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Morning Comments

Equity Market, Poland

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DJIA	26,036.1	+1.00%	FTSE 100	7,114.7	+0.35%	Copper (LME)	5,690.0	+0.12%
S&P 500	2,887.9	+0.65%	WIG20	2,051.4	-2.10%	Crude Oil (Brent)	60.00	+0.42%
NASDAQ	7,856.9	+0.38%	BUX	38,706.6	-1.03%	USD/PLN	3.9644	+0.47%
DAX	11,701.0	-0.25%	PX	1,024.1	-0.97%	EUR/PLN	4.3915	+0.36%
CA C 40	5,368.8	-0.34%	PLBonds10	1.763	-0.062	EUR/USD	1.1078	-0.11%

Company & Sector News

Banks

MREL compliance might be postponed by one year: paper

According to Parkiet daily, if Poland implements the amendment to EU law regarding MREL requirements, Polish banks will have one year more to fulfill the additional capital requirements (in this scenario new deadline will be set for January 2024). What is more, BFG thinks about establishing a path which should present a gradual way of matching the MREL requirements. Nevertheless fulfilling new requirements will be challenging for Polish banks, which will have to issue debt worth of dozens of billions PLN, which obviously will put pressure on NIM. (M. Konarski, M. Lemańczyk)

Famur

Buy - 2019-08-07 Target price: PLN 5.33

New contract in Russia for PLN 90m

The company informed about signing a contract for the supply of equipment to a coal mine belonging to Russia's OOO "RUK". The scope of supply includes mechanized housing sections and a set of scraper conveyors, including a wall conveyor and a wall conveyor, with auxiliary devices for a total of EUR 20.5 million (PLN 90 million). Under the terms of the contract, equipment and machinery should be delivered according to the contractual schedule in March and April 2020. The value of new contracts acquired by Famur during last 12 months is above PLN 1.1bn, the highest level since 2012. (J. Szkopek)

Famur reported new orders (m PLN)



Source: Famur, Dom Maklerski mBanku

Mining: tremor in a mine owned by KGHM

KGHM

Hold - 2019-08-22 Target price: PLN 77.51

suffered. There is currently no information about their health. For more information please visit https://tinyurl.com/y2mu7en3 (J. Szkopek) Fire in Knurów mine In the mine, just before 19:00, a coal flushing conveyor caught fire. Coal dust caught fire in a

A tremor occurred at the Rudna Mining Plant owned by KGHM Polska Miedź on Thursday, August

29. After this event, the operator of the mining car was sought. Rescuers found him after about 2 hours. The man's condition is average. In addition to the operator of the car, 9 miners also

JSW

Accumulate - 2019-07-03 Target price: PLN 50.02

tower about 45 meters high. Firefighters evacuated 19 people. No information about victims yet. Firefighters have mastered the situation. The fire took place on the surface. There is currently no information about victims. Surface incidents of this type have a lower impact on mining than underground shocks. For more information please visit http://tiny.cc/z0mwbz (J. Szkopek)



Corn

Trump to announce plan to boost biofuel demand soon: U.S. agriculture secretary

Conditional agreement for EUR 44m land acquisition in Germany

our view market reaction should be rather neutral. (A. Szklarczyk)

U.S. President Donald Trump will announce a plan to boost demand for biofuels within weeks, his secretary of agriculture said on Wednesday, as the administration seeks to assuage farmers angered by its expanded use of oil refinery waivers. The biofuels amendments could have positive impact on corn quotations. Corn had good price rally in summer and now is traded again at May-June levels. For more information please visit http://tiny.cc/q2mwbz (J. Szkopek)

Atal Development GmbH, a jointly controlled entity by Atal (49%) and Juroszek Investments

(51%) inked a conditional agreement for residential land plot in Germany, Drezno. The total price is EUR 44.25 million but the contract will be implemented in phases. The closing of the transaction is expected on January 15, 2020. From the strategic point of view we perceive this agreement positively. We don't exactly know what housing project is planned for the plot and what land costs are in relation to the potential of usable floor area, but it should be emphasized historically Atal showed great care for reasonable costs of land purchase and Atal may find other cost synergies. The acquisition is conditioned and in

Δtal

Accumulate - 2019-07-03 Target price: PLN 41.89

Hold - 2019-08-02 Target price: PLN 18.10

Eurocash

2019 Q2 earnings teleconference highlights

The Management Board is satisfied with the implement

The Management Board is satisfied with the implementation of the assumed reorganisation plan in the retail segment. Increased costs in the segment should be maintained in subsequent quarters.

- The wholesale segment reported further improvement in sales and in results Y/Y. The results of the segment should be supported by the macroeconomic environment in the following quarters. The Management Board does not see any significant impact of losing the contract with PKN Orlen on the results generated in the wholesale segment.
- Most of the costs recognized in the Other segment were attributable to provisions for employee horuses
- In the New Projects segment, the Big Ben network was responsible for the majority of revenue growth. The Management Board expects that further growth in store chain scale should allow the business to achieve profitability in 2020.
- The Company consistently pursues the objectives set out in the strategy. In our opinion, the retail segment and the new projects segment will be burdened with the results in subsequent quarters. A gradual improvement in the retail margin can be expected only in 2020. (P. Bogusz)

VRG

Buy - 2019-07-26 Target price: PLN 5.20

2019 Q2 earnings teleconference highlights

- The Management Board upholds the plan to increase revenues at a double-digit Y/Y rate in 2019 and the objective to improve gross margin on sales by 1 pp. Y/Y (in Q2'19 the gross margin increased 1.4pps Y/Y). The Management Board believes that assumed increase in gross margin on sales is conservative.
- In H2'19, the Management Board expects further positive effects of synergies on better purchase conditions and modification of pricing policy.
- In the following quarters, a gradual improvement in sales of Bytom brand should be expected. The Group assumes increased marketing expenditures for this brand.
- The timetable for the acquisition of Klenoty Aurum, a company operating on the Czech market, has been postponed. A potential decision on the acquisition should be taken in Q3/Q4 2019.
- In Q2'19, synergy effects were visible in the gross margin line, which should support the company's results in subsequent quarters. In addition, we pay attention to a significant increase in the price of gold and silver in the last three months, which should support profitability in the jewelry segment. In our opinion, this effect may increase the company's assumption of gross margin on sales increase Y/Y in 2019. The expected continuation of dynamic improvement of the company's result in subsequent quarters should support the VRG exchange share price. (P. Bogusz)

Quarterly Earnings Results

PZU

Hold - 2019-07-03 Target price: PLN 43.38

Results in line with expectations

- PZU reported net profit of PLN 734.0m, down 1.7% Q/Q and 1.7% Y/Y, in line with the consensus expectations but slightly above our at PLN 718.6m.
- Insurer reported better-than-expected net investment income which was offset by lower gross written premiums and higher than expected net claims.
- Gross written premium came in flat Q/Q but declined 1.9% Y/Y, driven by the life segment (+2.2% Q/Q and +1.9% Y/Y) with a flat performance in P&C segment.
- Net earned premium increased in the quarter by 2.7% Q/Q due to the decline in provisions.
- Net claims increased by 6.8% Y/Y, 2% above the expectations. The substantial increase was
 most visible in the p&c segment (+8% Q/Q and +7% Y/Y) caused by non-motor segment.
 Combined ratio in non-life segment increased to 91.4%.
- Operating costs increased by 4.4% Q/Q (+4.9% Y/Y), below the consensus. The Y/Y growth was driven by the acquisition costs (+7.2% Y/Y).
- Estimated net investment income (excluding banks) came in at PLN 455m (-34% Q/Q but +45% Y/Y), above our forecast of PLN 446m. Net investment income including banks came in 9% above the consensus. PZU indicates that the yield on main portfolio came in at 2.4 p.p.
- Results are broadly in line with the expectations. Nonetheless given the recent weakness of the stock price we believe this is a good news and may be read positively by the investors. Although ytd PZU realized 45% of our forecast we believe it is still too early to assess if the forecast changes will be needed. (M. Konarski, M. Lemańczyk)

2019 Q2 results

2019 Q2 Tesuits					
(PLN m)	Q2'18	Q1'19	Q2'19	Y/Y	Q/Q
Gross written premiums	6,050.0	5,901.0	5,938.0	-1.9	0.6
Reinsurer's share	-285.0	-102.0	-137.0	-51.9	34.3
Net written premiums (net of reinsurer's share)	5,765.0	5,799.0	5,801.0	0.6	0.0
Change in unearned premium provision	-169.0	-207.0	-59.0	-65.1	-71.5
Net premiums earned (net of reinsurer's share)	5,596.0	5,592.0	5,742.0	2.6	2.7
Claims and benefits paid out	-3,773.0	-4,111.0	-4,013.0	6.4	-2.4
Reinsurer's share	54.0	153.0	42.0	-22.2	-72.5
Net claims and benefits paid out (net of reinsurer's share)	-3,719.0	-3,958.0	-3,971.0	6.8	0.3
Fee and commission income	75.0	30.0	41.0	-45.3	36.7
Result on investments	314.0	686.0	455.0	44.9	-33.7
Acquisition costs	-768.0	-793.0	-823.0	7.2	3.8
Administration expenses	-427.0	-407.0	-430.0	0.7	5.7
Net other operating income and expenses	-317.0	-282.0	-230.0	-27.4	-18.4
Income from banks	979.0	621.0	830.0	-15.2	33.7
Operating profit (loss)	1,733.0	1,489.0	1,614.0	-6.9	8.4
Finance costs	0.0	0.0	0.0	n.m.	n.m.
Equity-method associates	1.0	-2.0	-1.0	n.m.	-50.0
Gross profit (loss)	1,734.0	1,487.0	1,613.0	-7.0	8.5
Corporate income tax	-430.0	-475.0	-427.0	-0.7	-10.1
Minority interest	522.0	265.0	452.0	-13.4	70.6
Net attributable profit	782.0	747.0	734.0	-6.1	-1.7

2019 Q2 actuals vs. expectations

(PLN m)	Q2'19	Consensus	Diff.	PZU	Q2'19E	Diff
Gross written premiums	5,901.0	6,006.3	-1.8%	5,938.0	6,014.9	-1.3%
Net claims	3,958.0	3,893.5	1.7%	3,971.0	3,802.2	4.4%
Net investment income	2,496.0	2,289.0	9.0%	455.0	445.9	2.0%
Operating costs	2,413.0	2,523.3	-4.4%	1,253.0	1,213.3	3.3%
Net profit	734.0	733.9	0.0%	734.0	718.6	2.1%

Source: PZU, estimates by Dom Maklerski mBanku; Consensus estimates provided by PAP



Cyfrowy Polsat Reduce – 2019-05-31 Target price: PLN 24.15

Results for 2Q'19 in line with expectations

- Cyfrowy Polsat reported Q2'19 results in line with our expectations and market consensus. EBITDA was PLN 1,076m vs. PLN 1,072m our forecast and PLN 1,059m consensus.
- In Q2'19, one should remember about the significant impact of Netia's consolidation on financial results (PLN 47m in Q2'19). After adjustment for that factor, EBITDA w/o the impact of IFRS16 would amount to ca. PLN 913m, which implies a 3.5% decrease y / y.
- The KPIs set disappointed us a bit. Although there is an increase in ARPU (+ 0.6% in IFRS 15 to PLN 83.4) and also material increase in mobile contract RGUs at ca. 145k, on the other hand, we underline a decrease in pay TV RGUs by ca. 24k (another quarter of decline).
- In 2Q'19 we saw material increase of wholesale revenue (excluding the increase from the consolidation of Netia wholesale revenue grew by approximately 16% what resulted in great part from the inclusion of Eleven Sports Network and Polsat Sport Premium to wholesale offering). Please note the higher revenue from sale of equipment as well.
- Cyfrowy managed to increase the revenue of TV advertising and sponsorship by 1.1% y / y to PLN 325m, despite the market dropping by 0.7% YoY. Cyfrowy reiterated the guidance for ad market at low single digit what implies better 2H.
- Adjusted FCF after interest amounted to PLN 392m in Q2'19 (PLN 1,385m in the LTM period, in line with the expectations). Net debt/EBITDA LTM (terms and conditions of the Combined SFA) fell to 2.57x in Q2'19.
- Finance costs increased by 72% YoY, however were impacted by a one-time item (change to flat-rate taxation on interest or discount on bonds issued in the past in the total amount of PLN 70.1m). Therefore, net profit wat at PLN 264m, below expectations.
- To sum up, Cyfrowy posted 2Q'19 results in line with expectation. Therefore one should expect neutral market reaction. However, please note that EBITDA w/o IFRS16 and Netia's consolidation dropped by 3.5% and we saw consecutive decrease on pay TV RGUs in 2Q'19. (P. Szpigiel)

2019 Q2 actuals vs. expectations

(PLN m)	Q2′19	Q2′18	change	Q2′19E	differ.	consensus	differ.	2019E	YTD
Revenue	2,923.0	2,603.2	12.3%	2,869.0	1.9%	2863.6	2.1%	11,394.1	50.2%
EBITDA	1,076.1	946.4	13.7%	1,072.1	0.4%	1058.8	1.6%	4,178.9	50.6%
EBITDA margin	36.8%	33.4%	-	35.2%	-	37.0%	-	32.8%	-
EBIT	522.5	475.6	9.9%	537.1	-2.7%	503.2	3.8%	1,965.8	51.6%
Pre-tax profit	355.4	330.7	7.5%	437.1	-18.7%	-	-	1,586.6	46.0%
Net profit	263.6	231.4	13.9%	340.9	-22.7%	236.6	11.4%	1,223.9	45.4%

Source: Cyfrowy Polsat, estimates by Dom Maklerski mBanku; Consensus estimates provided by PAP

Pozbud

Overweight - 2019-04-29

Preliminary results for Q2'19

- The company announced selected preliminary financial results of Pozbud for Q2'19. According to them, in Q2'19 consolidated sales revenues amounted to PLN 50.3 million (-25% vs. our forecasts and + 122% y / y), and net profit PLN 2.2 million (-67% vs. our forecasts and -23% y / y).
- The results were positively influenced by the implementation of the contract for the construction of the ERTMS / GSM-R system infrastructure on the PKP Polskie Linie Kolejowe railway lines and the handovers under the Strzeszyn Zacisze Stage I housing project.
- In addition, according to our information, the result was affected by a one-off write-off at the subsidiary EverHome at PLN 1.5 million. Adjusted net result in Q2'19 would amount to PLN 3.7m (-45% vs. our forecasts and + 29% y / y). Tomorrow the Company will provide full data, which will allow to assess what results the deviation of results from forecasts. (J. Szkopek)

Preliminary results for Q2'19

(PLN m)	Management forecast	Q2'18	Change	Q2'19E	Diff.	2019E	2018	Change	YTD
Revenues	50.3	22.6	122.1%	67.4	-25.4%	319.7	130.5	145.1%	27.7%
Net income	2.2	2.9	-23.0%	6.7	-67.0%	22.0	7.0	215.4%	32.7%
adj. Net income	3.7	2.9	29.2%	6.7	-44.7%	22.0	7.0	215.4%	39.5%

Source: Pozbud, estimates by Dom Maklerski mBanku; Consensus estimates provided by PAP

AmRest

Buy - 2019-04-02 Target price: PLN 48.00

Q2 2019 EBITDA above market expectations

- AmRest reported Q2 2019 results above both analysts' expectations/our expectations by 6.9%/1.4% on EBITDA line respectively on lower than expected EBITDA profitability. AmRest Q1 2019 EBITDA was in line with our expectations. Net income was above our expectations on lower-than expected financial costs as well as lower effective tax rate.
- The final revenue figure confirmed a 32.5% Y/Y rebound to EUR 482.7m revealed in an earlier preliminary release. At the same time, the company managed to improve sales efficiency per restaurant by 2.5% Y/Y despite post-merger integration and investment in startup formats (Pizza Hut Express and Pizza Hut Delivery). Sales adjusted for M&A activities increased by 18.3% y/y to EUR 430.4m in Q2 2019.
- Geographically, the biggest sales per unit falls were experienced in other CEE (negative impact
 of Austrian business), alongside Russia (consolidation of franchise restaurants and negative FX
 impact), Hungary, The Czech Republic and China. The other regions posted improvement in the
 period with very good performance in Spain, Poland, Other WE (mainly consolidation of KFC
 France and Sushi Shop business) and Germany reversal of negative trend. (see the
 following table).
- EBITDA for Q2 2019 increased 26.9% y/y to EUR 52.4m (excluding IFRS 16), and the EBITDA margin was down by 0.2pp at 10.9% due to margin decline in Spain, Russia, and The Czech Republic. EBITDA margin in core business was lower by 0.2pps Y/Y in Q2 2019
- By segment, EBITDA margin increased in Other WE (mainly consolidation of KFC France and Sushi Shop), Poland, Hungary, Other CEE, Germany (!) and in China (Ifl improvement, and SG&A cost dilution). The EBITDA margin contraction y/y was recorded in The Czech Republic (wages costs pressure and high base), Spain (expansion of KFC business diluted country's margin and wages costs pressure) and Russia (negative impact of acquired businesses and cost pressure). Unallocated segment EBITDA loss increased by EUR 0.7m Y/Y to EUR 6.2m in Q2 2019 due to higher investments in pizzaportal.pl business.
- The net debt/EBITDA ratio was 3.0x as of 31 June 2019 (vs. 2.22x in June 2018).
- On higher profits, operating cash flow increased to EUR 56m in Q2'19 (adjusted for IFRS 16) from EUR 31m in Q2'18.
- Impairment for restaurants amounted to EUR 8.1m in Q2 2019 compared to EUR 5m in Q2 2018. Higher impairment for restaurants was mainly driven by WE and Russia segments.
- Summing up, the Q2 2019 EBITDA result (excluding IFRS 16) increased by 27% y/y (above mid-term management target of 20% y/y) and was above market expectations. We point out that the company should increase pace of EBITDA growth y/y further in Q3 2019 period thanks to favorable base effect. OCF adjusted for IFRS 16 impact was higher y/y which should enable the company to deleverage balance sheet. After H1 2019 the company delivered 46.2% of our FY forecast on EBITDA line vs. average of 43% for the last 3 years. Bearing in mind good earnings momentum in the following quarters we expect positive stock price performance in the mid-term. (P. Bogusz)

2019 Q2 actuals vs. expectations

(EUR m)	Q2′19*	Q2′18	change	Q2′19**	Q2′19E*	differ.	Consen.	differ.	2019E	2018	change
Revenue	482.7	364.2	32.5%	482.8	473.7	1.9%	471.8	2.3%	1,988.9	1,546.9	28.6%
EBITDA	52.4	41.3	26.9%	89.0	51.7	1.4%	49.0	6.9%	204.7	163.7	25.0%
margin	10.9%	11.3%	-0.48pp	18.4%	10.9%	-0.06pp	10.4%	0.47pp	10.3%	10.6%	-0.29pp
EBIT	21.6	13.7	57.7%	17.8	16.4	31.7%	18.1	19.3%	89.5	71.6	25.0%
Pre-tax income	16.6	11.2	48.2%	8.2	3.6	361.1%	-	-	75.9	57.5	32.0%
Net income	13.4	8.6	55.8%	7.2	3.3	306.1%	8.3	61.4%	54.3	43.0	26.3%

Source: AmRest, E - estimates by Dom Maklerski mBanku, Consensus estimates provided by PAP; *excluding IFRS 16; **including IFRS 16

Geographic breakdown of 2019 Q2 revenues, revenues per restaurant, EBITDA and EBITDA margin

	Revenu	۹.	Revenue per re	estaurant	EBITD	^	EBITDA margin		
(EUR m)				estaur ant		^		ai giii	
	Q2'19	у/у	Q2'19	у/у	Q2'19	у/у	Q2'19	у/у	
Poland	112.9	15.0%	217.3	2.5%	14.8	26.5%	13.1%	1.2pp	
Czech Republic	48.3	17.8%	291.0	-4.2%	9.3	5.7%	19.3%	-2.2pp	
Hungary	27.0	25.6%	253.5	-2.1%	4.8	26.3%	17.8%	0.1pp	
Other CEE	15.1	30.2%	147.3	-6.7%	2.0	53.8%	13.2%	2pp	
Russia	52.0	22.9%	208.8	-13.8%	6.9	-1.4%	13.3%	-3.3pp	
Spain	68.0	19.7%	212.2	5.3%	12.5	0.0%	18.4%	-3.6pp	
Germany	44.2	9.7%	173.7	0.8%	-0.7	-58.8%	-1.6%	2.6pp	
Other WE	83.4	2x	220.1	39.9%	4.6	-	5.5%	6.2pp	
China	24.3	20.9%	382.7	-8.6%	4.4	22.2%	18.1%	0.2pp	
Unallocated	7.5	70.5%	b.d.	b.d.	-6.2	n.a	n.a	n.a	
Total	482.7	33%	223.4	2.5%	52.4	26.9%	10.9%	-0.5pp	

Source: AmRest, Dom Maklerski mBanku



More News

Lokum Deweloper Real estate developer Lokum Deweloper plans to hand over 750-800 apartments in 2019, CEO

Bartosz Kuzniar told a news conference. In H1 the developer booked 498 apartments.

Marvipol Real estate developer Marvipol Development launched the sale of 47 apartments from Unique

Tower project in Warsaw's Wola district, the company said in a press statement.

Millennium Bank Millennium shareholders approved the plan of Millennium's merger with Euro Bank,

resolutions from the Tuesday EGM show.

Neuca Pharmaceutical wholesaler and clinics operator Neuca posted PLN 28.9 mln attributable net profit

in Q2, above market expectations for a PLN 23.8 mln net take, according to the

company's financial report.

Listed pharma distributor Neuca expects its revenues to increase y/y in Q3, deputy CEO Grzegorz

Dzik told a news conference. The company is "certain" to beat 2018 earnings in 2019 after a

strong H1, CEO Piotr Sucharski said.

Pfleiderer Two biggest shareholders of wood processor Pfleiderer, Volantis Bidco and Atlantik, signed an

agreement concerning acquisition of shares and joint voting at GMs, Pfleiderer said in

a market filing.

Power, CO2 Allowances Poland sold 2.21 mln European CO2 emission allowances EUA at EUR 26.0 apiece at an auction

held by the European power exchange EEX, EEX said on its website.

State Companies Poland's flagship airline PLL LOT reappointed Rafal Milczarski as CEO, according to a

statement from LOT's supervisory board.

Ten Square Games Video games developer Ten Square Games netted PLN 13.1 mln in Q2,

versus market expectations for PLN 13.9 mln, PAP calculations based on H1 and Q1 numbers

show.

Video games developer Ten Square Games is preparing to launch its game "Fishing Clash" via the

App Store in China within days, company representatives told a conference.

UrsusTroubled tractor producer Ursus signed a letter of intent with Dutch firm Trioliet outlining

conditions for sale of Ursus operations in its Opalenica division to Trioliet, with the transaction

expected to be completed by end-September, Ursus said in a market filing.

Corporate Action Calendar

Date	Time	Company	Event
29-Aug		BNP Paribas	Q2'19 earnings announcement
29-Aug		CD Projekt	Q2'19 earnings announcement
29-Aug		Cyfrowy Polsat	Q2'19 earnings announcement
29-Aug		JWC	Q2'19 earnings announcement
29-Aug		PZU	Q2'19 earnings announcement
29-Aug		Stelmet	Q3'19 earnings announcement
29-Aug		Unibep	Q2'19 earnings announcement
30-Aug		Capital Park	Q2'19 earnings announcement
30-Aug	10:30	Stelmet	Q2'19 earnings conference (Novotel Hotel, Warsaw)
30-Aug		Comarch	Q2'19 earnings announcement
30-Aug		Pozbud	Q2'19 earnings announcement
30-Aug	11:00	JWC	Q2'19 earnings conference (Radzymińska, Ząbki; Room no. 407; 3rd floor)
2-Sep		Famur	Q2'19 earnings announcement
2-Sep	13:30	Famur	Q2'19 earnings conference (GPW, ul. Książęca 4, Warsaw)
3-Sep		Atal	Q2'19 earnings announcement
3-Sep		CCC	Q2'19 earnings announcement
5-Sep		Erbud	Q2'19 earnings announcement
5-Sep		Grupa Azoty	Q2'19 earnings announcement
5-Sep		Kruk	Q2'19 earnings announcement
5-Sep		TXM	Q2'19 earnings announcement
6-Sep		Agora	Q2'19 earnings announcement
6-Sep	9:00	MCI Capital	Investor meeting (Warsaw Spire, Plac Europejski 1, 35 floor, Warsaw)
6-Sep		Ergis	Q2'19 earnings announcement
6-Sep		Torpol	Q2'19 earnings announcement
10-Sep		Ciech	Q2'19 earnings announcement
10-Sep		LC Corp	Q2'19 earnings announcement
10-Sep		Mangata	Q2'19 earnings announcement
10-Sep		Trakcja	Q2'19 earnings announcement
11-Sep		Boryszew	Q2'19 earnings announcement
11-Sep		TIM	Q2'19 earnings announcement
11-Sep		Wielton	Q2'19 earnings announcement
12-Sep		Atende	Q2'19 earnings announcement
12-Sep		Forte	Q2'19 earnings announcement
12-Sep		LPP	Q2'19 earnings announcement
12-Sep		Skarbiec	Q4'18/19 earnings announcement
16-Sep		Tauron	Q2'19 earnings announcement



Economic Calendar

Thursd	lay, 29 Aug	just 2019			
Time	Region	Data	Period	Forecast	Previous
01:50	Japan	Foreigners Buying Japan Bonds	24 August		-52.10bn
01:50	Japan	Foreigners Buying Japan Stocks	24 August		-359.60bn
01:50	Japan	Japan Buying Foreign Bonds	24 August		-499.70bn
01:50	Japan	Japan Buying Foreign Stocks	24 August		105.60bn
07:00	Japan	Consumer Confidence Index	August		37.80
07:00	Japan	Industrial Production (P)	July		-3.30% m/m; -3.80% y/y
08:00	Germany	CPI Harmonized (F)	July		0.30% m/m; 1.50% y/y
08:00	Germany	CPI (F)	July		0.30% m/m; 1.60% y/y
08:00	Germany	Unemployment Rate	July		3.10%
08:45	France	Consumer Spending	July		-0.10% m/m; -0.60% y/y
08:45	France	GDP	Q2		0.20% q/q; 1.70% y/y
11:00	EU	Business Climate Indicator	August		-0.12
11:00	EU	Consumer Confidence Index	August		-6.60
	USA	Continuing Claims	17 August		1 674 000
14:30	USA	GDP Deflator	Q2		0.90% q/q
14:30	USA	GDP	Q2		3.10% q/q; 3.20% y/y
14:30	USA	Initial Jobless Claims	24 August		209 000
	USA	PCE	Q2		0.90% q/q; 2.70% y/y
14:30	USA	Core PCE	Q2		1.70% y/y
	USA	Natural Gas Inventory	23 August		2797bn
	, 30 August		23 August		2797011
Time	Region	Data	Period	Forecast	Previous
	5	Unemployment Rate	July	Torecast	2.30%
01:30	Japan	Tokyo Area Core CPI	August		0.90% y/y
01:30	Japan	Tokyo Area CPI	August		0.90% y/y 0.90% y/y
01:50		Retail Trade	July		0.50% y/y 0.50% y/y
07:00	Japan		July		
08:00	Japan	Housing Starts Nationwide House Prices	•		0.30% y/y 0.30% m/m
			August		
08:00	Germany	Retail Sales	July		3.50% m/m; -1.60% y/y
08:45	France	PPI (D)	June		-0.20% m/m; 0.20% y/y
10:00	Poland	GDP (P)	Q2		0.80% q/q; 4.40% y/y
10:30	UK	M4 Money Supply	July		0.10% m/m; 2.30% y/y
10:30	UK	Mortgage Approvals	July		66 440
11:00	EU	Unemployment Rate	July		7.50%
14:30	USA	Core PCE Deflator	July		0.20% m/m; 1.60% y/y
14:30	USA	Personal Income	July		0.40% m/m
	USA	Personal Spending	July		0.30% m/m
15:45		Chicago PMI	August		44.40
	y, 2 Septer			_	
	Region	Data	Period	Forecast	Previous
	France	PMI Manufacturing (F)	August		51.00
	Germany	PMI Manufacturing (F)	August		43.20
10:00		PMI Manufacturing (F)	August		46.50
		ptember 2019			
Time	Region	Data	Period	Forecast	Previous
02:30	Japan	PMI Manufacturing	August		51.00
02:30		PMI Services	August		51.80
03:45		PMI Services	August		51.60
	France	PMI Services (F)	August		52.60
09:55	Germany	PMI Services (F)	August		54.40
10:00	EU	PMI Services (F)	August		53.40

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Current Recommendations by Dom Maklerski mBanku

Company			Price At	Target		Upside/	P/I	E	EV/EBITDA	
Company	Recommendation	Issued On	Reco.	Price	Price	Downside	2019	2020	2019	2020
Financial Sector						+26.3%	10.0	9.1		
Alior Bank	buy	2019-07-03	51.10	72.30	39.18	+84.5%	7.1	5.5		
Handlowy	accumulate	2019-07-03	53.60	59.45	49.80	+19.4%	12.6	10.3		
ING BSK	hold	2019-08-02	189.80	191.80	191.40	+0.2%	15.0	13.4		
Millennium	buy	2019-08-02	7.51	10.00	6.38	+56.7%	10.5	7.5		
Pekao	buy	2019-08-02	99.88	119.75	95.50	+25.4%	11.0	9.6		
PKO BP	buy	2019-08-02	39.34	47.17	36.95	+27.7%	10.5	10.1		
Santander Bank Polska	hold	2019-08-02	319.60	337.00	282.00	+19.5%	12.2	10.0		
Komercni Banka	buy	2019-08-28	817.00	945.02 CZK	817.50	+15.6%	10.3	10.6		
Moneta Money Bank	buy	2019-08-28	75.95	94.33 CZK	74.55	+26.5%	10.0	9.3		
Erste Group	buy	2019-08-28	30.03	40.38 EUR	29.07	+38.9%	8.1	7.5		
RBI	accumulate	2019-08-28	20.44	23.05 EUR	19.89	+15.9%	6.0	5.7		
OTP Bank	buy	2019-08-28	12,000	14,681 HUF	11,850	+23.9%	8.2	7.4		
PZU	hold	2019-07-03	44.35	43.38	36.30	+19.5%	9.7	9.1		
Kruk	buy	2019-04-02	152.30	213.65	159.00	+34.4%	8.9	8.8		
Skarbiec Holding	buy	2019-06-03	16.50	28.17	16.65	+69.2%	5.7	4.9	4.6	6.0
Chemicals Ciech	hold	2010 07 02	41.60	41.72	24.60	+21.5%	6.8	12.1	4.6 4.8	6.0
	hold hold	2019-07-03	41.60 42.30	41.72 45.93	34.60 37.68	+20.6%	6.8 6.7	7.2	4.8	4.8 7.2
Grupa Azoty Oil & Gas	Hold	2019-08-02	42.30	45.93	37.00	+21.9%	10.7	17.1 9.6	4.4	4.7
Lotos	sell	2019-08-02	88.66	72.31	80.66	+ 14.7% -10.4%	12.3	11.3	6.4	5.3
MOL	accumulate	2019-08-02	3,004	72.31 3,258 HUF	2,868	+13.6%	10.4	9.1	4.3	4.1
PGNiG	accumulate	2019-08-02	5.62	6.33	4.61	+37.4%	11.1	7.7	4.3	3.3
PKN Orlen	hold	2019-08-02	97.36	92.82	89.96	+3.2%	8.6	10.1	5.1	5.4
Power Utilities	Hold	2019-00-01	97.30	92.02	09.90	+43.5%	3.5	4.0	3.6	3.6
CEZ	accumulate	2019-06-25	544.00	597.80 CZK	510.00	+17.2%	15.2	13.2	7.3	6.8
Enea	buy	2019-06-25	8.53	12.41	8.08	+53.7%	3.0	2.8	3.1	2.9
Energa	buy	2019-06-25	7.33	12.67	6.27	+102.1%	3.5	4.0	3.6	4.0
PGE	buy	2019-06-25	9.00	13.26	7.32	+81.0%	4.5	5.0	3.0	3.1
Tauron	buy	2019-06-25	1.57	2.52	1.44	+75.5%	2.3	2.1	4.0	3.6
Telecoms, Media, IT	54,	2017 00 25	1107	2.52	2	+1.8%	18.6	14.9	6.3	6.0
Netia	hold	2018-11-26	4.66	4.70	4.56	+3.1%	30.6	25.4	5.3	5.3
Orange Polska	accumulate	2019-08-02	6.70	7.50	6.05	+24.1%	39.1	24.5	4.8	4.6
Play	accumulate	2019-08-02	31.22	34.20	33.34	+2.6%	9.7	8.8	6.3	6.2
Agora	buy	2018-11-27	9.50	16.00	11.35	+41.0%	37.7	20.0	5.2	4.8
Cyfrowy Polsat	reduce	2019-05-31	26.00	24.15	27.88	-13.4%	14.6	12.5	7.1	6.8
Wirtualna Polska	hold	2019-07-03	61.20	61.50	59.20	+3.9%	18.6	15.8	9.9	8.7
Asseco Poland	hold	2019-06-03	51.10	50.80	53.90	-5.8%	14.4	14.1	4.7	4.3
Comarch	buy	2019-07-25	178.50	231.00	175.50	+31.6%	15.2	13.7	6.4	5.7
11 bit studios	buy	2019-05-20	398.00	518.00	390.00	+32.8%	26.1	37.2	18.3	22.6
CD Projekt	accumulate	2019-05-09	215.00	237.50	242.60	-2.1%	-	11.9	-	8.9
Industrials, Mining						+23.5%	6.4	9.1	4.9	4.7
Cognor	hold	2019-07-25	1.75	1.84	1.66	-5.1%	7.9	10.8	4.9	5.1
Famur	buy	2019-08-07	4.42	5.33	3.65	+46.0%	4.6	8.4	3.8	4.4
Grupa Kęty	hold	2019-07-03	337.00	345.32	300.00	+15.1%	11.6	11.0	8.3	7.9
JSW	accumulate	2019-07-03	47.00	50.02	27.70	+80.6%	3.1	8.1	0.3	0.7
Kernel	reduce	2019-08-19	48.60	42.70	43.65	-2.2%	4.5	8.2	5.0	5.7
KGHM	hold	2019-08-22	74.90	77.51	73.76	+5.1%	6.4	9.1	3.7	4.3
Stelmet	hold	2019-07-03	7.00	7.95	6.45	+23.3%	9.5	10.0	5.0	4.7
Property Developers						+9.6%	8.2	7.9	7.5	7.4
Atal	accumulate	2019-07-03	36.60	41.89	34.60	+21.1%	7.4	7.8	7.0	7.4
Dom Development	hold	2019-07-03	77.40	79.80	79.60	+0.3%	9.0	8.1	8.1	7.4
Retail						+7.8%	34.7	19.0	9.1	8.3
AmRest	buy	2019-04-02	41.20	48.00	39.50	+21.5%	37.1	27.1	12.7	10.2
CCC	hold	2019-06-06	153.80	161.00	123.20	+30.7%	46.0	19.0	6.5	5.1
Dino	hold	2019-08-23	149.60	149.20	144.00	+3.6%	34.7	25.2	20.1	15.1
Eurocash	hold	2019-08-02	18.60	18.10	18.80	-3.7%	36.3	25.7	7.9	7.0
Jeronimo Martins	hold	2019-05-09	13.89	14.30 EUR	14.63	-2.3%	20.8	18.6	9.1	8.3
LDD										
LPP VRG	accumulate buy	2019-07-03 2019-07-26	7,745.00 4.20	8,500.00 5.20	7,160.00 4.23	+18.7% +22.9%	19.6	17.7 11.7	9.9	8.9 7.1



Current Calls by Dom Maklerski mBanku

Company	Relative	Rated On	Price At	Current	Change	P/	E	EV/EBI	TDA
Company	Positioning	Rated On	Rating	Price	Change	2019 2020 2019 11.3 10.5 4.8 1% 9.5 8.6 3.3 8% 13.8 12.8 9.2 4% 13.0 12.4 5.4 2% 9.0 8.4 4.3 8.9 8.7 6.0 3% 9.7 8.8 6.7 0% 8.6 9.4 6.6 3% 7.3 7.0 4.8 3% 11.1 10.9 7.1 2% 9.6 8.9 7.5 0% 6.4 7.2 4.7 1% 12.2 10.6 8.4 4% 5.6 5.8 5.9 9% 9.1 10.3 6.1 7% 53.5 25.3 7.0 8% 2.7 2.8 2.5	2020		
IT						11.3	10.5	4.8	4.6
Ailleron	neutral	2019-06-28	8.40	7.38	-12.1%	9.5	8.6	3.3	2.4
Asseco BS	neutral	2019-03-29	29.50	27.20	-7.8%	13.8	12.8	9.2	8.6
Asseco SEE	overweight	2019-04-11	14.20	17.80	+25.4%	13.0	12.4	5.4	4.9
Atende	neutral	2019-01-31	4.40	3.60	-18.2%	9.0	8.4	4.3	4.2
Industrials						8.9	8.7	6.0	5.9
AC	neutral	2019-03-22	48.50	44.00	-9.3%	9.7	8.8	6.7	6.1
Alumetal	underweight	2019-05-29	51.00	35.20	-31.0%	8.6	9.4	6.6	6.9
Amica	neutral	2019-04-29	130.00	111.40	-14.3%	7.3	7.0	4.8	4.5
Apator	neutral	2019-04-29	25.80	23.40	-9.3%	11.1	10.9	7.1	6.9
Boryszew	underweight	2019-07-26	4.49	4.30	-4.2%	9.6	8.9	7.5	7.3
Ergis	neutral	2019-05-29	3.00	2.40	-20.0%	6.4	7.2	4.7	4.8
Forte	neutral	2019-04-29	40.60	24.30	-40.1%	12.2	10.6	8.4	7.8
Impexmetal	underweight	2019-04-25	4.16	4.22	+1.4%	5.6	5.8	5.9	5.7
Kruszwica	neutral	2019-04-02	43.90	39.50	-10.0%	9.5	8.6	4.9	4.4
Mangata	neutral	2019-05-29	69.50	67.50	-2.9%	9.1	10.3	6.1	6.6
Pfleiderer Group	underweight	2019-07-29	28.00	26.40	-5.7%	53.5	25.3	7.0	6.6
Pozbud	overweight	2019-04-29	2.37	2.21	-6.8%	2.7	2.8	2.5	1.9
Tarczyński	neutral	2019-05-29	15.40	16.00	+3.9%	6.9	5.8	5.0	4.6
TIM	overweight	2019-04-29	7.90	7.66	-3.0%	8.7	7.7	5.4	4.8
Retail						9.3	9.2	4.4	3.6
Monnari	neutral	2019-07-17	4.66	4.69	+0.6%	9.3	9.2	4.4	3.6

CEE bank valuations

			P/E			ROE			P/BV			DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Polish banks													
Alior Bank	39.18	7.1	5.5	4.7	10%	12%	12%	0.7	0.6	0.5	0.0%	0.0%	0.0%
Handlowy	49.80	12.6	10.3	9.6	7%	9%	9%	0.9	0.9	0.9	7.5%	8.5%	7.3%
ING BSK	191.40	15.0	13.4	12.1	12%	13%	13%	1.8	1.7	1.5	1.8%	2.0%	2.2%
Millennium	6.38	10.5	7.5	6.8	8%	11%	11%	0.9	0.8	0.7	0.0%	0.0%	0.0%
Pekao	95.50	11.0	9.6	9.0	10%	11%	11%	1.1	1.0	1.0	6.9%	6.8%	7.8%
PKO BP	36.95	10.5	10.1	9.6	11%	11%	11%	1.1	1.1	1.0	3.6%	8.4%	10.2%
Santander BP	282.00	12.2	10.0	9.3	9%	11%	11%	1.1	1.1	1.0	7.0%	4.1%	5.0%
Median		11.0	10.0	9.3	10%	11%	11%	1.1	1.0	1.0	3.6%	4.1%	5.0%
Investors in Polish ba	ınks												
BCP	0.195	6.7	5.9	5.0	7%	8%	9%	0.5	0.4	0.4	2.0%	5.1%	6.7%
Citigroup	62.360	8.2	7.3	6.6	10%	10%	10%	0.8	0.7	0.6	3.1%	3.5%	4.1%
Commerzbank	4.972	7.3	5.9	5.4	3%	4%	4%	0.2	0.2	0.2	4.4%	5.5%	6.5%
ING	8.481	6.5	6.5	6.4	10%	9%	9%	0.6	0.6	0.6	8.2%	8.4%	8.6%
UCI	9.890	5.4	5.5	5.3	8%	7%	7%	0.4	0.4	0.4	5.9%	7.2%	7.9%
Median		6.7	5.9	5.4	8%	8%	9%	0.5	0.4	0.4	4.4%	5.5%	6.7%
Foreign banks													
Erste Group	29.07	8.1	7.5	7.0	10%	11%	11%	0.8	0.8	0.8	4.5%	5.1%	5.6%
Komercni Banka	817.50	10.3	10.6	10.2	14%	14%	14%	1.5	1.4	1.4	6.2%	6.2%	6.2%
Moneta Money	74.55	10.0	9.3	9.2	15%	16%	16%	1.5	1.4	1.4	8.2%	7.5%	8.1%
OTP Bank	11,850	8.2	7.4	7.3	20%	18%	17%	1.5	1.3	1.1	1.9%	2.0%	4.6%
RBI	19.89	6.0	5.7	5.2	9%	9%	9%	0.5	0.5	0.5	5.8%	5.0%	5.3%
Akbank	6.91	6.5	4.4	3.7	12%	15%	15%	0.7	0.6	0.5	2.8%	4.8%	6.3%
Alpha Bank	1.55	16.1	9.8	7.3	2%	3%	4%	0.3	0.3	0.3	0.0%	0.0%	0.0%
Banco Santander	3.47	7.2	6.9	6.5	8%	8%	8%	0.6	0.5	0.5	6.4%	6.7%	7.1%
Deutsche Bank	6.45	131.6	15.8	9.0	-1%	1%	3%	0.2	0.2	0.2	0.0%	0.6%	2.8%
Eurobank Ergasias	0.75	8.8	6.4	5.2	5%	9%	9%	0.5	0.5	0.4	0.0%	0.0%	0.0%
National Bank of Greece	2.42	13.4	11.6	8.4	2%	4%	6%	0.5	0.4	0.4	0.0%	0.0%	0.0%
Piraeus Bank	2.92	11.9	9.7	6.8	2%	3%	4%	0.2	0.2	0.2	0.0%	0.0%	0.0%
Sberbank	218.30	5.4	4.7	4.3	22%	22%	21%	1.1	1.0	0.9	8.6%	10.4%	11.9%
Turkiye Garanti Bank	8.81	5.1	4.1	3.3	14%	15%	17%	0.7	0.6	0.5	5.4%	4.5%	5.4%
Turkiye Halk Bank	5.64	4.1	2.2	1.6	7%	9%	9%	0.2	0.2	0.2	1.4%	2.1%	2.1%
Turkiye Vakiflar Bankasi	4.56	3.5	2.5	2.1	10%	12%	13%	0.3	0.3	0.2	-	-	-
VTB Bank	0.04	3.2	3.2	3.0	12%	13%	13%	0.4	0.4	0.3	7.8%	7.8%	10.4%
Yapi ve Kredi Bankasi	2.36	4.6	3.5	2.8	11%	13%	13%	0.5	0.4	0.3	0.0%	1.2%	-
Median		7.7	6.6	5.9	10%	11%	12%	0.5	0.5	0.5	2.8%	4.5%	5.4%

Insurance company valuations

			P/E			ROE			P/BV			DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Insurers													
PZU	36.30	9.7	9.1	8.9	22%	23%	23%	2.1	2.0	2.0	8.2%	8.3%	8.8%
Aegon	3.44	5.1	4.8	4.6	7%	8%	8%	0.3	0.3	0.3	8.8%	9.4%	9.9%
Allianz	196.68	10.4	9.7	9.2	12%	12%	12%	1.2	1.2	1.1	4.9%	5.2%	5.5%
Assicurazioni Generali	16.27	9.6	9.6	9.1	11%	10%	10%	1.0	0.9	0.9	5.9%	6.3%	6.7%
Aviva	3.53	5.9	5.7	5.5	12%	13%	14%	0.8	0.8	0.8	8.8%	9.2%	9.6%
AXA	20.78	8.1	7.3	7.0	10%	11%	11%	0.8	0.8	0.7	7.1%	7.5%	7.8%
Baloise	173.20	12.2	12.0	11.4	10%	10%	10%	1.2	1.2	1.1	3.7%	4.0%	4.2%
Helvetia	127.10	11.8	11.9	11.4	11%	10%	11%	1.2	1.1	1.1	4.0%	4.1%	4.3%
Mapfre	2.39	9.7	8.8	8.3	9%	10%	10%	0.9	0.8	0.8	6.4%	6.8%	7.1%
RSA Insurance	5.20	12.8	11.0	10.3	11%	12%	13%	1.4	1.3	1.3	4.7%	5.3%	6.1%
Uniqa	7.88	11.4	10.6	10.1	7%	7%	8%	0.8	0.8	0.9	7.1%	7.3%	7.5%
Vienna Insurance G.	22.40	9.3	9.1	8.3	6%	7%	6%	0.5	0.5	0.5	4.4%	5.0%	5.1%
Zurich Financial	344.70	12.6	11.5	10.9	13%	13%	13%	1.5	1.5	1.4	5.9%	6.3%	6.6%
Median		9.7	9.6	9.1	11%	10%	11%	1.0	0.9	0.9	5.9%	6.3%	6.7%



Gas & Oil valuations

		EV	//EBITD	A		EV/S			P/E		EBIT	DA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Oil companies																
Lotos	80.66	6.4	5.3	4.6	0.7	0.6	0.5	12.3	11.3	10.3	10%	11%	12%	3.7%	2.4%	2.6%
MOL	2868.00	4.3	4.1	3.7	0.6	0.6	0.5	10.4	9.1	7.9	15%	15%	15%	5.0%	5.2%	5.5%
PKN Orlen	89.96	5.1	5.4	5.2	0.4	0.4	0.4	8.6	10.1	10.3	9%	8%	7%	3.9%	3.3%	3.3%
Hellenic Petroleum	9.36	6.5	5.2	5.5	0.5 0.5	0.5	0.5	11.6	7.2	7.4	7%	9%	9%	5.4%	6.2%	6.1%
HollyFrontier	43.34	5.2	5.2	5.5		0.6	0.5	8.8	8.3	9.1	10%	11%	10%	3.1%	3.2%	3.2%
Marathon Petroleum	46.33	7.0	5.3	5.3	0.5	0.5	0.5	10.4	6.1	6.5	7%	9%	9%	4.6%	5.1%	5.7%
Motor Oil	21.58	4.8	4.2	4.7	0.3	0.3	0.3	7.8	6.7	7.6	6%	7%	7%	6.3%	6.7%	6.9%
Neste Oil	28.26	10.8	9.9	9.5	1.4	1.5	1.4	17.1	15.2	14.4	13%	15%	14%	3.1%	3.5%	3.7%
OMV	46.05	3.8	3.5	3.4	0.9	0.9	0.9	8.8	7.9	7.7	25%	26%	27%	4.1%	4.7%	5.0%
Phillips 66	96.17	7.7	6.5	7.0	0.5	0.5	0.5	12.2	9.3	9.9	7%	7%	7%	3.6%	3.9%	4.3%
Saras SpA	1.38	3.8	2.4	3.3	0.1	0.1	0.1	13.7	4.7	8.0	4%	6%	4%	4.3%	10.0%	6.8%
Tupras	126.80	6.7	4.6	4.4	0.4	0.4	0.4	10.2	5.5	5.1	7%	8%	8%	9.2%	15.8%	16.8%
Valero Energy	72.76	7.0	5.0	5.4	0.4	0.3	0.4	13.8	7.6	8.1	5%	7%	7%	5.0%	5.4%	5.7%
Median		6.4	5.2	5.2	0.5	0.5	0.5	10.4	7.9	8.0	7%	9%	9%	4.3%	5.1%	5.5%
Gas companies																
PGNiG	4.61	4.3	3.3	2.7	0.8	0.7	0.6	11.1	7.7	6.4	18%	22%	22%	2.4%	3.6%	5.2%
A2A SpA	1.60	7.3	6.8	6.5	1.3	1.3	1.3	15.5	13.3	12.7	18%	19%	19%	4.9%	5.0%	5.1%
BP	498.75	4.5	4.2	4.2	0.6	0.6	0.6	11.7	8.9	9.6	14%	15%	15%	0.0%	0.0%	0.0%
Centrica	67.52	3.8	3.6	3.9	0.3	0.3	0.3	9.2	6.9	6.8	7%	8%	7%	0.0%	0.0%	0.0%
Enagas	19.89	9.7	9.5	10.3	7.8	7.8	8.5	11.2	10.4	11.4	80%	83%	83%	8.1%	8.3%	8.3%
Endesa	23.50	8.6	8.5	8.4	1.5	1.5	1.5	16.3	16.1	15.7	18%	18%	18%	6.1%	6.2%	5.3%
Engie	13.65	6.5	6.1	5.8	1.0	1.0	0.9	13.1	11.8	10.7	15%	16%	16%	5.7%	6.1%	6.6%
Eni	13.40	3.5	3.3	3.2	0.8	0.8	0.9	12.0	9.9	9.3	24%	26%	28%	6.4%	6.5%	6.7%
Equinor	152.30	2.8	2.5	2.3	1.0	0.9	0.9	10.2	8.7	8.0	36%	37%	39%	0.1%	0.1%	0.1%
Gas Natural SDG	23.94	9.4	9.1	8.9	1.6	1.6	1.6	17.1	16.0	15.0	17%	18%	18%	5.7%	6.0%	6.3%
Gazprom	228.48	3.6	3.5	3.3	1.0	1.0	0.9	3.5	3.7	3.4	28%	28%	29%	7.2%	8.2%	10.7%
Hera SpA	3.61	7.7	7.4	7.2	1.3	1.2	1.2	17.8	17.4	17.3	17%	16%	17%	2.8%	3.0%	3.1%
NovaTek	1275.00	11.9	11.5	11.4	4.6	4.4	4.1	8.5	7.4	6.3	39%	38%	36%	4.1%	5.0%	5.5%
ROMGAZ	34.05	5.5	5.2	4.9	2.7	2.5	2.3	9.9	9.0	8.3	48%	47%	47%	9.6%	10.5%	11.3%
Shell	25.16	3.3	3.1	2.9	0.5	0.5	0.5	11.5	9.5	8.8	16%	17%	18%	8.3%	8.4%	8.6%
Snam SpA	4.56	12.6	12.3	12.0	10.2	10.0	9.7	14.3	14.1	13.5	81%	81%	81%	5.3%	5.5%	5.8%
Total	44.32	5.0	4.6	4.4	0.9	0.9	0.8	11.0	9.6	9.3	17%	19%	19%	6.6%	6.9%	7.0%
Median		5.5	5.2	4.9	1.0	1.0	0.9	11.5	9.6	9.3	18%	19%	19%	5.7%	6.0%	5.8%

Power generation company valuations

Power generatio	п сотпра		uation													
		EV	/EBITD	4		EV/S			P/E		EBIT	DA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Power generation																
CEZ	510.00	7.3	6.8	6.7	2.1	1.9	1.8	15.2	13.2	13.3	29%	28%	27%	4.7%	5.9%	6.8%
Enea	8.08	3.1	2.9	2.7	0.6	0.6	0.6	3.0	2.8	2.3	20%	19%	22%	0.0%	0.0%	3.6%
Energa	6.27	3.6	4.0	4.2	0.7	0.7	0.8	3.5	4.0	3.9	18%	17%	18%	0.0%	0.0%	0.0%
PGE	7.32	3.0	3.1	2.3	0.6	0.6	0.5	4.5	5.0	3.5	21%	18%	22%	0.0%	5.6%	5.0%
Tauron	1.44	4.0	3.6	3.1	0.7	0.6	0.6	2.3	2.1	1.8	17%	17%	19%	0.0%	0.0%	0.0%
EDF	10.64	5.2	4.7	4.6	1.2	1.1	1.1	15.4	12.1	11.0	23%	24%	24%	3.1%	3.9%	4.1%
EDP	3.37	8.6	8.2	7.9	2.0	2.0	1.8	15.4	13.8	12.9	24%	24%	23%	5.7%	5.8%	6.0%
Endesa	23.50	8.6	8.5	8.4	1.5	1.5	1.5	16.3	16.1	15.7	18%	18%	18%	6.1%	6.2%	5.3%
Enel	6.50	7.2	6.9	6.6	1.6	1.6	1.5	13.9	12.8	12.1	22%	23%	23%	5.0%	5.5%	5.8%
EON	8.30	7.3	5.5	5.3	1.2	0.6	0.5	12.2	12.4	11.5	16%	10%	10%	5.5%	5.9%	6.2%
Fortum	19.84	13.9	12.9	12.4	4.3	4.1	4.0	14.3	13.5	12.4	31%	32%	32%	5.5%	5.6%	5.5%
Iberdola	9.32	10.2	9.6	9.1	2.7	2.6	2.5	17.7	16.7	15.9	26%	27%	28%	4.0%	4.3%	4.5%
National Grid	854.60	11.3	10.6	10.1	3.7	3.6	3.5	14.7	14.6	13.9	32%	34%	35%	0.0%	0.0%	0.0%
Red Electrica	17.83	9.4	9.5	9.5	7.3	7.4	7.4	13.5	14.4	14.6	78%	78%	77%	5.9%	5.7%	5.6%
RWE	25.68	9.1	5.1	4.4	1.1	0.8	0.7	22.9	14.9	11.1	12%	15%	16%	3.1%	3.6%	4.1%
SSE	1119.00	10.6	9.8	9.1	0.7	1.4	1.3	16.7	12.3	10.9	7%	14%	15%	0.0%	0.0%	0.0%
Verbund	54.25	9.6	8.1	7.7	3.5	3.2	3.1	33.4	26.2	24.7	36%	39%	40%	1.3%	1.7%	1.9%
Median		8.6	6.9	6.7	1.5	1.5	1.5	14.7	13.2	12.1	22%	23%	23%	3.1%	4.3%	4.5%

Fertilizer producers and chemical companies

		EV	/EBITD	A		EV/S			P/E		EBIT	DA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Fertilizer producers																
Grupa Azoty	37.68	4.4	7.2	8.3	0.6	0.6	0.7	6.7	17.1	17.2	13%	9%	9%	0.0%	0.0%	1.8%
Acron	4770.00	6.9	6.4	6.3	2.3	2.1	2.0	8.8	8.4	8.2	34%	34%	32%	6.8%	6.9%	8.0%
CF Industries	47.31	9.4	8.6	8.2	3.5	3.4	3.3	19.8	16.1	13.9	38%	40%	41%	2.5%	2.6%	2.6%
Israel Chemicals	1601.00	6.3	6.1	6.0	1.5	1.4	1.3	10.8	10.0	9.7	23%	23%	22%	0.0%	0.0%	0.0%
K+S	14.15	7.7	6.7	6.3	1.4	1.4	1.3	12.5	9.5	8.1	19%	21%	22%	2.9%	4.1%	4.7%
Phosagro	2475.00	6.1	5.7	5.4	1.9	1.8	1.7	11.2	10.8	9.2	31%	32%	32%	5.6%	5.6%	5.7%
The Mosaic Company	17.86	6.0	5.0	4.5	1.1	1.1	1.0	14.4	8.9	7.1	19%	22%	23%	1.1%	1.2%	1.6%
Yara International	376.30	49.6	42.6	40.3	7.9	7.3	7.2	-	-	-	16%	17%	18%	0.4%	0.5%	0.6%
ZA Police	14.00	6.0	4.8	4.8	1.3	1.2	1.2	1.7	1.2	1.2	21%	24%	24%	59.4%	64.3%	71.4%
ZCh Puławy	87.00	1.6	1.6	-	0.2	0.2	0.2	6.5	7.0	-	15%	15%	-	5.7%	5.7%	-
Median		6.2	6.2	6.3	1.4	1.4	1.3	10.8	9.5	8.7	20%	22%	23%	2.7%	3.3%	2.6%
Chemical companies																
Ciech	34.60	4.8	4.8	4.7	0.9	0.9	0.8	6.8	7.2	7.5	18%	19%	17%	0.0%	2.9%	7.0%
Akzo Nobel	80.43	13.4	11.7	10.9	1.9	1.8	1.8	25.9	19.4	17.2	14%	16%	16%	2.4%	2.7%	2.9%
BASF	58.48	8.8	7.7	7.2	1.2	1.1	1.1	14.8	12.8	11.5	13%	15%	15%	5.6%	5.7%	5.8%
Croda	4564.00	15.6	14.6	13.9	4.5	4.4	4.2	23.9	22.2	20.8	29%	30%	30%	0.0%	0.0%	0.0%
Sisecam	4.29	3.4	2.9	2.4	0.7	0.6	0.5	4.6	4.2	4.0	20%	20%	21%	5.0%	5.4%	6.2%
Soda Sanayii	5.49	3.9	3.2	2.8	0.9	0.8	0.7	4.3	4.4	3.8	24%	24%	24%	6.2%	6.2%	7.1%
Solvay	88.46	5.3	5.1	4.8	1.1	1.1	1.1	10.6	10.1	9.1	21%	22%	22%	4.3%	4.5%	4.7%
Tata Chemicals	565.00	7.9	7.0	6.3	1.5	1.4	1.2	13.7	12.5	11.1	18%	19%	20%	2.1%	2.3%	2.2%
Tessenderlo Chemie	28.00	5.6	5.2	4.8	0.8	0.7	0.7	12.8	11.2	9.5	13%	14%	14%	-	-	-
Wacker Chemie	66.10	5.1	4.7	4.4	0.8	0.8	0.8	20.9	15.3	12.5	16%	17%	17%	3.5%	4.1%	4.5%
Median		5.4	5.1	4.8	1.0	1.0	0.9	13.3	11.9	10.3	18%	19%	19%	3.5%	4.1%	4.7%

Machine and equipment manufacturers

		E/	//EBITD	A		EV/S			P/E		EBIT	TDA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Industrials																
Famur	3.65	3.8	4.4	5.1	1.0	1.2	1.2	4.6	8.4	10.7	26%	27%	24%	14.5%	10.8%	8.9%
Caterpillar	114.86	7.2	7.4	7.2	1.5	1.5	1.5	9.7	9.3	8.9	21%	20%	20%	3.3%	3.6%	3.9%
Epiroc	97.90	7.8	7.4	7.1	1.9	1.9	1.8	18.0	16.9	15.9	25%	26%	26%	2.6%	2.8%	3.0%
Komatsu	2212.00	5.3	5.7	5.6	1.0	1.0	1.0	8.3	9.3	9.1	19%	18%	18%	4.8%	5.1%	5.1%
Sandvig AG	136.15	7.6	7.3	7.0	1.7	1.7	1.6	12.7	12.0	11.4	23%	23%	24%	3.4%	3.6%	3.9%
Median		7.2	7.3	7.0	1.5	1.5	1.5	9.7	9.3	10.7	23%	22%	22%	3.4%	3.6%	3.9%

Mining company valuations

		EV	/EBITD	A		EV/S			P/E		EBIT	DA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Metals																
KGHM	73.76	3.7	4.3	3.7	0.9	0.9	0.8	6.4	9.1	7.7	23%	20%	21%	0.0%	2.0%	3.3%
Anglo American	1717.60	3.5	3.7	4.0	1.2	1.3	1.3	6.9	7.5	8.2	36%	34%	32%	0.0%	0.0%	0.0%
Antofagasta	821.40	5.2	5.3	4.8	2.5	2.5	2.4	16.1	16.2	13.6	49%	48%	50%	0.0%	0.0%	0.0%
BHP Group LTD	35.42	3.5	3.3	3.7	1.9	1.8	1.9	12.6	10.9	12.3	53%	55%	52%	4.2%	3.2%	2.6%
Boliden	202.60	4.7	4.5	4.7	1.1	1.1	1.1	9.7	9.4	9.5	24%	24%	23%	5.4%	5.5%	5.5%
First Quantum	7.99	7.3	5.0	4.8	3.0	2.2	2.1	13.0	8.6	6.8	41%	43%	44%	0.1%	0.1%	0.1%
Freeport-McMoRan	8.95	10.2	7.2	4.4	2.0	1.9	1.6	59.3	14.6	6.3	19%	26%	35%	2.2%	3.1%	4.1%
Fresnillo	728.00	9.3	7.5	6.1	3.4	3.2	2.9	38.0	29.3	19.3	36%	42%	47%	0.0%	0.0%	0.0%
Gold Fields	9150.00	5.2	4.4	4.3	2.3	2.1	2.1	24.5	16.7	17.2	44%	48%	48%	0.0%	0.0%	0.0%
Hudbay Min	4.23	3.5	3.0	2.6	1.1	1.1	1.0	-	21.2	9.2	32%	37%	41%	0.3%	0.3%	0.3%
KAZ Minerals	385.40	4.2	4.1	4.0	2.3	2.2	2.1	4.7	4.6	4.2	54%	53%	53%	0.0%	0.0%	0.0%
Lundin Min	5.97	5.8	3.5	3.1	2.1	1.6	1.5	17.7	8.2	6.6	36%	45%	47%	1.2%	1.3%	1.6%
MMC Norilsk Nickel	23.34	6.6	6.3	6.2	3.6	3.6	3.4	9.4	9.4	9.0	55%	57%	55%	9.8%	11.4%	11.7%
OZ Minerals	9.43	6.4	5.1	4.2	2.8	2.3	2.0	16.5	12.0	8.4	44%	45%	48%	2.3%	2.5%	3.0%
Polymetal Intl	1183.00	8.3	7.6	7.6	3.9	3.7	3.7	12.4	10.7	10.6	47%	49%	48%	0.0%	0.0%	0.0%
Polyus	7510.00	7.9	7.4	7.6	5.1	4.8	4.8	10.9	10.3	11.2	64%	64%	63%	4.2%	4.6%	4.4%
Sandfire Resources	6.18	2.5	2.0	1.9	1.3	1.1	1.1	8.7	6.4	5.4	51%	56%	58%	4.0%	4.8%	5.3%
Southern CC	30.39	7.9	7.5	7.1	4.0	3.8	3.6	14.2	13.1	12.6	51%	51%	50%	5.0%	5.1%	5.1%
Median		5.5	4.8	4.4	2.3	2.1	2.0	12.6	10.5	9.1	44%	46%	48%	0.8%	1.7%	2.1%



Mining company valuations

		EV	/EBITD	Ą		EV/S			P/E		EBIT	TDA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Coal																
JSW	27.70	0.3	0.7	1.1	0.1	0.1	0.2	3.1	8.1	19.1	23%	17%	15%	6.2%	6.4%	6.1%
Alliance Res Partners	14.83	3.9	4.5	4.9	1.2	1.3	1.3	5.1	9.3	12.7	31%	28%	27%	14.5%	13.4%	12.5%
Arch Coal	74.06	2.5	2.9	3.0	0.5	0.5	0.5	4.7	5.9	5.6	19%	17%	16%	2.4%	2.4%	2.4%
Banpu	11.20	10.2	9.8	9.7	2.0	2.0	2.1	9.0	8.6	8.2	19%	20%	22%	4.8%	4.8%	5.0%
BHP Group	47.86	3.5	3.3	3.7	1.9	1.8	1.9	12.6	10.9	12.3	53%	55%	52%	9.3%	7.0%	5.7%
China Coal Energy	3.07	4.9	4.8	5.1	0.9	0.9	0.9	7.0	7.2	7.0	19%	19%	18%	3.5%	3.4%	3.1%
Cloud Peak Energy	0.04	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
LW Bogdanka	32.90	1.2	1.2	1.3	0.4	0.4	0.4	4.2	5.1	5.4	35%	33%	32%	2.3%	6.2%	6.8%
Natural Res Partners	26.02	1.5	1.7	1.7	1.2	1.3	1.3	5.2	4.8	4.7	77%	78%	78%	6.9%	6.9%	6.9%
Peabody Energy Corp	17.41	2.4	3.0	3.1	0.5	0.5	0.5	11.1	-	-	19%	16%	16%	13.1%	3.1%	3.2%
PT Bukit Asam Tbk	2410.00	3.7	3.7	3.5	1.1	1.0	1.0	5.4	6.1	5.9	29%	28%	28%	11.9%	12.2%	12.0%
Rio Tinto	3989.00	3.3	3.6	4.1	1.6	1.7	1.8	7.5	8.4	10.2	49%	47%	44%	0.0%	0.0%	0.0%
Semirara Mining&Power	23.00	5.4	4.8	4.6	2.7	2.3	2.2	8.4	7.6	7.6	50%	47%	48%	6.6%	6.9%	7.6%
Shaanxi Heimao Coking	3.53	-	-	-	0.7	0.7	0.6	13.6	11.8	11.4	-	-	-	-	-	-
Shanxi Xishan Coal&Ele	5.92	5.3	5.4	5.3	1.0	1.0	1.0	9.4	9.4	9.3	19%	19%	19%	3.2%	3.2%	3.0%
Shougang Fushan Res	1.69	0.9	0.9	0.9	0.5	0.4	0.5	7.2	6.7	7.4	52%	50%	49%	8.4%	8.6%	5.1%
Stanmore Coal	1.44	1.9	2.4	3.2	0.7	0.7	0.8	4.3	5.8	8.4	37%	31%	24%	5.6%	5.2%	4.7%
Teck Resources	16.60	3.1	3.3	3.4	1.2	1.3	1.3	6.2	6.6	7.0	40%	39%	38%	1.7%	2.1%	4.3%
Terracom	0.38	1.6	1.3	1.4	0.5	0.4	0.4	2.9	1.9	2.5	30%	28%	26%	-	7.9%	13.2%
Warrior Met Coal	20.26	2.0	2.9	3.1	0.8	0.9	1.0	3.1	4.7	4.7	41%	33%	33%	17.4%	9.4%	12.5%
Yanzhou Coal Mining	6.39	4.0	4.3	4.3	1.0	1.0	1.0	3.9	4.2	4.4	26%	24%	25%	6.8%	6.4%	6.5%
Median		3.1	3.3	3.4	1.0	1.0	1.0	5.8	6.7	7.4	31%	28%	27%	6.4%	6.4%	5.7%

European telecom valuations

		EV	//EBITD	A		EV/S			P/E		EBIT	DA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Polish companies																
Netia	4.56	5.3	5.3	5.1	1.3	1.4	1.4	30.6	25.4	21.6	26%	26%	27%	0.0%	0.0%	8.8%
Orange Polska	6.05	4.8	4.6	4.3	1.4	1.3	1.3	39.1	24.5	17.5	29%	29%	29%	0.0%	0.0%	4.1%
Play	33.34	6.3	6.2	5.8	2.1	2.1	2.0	9.7	8.8	8.7	33%	34%	35%	4.3%	3.9%	4.3%
Median		5.3	5.3	5.1	1.4	1.4	1.4	30.6	24.5	17.5	29%	29%	29%	0%	0.0%	4.3%
Mid Caps																
Proximus	26.60	6.0	6.0	6.0	2.0	2.0	2.0	15.6	15.5	15.6	33%	33%	33%	5.7%	5.8%	5.9%
Telefonica CP	211.50	6.7	6.8	6.9	2.0	2.0	2.0	12.7	13.2	13.2	30%	30%	30%	9.8%	9.9%	9.9%
Hellenic Telekom	12.00	5.0	4.9	4.8	1.8	1.7	1.7	17.3	13.6	11.9	36%	36%	36%	4.8%	5.2%	5.7%
Matav	416.50	4.1	4.1	4.1	1.3	1.3	1.3	9.7	8.8	9.0	31%	31%	30%	6.3%	6.8%	7.4%
Telecom Austria	6.98	5.2	5.1	5.0	1.8	1.7	1.7	11.0	10.4	10.0	34%	34%	35%	3.0%	3.7%	4.1%
Median		5.2	5.1	5.0	1.8	1.7	1.7	12.7	13.2	11.9	33%	33%	33%	5.7%	5.8%	5.9%
Big Caps																
BT	162.60	3.6	3.4	3.4	1.2	1.2	1.2	6.2	6.7	6.5	32%	34%	35%	0.0%	0.0%	0.0%
DT	14.92	5.6	5.3	5.1	1.8	1.7	1.7	14.8	13.4	12.0	32%	33%	33%	4.9%	5.1%	5.5%
KPN	2.81	7.6	7.4	7.0	3.2	3.3	3.3	24.2	21.0	17.9	43%	44%	47%	4.7%	4.9%	5.2%
Orange France	13.58	5.0	4.9	4.8	1.6	1.5	1.5	13.0	12.1	11.2	31%	31%	32%	5.2%	5.5%	5.8%
Swisscom	487.00	7.7	7.7	7.7	2.9	2.9	2.9	16.9	17.1	17.1	38%	38%	38%	4.5%	4.5%	4.6%
Telefonica S.A.	6.23	5.1	5.1	5.0	1.8	1.7	1.7	9.0	8.4	7.8	34%	34%	35%	6.5%	6.5%	6.6%
Telia Company	42.15	8.6	8.4	8.2	3.0	2.9	2.9	17.4	16.3	15.1	35%	35%	36%	5.8%	5.9%	6.1%
TI	0.47	4.6	4.5	4.5	1.9	1.9	1.9	7.6	7.2	7.1	41%	42%	42%	0.0%	0.0%	0.0%
Median		5.4	5.2	5.0	1.8	1.8	1.8	13.9	12.8	11.6	35%	35%	35%	4.8%	5.0%	5.3%

Media company valuations

		EV	/EBITD	A		EV/S			P/E		EBI	ΓDA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Polish companies																
Agora	11.35	5.2	4.8	4.2	0.5	0.5	0.4	37.7	20.0	12.4	9%	10%	11%	4.4%	4.4%	4.4%
Wirtualna Polska	59.20	9.9	8.7	7.9	3.1	2.8	2.5	18.6	15.8	14.5	31%	32%	32%	1.7%	2.8%	3.3%
Median		7.5	6.7	6.0	1.8	1.6	1.5	28.1	17.9	13.5	20%	21%	21%	3.0%	3.6%	3.8%
Daily Mail																
Arnolgo Mondadori	1.42	5.4	4.9	4.9	0.5	0.5	0.5	10.3	9.5	9.5	10%	11%	11%	4.1%	5.0%	3.4%
Axel Springer	63.00	9.1	9.2	8.2	2.1	2.0	1.9	24.1	24.6	21.5	23%	22%	24%	3.4%	3.5%	3.7%
Daily Mail	798.00	9.3	9.8	9.1	1.3	1.3	1.2	21.2	19.3	17.9	13%	13%	14%	0.0%	0.0%	0.0%
Gruppo Editorial	0.26	4.5	4.3	4.4	0.4	0.4	0.4	-	11.2	8.3	8%	9%	9%	1.9%	3.5%	4.7%
New York Times	28.80	19.8	18.0	14.6	2.5	2.4	2.3	38.0	34.2	26.5	13%	13%	15%	0.7%	0.7%	0.8%
Promotora de Inform	1.27	8.1	6.9	6.4	1.7	1.6	1.6	19.5	13.5	8.6	21%	24%	25%	0.0%	0.0%	-
Median		8.6	8.0	7.3	1.5	1.4	1.4	21.2	16.4	13.7	13%	13%	15%	1.3%	2.1%	3.4%
TV																
Atresmedia Corp	3.35	5.2	5.4	5.6	0.9	0.9	0.9	6.0	6.2	6.4	18%	17%	17%	13.5%	13.0%	12.7%
Gestevision Telecinco	5.85	7.1	7.7	8.0	1.9	1.9	1.9	9.7	9.8	9.9	27%	25%	24%	7.2%	8.0%	7.6%
ITV PLC	114.85	7.9	7.7	7.3	1.7	1.7	1.6	8.9	8.6	8.3	22%	22%	22%	0.0%	0.0%	0.0%
M6-Metropole Tel	16.34	5.5	5.4	5.3	1.4	1.4	1.4	11.8	11.3	10.9	25%	25%	26%	6.0%	6.1%	6.5%
Mediaset SPA	2.88	4.6	4.6	4.1	1.5	1.5	1.5	14.0	11.8	10.7	33%	33%	37%	4.0%	5.4%	5.7%
Prosieben	11.94	5.6	5.4	5.1	1.3	1.2	1.2	6.1	5.8	5.5	23%	22%	23%	8.5%	8.8%	8.3%
RTL Group	47.98	-	-	-	-	-	-	10.8	10.6	10.4	-	-	-	8.3%	8.4%	8.3%
TF1-TV Francaise	8.54	3.7	3.5	3.4	0.7	0.7	0.7	10.2	9.3	8.3	20%	21%	21%	5.3%	5.7%	5.9%
Median		5.5	5.4	5.2	1.5	1.4	1.4	10.2	9.8	9.9	24%	23%	23%	6.0%	6.1%	6.5%
Pay TV																
Cogeco	104.97	6.0	5.8	5.7	2.8	2.8	2.7	15.2	13.9	14.1	48%	48%	48%	2.0%	2.2%	2.4%
Comcast	43.77	8.7	8.1	7.9	2.7	2.6	2.6	14.4	12.9	12.0	31%	32%	32%	1.9%	2.1%	2.3%
Dish Network	33.44	9.0	9.9	10.7	1.7	1.8	1.8	13.7	18.5	20.6	19%	18%	17%	0.0%	0.0%	0.0%
Liberty Global	25.97	5.0	5.0	4.8	2.0	2.1	2.1	-	-	-	41%	42%	42%	0.0%	0.0%	-
Shaw Communications	18.95	7.7	7.3	7.0	3.1	3.0	2.9	18.8	18.4	17.6	41%	41%	42%	8.4%	8.4%	8.5%
Median		7.7	7.3	7.0	2.7	2.6	2.6	14.8	16.1	15.9	41%	41%	42%	1.9%	2.1%	2.3%



IT company valuations

		EV	//EBITD	A		EV/S			P/E		EBIT	DA mar	gin		DY	ĺ
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Polish companies																
Asseco Poland	53.90	4.7	4.3	4.1	0.7	0.7	0.6	14.4	14.1	13.9	15%	15%	15%	5.7%	4.3%	4.2%
Comarch	175.50	6.4	5.7	5.4	1.0	0.9	0.8	15.2	13.7	13.0	15%	15%	15%	0.9%	0.9%	0.9%
Median		5.5	5.0	4.8	0.8	0.8	0.7	14.8	13.9	13.4	15%	15%	15%	3.3%	2.6%	2.5%
Foreign companies																
Atos Origin	66.74	7.3	7.0	6.5	1.0	1.0	1.0	8.0	7.4	7.0	14%	14%	15%	2.4%	2.6%	2.9%
CapGemini	106.40	8.6	8.1	7.7	1.3	1.2	1.2	16.3	14.9	13.8	15%	15%	15%	1.8%	1.9%	2.1%
IBM	132.76	9.4	8.8	8.4	2.1	2.0	2.0	10.3	9.8	9.2	23%	23%	24%	4.9%	5.1%	5.3%
Indra Sistemas	6.67	4.7	4.4	4.1	0.5	0.5	0.5	8.8	7.6	6.9	11%	11%	12%	1.5%	2.5%	3.0%
Microsoft	135.56	18.2	15.9	14.3	7.8	6.9	6.3	29.6	25.8	22.8	43%	44%	44%	1.3%	1.5%	1.6%
Oracle	51.95	10.2	9.6	9.3	4.8	4.6	4.5	15.1	13.4	12.5	47%	48%	48%	1.6%	1.8%	1.8%
SAP	107.14	17.4	14.8	13.1	5.2	4.8	4.4	21.9	19.7	17.5	30%	32%	34%	1.5%	1.6%	1.8%
TietoEnator	21.94	7.7	7.3	7.1	1.1	1.1	1.1	12.1	11.7	11.2	15%	15%	15%	6.8%	7.0%	7.2%
Median		9.0	8.4	8.0	1.7	1.6	1.6	13.6	12.6	11.8	19%	19%	20%	1.7%	2.2%	2.5%

Gaming company valuations

		EV	//EBITD	Ą		EV/S			P/E		EBIT	DA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Gaming																
11 bit studios	390.00	18.3	22.6	5.8	10.5	9.4	3.8	26.1	37.2	9.2	58%	42%	66%	0.0%	0.0%	0.0%
CD Projekt	242.60	-	8.9	8.8	74.1	6.7	7.2	-	11.9	12.2	14%	76%	82%	0.0%	0.0%	0.0%
Activision Blizzars	50.21	15.7	13.3	12.2	5.6	5.1	4.6	23.1	20.1	17.2	36%	38%	38%	0.7%	0.8%	0.9%
Capcom	2926.00	14.9	13.5	12.1	3.6	3.9	3.5	23.9	20.2	19.2	24%	29%	29%	1.2%	1.3%	1.5%
Take Two	131.22	18.1	18.7	17.5	4.4	4.6	4.5	27.7	27.7	26.6	24%	25%	26%	-	-	-
Ubisoft	71.42	8.1	8.6	8.1	4.0	3.7	3.5	24.1	25.0	22.1	50%	43%	43%	0.0%	0.0%	0.0%
Electronic Arts	92.40	15.6	13.7	12.1	5.0	4.6	4.3	23.6	20.1	18.1	32%	34%	36%	-	0.0%	0.0%
Paradox Interactive	132.60	17.9	13.7	11.5	9.9	8.0	7.0	42.8	33.0	22.4	55%	59%	61%	1.4%	1.8%	1.4%
Mediana		15.7	13.6	11.8	5.3	4.9	4.4	24.1	22.6	18.7	34%	40%	41%	0.4%	0.0%	0.0%

Construction company valuations

		EV	/ EBITD	A		EV/S			P/E		EBIT	DA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Construction																
Acciona	97.85	8.4	8.1	7.8	1.4	1.4	1.4	19.0	18.3	17.2	17%	17%	17%	3.8%	4.0%	4.2%
Astaldi	0.65	4.5	4.4	4.4	0.5	0.5	0.5	1.1	1.0	0.8	10%	10%	11%	-	-	-
Budimex	132.00	7.6	7.3	8.2	0.3	0.3	0.4	19.1	16.9	19.4	4%	5%	4%	9.3%	4.6%	5.1%
Ferrovial	25.91	-	40.7	35.5	4.1	4.0	3.9	-	43.5	37.8	3%	10%	11%	2.9%	2.9%	3.0%
Hochtief	98.05	3.6	3.5	3.3	0.2	0.2	0.2	10.4	9.7	9.4	6%	6%	7%	6.2%	6.6%	6.8%
Mota Engil	1.88	4.1	3.7	3.6	0.6	0.6	0.5	14.5	9.4	8.0	15%	15%	15%	2.7%	5.3%	6.4%
NCC	149.95	6.4	5.1	4.9	0.3	0.3	0.3	15.2	10.5	10.0	4%	5%	5%	4.2%	5.0%	5.2%
Skanska	178.70	8.1	8.1	7.6	0.4	0.4	0.4	13.4	13.4	12.6	5%	5%	6%	3.7%	3.9%	4.3%
Strabag	28.90	2.4	2.4	2.3	0.1	0.1	0.1	9.3	9.4	8.9	6%	6%	6%	4.5%	4.6%	4.8%
Median		5.4	5.1	4.9	0.4	0.4	0.4	13.9	10.5	10.0	6%	6%	7%	4.0%	4.6%	5.0%

Real-estate developers

	EV/EBITDA			P/BV			P/E			EBIT	EBITDA margin			DY		
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
RE Developers																
Atal	34.60	7.0	7.4	6.7	1.6	1.5	1.5	7.4	7.8	7.0	24%	23%	23%	13.6%	12.3%	11.7%
Dom Development	79.60	8.1	7.4	8.3	1.9	1.9	1.9	9.0	8.1	8.9	17%	18%	17%	11.4%	11.1%	12.4%
Echo Investment	4.46	12.6	14.7	12.8	1.1	1.1	1.1	6.6	8.3	10.4	36%	31%	30%	9.9%	10.0%	6.5%
GTC	9.36	15.2	14.4	13.4	1.0	0.9	0.9	10.7	10.3	9.9	84%	81%	80%	0.2%	0.2%	0.3%
LC Corp	2.29	4.2	8.2	6.8	-	-	-	-	-	-	31%	24%	23%	11.8%	13.5%	6.6%
CA Immobilien Anlagen	31.15	25.7	22.6	20.6	1.0	1.0	1.0	24.9	21.8	19.8	78%	69%	67%	3.1%	3.4%	3.6%
Deutsche Euroshop AG	23.40	14.9	15.0	15.0	0.6	0.7	0.7	10.5	11.2	11.6	88%	88%	89%	6.6%	6.8%	6.8%
Immofinanz AG	23.99	29.2	26.6	26.0	0.9	0.9	0.8	16.5	17.5	15.7	46%	53%	53%	3.7%	3.9%	4.1%
Klepierre	27.58	18.8	18.3	18.1	0.7	0.8	0.8	10.3	9.9	9.7	84%	85%	85%	7.9%	8.2%	8.4%
Segro	772.20	34.3	30.8	28.1	1.1	1.0	1.0	31.1	29.0	28.0	77%	81%	83%	0.0%	0.0%	0.0%
Median		15.0	14.8	14.2	1.0	1.0	1.0	10.5	10.3	10.4	62%	61%	60%	7.3%	7.5%	6.5%

Clothing and footwear company valuations

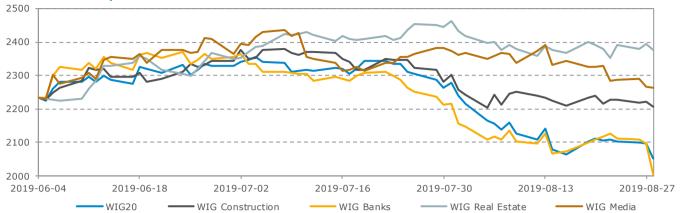
	EV/EBITDA				EV/S P/E					EBITDA margin				DY		
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Polish companies																
CCC	123.20	6.5	5.1	4.9	1.0	0.9	0.8	46.0	19.0	16.8	16%	18%	16%	0.4%	1.6%	1.6%
LPP	7160.00	9.9	8.9	7.7	1.4	1.2	1.0	19.6	17.7	16.2	14%	14%	14%	0.8%	1.1%	0.9%
Monnari	4.69	4.4	3.6	2.3	0.3	0.2	0.2	9.3	9.2	7.9	7%	7%	7%	0.0%	0.0%	0.0%
VRG	4.23	8.4	7.1	6.3	1.0	0.9	0.8	13.4	11.7	10.5	12%	12%	12%	0.0%	0.0%	0.0%
Median		7.4	6.1	5.6	1.0	0.9	0.8	16.5	14.7	13.4	13%	13%	13%	0.2%	0.5%	0.4%
Foreign companies																
ABC Mart	6880.00	9.1	8.8	8.4	1.7	1.6	1.5	18.6	18.1	17.4	18%	18%	18%	2.3%	2.5%	2.5%
Adidas	265.25	15.0	13.8	12.4	2.2	2.1	1.9	27.1	24.0	20.8	15%	15%	16%	1.5%	1.7%	1.9%
Assoc Brit Foods	2260.00	8.6	7.9	7.4	1.1	1.0	1.0	16.6	14.8	13.9	13%	13%	13%	0.0%	0.0%	0.0%
Caleries	19.56	4.5	4.2	4.0	0.3	0.3	0.3	8.6	8.1	7.1	7%	7%	7%	1.4%	1.4%	1.4%
Crocs	22.95	10.4	9.0	8.0	1.3	1.3	1.2	16.7	14.5	12.9	13%	14%	15%	-	-	-
Foot Locker	35.73	3.6	3.6	3.5	0.4	0.4	0.4	7.8	7.3	6.9	11%	11%	11%	3.8%	4.2%	4.8%
Geox	1.24	7.4	5.5	3.3	0.4	0.4	0.4	-	28.2	14.1	5%	7%	11%	1.9%	3.1%	5.6%
H&M	188.24	10.5	9.9	9.4	1.2	1.2	1.2	24.3	22.6	21.4	12%	12%	12%	5.0%	4.8%	4.8%
Hugo Boss	50.34	6.3	5.8	5.5	1.2	1.2	1.1	13.6	12.3	11.3	19%	20%	20%	5.7%	6.3%	6.8%
Inditex	27.55	14.2	10.8	10.2	3.0	2.8	2.6	24.6	22.7	21.2	21%	26%	26%	2.9%	3.8%	4.2%
KappAhl	19.89	6.9	5.7	5.7	0.4	0.4	0.4	11.4	10.9	10.8	6%	7%	7%	4.4%	5.2%	5.0%
Lululemon	182.70	26.0	22.1	19.1	6.6	5.7	4.9	48.8	39.3	33.1	25%	26%	26%	0.0%	0.0%	0.0%
Nike	83.48	18.4	16.7	14.7	2.7	2.5	2.3	32.4	28.7	24.6	15%	15%	16%	1.0%	1.1%	1.2%
Under Armour	18.20	8.5	7.0	5.6	0.7	0.6	0.6	53.7	37.9	27.2	8%	9%	11%	0.0%	0.0%	0.0%
Median		8.8	8.4	7.7	1.2	1.2	1.1	18.6	20.3	15.7	13%	13%	14%	1.9%	2.5%	2.5%

Luxury, e-commerce, and food retail company valuations

	EV/EBITDA				EV/S			P/E		EBIT	DA mar	gin		DY		
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Luxury goods																
Estee Lauder	202.55	14.6	13.1	11.9	3.1	2.8	2.7	38.6	34.0	30.6	21%	22%	22%	0.8%	0.9%	1.0%
Hermes Internetional	614.40	24.0	22.0	20.1	9.0	8.3	7.7	42.7	38.9	35.1	38%	38%	38%	0.9%	1.1%	1.1%
Kering	429.70	10.2	9.4	8.7	3.5	3.3	3.0	17.2	15.0	13.7	35%	35%	35%	2.7%	3.0%	3.3%
LVMH	355.85	13.5	12.5	11.6	3.5	3.3	3.1	24.7	22.4	20.5	26%	26%	27%	1.9%	2.1%	2.4%
Moncler	34.00	13.8	12.3	11.1	5.0	4.4	4.0	23.0	21.4	19.2	36%	36%	36%	1.3%	1.5%	1.8%
Median		13.8	12.5	11.6	3.5	3.3	3.1	24.7	22.4	20.5	35%	35%	35%	1.3%	1.5%	1.8%
E-commerce																
Asos	2329.00	17.6	12.3	9.5	0.7	0.6	0.6	-	38.1	26.3	4%	5%	6%	0.0%	0.0%	0.0%
boohoo.com	231.80	31.4	23.1	18.8	3.0	2.3	1.8	58.0	47.3	36.8	10%	10%	10%	0.0%	0.0%	0.0%
Zalando	43.63	29.8	23.9	18.2	1.6	1.3	1.1	-	-	63.6	5%	6%	6%	0.0%	0.0%	0.0%
Median		29.8	23.1	18.2	1.6	1.3	1.1	58.0	42.7	36.8	5%	6%	6%	0.0%	0.0%	0.0%
Retail																
Dino	144.00	20.1	15.1	11.8	1.9	1.5	1.1	34.7	25.2	19.3	10%	10%	10%	0.0%	0.0%	0.0%
Eurocash	18.80	7.9	7.0	5.8	0.1	0.1	0.1	36.3	25.7	18.1	2%	2%	2%	5.3%	1.4%	1.9%
Jeronimo Martins	14.63	9.1	8.3	7.8	0.5	0.5	0.4	20.8	18.6	17.8	6%	6%	6%	1.9%	2.0%	2.1%
Carrefour	15.34	5.0	4.6	4.4	0.2	0.2	0.2	13.2	11.5	10.7	5%	5%	5%	3.3%	3.8%	3.9%
AXFood	204.80	10.4	10.2	10.0	0.9	0.9	0.9	26.5	25.8	25.5	9%	9%	9%	3.4%	3.4%	3.3%
Tesco	218.80	7.0	5.5	5.3	0.4	0.4	0.4	15.4	13.0	12.0	5%	7%	7%	0.0%	0.0%	0.0%
Ahold	20.87	5.9	5.7	5.7	0.5	0.5	0.5	12.9	12.1	11.6	8%	8%	8%	3.6%	3.9%	4.1%
X 5 Retail	2158.00	6.1	5.6	5.1	0.5	0.4	0.4	14.6	13.2	11.9	7%	7%	7%	4.4%	5.4%	6.7%
Magnit	3543.50	4.7	4.2	4.2	0.4	0.3	0.3	12.4	9.7	8.4	8%	8%	7%	6.2%	6.7%	7.4%
Sonae	0.81	9.4	8.8	6.8	0.8	0.7	0.7	11.2	9.6	7.8	8%	8%	10%	5.4%	5.9%	6.0%
Median		7.4	6.3	5.8	0.5	0.4	0.4	15.0	13.1	11.9	8%	8%	7%	3.5%	3.6%	3.6%



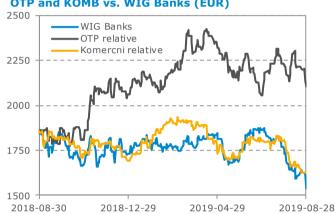




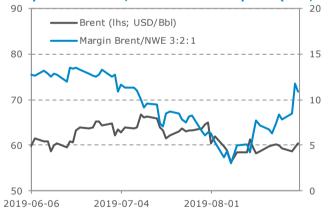
WIG IT vs. MSCI Europe Software & Services (USD)



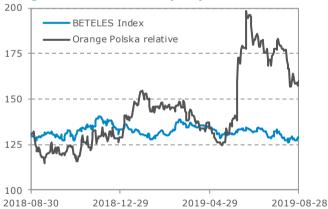
OTP and KOMB vs. WIG Banks (EUR)



Brent price and Brent/NWE 3:2:1 crack spread (USD, rhs)



Orange Polska vs. BETELES (EUR)



LME copper prices



KGHM vs. sector (USD)



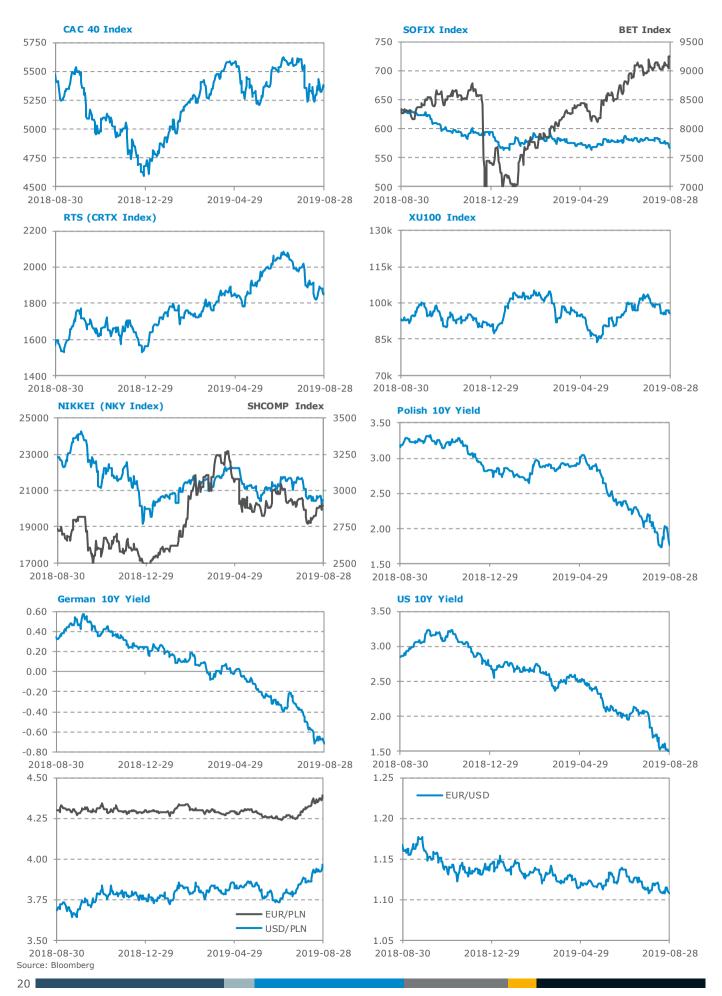
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Global Market Overview

LEDONIGSTO	2015 00 20	1.0120	1.0120	1./ 2 / 0	1./050	0.0020
PLBonds10	2019-08-28	1.8120	1.8120	1.7270	1.7630	-0.0620
GRBonds10	2019-08-28	-0.6970	-0.6940	-0.7280	-0.7140	-0.0210
USBonds10	2019-08-28	1.4711	1,4862	1.4459	1.4794	+0.0083
EUR/USD	2019-08-28	1.1090	1.1098	1.1073	1.1078	-0.11%
EUR/PLN	2019-08-28	4.3758	4.3925	4.3729	4.3915	+0.36%
USD/PLN	2019-08-28	3.9456	3.9647	3.9425	3.9644	+0.47%
Crude Oil (Brent)	2019-08-28	59.64	60.55	59.41	60.00	+0.42%
Copper (LME)	2019-08-28	5,681.00	5,708.50	5,655.00	5,690.00	+0.12%
SHCOMP	2019-08-28	2,901.63	2,905.44	2,887.01	2,893.76	-0.29%
NIKKEI	2019-08-28	20,474.31	20,511.21	20,433.31	20,479.42	+0.11%
BETELES	2019-08-28	128.53	129.22	128.31	129.04	+0.30%
XU100	2019-08-28	96,493.19	96,596.66	95,291.50	95,908.35	-0.13%
BET	2019-08-28	9,258.74	9,261.16	9,194.16	9,245.95	-0.14%
SOFIX	2019-08-28	572.87	573.11	566.45	566.45	-1.12%
RTS	2019-08-28	1,850.07	1,860.96	1,834.52	1,856.18	+0.47%
PX	2019-08-28	1,034.15	1,037.70	1,022.54	1,024.08	-0.97%
BUX	2019-08-28	39,095.35	39,173.78	38,672.09	38,706.56	-1.03%
WIG20	2019-08-28	2,098.88	2,107.28	2,044.86	2,051.44	-2.10%
FTSE 100	2019-08-28	7,089.58	7,131.21	7,050.00	7,114.71	+0.35%
CAC 40	2019-08-28	5,372.08	5,375.04	5,322.99	5,368.80	-0.34%
DAX	2019-08-28	11,704.67	11,717.79	11,573.64	11,701.02	-0.25%
NASDAQ	2019-08-28	7,798.35	7,866.87	7,766.67	7,856.88	+0.38%
S&P 500	2019-08-28	2,861.28	2,890.03	2,853.05	2,887.94	+0.65%
DJIA	2019-08-28	25,712.99	26,041.57	25,637.43	26,036.10	+1.00%
Index	Date	Open	Maximum	Minimum	Close	Change







List of abbreviations and ratios contained in the report. EV – net debt + market value (EV – economic value) EBIT – Earnings Before Interest and Taxes EBITDA – EBIT + Depreciation and Amortisation PBA – Profit on Banking Activity P/CE – price to earnings with amortisation MC/S – market capitalisation to sales

BEIT/EV – operating profit to economic value

P/E – (Price/Earnings) – price divided by annual net profit per share

ROE – (Return on Equity) – annual net profit divided by average equity

P/BV – (Price/Book Value) – price divided by book value per share

Net debt - credits + debt papers + interest bearing loans - cash and cash equivalents EBITDA margin - EBITDA/Sales

OVERWEIGHT (OW) – a rating which indicates that we expect a stock to outperform the broad market NEUTRAL (N) – a rating which indicates that we expect the stock to perform in line with the broad market UNDERWEIGHT (UW) – a rating which indicates that we expect the stock to underperform the broad market

Recommendations of Dom Maklerski mBanku:

Recommendations of Dom Maklerski mBanku:

A recommendation is valid for a period of 9 months, unless a subsequent recommendation is issued within this period. Expected returns from individual recommendations are as follows:

BUY - we expect that the rate of return from an investment will be at least 15%

ACCUMULATE - we expect that the rate of return from an investment will range from 5% to 15%

HOLD - we expect that the rate of return from an investment will range from -5% to +5%

REDUCE - we expect that the rate of return from an investment will range from -5% to -15%

SELL - we expect that an investment will bear a loss greater than 15%

Recommendations are updated at least once every nine months.

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(fluctuations together with market indices) as well as difficulty in the selection of the group of comparable companies.

Economic profits – discounting of future economic profits; the weak point is high sensitivity to changes in the assumptions made in the valuation model.

Discounted Dividends (DDM) – discounting of future dividends; the weak point is high sensitivity to changes in the assumptions as to future dividends and in the valuation model.

NAV – valuation based on equity value, one of the most frequently used method in case of developing companies; the weak point of the method is that it does not factor in future changes in revenue/profits of a company.



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