	12.4	50%	57%	65%	1.6%	6.6%	12.7%
Yara	335.5	10.1	8.3	8.3	1.6	1.4	1.4	15.9	11.4	11.7	16%	17%	16%	1.8%	1.9%	2.1%
Median		10.1	7.3	7.4	1.6	1.7	1.6	18.1	12.3	12.3	19%	23%	21%	1.6%	1.9%	2.0%
CHEMICAL COMPANIES																
Ciech	24.2	5.6	4.9	4.4	0.5	0.5	0.5	33.0	24.7	11.1	10%	10%	11%	0.0%	0.0%	0.0%
Akzo Nobel	47.7	6.5	6.1	5.6	0.9	0.8	0.8	14.3	12.2	10.9	14%	13%	14%	3.0%	3.2%	3.6%
BASF	63.2	6.5	5.9	5.6	1.1	1.0	1.0	11.5	10.5	9.7	18%	18%	18%	3.4%	3.8%	4.0%
Croda	19.1	12.6	11.0	10.1	2.9	2.6	2.4	21.0	17.4	15.7	23%	24%	24%	1.8%	2.2%	2.5%
Dow Chemical	35.0	8.4	7.1	6.4	1.2	1.1	1.0	18.8	13.1	10.4	14%	15%	16%	1.7%	2.1%	2.2%
Rhodia	31.2	4.8	4.7	4.5	0.8	0.8	0.7	11.8	10.3	9.6	17%	16%	16%	1.3%	2.0%	2.3%
Sisecam	4.0	6.3	5.4	4.9	1.5	1.3	1.2	13.5	11.3	9.8	23%	24%	24%	1.0%	2.2%	3.5%
Soda Sanay ii	2.8	6.4	5.7	5.3	1.2	1.0	0.9	10.7	10.5	8.8	18%	18%	17%	-	4.2%	4.6%
Solvay	105.1	6.8	5.9	5.4	0.9	0.9	0.8	33.5	25.3	23.2	14%	15%	15%	2.9%	2.7%	2.9%
Tata Chemicals	367.8	8.0	7.7	6.8	1.5	1.3	1.2	13.0	13.2	10.9	19%	17%	18%	2.3%	2.4%	2.4%
Tessenderlo Chemie	31.9	6.4	5.1	4.6	0.5	0.4	0.4	41.9	16.4	13.0	8%	9%	9%	4.0%	3.9%	3.9%
Wacker Chemie	146.2	6.5	5.7	5.0	1.6	1.5	1.4	14.5	12.4	10.5	25%	26%	27%	1.6%	2.4%	2.9%
Median		6.5	5.8	5.4	1.2	1.0	1.0	14.4	12.8	10.7	18%	17%	17%	1.8%	2.4%	2.8%

European national operator valuations /13.06.2011/

	EV/EBITDA				EV/S				P/E		EBITDA margin			D/Y		
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
POLISH COMPANIES																
Netia	5.8	5.3	4.8	4.4	1.2	1.1	1.0	36.6	20.5	16.1	23%	24%	24%	0.0%	3.4%	4.9%
TPSA	18.4	6.2	5.1	5.0	1.9	1.9	1.9	-	19.1	17.6	30%	37%	38%	8.2%	8.2%	8.2%
Median		5.7	5.0	4.7	1.6	1.5	1.5	36.6	19.8	16.9	27%	31%	31%	4.1%	5.8%	6.5%
MID CAPS																
Belgacom	24.3	4.4	5.0	5.1	1.4	1.5	1.5	9.9	10.2	10.3	33%	30%	29%	9.0%	9.0%	9.0%
Cesky Telecom	423.0	5.5	5.9	6.0	2.4	2.5	2.5	13.3	14.6	13.8	44%	42%	42%	9.3%	8.5%	8.4%
Hellenic Telekom	6.0	4.3	4.5	4.4	1.5	1.5	1.5	8.6	8.9	8.0	34%	34%	35%	2.6%	3.7%	4.9%
Matav	572.0	4.8	4.8	4.9	1.7	1.7	1.7	11.9	12.2	12.2	35%	35%	35%	9.8%	8.9%	9.2%
Portugal Telecom	7.1	6.4	4.5	4.1	2.5	1.7	1.5	16.9	10.7	9.6	39%	37%	37%	8.9%	10.5%	9.3%
Telecom Austria	8.7	4.5	4.7	4.6	1.6	1.6	1.6	12.4	15.8	12.1	35%	34%	34%	8.6%	8.7%	8.5%
Median		4.6	4.8	4.8	1.6	1.6	1.6	12.2	11.5	11.2	35%	35%	35%	9%	9%	9%
BIG CAPS																
BT	2.0	4.6	4.3	4.3	1.2	1.2	1.3	13.6	9.9	9.2	26%	29%	29%	3.5%	3.8%	4.2%
DT	10.3	4.8	5.0	5.2	1.5	1.6	1.6	12.9	13.4	12.8	31%	31%	32%	7.0%	6.9%	6.9%
FT	14.5	4.7	4.8	4.8	1.6	1.6	1.6	7.9	8.5	8.5	34%	33%	33%	9.7%	9.7%	9.8%
KPN	10.0	5.0	5.1	5.1	2.0	2.2	2.2	8.8	8.1	7.7	41%	43%	43%	8.0%	8.5%	8.9%
Swisscom	386.2	6.2	6.2	6.2	2.4	2.4	2.4	10.7	10.4	10.1	39%	39%	39%	5.7%	5.8%	6.2%
TELEFONICA	16.2	5.0	5.5	5.3	2.2	2.0	2.0	9.2	8.8	8.4	44%	37%	37%	8.7%	9.8%	10.8%
TeliaSonera	47.1	7.1	7.1	6.9	2.5	2.5	2.4	10.2	10.0	9.5	35%	35%	36%	5.3%	6.0%	6.4%
TI	0.9	4.5	4.2	4.2	1.9	1.8	1.7	7.8	7.4	7.1	42%	42%	41%	5.9%	6.8%	7.7%
Median		4.9	5.0	5.1	2.0	1.9	1.9	9.7	9.3	8.8	37%	36%	37%	6.5%	6.8%	7.3%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies


IT company valuations /13.06.2011/

	EV/EBITDA				EV/S				P/E		EBITDA margin			D/Y		
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
	POLISH COMPANIES															
AB	24.2	7.8	6.4	6.6	0.2	0.1	0.1	10.6	7.7	8.7	2%	2%	2%	0.0%	0.0%	0.0%
ACTION	20.0	8.6	7.6	6.8	0.2	0.2	0.2	13.1	10.7	9.2	2%	2%	2%	4.0%	2.8%	3.8%
ASBIS	3.1	7.4	5.2	4.0	0.1	0.1	0.1	68.8	8.2	5.1	1%	1%	2%	0.0%	0.0%	0.0%
ASSECO POLAND	52.6	7.1	6.2	5.7	1.5	1.1	1.0	9.8	10.5	9.7	21%	18%	17%	2.8%	3.4%	3.1%
COMARCH	78.9	8.5	6.1	5.1	0.7	0.7	0.6	14.6	14.6	12.4	8%	11%	11%	0.0%	0.0%	2.4%
KOMPUTRONIK	8.1	7.8	5.6	4.4	0.1	0.1	0.1	21.2	11.3	7.6	2%	2%	2%	0.0%	0.0%	1.8%
SYGNITY	26.7	-	8.4	6.2	0.6	0.6	0.5	-	67.4	14.6	-	7%	8%	0.0%	0.0%	0.0%
Median		7.8	6.2	5.7	0.2	0.2	0.2	13.9	10.7	9.2	2%	2%	2%	0.0%	0.0%	1.8%
FOREIGN COMPANIES																
Accenture	55.9	10.4	10.2	9.2	1.6	1.4	1.3	21.3	17.4	15.4	16%	14%	14%	1.8%	1.4%	1.7%
Atos Origin	36.7	5.2	4.1	3.2	0.5	0.4	0.3	13.5	11.3	9.1	10%	10%	10%	0.4%	1.5%	1.7%
CapGemini	37.4	6.7	5.5	4.9	0.6	0.5	0.5	17.8	14.8	12.5	9%	9%	10%	2.4%	2.9%	3.2%
IBM	163.2	9.3	8.4	8.0	2.2	2.1	2.0	14.3	12.4	11.2	24%	25%	25%	1.5%	1.6%	1.8%
Indra Sistemas	13.8	7.9	7.9	7.4	1.0	1.0	0.9	10.7	11.5	10.7	12%	12%	12%	4.7%	4.9%	5.2%
LogicaCMG	1.3	6.9	6.4	6.0	0.6	0.6	0.6	10.5	9.6	8.6	9%	9%	10%	3.1%	3.7%	4.3%
Microsoft	24.0	6.3	5.4	5.2	2.7	2.4	2.2	11.7	9.4	8.7	42%	44%	43%	2.2%	2.6%	2.7%
Oracle	31.6	12.5	9.3	8.4	5.8	4.4	4.0	19.6	14.5	13.3	47%	47%	48%	0.6%	0.6%	0.6%
SAP	41.8	12.8	10.7	9.6	4.3	3.7	3.4	19.1	15.5	13.8	33%	35%	36%	1.4%	1.7%	1.9%
TietoEnator	11.1	5.2	4.6	4.2	0.5	0.5	0.5	9.5	9.2	8.2	10%	11%	11%	4.7%	6.2%	6.6%
Median		7.4	7.1	6.7	1.3	1.2	1.1	13.9	11.9	11.0	14%	13%	13%	2.0%	2.1%	2.3%

Media company valuations /13.06.2011/


	Price	EV/EBITDA			EV/S			P/E		EBITDA margin			D/Y			
		2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
POLISH COMPANIES																
AGORA	20.4	5.8	4.9	4.2	0.9	0.7	0.6	14.4	15.2	12.1	15%	15%	15%	2.5%	3.2%	3.3%
CYFROWY POLSAT	16.9	11.0	9.9	9.1	3.0	2.9	2.7	17.5	15.8	15.6	27%	29%	30%	3.4%	4.0%	4.2%
TVN	16.8	13.4	10.6	8.4	3.3	2.9	2.5	-	20.4	14.5	24%	27%	30%	1.8%	0.0%	1.5%
DAILY																
Arnolgo Mondadori	2.5	6.9	6.5	5.9	0.6	0.6	0.6	12.1	10.1	8.6	9%	10%	11%	6.5%	7.8%	9.1%
Axel Springer	35.3	2.2	2.0	1.8	0.4	0.4	0.4	3.8	3.9	3.5	18%	18%	19%	13.4%	14.4%	15.3%
Daily Mail	4.4	6.9	6.8	6.4	1.3	1.3	1.2	9.3	8.5	7.7	19%	19%	19%	3.5%	3.9%	4.2%
Gruppo Editorial	2.0	6.6	5.9	5.2	1.1	1.1	1.1	15.4	12.6	10.7	17%	18%	20%	3.7%	5.0%	5.8%
Mcclatchy	2.4	5.6	6.4	7.3	1.5	1.6	1.7	3.8	7.2	10.9	27%	26%	23%	0.0%	0.0%	0.0%
Naspers	386.9	23.5	20.6	17.1	5.6	4.9	4.4	27.6	21.3	17.2	24%	24%	25%	0.6%	0.8%	1.0%
New York Times	7.8	4.3	4.9	4.7	0.7	0.7	0.7	11.3	15.5	11.6	16%	14%	15%	0.0%	0.0%	0.0%
Promotora de Inform	1.5	6.9	6.6	5.7	1.4	1.5	1.4	4.1	8.2	5.0	20%	22%	24%	0.0%	0.0%	0.2%
SPIR Comm	36.5	9.3	6.3	4.7	0.4	0.4	0.4	-	28.1	14.8	4%	6%	8%	0.0%	0.0%	0.0%
Trinity Mirror	0.4	1.7	1.8	1.9	0.3	0.3	0.3	1.6	1.8	1.8	20%	18%	18%	1.4%	1.2%	4.5%
Mediana		6.7	6.4	5.5	0.9	0.9	0.9	9.3	9.3	9.6	18%	18%	19%	1.0%	1.0%	2.6%
TV																
Antena 3 Televis	5.2	8.0	7.0	6.2	1.6	1.5	1.4	10.2	8.6	7.7	20%	21%	23%	7.7%	9.3%	10.4%
CETV	341.0	22.6	14.5	10.5	3.3	3.0	2.6	-	-	-	15%	20%	25%	0.0%	0.0%	0.0%
Gestevision Telecinco	5.8	8.9	6.3	5.1	2.3	1.6	1.5	9.7	9.4	7.8	26%	26%	30%	6.4%	9.4%	11.9%
ITV PLC	0.7	6.8	5.7	5.2	1.4	1.4	1.3	12.1	9.0	7.8	20%	24%	25%	0.6%	3.5%	4.7%
M6-Metropole Tel	15.6	5.4	5.2	5.1	1.2	1.1	1.1	13.1	12.2	11.8	21%	22%	21%	6.0%	6.7%	7.0%
Mediaset SPA	3.4	5.8	3.7	3.4	1.3	1.2	1.2	9.3	9.0	8.0	23%	33%	34%	9.5%	10.4%	11.2%
RTL Group	67.6	8.3	7.4	7.0	1.8	1.7	1.6	16.1	13.8	12.9	22%	23%	23%	6.6%	6.4%	6.6%
TF1-TV Francaise	12.2	8.5	6.5	5.9	1.0	1.0	1.0	19.7	12.6	11.0	12%	15%	17%	3.8%	5.6%	6.1%
Mediana		8.1	6.4	5.5	1.5	1.4	1.4	12.1	9.4	8.0	21%	22%	24%	6.2%	6.5%	6.8%
PAY TV																
BSkyB PLC	8.3	13.6	11.5	10.0	2.7	2.5	2.3	27.4	20.9	17.3	20%	22%	23%	2.3%	2.5%	2.9%
Canal Plus	5.1	4.3	4.2	4.1	0.2	0.2	0.2	16.0	15.0	14.6	5%	5%	5%	5.3%	5.7%	5.7%
Cogeco	43.0	5.9	5.5	5.1	2.3	2.2	2.1	17.7	14.8	12.8	39%	40%	40%	1.3%	1.6%	2.0%
Comcast	23.7	6.4	5.3	5.1	2.4	1.7	1.6	18.8	15.6	13.3	39%	32%	31%	1.6%	1.9%	2.0%
Liberty Global	41.3	8.0	7.2	6.7	3.6	3.3	3.1	-	33.0	17.9	45%	46%	46%	0.0%	0.0%	0.0%
Multimedia	9.5	7.1	6.8	6.6	3.6	3.5	3.4	13.9	13.4	11.6	51%	52%	52%	-	-	-
Shaw Communications	20.8	7.5	6.4	6.0	3.4	2.7	2.5	16.0	14.6	12.9	46%	42%	41%	4.2%	4.4%	4.5%
Mediana		7.1	6.4	6.0	2.7	2.5	2.3	16.9	15.0	13.3	39%	40%	40%	1.9%	2.2%	2.4%

Mining company valuations /13.06.2011/


	EV/EBITDA				EV/S				P/E		EBITDA margin			D/Y		
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
POLISH COMPANIES																
KGHM	185.7	5.5	4.1	6.3	2.2	1.9	2.3	8.1	6.0	9.9	39%	46%	36%	1.6%	10.8%	5.4%
FOREIGN COMPANIES																
Anglo Amer.	29.0	4.2	3.0	2.8	1.7	1.4	1.3	7.3	4.7	4.2	40%	46%	46%	1.8%	3.0%	3.3%
BHP Billiton	22.8	5.3	3.5	2.9	2.5	1.9	1.7	9.7	5.5	4.7	48%	54%	57%	3.8%	4.1%	4.5%
Freeport-MCMOR	48.3	2.6	2.0	1.9	1.3	1.0	1.0	10.9	7.9	7.6	52%	53%	53%	1.5%	3.3%	2.5%
Rio Tinto	41.1	3.4	2.7	2.7	1.6	1.3	1.3	5.8	4.1	4.2	46%	50%	48%	2.4%	2.9%	3.1%
Southern Peru	31.7	9.3	5.7	4.8	5.3	3.6	3.1	17.0	9.7	8.1	57%	63%	65%	5.1%	7.1%	9.1%
Median		4.2	3.0	2.8	1.7	1.4	1.3	9.7	5.5	4.7	48%	53%	53%	2.4%	3.3%	3.3%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies


Construction company valuations /13.06.2011/

	EV/EBITDA				EV/S				P/E		EBITDAmargin			D/Y		
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
POLISH COMPANIES																
Budimex	87.9	1.2	6.6	6.5	0.1	0.4	0.4	8.4	10.0	9.6	8%	6%	7%	7.7%	10.3%	5.0%
Elektrobudowa	159.9	11.1	9.0	7.9	0.9	0.9	0.7	16.9	14.4	12.8	8%	10%	10%	2.2%	2.1%	2.3%
Erbud	27.9	8.7	12.4	5.1	0.2	0.2	0.2	29.0	22.8	8.1	3%	2%	4%	1.8%	0.9%	0.9%
Mostostal Warszawa	32.5	3.0	5.9	3.9	0.1	0.2	0.2	10.4	18.3	10.8	5%	3%	4%	5.5%	1.7%	1.6%
PBG	153.5	9.4	7.2	7.2	1.1	0.9	1.0	9.8	11.1	11.4	12%	12%	13%	0.9%	2.6%	2.3%
Polimex Mostostal	3.2	6.6	7.9	6.8	0.5	0.5	0.4	13.5	15.1	11.2	7%	6%	6%	1.2%	0.0%	0.0%
Rafako	10.6	7.5	7.1	6.4	0.5	0.4	0.4	16.9	13.1	12.1	6%	5%	5%	2.8%	0.0%	0.0%
Trakcja Polska	3.0	4.9	6.5	5.8	0.5	0.5	0.4	14.6	9.5	8.7	11%	8%	7%	0.0%	0.0%	0.0%
Ulmia Construcccion	83.0	6.1	4.3	4.5	3.0	2.1	2.1	42.6	12.8	13.7	48%	50%	46%	0.0%	0.0%	0.0%
Unibep	6.8	6.8	9.2	5.4	0.4	0.4	0.4	10.1	11.8	5.6	5%	4%	7%	1.5%	0.0%	0.0%
Median		6.7	7.1	6.1	0.5	0.4	0.4	14.1	12.9	11.0	8%	6%	7%	1.6%	0.4%	0.4%
FOREIGN COMPANIES																
AMEC	11.1	10.8	9.4	8.3	1.0	0.9	0.8	18.7	16.1	14.1	9%	10%	10%	1.8%	2.3%	2.6%
BILFINGER	64.3	9.9	9.5	9.0	0.6	0.6	0.6	11.5	9.9	11.8	6%	6%	6%	3.7%	4.6%	4.1%
EIFFAGE	44.9	9.7	9.2	8.6	1.4	1.3	1.3	16.9	13.5	11.3	14%	14%	15%	2.7%	2.9%	3.2%
HOCHTIEF	60.7	4.8	5.7	3.8	0.3	0.3	0.3	18.3	21.7	12.1	6%	5%	7%	2.8%	3.4%	4.2%
NCC	140.8	7.2	6.3	5.4	0.3	0.3	0.3	12.5	11.0	9.0	5%	5%	5%	4.5%	6.9%	7.5%
SKANSKA	109.6	6.0	4.3	6.2	0.3	0.3	0.3	12.9	12.8	12.3	5%	8%	5%	5.3%	5.6%	5.8%
STRABAG	21.3	3.8	3.8	3.7	0.2	0.2	0.2	13.9	13.7	13.5	5%	5%	5%	2.4%	2.5%	2.6%
Median		7.2	6.3	6.2	0.3	0.3	0.3	13.9	13.5	12.1	6%	6%	6%	2.8%	3.4%	4.1%


Property Developers company valuations /13.06.2011/

	EV/EBITDA				P/BV			P/E			EBITDA margin			D/Y		
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
	POLISH COMPANIES															
BBi Development	0.4	10.2	29.2	10.2	0.9	0.9	0.8	15.4	20.9	6.4	45%	24%	46%	0.0%	0.0%	0.0%
Dom Development	50.5	20.9	13.7	7.3	1.6	1.5	1.3	30.7	15.0	9.6	12%	16%	17%	1.6%	0.9%	4.0%
Echo Investment	5.4	23.4	11.0	7.5	1.2	1.1	0.9	15.5	11.6	5.6	40%	92%	113%	0.0%	0.0%	0.0%
GTC	18.9	20.5	10.9	8.6	1.0	0.9	0.8	25.1	9.5	6.0	66%	127%	159%	0.0%	0.0%	0.0%
J.W. Construction	15.4	7.3	7.6	10.7	1.8	1.4	1.2	9.0	8.6	11.3	25%	29%	39%	0.0%	0.0%	0.0%
PA Nova	29.5	13.3	14.2	16.5	1.2	1.2	1.1	14.6	16.8	16.5	19%	18%	19%	0.0%	0.0%	0.0%
Polnord	28.2	26.6	14.5	8.1	0.5	0.5	0.5	12.1	10.6	6.2	28%	26%	36%	3.1%	0.0%	0.0%
Robyg	1.9	17.9	16.3	4.8	0.9	1.2	1.0	15.8	14.0	5.0	17%	22%	25%	0.0%	2.2%	2.5%
Median		19.2	14.0	8.4	1.1	1.1	1.0	15.5	12.8	6.3	27%	25%	37%	0%	0%	0%
FOREIGN COMPANIES																
CA IMMO INTERNATIONAL	5.6	-	-	-	0.5	-	-	-	-	-	-	-	-	-	-	-
CITYCON	3.1	20.0	18.3	17.2	0.9	0.9	0.9	17.4	14.2	13.4	55%	57%	60%	4.2%	4.4%	4.6%
CORIO	46.3	20.6	18.9	17.3	1.1	1.0	1.0	16.3	15.4	14.5	78%	81%	80%	5.7%	5.9%	6.1%
DEUTSCHE EUROSHP	28.7	21.1	17.6	17.0	1.2	1.1	1.1	20.5	17.7	18.0	87%	87%	86%	3.8%	4.0%	4.2%
ECHO INVESTMENT	5.4	15.3	12.2	8.7	1.3	1.2	1.1	15.0	11.0	8.3	69%	82%	86%	0.0%	0.0%	0.0%
HAMMERSON	4.8	21.8	21.7	21.2	1.2	1.0	0.9	24.3	23.4	22.9	80%	78%	77%	3.3%	3.5%	3.6%
KLEPIERRE	28.8	18.2	17.7	17.0	1.4	1.2	1.1	18.5	19.0	18.0	84%	84%	84%	4.3%	4.7%	4.9%
SPARKASSEN IMMO	4.8	20.3	18.0	16.2	0.6	0.7	0.6	65.2	13.8	8.7	47%	50%	53%	0.0%	4.9%	5.9%
UNIBAIL-RODAMCO	153.6	20.8	20.3	19.6	1.1	1.3	1.2	17.1	17.4	16.6	84%	86%	86%	5.2%	5.2%	5.4%
Median		20.4	18.1	17.1	1.1	1.1	1.0	18.0	16.4	15.5	79%	81%	82%	4.0%	4.5%	4.8%

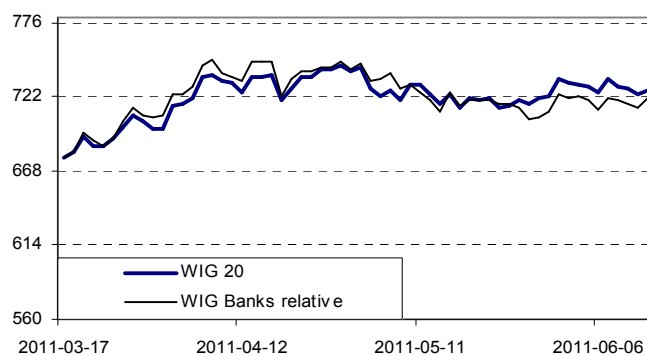
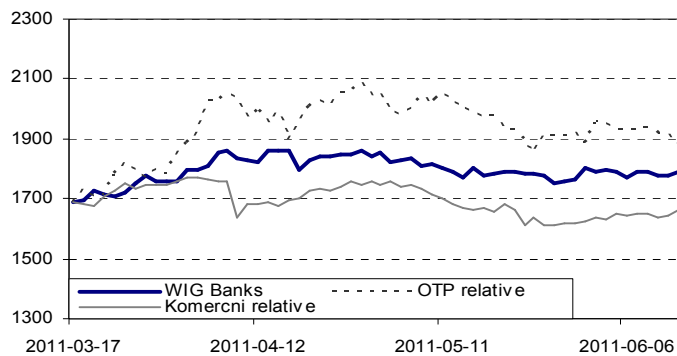
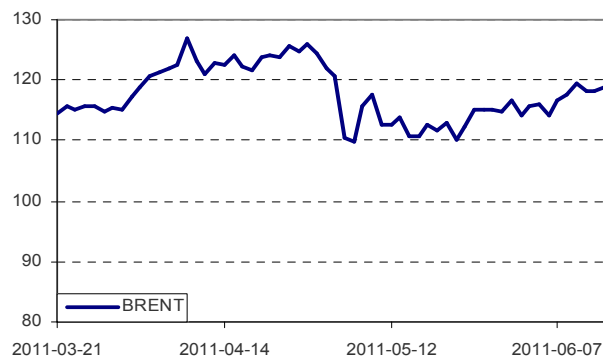
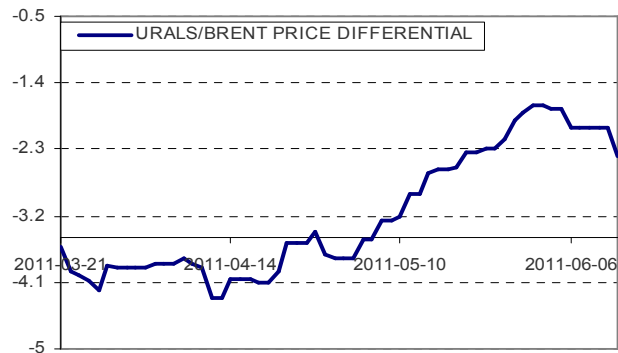
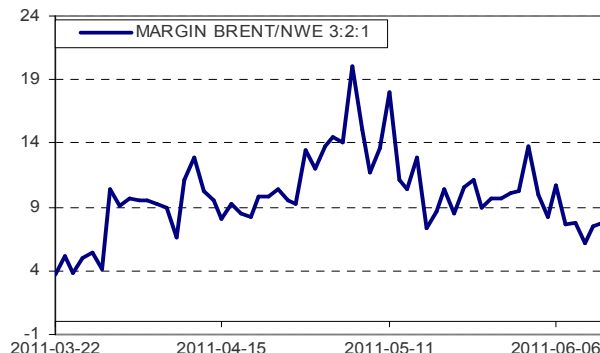
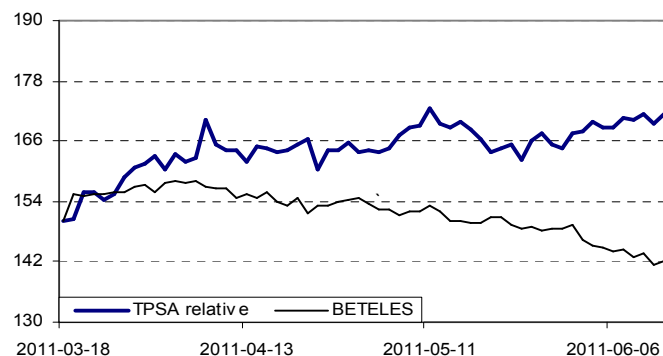
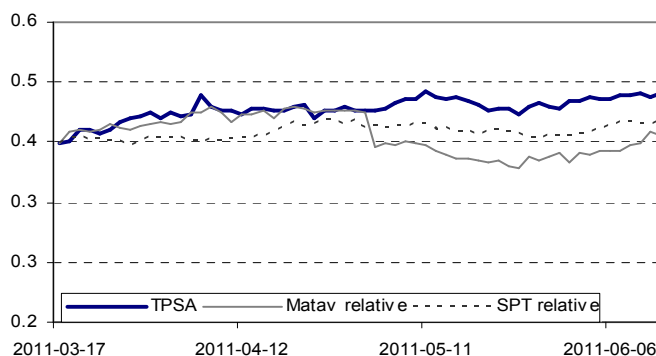
Machinery manufacturer valuations /13.06.2011/

	EV/EBITDA				EV/S				P/E		EBITDA margin			D/Y		
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
POLISH COMPANIES																
FAMUR	3.8	13.9	7.4	6.7	2.2	1.8	1.6	22.8	17.1	12.0	16%	24%	24%	0.0%	0.0%	0.0%
KOPEX	22.0	11.6	8.4	6.4	0.9	0.9	0.9	49.2	15.3	11.2	8%	10%	14%	0.0%	0.0%	0.0%
Median		12.8	7.9	6.6	1.6	1.3	1.3	36.0	16.2	11.6	12%	17%	19%	0.0%	0.0%	0.0%
FOREIGN COMPANIES																
Atlas Copco	153.7	12.0	9.8	8.6	2.8	2.5	2.2	18.8	14.9	13.0	24%	25%	26%	2.8%	3.1%	3.6%
Bucyrus	91.7	12.9	9.8	8.4	2.4	1.9	1.7	23.3	16.7	13.6	19%	20%	20%	0.1%	0.1%	0.1%
Emeco	1.1	5.4	4.4	4.0	2.2	2.0	1.8	16.9	11.3	9.4	41%	46%	46%	1.3%	6.7%	4.8%
Industrea	1.4	-	-	-	-	-	-	9.6	9.4	7.8	-	-	-	2.5%	2.5%	3.4%
Joy Global	84.9	11.7	9.1	7.7	2.5	2.0	1.8	20.3	15.7	13.1	21%	22%	23%	0.8%	0.8%	0.9%
Sandvik	107.1	10.0	8.1	7.0	1.9	1.6	1.5	19.3	13.6	11.0	19%	20%	21%	2.6%	3.6%	4.3%
Median		11.7	9.1	7.7	2.4	2.0	1.8	19.0	14.3	12.0	21%	22%	23%	1.9%	2.8%	3.5%

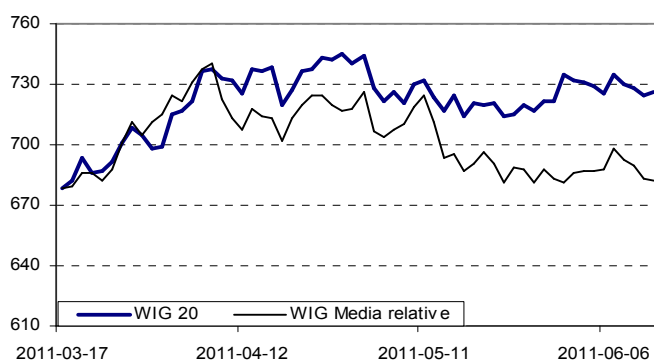
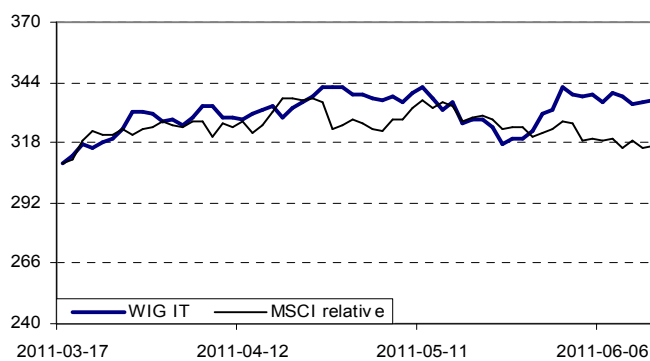
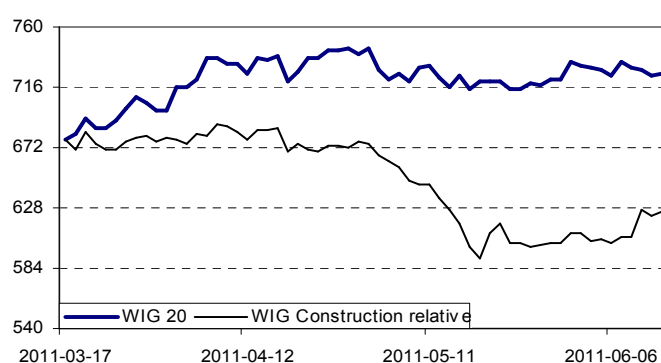
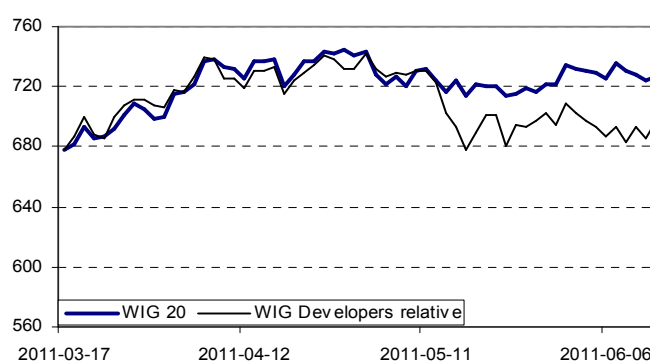
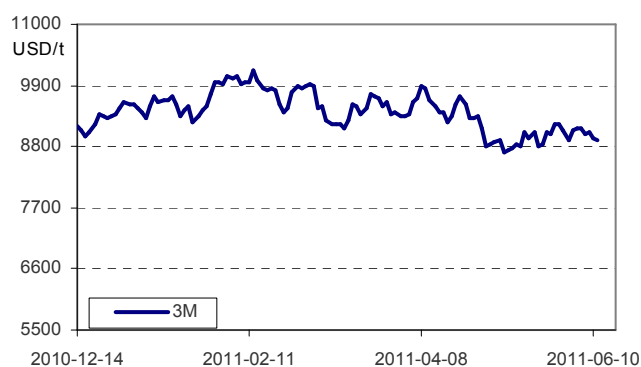
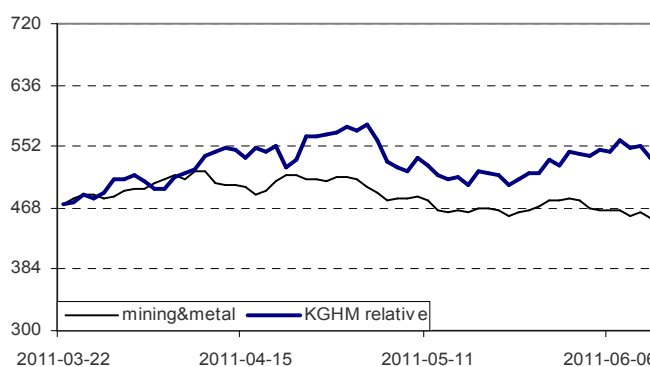
Paper manufacturer valuations /13.06.2011/

	EV/EBITDA				EV/S				P/E		EBITDA margin			D/Y		
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
POLISH COMPANIES																
MONDI	86.0	9.8	7.4	7.9	2.1	1.7	1.7	17.3	10.7	11.2	22%	23%	22%	0.0%	0.0%	9.3%
FOREIGN COMPANIES																
Billerund	63.8	4.5	4.2	4.6	0.8	0.7	0.7	9.5	8.7	10.0	18%	18%	16%	4.4%	5.6%	5.7%
Holmen	212.0	9.4	7.0	6.9	1.4	1.3	1.2	24.3	13.3	12.9	15%	18%	18%	3.3%	4.7%	4.7%
INTL Paper	27.6	5.8	5.2	4.8	0.8	0.7	0.7	13.6	9.8	8.3	13%	14%	15%	1.5%	3.5%	3.9%
M-Real	2.8	5.6	4.9	4.6	0.7	0.6	0.6	13.2	8.0	6.8	12%	13%	13%	0.6%	1.4%	2.3%
Norske Skog	9.0	8.8	4.7	4.2	0.6	0.5	0.5	-	-	48.6	7%	11%	12%	0.0%	0.0%	0.0%
Portucel EMP.	2.3	6.1	5.5	5.5	1.7	1.6	1.6	9.6	7.6	7.8	28%	29%	29%	7.0%	6.2%	6.9%
Stora Enso	7.4	6.4	5.4	5.3	0.8	0.7	0.7	10.1	8.5	8.1	13%	14%	14%	3.4%	3.7%	4.0%
Svenska	93.1	6.5	6.0	5.6	1.0	0.9	0.9	10.6	9.2	8.4	15%	15%	16%	4.3%	4.7%	5.0%
UPM-Kymmene	12.0	6.7	5.4	5.0	1.1	1.0	0.9	12.6	8.8	8.1	16%	18%	19%	3.9%	4.8%	5.1%
Median		6.4	5.4	5.0	0.8	0.7	0.7	11.6	8.8	8.3	15%	15%	16%	3.4%	4.7%	4.7%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies * polish company

WIG Banks index vs. WIG 20 index (EUR)

OTP and Komerční's relative performance vs. WIG Banks index (EUR)

BRENT (USD/bbl)

BRENT (USD/bbl)

BRENT (USD/bbl)

TPSA vs. BETELES - Bloomberg Europe 500 Telecom Services Index (EUR)

National operator quotations: TPSA, Hungarian Magyar Telecom and Czech SPT (EUR)


Source: Bloomberg

WIG Media index vs. WIG 20 index (EUR)

WIG IT index vs. MSCI

WIG Construction index vs. WIG 20 index (EUR)

WIG Developers index vs. WIG 20 index (EUR)

Copper price on LME

KGHM vs. mining&metal sector index (USD)


Source: Bloomberg

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List of abbreviations and ratios contained in the report.

EV – net debt + market value (EV – economic value)

EBIT – Earnings Before Interest and Taxes

EBITDA – EBIT + Depreciation and Amortisation

PBA – Profit on Banking Activity

P/CE – price to earnings with amortisation

MC/S – market capitalisation to sales

EBIT/EV – operating profit to economic value

P/E – (Price/Earnings) – price divided by annual net profit per share

ROE – (Return on Equity) – annual net profit divided by average equity

P/BV – (Price/Book Value) – price divided by book value per share

Net debt – credits + debt papers + interest bearing loans – cash and cash equivalents

EBITDA margin – EBITDA/Sales

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ACCUMULATE – we expect that the rate of return from an investment will range from 5% to 15%

HOLD – we expect that the rate of return from an investment will range from -5% to +5%

REDUCE – we expect that the rate of return from an investment will range from -5% to -15%

SELL – we expect that an investment will bear a loss greater than 15%

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