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Morning Comments

Equity Market, Poland

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| DJIA | 28,256.0 | -2.09% | FTSE 100 |
|----------|----------|--------|-----------|
| S&P 500 | 3,225.5 | -1.77% | WIG20 |
| NA SDA Q | 9,150.9 | -1.59% | BUX |
| DAX | 12,982.0 | -1.33% | PX |
| CA C 40 | 5,806.3 | -1.11% | PLBonds10 |

| Copper (LME) | -1.30% | 7,286.0 |
|-------------------|--------|----------|
| Crude Oil (Brent) | -0.68% | 2,065.9 |
| USD/PLN | -0.99% | 43,072.1 |
| EUR/PLN | -0.18% | 1,072.5 |
| EUR/USD | -0.036 | 2.139 |
| | | • |

| 5,567.0 | -0.37% |
|---------|--------|
| 56.33 | -2.83% |
| 3.8740 | -0.47% |
| 4.2979 | +0.09% |
| 1.1093 | +0.55% |

Company & Sector News

PKO BP

Accumulate – 2019-12-05 Target price: PLN 39.50

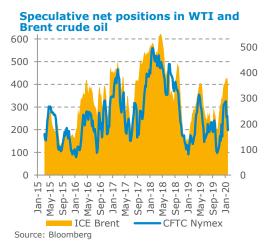
PKO reported PLN 504 negative one-offs and PLN 178m negative NII impact

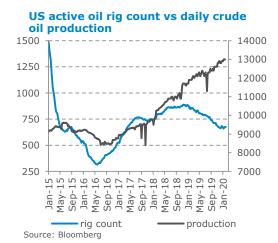
PKO BP informed that bank will set PLN 446m provisions for legal risk related to FX loans. When it comes to reimbursement of fees from early paid consumer loans, bank will book PLN 58m in other operating costs and additionally to that NII will be lowered by PLN 178m. We've expected that PKO will report one-offs at PLN 530m level and impact on NII will be around PLN 80m, that means we are little bit surprised by the negative impact on NII. We don't know if whole portion related to NII is recurring. We believe that on conference call which is held later today (10am CET), bank will explain all issues. Conference call number: PL +48 22 124 49 59, UK +44 203 984 9844; PIN code: 146816. (M. Konarski, M. Lemańczyk)

Oil&Gas

Oil bets on crude declined from mid-term highs

According to the weekly report by the US Commodity Futures Trading Commission, net speculative long positions in WTI crude last week decreased by 56,400 to 175,700 (with the 12-month average at 190,000). ICE speculative positions in Brent, after 7 week in a row increases, were down as well by 26,600 contracts hitting 402,300 (12-month average at 309,000). Meanwhile, the Baker Hughes rig count decreased by 1. **(K. Kliszcz)**





Chinese pressure on global gas market

Beijing is providing force majeure certificates to Chinese companies that are unable to meet international commitments because of the coronavirus virus. China's liquefied natural gas (LNG) buyers may use this as an opportunity to cancel imports from expensive long-term contracts as they struggle with brimming stockpiles. It is another bad news for the already-weak global gas market, as global suppliers struggle to offload cargoes and inventories are hitting record highs. (K. Kliszcz)

Telecommunications

Cyfrowy and T-Mobile on 5G auction conditions

Cyfrowy Polsat sees requirement for one telco to buy just one 5G frequency bundle as more beneficial for the telecom market and for the development of the 5G network, communications director Tomasz Matwiejczuk told PAP. Rival T-Mobile Polska concured with Cyfrowy Polsat. As we wrote in last Friday's daily, we can hardly imagine one capital group possessing half of the spectrum (2 out of 4 block) Each of the four Polish MNOs need 3.6 GHz bandwidth so one should not be surprised that the opposition to the ministry's idea came immediately. (P. Szpigiel)



Telecommunications

Digital Affairs Minister on coverage requirements in upcoming 5G auction

In the interview with Gazeta Bankowa, Digital Affairs Minister Marek Zagorski, said that coverage requirements imposed on telecom operators are too low and he wants UKE to introduce more abitious ones. As we wrote earlier, we also believe that coverage conditions could be higher. Hence, investors should not immediately interpret such ministry's statements negatively. (P. Szpigiel)

Agora

Buy - 2019-10-30 Target price: PLN 17.00

Investment agreement with Step Inside

Agora saw its cinema unit Helios capitalize its hospitality subsidiary Step Inside with PLN 5m and enter investment agreement with shareholders of Food for Nation firm. The partners wants the Pasibus brand to open outlets at high street locations and in shopping centers. **Earlier in 1H'19**, **Helios, financed Step Inside with PLN 10m. (P. Szpigiel)**

Copper

Shanghai copper falls to over 3-year low as market reopens

Shanghai base metal prices dropped on Monday, with copper sinking to its lowest in more than three years, as markets in China reopened to the fast-spreading coronavirus outbreak that has killed more than 350 people. China's central bank said it would inject 1.2 trillion yuan (\$174 billion) worth of liquidity into the markets via reverse repo operations on Monday. For more information please visit https://tinyurl.com/qwrk7ib (J. Szkopek)

China, Economy

China factory activity slows in January

China's factory activity expanded at its slowest pace in five months in January, even as an outbreak of a new virus added to risks facing the world's second-largest economy, a private survey showed. For more information please visit https://tinyurl.com/qwrk7jb (J. Szkopek)

Coking coal

Collapsed roof halts Anglo coal mine

A collapsed roof has halted production at Anglo American's Moranbah North mine in Queensland, which accounts for about 3% of Australia's coking coal exports. Moranbah North accounts for more than a quarter of Anglo's met coal production. For more information please visit https://tinyurl.com/yx68657d (J. Szkopek)

Steel

China iron ore, steel futures tumble as virus fears escalate

China's iron ore and steel futures fell by their daily limits on Monday on fears that a rapidly spreading virus outbreak could curb demand and deliver a sharp blow to the economy. The death toll from the virus and the number of confirmed cases has risen sharply since the country's financial markets began a long Lunar New Year holiday on Jan. 24. The break was extended until Monday in an attempt to curb the spread of the outbreak. The virus has killed 350 people so far in Hubei province, the epicentre of the outbreak, prompting travel restrictions in large parts of the country. The fallout has raised concerns that a slowdown in the world's second-largest economy and top metals consumer could worsen. For more information please visit https://tinyurl.com/tx6dkhp (J. Szkopek)

ZUE

New deal for PLN 44.9m; backlog of PLN 1.9bn now

ZUE inked a PLN 44.9 million deal for construction works and subcontracting services on railway line no. E59 with Strabag. The deadline is April 2022. The value of the contract amounts to ca. 5.4% of company's FY2018 revenue. ZUE reveals in statement its baclog totals PLN 1,922 million now, stable around the same level as at the end-2018 and a decline by 5% Q/Q. (A. Szklarczyk).

Quarterly Earnings Results

Grupa Ketv

Hold - 2019-12-05 Target price: PLN 335.44

Update of O4'19 Management forecast

The company published updated Q4 results forecast which is 13 m PLN higher on each level than previously published figures. The company does not disclose what impacted positively results in Q4'19 vs. previous estimates. (J. Szkopek)

2019 Q4 actuals vs. expectations

| (m PLN) | Q4'19 | Q4'18 | Change | Management forecast | Diff. | Q4'19E | Diff. | 2019E | Change |
|---------------|-------|-------|--------|------------------------|-------|--------|-------|---------|--------|
| Revenues | 755.5 | 753.7 | 0.2% | 738.0 | 2.4% | 732.4 | 3.1% | 3 205.0 | 7.1% |
| EBITDA | 117.9 | 91.6 | 28.6% | 104.0 | 13.3% | 101.5 | 16.1% | 524.0 | 13.1% |
| EBITDA margin | 15.6% | 12.2% | | 14.1% | | 13.9% | | 16.3% | - |
| EBIT | 81.2 | 59.4 | 36.7% | 68.0 | 19.4% | 66.9 | 21.4% | 385.0 | 14.0% |
| Net income | 61.5 | 60.1 | 2.3% | 49.0 | 25.5% | 47.7 | 28.9% | 294.0 | 9.6% |

Source: Grupa Kety, E - estimates by mBank; Consensus estimates provided by PAP

More News

Activision Blizzard Warcraft III: Reforged is the lowest rated game ever in the Metacritic user rating category

(average ocean 0.5 points out of 10). Players pay attention primarily to the technical underdevelopment of the reforged version of the game from 2002. This is another image crisis of

the company in the players' environment in recent months.

Asbis Asbis bought a 40% stake in Belarusan technology firm Clevetura LLC for USD 0.58 mln, Asbis

said in a market filing. The purchase was financed with the company's own means, Asbis

stressed.

Banking Polish banks granted PLN 24.7 bln in new loans in December 2019, down 2.2% from the prior

year period as corporate lending fell 5.2%, mortgage lending edged down and only consumer

lending grew at the 5.4% y/y pace, data from the central bank showed.

Boryszew Boryszew will extend production break of its Chinese plant, related to the Chinese New Year, by

seven days due to the coronavirus outbreak, but for now sees no impact on implementation of

production plans, CEO Piotr Lisiecki told PAP.

Ciech Ciech saw pension fund Aviva OFE hike its stake in the firm to 5.17% from 4.91%, Ciech said in a

market filing.

1SW WSE-listed Austrialian coal miner Prairie Mining has held no discussions with Poland's blue- chip

coking coal group JSW over potential co-operation regarding Prairie's Polish coal projects since September 28, 2019, when the confidentiality agreement between the parties expired, Prairie

said in a market filing.

KGHM KGHM expects copper prices to be highly volatile in the coming weeks in relation to the outbreak

of deadly coronavirus in China, firm's director for financial and market risk Lukasz Bielak told PAP.

LOT LOT will suspend flight to CHina from January 31 to February 9 due to the outbreak of the 2019-

nCoV virus, the company said in a statement.

Open Finance Open Finance sold PLN 10.7 bln in loans in 2019, flat y/y, the company said in a market filing.

PGG PGG failed to reach an agreement with the unions demanding a 12% pay rise in 2020, the unions

wrote in a statement following the most recent negotiations round. The unions rejected PGG's offer to increase the wage fund by PLN 100 mln from the expected profit, as this would translate to virtual wage decreases in comparison to average salaries in the year-prior, the unions said of

their stance. Unions will take further decisions after employee gatherings slated for Monday.

Polwax Polwax eyes reaching PLN 17 mln EBITDA and PLN 260 mln revenues by 2022, the company said

in a market filing on its new strategy.

Polish passenger railway carriers provided service to 335.4 mln passengers in 2019, up by 8% y/ Railway

y and the most in 19 years, while railway freight haulers transported over 236 mln of goods,

down by 5% y/y, according to railway transport authority UTK.

TSG Ten Square Games managed to attract slightly more foreign investment funds than Polish

institutional buyers to its recent ABB, deputy CEO Arkadiusz Pernal, who himself had offered up to 4.31% in the firm, told PAP. The sale was aimed at boosting TSG's liquidity and free float as signals from the market suggested it would be desirable, along with introducing new entities into

the shareholder structure, Pernal explained.



Corporate Action Calendar

| Date | Time | Company | Event |
|--------|------|----------------|--|
| 3-Feb | | Millennium | Q4'19 earnings announcement (preliminary) |
| 4-Feb | | Izoblok | Investors meeting (Przyokopowa 33, Warsaw) |
| 5-Feb | | Grupa Kęty | Forecast publication for 2020 year |
| 6-Feb | | ING BSK | Q4'19 earnings announcement (preliminary) |
| 6-Feb | | mBank | Q4'19 earnings announcement (preliminary) |
| 6-Feb | | Moneta Money | Q4'19 earnings announcement |
| 6-Feb | | Komercni Banka | Q4'19 earnings announcement |
| 6-Feb | | RBI | Q4'19 earnings announcement (preliminary) |
| 12-Feb | | Orange Polska | Q4'19 earnings announcement |
| 12-Feb | | РКО ВР | Q4'19 earnings announcement |
| 13-Feb | | Citi Handlowy | Q4'19 earnings announcement (preliminary) |
| 14-Feb | | Millennium | Q4'19 earnings announcement |
| 14-Feb | | Skarbiec | Q4'19 earnings announcement |

Economic Calendar

| ECOII | Ullille Ca | ileliuai | | | |
|--------|-------------|-----------------------|----------|----------|------------------------|
| Monda | y, 3 Febru | ary 2020 | | | |
| Time | Region | Data | Period | Forecast | Previous |
| 01:30 | Japan | PMI Manufacturing (F) | January | | 49.30 |
| 02:45 | China | PMI Manufacturing | January | 51.00 | 51.50 |
| 09:00 | Poland | PMI Manufacturing | January | | 48.00 |
| 09:50 | France | PMI Manufacturing (F) | January | | 50.40 |
| 09:55 | Germany | PMI Manufacturing (F) | January | | 43.70 |
| 10:00 | EU | PMI Manufacturing (P) | January | | 46.30 |
| 10:30 | UK | PMI Manufacturing | January | | 47.50 |
| 10:30 | EU | Sentix Index | January | | 7.60 |
| 16:00 | USA | Construction Spending | December | | 0.60% |
| 16:00 | USA | ISM Manufacturing | January | | 47.20 |
| Tuesda | ay, 4 Febru | ıary 2020 | | | |
| Time | Region | Data | Period | Forecast | Previous |
| 11:00 | EU | PPI | December | | 0.20% m/m; -1.40% y/y |
| 16:00 | USA | Factory Goods Orders | December | | -0.70% m/m |
| Wedne | esday, 5 Fe | bruary 2020 | | | |
| Time | Region | Data | Period | Forecast | Previous |
| 09:50 | France | PMI Services (F) | January | | 52.40 |
| 09:55 | Germany | PMI Services (F) | January | | 52.90 |
| 10:00 | EU | PMI Services (F) | January | | 52.90 |
| 10:30 | UK | PMI Services (F) | January | | 52.90 |
| 11:00 | EU | Retail Sales | December | | 1.00% m/m; 2.20% y/y |
| 14:15 | USA | ADP Employment Change | January | | 202,000 |
| 14:30 | USA | Exports | December | | 208.60bn |
| 14:30 | USA | Imports | December | | 251.70bn |
| 14:30 | USA | Trade Balance | December | | -43.10bn |
| 15:45 | USA | PMI Composite (F) | January | | 52.70 |
| 15:45 | USA | PMI Services (F) | January | | 52.80 |
| 16:00 | USA | ISM Non-Manufacturing | January | | 55.00 |
| | Poland | Interest Rate | | | 1.50% |
| Thurso | lay, 6 Febr | uary 2020 | | | |
| Time | Region | Data | Period | Forecast | Previous |
| 08:00 | Germany | Factory Goods Orders | December | | -1.30% m/m; -6.50% y/y |
| 14:30 | USA | Unit Labor Cost (P) | Q4 | | 2.50% q/q; 2.20% y/y |

| Time | , 7 Februa Region | Data | Period | Forecast | Previous |
|-------|----------------------|--------------------------------|----------|-------------|-------------|
| 08:00 | Germany | Current Account Balance | December | Forecast | 24.90bn |
| 08:00 | , | | December | | 112.90bn |
| | Germany | Exports | December | | |
| 08:00 | Germany | Imports Industrial Production | | 1 100/ | 94.60bn |
| 08:00 | Germany | Industrial Production | December | 1.10% m/m; | ,,, |
| 08:00 | , | Trade Balance | December | | 18.30bn |
| 08:45 | France | Exports | December | | 42.00bn |
| 08:45 | France | Imports | December | | 47.60bn |
| 08:45 | France | Industrial Production | December | 0.30% m/m; | |
| 08:45 | France | Manufacturing Production | December | -0.10% m/m; | |
| 08:45 | France | Trade Balance | December | | -5.60bn |
| 14:30 | USA | Average Hourly Earnings | January | | 28.32 |
| 14:30 | USA | Average Workweek Hours | January | | 34.30 |
| 14:30 | USA | Manufacturing Payrolls Change | January | -1 | .2,000 m/m |
| 14:30 | USA | Nonfarm Payrolls Change | January | 14 | 15,000 m/m |
| 14:30 | USA | Unemployment Rate | January | | 3.50% |
| 16:00 | USA | Wholesale Inventories | December | -0.10% m/m; | 3.30% y/y |
| 16:00 | USA | Wholesale Sales | December | 1.50% m/m; | 0.80% y/y |
| 21:00 | USA | Consumer Credit | December | | 12.50bn |
| | France | Capital Account Balance | December | | -0.10bn |
| | France | Current Account Balance | December | | 0.50bn |
| | China | Exports | January | | 7.60% |
| | France | Financial Account Balance | December | | 6.10bn |
| | Germany | Foreign Reserves | January | 199.30br | n; 199.30bn |
| | France | Foreign Reserves | January | | 168.18bn |
| | Poland | Foreign Reserves | January | | 128.41bn |
| | China | Imports | January | | 16.30% |
| | Japan | Leading Indicators Index (P) | December | | 90.80 |
| | China | Trade Balance | January | | 46.79bn |



Current Recommendations by mBank

| | | | Price At | Target | Current | Upside/ | P/E | | EV/EBITDA | |
|-----------------------------------|--------------------------|--------------------------|----------------|------------------------|----------------|------------------|--------------|--------------|-------------|-------------|
| Company | Recommendation | Issued On | Reco. | Price | Price | Downside | 2019 | 2020 | 2019 | 2020 |
| Financial Sector | | | | | | +8.3% | 10.0 | 10.4 | | |
| Alior Bank | hold | 2019-11-06 | 29.34 | 31.00 | 26.58 | +16.6% | 8.3 | 7.7 | | |
| Handlowy | accumulate | 2019-12-05 | 51.70 | 57.44 | 56.40 | +1.8% | 16.4 | 11.9 | | |
| ING BSK | hold | 2019-12-05 | 190.80 | 187.77 | 203.00 | -7.5% | 16.6 | 14.8 | | |
| Millennium | hold | 2019-12-05 | 5.49 | 5.47 | 5.94 | -7.9% | 10.3 | 13.0 | | |
| Pekao | buy | 2019-12-05 | 96.34 | 115.20 | 98.98 | +16.4% | 11.5 | 10.5 | | |
| PKO BP | accumulate | 2019-12-05 | 34.99 | 39.50 | 34.21 | +15.5% | 9.5 | 9.8 | | |
| Santander Bank Polska | hold | 2019-12-05 | 279.00 | 265.50 | 286.40 | -7.3% | 13.4 | 12.1 | | |
| Komercni Banka | buy | 2019-12-05 | 792.00 | 928.20 CZK | 783.50 | +18.5% | 9.8 | 10.4 | | |
| Moneta Money Bank | buy | 2019-08-28 2019-12-05 | 75.95 | 94.33 CZK 36.61 EUR | 83.25 | +13.3% | 11.2 | 10.4 8.8 | | |
| Erste Group RBI | accumulate accumulate | 2019-12-05 | 32.20 21.24 | 23.05 EUR | 33.16 20.60 | +10.4% +11.9% | 9.2 5.8 | 5.6 | | |
| OTP Bank | hold | 2019-12-05 | 14,870 | 14,681 HUF | 14,120 | +4.0% | 9.7 | 8.9 | | |
| PZU | accumulate | 2019-12-05 | 36.47 | 41.91 | 40.22 | +4.2% | 11.0 | 10.5 | | |
| Kruk | buy | 2019-12-05 | 150.90 | 210.31 | 163.50 | +28.6% | 9.3 | 9.2 | | |
| Skarbiec Holding | buy | 2019-12-05 | 17.20 | 29.34 | 21.60 | +35.8% | 6.8 | 6.4 | | |
| GPW | buy | 2020-01-16 | 40.85 | 47.82 | 41.85 | +14.3% | 13.8 | 15.8 | | |
| Chemicals | 547 | 2020 01 10 | .0.05 | 17102 | 12100 | +24.3% | 10.0 | 14.9 | 5.2 | 5.9 |
| Ciech | buy | 2019-12-05 | 36.40 | 44.41 | 38.95 | +14.0% | 15.0 | 9.2 | 6.6 | 5.7 |
| Grupa Azoty | hold | 2019-12-05 | 30.00 | 32.75 | 24.88 | +31.6% | 5.0 | 20.5 | 3.8 | 6.2 |
| Oil & Gas | | | | | | +19.9% | 10.3 | 8.7 | 4.3 | 4.5 |
| Lotos | reduce | 2019-12-05 | 85.20 | 77.80 | 76.94 | +1.1% | 12.5 | 8.9 | 5.9 | 4.7 |
| MOL | accumulate | 2019-11-27 | 2,926 | 3,302 HUF | 2,580 | +28.0% | 8.6 | 7.8 | 4.1 | 4.5 |
| PGNiG | hold | 2020-01-28 | 3.86 | 4.06 | 3.60 | +12.8% | 12.0 | 14.0 | 4.5 | 4.4 |
| PKN Orlen | hold | 2019-12-05 | 88.50 | 94.17 | 75.66 | +24.5% | 6.7 | 8.4 | 4.1 | 4.5 |
| Power Utilities | | | | | | +41.0% | 4.6 | 5.4 | 3.6 | 3.7 |
| CEZ | buy | 2019-12-05 | 502.00 | 597.80 CZK | 498.00 | +20.0% | 14.9 | 12.9 | 7.2 | 6.7 |
| Enea | buy | 2019-11-06 | 8.59 | 11.53 | 7.17 | +60.8% | 3.0 | 2.9 | 3.1 | 3.0 |
| Energa | buy | 2019-11-06 | 6.37 | 11.67 | 7.18 | +62.5% | 5.6 | 5.4 | 3.6 | 4.2 |
| PGE | buy | 2019-10-24 | 8.42 | 12.20 | 6.86 | +77.8% | 4.6 | 5.9 | 3.0 | 3.4 |
| Tauron | buy | 2019-11-06 | 1.73 | 2.45 | 1.49 | +64.9% | 2.9 | 2.4 | 4.0 | 3.7 |
| Telecoms, Media, IT | | | | | | +0.2% | 31.3 | 18.7 | 6.5 | 6.6 |
| Netia | hold | 2019-12-05 | 4.44 | 4.70 | 4.55 | +3.3% | 31.8 | 32.5 | 4.6 | 4.7 |
| Orange Polska | accumulate | 2019-11-29 | 6.46 | 7.40 | 7.01 | +5.6% | 33.0 | 36.2 | 5.4 | 5.5 |
| Play | buy | 2019-11-14 | 31.30 | 36.00 | 35.62 | +1.1% | 10.3 | 9.4 | 6.5 | 6.3 |
| Agora | buy | 2019-10-30 | 9.50 | 17.00 | 12.35 | +37.7% | 58.9 | 31.4 | 7.4 | 7.0 |
| Cyfrowy Polsat | reduce | 2019-11-14 | 28.86 | 26.10 | 27.20 | -4.0% | 15.5 | 13.2 | 7.0 | 6.8 |
| Wirtualna Polska Asseco Poland | hold hold | 2019-12-05 2019-12-05 | 68.20 57.35 | 70.00 59.20 | 81.00 64.00 | -13.6% -7.5% | 31.3 16.2 | 21.7 15.6 | 14.1 5.3 | 11.1 5.0 |
| Comarch | buy | 2019-12-03 | 189.50 | 250.00 | 205.00 | +22.0% | 14.8 | 14.2 | 6.5 | 6.3 |
| 11 bit studios | buy | 2019-11-25 | 360.50 | 454.00 | 432.00 | +5.1% | 43.3 | 51.7 | 27.5 | 30.9 |
| CD Projekt | accumulate | 2019-12-05 | 260.30 | 281.30 | 281.60 | -0.1% | - | 12.0 | - | 10.4 |
| Industrials, Mining | accumulate | 2019-12-03 | 200.30 | 201.30 | 201.00 | +2.9% | 6.7 | 10.6 | 4.5 | 5.0 |
| Cognor | hold | 2019-12-06 | 1.20 | 1.25 | 1.23 | +1.6% | 6.6 | 38.2 | 4.4 | 6.1 |
| Famur | buy | 2019-12-05 | 2.98 | 5.18 | 3.19 | +62.6% | 4.9 | 7.5 | 3.9 | 4.0 |
| Grupa Kety | hold | 2019-12-05 | 338.50 | 335.44 | 362.00 | -7.3% | 12.3 | 14.2 | 8.4 | 9.1 |
| JSW | hold | 2020-01-20 | 22.68 | 23.32 | 18.80 | +24.0% | 4.7 | - | 0.8 | 2.7 |
| Kernel | hold | 2019-12-05 | 41.20 | 41.60 | 47.00 | -11.5% | 5.3 | 8.9 | 4.9 | 6.8 |
| KGHM | hold | 2019-12-05 | 88.66 | 85.54 | 91.20 | -6.2% | 9.0 | 9.5 | 4.6 | 5.0 |
| PKP Cargo | reduce | 2019-12-05 | 20.00 | 18.13 | 17.74 | +2.2% | 6.7 | - | 2.7 | 3.3 |
| Stelmet | hold | 2019-12-05 | 8.20 | 8.78 | 7.50 | +17.1% | 11.7 | 11.7 | 5.3 | 5.0 |
| Property Developers | | | | | | +2.4% | 10.0 | 8.7 | 9.1 | 7.9 |
| Atal | buy | 2019-12-05 | 37.20 | 44.90 | 39.50 | +13.7% | 10.5 | 8.7 | 10.4 | 8.2 |
| Dom Development | hold | 2019-12-05 | 93.00 | 88.92 | 95.00 | -6.4% | 9.4 | 8.8 | 7.7 | 7.7 |
| Retail | | | | | | +3.5% | 38.8 | 20.3 | 9.6 | 8.8 |
| AmRest | hold | 2019-12-05 | 46.35 | 47.00 | 48.10 | -2.3% | 38.8 | 37.4 | 12.8 | 11.9 |
| CCC | buy | 2019-12-05 | 108.10 | 157.00 | 96.95 | +61.9% | 91.3 | 20.3 | 5.5 | 4.3 |
| Dino | accumulate | 2019-11-25 | 134.00 | 148.60 | 162.50 | -8.6% | 39.2 | 29.1 | 23.1 | 17.6 |
| Eurocash | reduce | 2019-11-25 | 22.22 | 19.80 | 19.45 | +1.8% | 66.0 | 39.2 | 7.2 | 6.8 |
| Jeronimo Martins | hold | 2019-10-07 | 14.92 | 14.30 EUR | 15.55 | -8.0% | 22.1 | 19.8 | 9.6 | 8.8 |
| LPP | buy | 2019-12-05 | 8,575.00 | 10,100.00 | 8,465.00 | +19.3% | 25.1 | 18.5 | 10.6 | 9.1 |
| VRG | accumulate | 2019-12-02 | 3.94 | 4.50 | 3.88 | +16.0% | 15.0 | 12.4 | 4.8 | 4.3 |

Current Calls by mBank

| Commons | Relative | Rated On | Price At | Current | Change | P/I | | EV/EBITDA | |
|-------------|-------------|------------|----------|---------|--------|------|------|-----------|------|
| Company | Positioning | Rated On | Rating | Price | Change | 2019 | 2020 | 2019 | 2020 |
| IT | | | | | | 15.6 | 12.9 | 6.8 | 5.6 |
| Ailleron | neutral | 2019-10-31 | 7.16 | 8.80 | +22.9% | 15.9 | 12.0 | 6.2 | 4.9 |
| Asseco BS | overweight | 2020-01-30 | 32.60 | 33.00 | +1.2% | 16.3 | 15.1 | 10.5 | 9.8 |
| Asseco SEE | overweight | 2019-12-05 | 25.60 | 24.80 | -3.1% | 15.3 | 13.8 | 7.4 | 6.4 |
| Atende | neutral | 2019-12-05 | 3.06 | 3.52 | +15.0% | 12.5 | 11.6 | 5.2 | 4.9 |
| Industrials | | | | | | 12.5 | 11.5 | 6.9 | 6.9 |
| AC | neutral | 2019-12-05 | 43.20 | 48.00 | +11.1% | 12.1 | 12.1 | 8.4 | 8.0 |
| Alumetal | neutral | 2020-01-30 | 42.80 | 44.00 | +2.8% | 13.8 | 14.2 | 7.9 | 8.1 |
| Amica | neutral | 2019-12-05 | 133.20 | 146.20 | +9.8% | 9.9 | 9.2 | 6.3 | 6.3 |
| Apator | neutral | 2020-01-30 | 20.70 | 21.10 | +1.9% | 13.2 | 12.2 | 7.3 | 7.1 |
| Astarta | overweight | 2020-01-30 | 15.90 | 15.55 | -2.2% | - | 2.9 | 7.1 | 3.0 |
| Boryszew | underweight | 2020-01-30 | 4.54 | 4.44 | -2.2% | 14.7 | 11.6 | 6.9 | 7.0 |
| Forte | underweight | 2020-01-30 | 32.30 | 31.90 | -1.2% | 19.4 | 13.7 | 9.2 | 8.3 |
| Kruszwica | overweight | 2020-01-30 | 52.20 | 52.20 | +0.0% | 11.5 | 10.9 | 5.9 | 5.8 |
| Mangata | neutral | 2019-12-05 | 72.00 | 75.00 | +4.2% | 9.1 | 10.7 | 6.4 | 6.9 |
| Pozbud | neutral | 2019-12-05 | 1.80 | 1.59 | -11.7% | 3.7 | 3.6 | 4.4 | 5.3 |
| TIM | overweight | 2019-12-05 | 10.90 | 11.55 | +6.0% | 13.0 | 11.5 | 6.8 | 6.2 |



CEE bank valuations

| | | | P/E | | | ROE | | | P/BV | | | DY | |
|----------------------------|--------|------|------|------|------|------|------|------|------|------|--------|--------|--------|
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Polish banks Alior Bank | 26.58 | 8.3 | 7.7 | 7.3 | 6% | 6% | 6% | 0.5 | 0.5 | 0.4 | 0.0% | 0.0% | 0.0% |
| Handlowy | 56.40 | 16.4 | 11.9 | 11.4 | 6% | 9% | 9% | 1.0 | 1.0 | 1.0 | 6.6% | 6.8% | 6.3% |
| ING BSK | 203.00 | 16.6 | 14.8 | 13.5 | 12% | 12% | 12% | 1.9 | 1.8 | 1.6 | 1.7% | 1.8% | 2.0% |
| Millennium | 5.94 | 10.3 | 13.0 | 15.9 | 8% | 6% | 5% | 0.8 | 0.8 | 0.7 | 0.0% | 0.0% | 0.0% |
| Pekao | 98.98 | 11.5 | 10.5 | 9.8 | 10% | 10% | 11% | 1.1 | 1.1 | 1.0 | 6.7% | 6.5% | 7.2% |
| PKO BP | 34.21 | 9.5 | 9.8 | 9.5 | 11% | 10% | 10% | 1.0 | 1.0 | 1.0 | 3.9% | 9.2% | 10.4% |
| Santander BP | 286.40 | 13.4 | 12.1 | 11.9 | 9% | 9% | 9% | 1.2 | 1.1 | 1.0 | 6.9% | 1.9% | 2.1% |
| Median | 200.40 | 11.5 | 11.9 | 11.4 | 9% | 9% | 9% | 1.0 | 1.0 | 1.0 | 3.9% | 1.9% | 2.1% |
| Investors in Polish ba | nke | 11.5 | 11.9 | 11.4 | 370 | 370 | 9 70 | 1.0 | 1.0 | 1.0 | 3.970 | 1.9% | 2.170 |
| BCP | 0.192 | 6.8 | 6.2 | 5.2 | 6% | 7% | 8% | 0.5 | 0.4 | 0.4 | 2.1% | 4.7% | 6.8% |
| Citigroup | 74.410 | 9.8 | 8.7 | 8.3 | 10% | 10% | 9% | 0.9 | 0.8 | 0.8 | 2.6% | 2.9% | 3.3% |
| Commerzbank | 5.167 | 7.9 | 6.7 | 6.4 | 3% | 3% | 3% | 0.2 | 0.2 | 0.2 | 4.0% | 4.7% | 5.4% |
| ING | 9.825 | 7.6 | 7.7 | 7.6 | 10% | 9% | 9% | 0.7 | 0.7 | 0.7 | 7.0% | 7.1% | 7.2% |
| UCI | 12.082 | 6.7 | 6.8 | 6.6 | 8% | 7% | 6% | 0.5 | 0.5 | 0.7 | 4.9% | 5.7% | 6.4% |
| Median | 12.002 | 7.6 | 6.8 | 6.6 | 8% | 7% | 8% | 0.5 | 0.5 | 0.4 | 4.0% | 4.7% | 6.4% |
| Foreign banks | | 7.0 | 0.0 | 0.0 | 0 70 | 7 70 | 0 70 | 0.5 | 0.5 | 0.4 | 4.0 70 | 4.7 70 | 0.4 70 |
| Erste Group | 33.16 | 9.2 | 8.8 | 8.7 | 11% | 11% | 10% | 1.0 | 0.9 | 0.9 | 3.9% | 4.6% | 4.7% |
| Komercni Banka | 783.50 | 9.8 | 10.4 | 9.9 | 15% | 13% | 13% | 1.4 | 1.4 | 1.3 | 6.5% | 6.5% | 6.5% |
| Moneta Money | 83.25 | 11.2 | 10.4 | 10.3 | 15% | 16% | 16% | 1.7 | 1.6 | 1.6 | 7.4% | 6.7% | 7.2% |
| OTP Bank | 14,120 | 9.7 | 8.9 | 8.7 | 20% | 18% | 17% | 1.8 | 1.5 | 1.4 | 1.6% | 1.7% | 3.9% |
| RBI | 20.60 | 5.8 | 5.6 | 5.5 | 10% | 9% | 9% | 0.5 | 0.5 | 0.5 | 5.6% | 5.1% | 5.4% |
| Akbank | 8.26 | 7.8 | 4.9 | 4.1 | 11% | 16% | 16% | 0.8 | 0.7 | 0.6 | 2.5% | 3.8% | 5.5% |
| Alpha Bank | 1.81 | 16.3 | 12.4 | 8.6 | 2% | 3% | 4% | 0.3 | 0.4 | 0.3 | 0.0% | 0.0% | 0.0% |
| Banco Santander | 3.55 | 7.4 | 6.9 | 6.7 | 8% | 8% | 8% | 0.6 | 0.6 | 0.5 | 6.3% | 6.6% | 6.9% |
| Deutsche Bank | 8.23 | 29.2 | 17.6 | 11.3 | -1% | 1% | 3% | 0.3 | 0.3 | 0.3 | 0.0% | 0.6% | 2.0% |
| Eurobank Ergasias | 0.83 | 11.7 | 7.3 | 6.4 | 4% | 8% | 9% | 0.6 | 0.6 | 0.5 | 0.0% | 0.0% | 0.0% |
| National Bank of Greece | 2.88 | 11.7 | 12.1 | 9.0 | 5% | 4% | 6% | 0.5 | 0.5 | 0.5 | - | 0.0% | 0.0% |
| Piraeus Bank | 3.22 | 15.8 | 10.8 | 7.4 | 2% | 3% | 4% | 0.3 | 0.3 | 0.3 | - | 0.0% | 0.0% |
| Sberbank | 252.20 | 6.4 | 5.6 | 5.1 | 21% | 21% | 21% | 1.3 | 1.1 | 1.0 | 7.5% | 8.9% | 9.9% |
| Turkiye Garanti Bank | 11.90 | 7.2 | 5.3 | 4.3 | 13% | 15% | 16% | 0.9 | 0.8 | 0.7 | 1.3% | 1.7% | 1.7% |
| Turkiye Halk Bank | 6.92 | 5.5 | 3.0 | 2.1 | 5% | 7% | 10% | 0.3 | 0.3 | 0.2 | 0.7% | 1.3% | 1.9% |
| Turkiye Vakiflar Bankasi | 6.60 | 6.0 | 3.6 | 2.9 | 9% | 13% | 13% | 0.5 | 0.4 | 0.4 | - | - | - |
| VTB Bank | 0.05 | 3.3 | 3.3 | 2.9 | 12% | 12% | 12% | 0.4 | 0.3 | 0.3 | 6.5% | 6.5% | 8.6% |
| Yapi ve Kredi Bankasi | 2.97 | 6.0 | 4.5 | 3.5 | 10% | 13% | 13% | 0.6 | 0.5 | 0.4 | 0.0% | 0.0% | 0.0% |
| Median | | 8.5 | 7.1 | 6.5 | 10% | 11% | 11% | 0.6 | 0.5 | 0.5 | 2.5% | 1.7% | 3.9% |

Insurance company valuations

| | | | P/E | | | ROE | | | P/BV | | | DY | |
|------------------------|--------|------|------|------|------|------|------|------|------|------|------|------|------|
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Insurers | | | | | | | | | | | | | |
| PZU | 40.22 | 11.0 | 10.5 | 10.3 | 21% | 22% | 22% | 2.3 | 2.3 | 2.2 | 7.4% | 7.3% | 7.6% |
| Aegon | 3.67 | 5.7 | 5.3 | 5.2 | 7% | 8% | 7% | 0.4 | 0.3 | 0.3 | 8.3% | 8.8% | 9.2% |
| Allianz | 215.50 | 11.4 | 10.7 | 10.1 | 12% | 12% | 12% | 1.3 | 1.2 | 1.2 | 4.4% | 4.7% | 5.0% |
| Assicurazioni Generali | 17.60 | 11.2 | 10.2 | 9.8 | 11% | 10% | 10% | 1.0 | 1.0 | 1.0 | 5.5% | 5.8% | 6.2% |
| Aviva | 3.98 | 6.7 | 6.6 | 6.3 | 13% | 13% | 14% | 0.9 | 0.9 | 0.8 | 7.9% | 8.2% | 8.5% |
| AXA | 24.08 | 9.1 | 8.4 | 8.1 | 10% | 11% | 11% | 0.9 | 0.9 | 0.8 | 6.1% | 6.5% | 6.9% |
| Baloise | 174.30 | 12.1 | 12.5 | 12.4 | 10% | 9% | 9% | 1.2 | 1.1 | 1.1 | 3.7% | 3.9% | 4.0% |
| Helvetia | 138.80 | 13.6 | 13.7 | 13.2 | 11% | 10% | 10% | 1.2 | 1.1 | 1.1 | 3.6% | 3.7% | 3.8% |
| Mapfre | 2.31 | 9.3 | 8.6 | 8.2 | 9% | 10% | 10% | 0.8 | 0.8 | 0.8 | 6.7% | 7.0% | 7.1% |
| RSA Insurance | 5.50 | 13.6 | 11.7 | 10.9 | 11% | 12% | 13% | 1.5 | 1.4 | 1.3 | 4.5% | 5.1% | 5.8% |
| Uniqa | 8.54 | 12.1 | 11.4 | 10.8 | 7% | 7% | 7% | 0.9 | 0.9 | 1.0 | 6.4% | 6.7% | 6.9% |
| Vienna Insurance G. | 24.40 | 10.0 | 9.4 | 8.8 | 6% | 7% | 7% | 0.6 | 0.6 | 0.5 | 4.3% | 4.5% | 4.8% |
| Zurich Financial | 400.70 | 14.5 | 13.2 | 12.6 | 13% | 13% | 13% | 1.8 | 1.7 | 1.6 | 5.1% | 5.4% | 5.7% |
| Median | | 11.2 | 10.5 | 10.1 | 11% | 10% | 10% | 1.0 | 1.0 | 1.0 | 5.5% | 5.8% | 6.2% |

Gas & Oil valuations

| | | EV | /EBITD | A | | EV/S | | | P/E | | EBIT | DA mar | gin | | DY | |
|--------------------|---------|------|--------|------|------|------|------|------|------|------|------|--------|------|------|-------|-------|
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Oil companies | | | | | | | | | | | | | | | | |
| Lotos | 76.94 | 5.9 | 4.7 | 4.6 | 0.6 | 0.6 | 0.5 | 12.5 | 8.9 | 9.9 | 10% | 12% | 12% | 3.9% | 3.9% | 3.9% |
| MOL | 2580.00 | 4.1 | 4.5 | 4.1 | 0.5 | 0.6 | 0.6 | 8.6 | 7.8 | 7.2 | 13% | 15% | 15% | 5.5% | 5.8% | 6.1% |
| PKN Orlen | 75.66 | 4.1 | 4.5 | 4.9 | 0.4 | 0.4 | 0.4 | 6.7 | 8.4 | 10.5 | 9% | 8% | 7% | 4.6% | 4.6% | 4.6% |
| Hellenic Petroleum | 7.91 | 6.0 | 4.7 | 5.0 | 0.4 | 0.4 | 0.4 | 10.3 | 6.1 | 6.4 | 7% | 9% | 8% | 6.3% | 7.2% | 7.0% |
| HollyFrontier | 44.92 | 5.4 | 5.4 | 5.7 | 0.6 | 0.6 | 0.6 | 9.3 | 8.7 | 9.5 | 10% | 10% | 10% | 3.0% | 3.1% | 3.1% |
| Marathon Petroleum | 54.50 | 7.6 | 5.8 | 6.1 | 0.6 | 0.5 | 0.5 | 13.3 | 7.2 | 7.9 | 7% | 9% | 9% | 3.9% | 4.4% | 4.8% |
| Motor Oil | 19.20 | 4.5 | 3.9 | 4.3 | 0.3 | 0.3 | 0.3 | 7.3 | 5.9 | 6.8 | 6% | 7% | 7% | 7.1% | 7.3% | 7.5% |
| Neste Oil | 35.88 | 13.8 | 12.5 | 12.0 | 1.8 | 1.8 | 1.7 | 21.9 | 19.3 | 18.3 | 13% | 15% | 15% | 2.4% | 2.7% | 2.9% |
| OMV | 44.99 | 3.8 | 3.5 | 3.4 | 1.0 | 0.9 | 0.9 | 8.5 | 7.9 | 7.4 | 25% | 26% | 27% | 4.4% | 4.8% | 5.3% |
| Phillips 66 | 91.37 | 7.2 | 6.3 | 6.6 | 0.5 | 0.5 | 0.5 | 11.5 | 8.8 | 9.1 | 7% | 7% | 7% | 3.8% | 4.2% | 4.5% |
| Saras SpA | 1.21 | 3.3 | 2.1 | 2.9 | 0.1 | 0.1 | 0.1 | 11.5 | 4.1 | 6.8 | 4% | 6% | 4% | 5.5% | 11.5% | 7.6% |
| Tupras | 112.60 | 6.6 | 4.4 | 4.6 | 0.4 | 0.4 | 0.4 | 10.9 | 5.1 | 4.9 | 6% | 8% | 8% | 9.0% | 16.7% | 17.5% |
| Valero Energy | 84.31 | 8.1 | 5.6 | 6.1 | 0.4 | 0.4 | 0.4 | 17.5 | 8.8 | 9.6 | 5% | 7% | 7% | 4.3% | 4.7% | 4.9% |
| Median | | 5.9 | 4.7 | 4.9 | 0.5 | 0.5 | 0.5 | 10.9 | 7.9 | 7.9 | 7% | 9% | 8% | 4.4% | 4.7% | 4.9% |
| Gas companies | | | | | | | | | | | | | | | | |
| PGNiG | 3.60 | 4.5 | 4.4 | 3.5 | 0.6 | 0.6 | 0.6 | 12.0 | 14.0 | 9.2 | 12% | 13% | 16% | 3.1% | 3.3% | 2.9% |
| A2A SpA | 1.80 | 7.8 | 7.3 | 7.0 | 1.4 | 1.4 | 1.3 | 17.5 | 14.9 | 14.2 | 18% | 19% | 19% | 4.3% | 4.4% | 4.5% |
| BP | 456.70 | 4.6 | 4.3 | 4.3 | 0.6 | 0.6 | 0.6 | 11.8 | 10.6 | 10.0 | 14% | 14% | 14% | 0.0% | 0.0% | 0.0% |
| Centrica | 84.84 | 4.4 | 4.2 | 4.6 | 0.3 | 0.3 | 0.3 | 12.3 | 8.9 | 8.7 | 7% | 7% | 7% | 0.0% | 0.0% | 0.0% |
| Enagas | 24.32 | 10.7 | 10.4 | 11.5 | 8.6 | 8.7 | 9.5 | 13.7 | 12.7 | 13.9 | 80% | 84% | 82% | 6.6% | 6.8% | 6.8% |
| Endesa | 24.77 | 9.0 | 8.9 | 8.8 | 1.6 | 1.6 | 1.6 | 17.2 | 16.9 | 16.6 | 18% | 18% | 18% | 5.8% | 5.9% | 5.0% |
| Engie | 15.56 | 7.0 | 6.6 | 6.3 | 1.1 | 1.0 | 1.0 | 15.1 | 13.4 | 12.2 | 16% | 16% | 16% | 5.0% | 5.4% | 5.8% |
| Eni | 12.66 | 3.4 | 3.3 | 3.1 | 0.8 | 0.8 | 0.9 | 11.8 | 9.8 | 8.9 | 24% | 26% | 28% | 6.8% | 6.9% | 7.1% |
| Equinor | 167.15 | 3.2 | 2.8 | 2.6 | 1.1 | 1.0 | 1.0 | 11.4 | 10.0 | 9.1 | 35% | 36% | 37% | 0.1% | 0.1% | 0.1% |
| Gas Natural SDG | 23.80 | 9.4 | 9.0 | 8.8 | 1.6 | 1.5 | 1.6 | 17.1 | 15.7 | 15.0 | 17% | 17% | 18% | 5.7% | 6.0% | 6.3% |
| Gazprom | 226.70 | 3.6 | 3.6 | 3.4 | 1.0 | 1.0 | 0.9 | 3.6 | 3.9 | 3.7 | 28% | 28% | 28% | 7.3% | 8.0% | 10.5% |
| Hera SpA | 4.10 | 8.3 | 8.0 | 7.8 | 1.4 | 1.3 | 1.3 | 20.1 | 19.5 | 19.4 | 17% | 17% | 17% | 2.5% | 2.7% | 2.8% |
| NovaTek | 1155.60 | 10.9 | 11.0 | 11.3 | 4.1 | 4.0 | 3.7 | 8.2 | 11.6 | 10.3 | 38% | 37% | 32% | 2.5% | 3.1% | 3.3% |
| ROMGAZ | 35.10 | 5.3 | 5.4 | 5.1 | 2.6 | 2.5 | 2.4 | 9.2 | 9.2 | 8.7 | 49% | 47% | 48% | 9.5% | 9.5% | 10.9% |
| Shell | 23.75 | 3.3 | 3.1 | 2.9 | 0.5 | 0.5 | 0.5 | 11.4 | 9.4 | 8.9 | 16% | 17% | 17% | 8.8% | 8.9% | 9.1% |
| Snam SpA | 4.84 | 13.0 | 12.8 | 12.4 | 10.5 | 10.3 | 10.0 | 15.1 | 14.9 | 14.3 | 81% | 81% | 81% | 5.0% | 5.2% | 5.4% |
| Total | 44.15 | 5.1 | 4.8 | 4.5 | 0.9 | 0.9 | 0.9 | 11.3 | 9.9 | 9.5 | 17% | 19% | 19% | 6.7% | 7.0% | 7.4% |
| Median | | 5.3 | 5.4 | 5.1 | 1.1 | 1.0 | 1.0 | 12.0 | 11.6 | 10.0 | 18% | 19% | 19% | 5.0% | 5.4% | 5.4% |

Power generation company valuations

| rower generatio | п сотпра | | | | | | | | | | | | | | | |
|------------------|----------|------|---------|------|------|------|------|------|------|------|------|---------|------|------|------|------|
| | | | //EBITD | | | EV/S | | | P/E | | | TDA mar | | | DY | |
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Power generation | | | | | | | | | | | | | | | | |
| CEZ | 498.00 | 7.2 | 6.7 | 6.6 | 2.1 | 1.9 | 1.8 | 14.9 | 12.9 | 13.0 | 29% | 28% | 27% | 4.8% | 6.1% | 7.0% |
| Enea | 7.17 | 3.1 | 3.0 | 2.7 | 0.6 | 0.5 | 0.6 | 3.0 | 2.9 | 2.3 | 20% | 18% | 21% | 0.0% | 0.0% | 3.4% |
| Energa | 7.18 | 3.6 | 4.2 | 4.5 | 0.7 | 0.7 | 0.8 | 5.6 | 5.4 | 4.9 | 19% | 17% | 17% | 0.0% | 0.0% | 0.0% |
| PGE | 6.86 | 3.0 | 3.4 | 2.7 | 0.6 | 0.6 | 0.6 | 4.6 | 5.9 | 3.9 | 21% | 17% | 21% | 0.0% | 5.4% | 4.2% |
| Tauron | 1.49 | 4.0 | 3.7 | 3.2 | 0.7 | 0.6 | 0.6 | 2.9 | 2.4 | 1.9 | 18% | 17% | 19% | 0.0% | 0.0% | 0.0% |
| EDF | 11.16 | 5.4 | 5.0 | 4.8 | 1.2 | 1.2 | 1.2 | 16.5 | 13.3 | 12.6 | 23% | 24% | 24% | 2.9% | 3.5% | 3.7% |
| EDP | 4.52 | 9.8 | 9.4 | 9.0 | 2.2 | 2.1 | 2.1 | 20.5 | 18.7 | 17.3 | 22% | 23% | 23% | 4.2% | 4.3% | 4.5% |
| Endesa | 24.77 | 9.0 | 8.9 | 8.8 | 1.6 | 1.6 | 1.6 | 17.2 | 16.9 | 16.6 | 18% | 18% | 18% | 5.8% | 5.9% | 5.0% |
| Enel | 7.86 | 8.0 | 7.6 | 7.3 | 1.8 | 1.7 | 1.7 | 16.7 | 15.3 | 14.4 | 22% | 23% | 23% | 4.2% | 4.6% | 4.9% |
| EON | 10.17 | 9.8 | 7.3 | 7.2 | 1.5 | 0.8 | 0.7 | 15.0 | 16.0 | 14.8 | 16% | 11% | 10% | 4.5% | 4.7% | 4.8% |
| Fortum | 21.85 | 14.7 | 13.7 | 13.1 | 4.6 | 4.4 | 4.3 | 15.3 | 14.5 | 13.6 | 31% | 33% | 33% | 5.0% | 5.1% | 5.0% |
| Iberdola | 9.87 | 10.5 | 9.9 | 9.4 | 2.8 | 2.7 | 2.6 | 18.7 | 17.6 | 16.8 | 27% | 27% | 28% | 3.8% | 4.1% | 4.3% |
| National Grid | 1005.80 | 12.3 | 11.7 | 11.0 | 4.0 | 4.0 | 3.9 | 17.3 | 17.2 | 16.3 | 32% | 34% | 35% | 0.0% | 0.0% | 0.0% |
| Red Electrica | 18.04 | 9.4 | 9.6 | 9.6 | 7.4 | 7.4 | 7.4 | 13.6 | 14.5 | 14.9 | 78% | 78% | 77% | 5.8% | 5.7% | 5.5% |
| RWE | 31.13 | 11.2 | 6.3 | 5.4 | 1.4 | 1.0 | 0.9 | 28.2 | 18.1 | 13.5 | 12% | 15% | 16% | 2.6% | 3.0% | 3.5% |
| SSE | 1508.50 | 12.7 | 12.2 | 11.3 | 0.9 | 3.4 | 3.3 | 22.4 | 17.2 | 14.9 | 7% | 28% | 29% | 0.0% | 0.0% | 0.0% |
| Verbund | 47.72 | 8.7 | 7.3 | 6.9 | 3.1 | 2.8 | 2.7 | 29.3 | 22.9 | 21.6 | 36% | 38% | 39% | 1.5% | 2.0% | 2.5% |
| Median | | 9.0 | 7.3 | 7.2 | 1.6 | 1.7 | 1.7 | 16.5 | 15.3 | 14.4 | 22% | 23% | 23% | 2.9% | 4.1% | 4.2% |

Machine and equipment manufacturers

| | | E۱ | //EBITD | A | | EV/S | | | P/E | | EBI | TDA mar | gin | | DY | |
|-------------|---------|------|---------|------|------|------|------|------|------|------|------|---------|------|-------|-------|-------|
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Industrials | | | | | | | | | | | | | | | | |
| Famur | 3.19 | 3.9 | 4.0 | 4.3 | 1.0 | 1.1 | 1.1 | 4.9 | 7.5 | 8.6 | 25% | 28% | 26% | 16.6% | 12.4% | 10.2% |
| Caterpillar | 131.35 | 7.9 | 8.2 | 8.1 | 1.6 | 1.6 | 1.6 | 11.2 | 10.9 | 10.5 | 21% | 20% | 20% | 2.9% | 3.2% | 3.5% |
| Epiroc | 111.70 | 8.9 | 8.4 | 8.0 | 2.2 | 2.1 | 2.0 | 20.5 | 19.2 | 18.1 | 25% | 25% | 25% | 2.3% | 2.5% | 2.6% |
| Komatsu | 2467.00 | 5.8 | 6.2 | 6.2 | 1.1 | 1.1 | 1.1 | 9.3 | 10.6 | 10.4 | 19% | 18% | 19% | 4.3% | 4.5% | 4.6% |
| Sandvig AG | 176.15 | 9.8 | 9.4 | 9.0 | 2.2 | 2.2 | 2.1 | 16.6 | 15.8 | 14.9 | 23% | 23% | 23% | 2.6% | 2.8% | 3.0% |
| Median | | 7.9 | 8.2 | 8.0 | 1.6 | 1.6 | 1.6 | 11.2 | 10.9 | 10.5 | 23% | 21% | 22% | 2.9% | 3.2% | 3.5% |



Fertilizer producers and chemical companies

| | | EV/EBITDA Price 2019 2020 2021 | | | | EV/S | | | P/E | | EBI | DA mar | gin | | DY | |
|----------------------|---------|-----------------------------------|------|------|------|------|------|------|------|------|------|--------|------|-------|-------|-------|
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Fertilizer producers | | | | | | | | | | | | | | | | |
| Grupa Azoty | 24.88 | 3.8 | 6.2 | 7.8 | 0.5 | 0.6 | 0.7 | 5.0 | 20.5 | - | 14% | 10% | 10% | 0.0% | 0.0% | 0.0% |
| Acron | 4838.00 | 7.2 | 6.6 | 6.6 | 2.4 | 2.2 | 2.0 | 9.2 | 8.7 | 8.9 | 33% | 33% | 31% | 6.9% | 7.2% | 7.9% |
| CF Industries | 40.28 | 8.8 | 8.0 | 7.6 | 3.2 | 3.1 | 3.0 | 17.0 | 14.0 | 12.5 | 37% | 39% | 40% | 3.0% | 3.0% | 3.0% |
| Israel Chemicals | 1404.00 | 5.8 | 5.7 | 5.5 | 1.3 | 1.3 | 1.2 | 9.7 | 8.9 | 8.6 | 23% | 23% | 22% | 0.0% | 0.0% | 0.0% |
| K+S | 8.76 | 7.0 | 6.2 | 5.6 | 1.2 | 1.2 | 1.1 | 9.5 | 7.1 | 5.7 | 17% | 19% | 20% | 4.0% | 5.6% | 6.8% |
| Phosagro | 2469.00 | 6.1 | 5.7 | 5.4 | 1.9 | 1.8 | 1.7 | 8.9 | 9.0 | 8.7 | 31% | 31% | 31% | 7.4% | 6.1% | 6.3% |
| The Mosaic Company | 19.84 | 6.7 | 5.7 | 5.1 | 1.3 | 1.2 | 1.1 | 18.3 | 11.1 | 8.5 | 19% | 21% | 23% | 1.0% | 1.1% | 1.4% |
| Yara International | 335.40 | 44.3 | 38.3 | 36.3 | 7.1 | 6.6 | 6.4 | - | - | - | 16% | 17% | 18% | 0.6% | 0.8% | 0.6% |
| ZA Police | 10.20 | 5.1 | 4.1 | 4.1 | 1.1 | 1.0 | 1.0 | 1.2 | 0.9 | 0.9 | 21% | 24% | 24% | 81.5% | 88.2% | 98.0% |
| ZCh Puławy | 96.00 | 1.4 | 1.9 | 1.9 | 0.3 | 0.3 | 0.3 | 4.4 | 7.2 | 7.4 | 21% | 16% | 16% | 5.2% | 5.2% | 5.2% |
| Median | | 6.4 | 5.9 | 5.5 | 1.3 | 1.2 | 1.2 | 9.2 | 8.9 | 8.5 | 21% | 22% | 22% | 3.5% | 4.1% | 4.1% |
| Chemical companies | | | | | | | | | | | | | | | | |
| Ciech | 38.95 | 6.6 | 5.7 | 5.5 | 1.0 | 1.1 | 1.1 | 15.0 | 9.2 | 9.1 | 16% | 20% | 19% | 0.0% | 0.0% | 5.4% |
| Akzo Nobel | 85.30 | 14.2 | 12.5 | 11.6 | 2.0 | 1.9 | 1.9 | 26.7 | 20.6 | 18.5 | 14% | 16% | 16% | 2.2% | 2.5% | 2.7% |
| BASF | 61.07 | 9.2 | 8.1 | 7.5 | 1.2 | 1.2 | 1.2 | 15.9 | 13.6 | 12.2 | 13% | 15% | 15% | 5.2% | 5.3% | 5.6% |
| Croda | 4984.00 | 16.9 | 15.9 | 15.1 | 4.9 | 4.7 | 4.6 | 26.1 | 24.4 | 22.9 | 29% | 30% | 30% | 0.0% | 0.0% | 0.0% |
| Sisecam | 5.56 | 4.2 | 3.6 | 3.1 | 0.8 | 0.7 | 0.6 | 6.5 | 6.3 | 5.7 | 20% | 20% | 20% | 4.2% | 4.6% | 4.9% |
| Soda Sanayii | 6.65 | 5.0 | 4.2 | 3.6 | 1.2 | 1.0 | 0.9 | 5.2 | 5.3 | 4.7 | 24% | 25% | 24% | 5.1% | 5.1% | 5.9% |
| Solvay | 93.54 | 5.3 | 5.1 | 4.8 | 1.1 | 1.1 | 1.1 | 10.7 | 10.9 | 9.8 | 22% | 22% | 22% | 4.0% | 4.2% | 4.4% |
| Tata Chemicals | 740.70 | 10.1 | 8.9 | 8.0 | 1.9 | 1.7 | 1.6 | 18.0 | 16.2 | 14.3 | 18% | 20% | 20% | 1.6% | 2.0% | 1.7% |
| Tessenderlo Chemie | 30.35 | 6.0 | 5.6 | 5.3 | 0.8 | 0.8 | 0.7 | 15.6 | 12.4 | 10.9 | 13% | 14% | 14% | - | - | - |
| Wacker Chemie | 65.12 | 5.5 | 4.9 | 4.6 | 0.8 | 0.8 | 0.8 | 23.3 | 16.4 | 13.1 | 15% | 16% | 17% | 3.3% | 3.8% | 4.3% |
| Median | | 6.3 | 5.7 | 5.4 | 1.2 | 1.1 | 1.1 | 15.8 | 13.0 | 11.5 | 17% | 20% | 20% | 3.3% | 3.8% | 4.4% |

Mining company valuations

| | | EV | /EBITD | A _ | | EV/S | | | P/E | | EBIT | DA mar | gin | | DY | |
|--------------------------|--------------|-----------|--------|------|------|------|------|------|------|------|------|---------|------|-------|-------|-------|
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Metals | | | | | | | | | | | | | | | | |
| KGHM | 91.20 | 4.6 | 5.0 | 5.3 | 1.1 | 1.1 | 1.1 | 9.0 | 9.5 | 11.1 | 24% | 22% | 20% | 0.0% | 1.6% | 3.2% |
| Anglo American | 1985.60 | 4.2 | 4.5 | 4.8 | 1.5 | 1.5 | 1.5 | 8.7 | 9.5 | 10.3 | 36% | 34% | 31% | 0.0% | 0.0% | 0.0% |
| Antofagasta | 822.20 | 5.6 | 5.8 | 5.2 | 2.7 | 2.7 | 2.6 | 18.0 | 19.3 | 15.8 | 49% | 47% | 50% | 0.0% | 0.0% | 0.0% |
| BHP Group LTD | 39.40 | 3.8 | 3.8 | 4.1 | 2.0 | 2.0 | 2.1 | 13.9 | 12.6 | 14.3 | 53% | 53% | 51% | 3.8% | 2.9% | 2.4% |
| Boliden | 229.30 | 5.2 | 4.9 | 5.1 | 1.3 | 1.2 | 1.2 | 10.9 | 10.1 | 10.3 | 24% | 25% | 24% | 4.9% | 5.2% | 5.2% |
| First Quantum | 10.36 | 8.2 | 5.7 | 5.3 | 3.3 | 2.4 | 2.3 | 18.9 | 13.4 | 9.3 | 40% | 42% | 44% | 0.1% | 0.1% | 0.1% |
| Freeport-McMoRan | 11.10 | 12.0 | 8.5 | 5.0 | 2.2 | 2.1 | 1.7 | - | 19.9 | 8.1 | 18% | 25% | 35% | 1.8% | 2.6% | 3.3% |
| Fresnillo | 662.40 | 8.7 | 6.9 | 5.7 | 3.3 | 3.0 | 2.8 | 33.1 | 23.5 | 16.7 | 37% | 44% | 49% | 0.0% | 0.0% | 0.0% |
| Gold Fields | 9779.00 | 5.4 | 4.6 | 4.3 | 2.4 | 2.2 | 2.1 | 25.6 | 16.0 | 14.8 | 45% | 49% | 49% | 0.0% | 0.0% | 0.0% |
| Hudbay Min | 4.06 | 3.5 | 3.1 | 2.6 | 1.1 | 1.1 | 1.0 | - | 33.3 | 9.4 | 32% | 35% | 40% | 0.3% | 0.3% | 0.3% |
| KAZ Minerals | 437.80 | 4.7 | 4.8 | 4.6 | 2.6 | 2.5 | 2.4 | 6.0 | 5.9 | 5.3 | 55% | 52% | 53% | 0.0% | 0.0% | 0.0% |
| Lundin Min | 6.94 | 6.8 | 4.1 | 3.6 | 2.4 | 1.8 | 1.7 | 21.7 | 9.7 | 8.0 | 35% | 43% | 46% | 1.1% | 1.1% | 1.4% |
| MMC Norilsk Nickel | 32.32 | 8.1 | 7.8 | 7.7 | 4.6 | 4.6 | 4.4 | 14.6 | 14.3 | 14.0 | 56% | 59% | 57% | 7.4% | 8.5% | 9.0% |
| OZ Minerals | 10.16 | 7.3 | 5.9 | 4.8 | 3.2 | 2.6 | 2.3 | 20.2 | 16.5 | 9.5 | 43% | 44% | 48% | 2.0% | 2.3% | 2.8% |
| Polymetal Intl | 1286.00 | 9.3 | 8.0 | 8.1 | 4.4 | 4.0 | 4.0 | 14.9 | 11.6 | 11.6 | 47% | 50% | 49% | 0.0% | 0.0% | 0.0% |
| Polyus | 7814.50 | 7.9 | 7.1 | 7.1 | 5.1 | 4.7 | 4.7 | 10.6 | 9.7 | 9.7 | 65% | 66% | 66% | 4.1% | 4.7% | 4.7% |
| Sandfire Resources | 5.58 | 2.2 | 1.8 | 1.7 | 1.1 | 1.0 | 0.9 | 7.8 | 6.6 | 5.5 | 51% | 54% | 56% | 4.5% | 4.9% | 5.6% |
| Southern CC | 37.68 | 9.8 | 9.6 | 8.9 | 4.8 | 4.7 | 4.4 | 18.2 | 17.5 | 16.8 | 49% | 49% | 49% | 4.1% | 3.9% | 3.7% |
| Median | | 6.2 | 5.4 | 5.0 | 2.5 | 2.3 | 2.2 | 14.8 | 13.0 | 10.3 | 44% | 46% | 49% | 0.7% | 1.4% | 1.9% |
| | | EV | /EBITD | A | | EV/S | | | P/E | | EBIT | TDA mar | gin | | DY | |
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Coal | | | | | | | | | | | | | | | | |
| JSW | 18.80 | 0.8 | 2.7 | 2.4 | 0.1 | 0.2 | 0.3 | 4.7 | - | - | 19% | 9% | 11% | 9.1% | 0.0% | 0.0% |
| Alliance Res Partners | 9.04 | 1.8 | 2.1 | 2.3 | 0.5 | 0.6 | 0.6 | 2.9 | 6.2 | 7.9 | 30% | 27% | 28% | 23.5% | 17.1% | 17.1% |
| Arch Coal | 51.53 | 2.0 | 2.3 | 2.2 | 0.4 | 0.4 | 0.4 | 3.5 | 4.2 | 4.2 | 18% | 17% | 17% | 3.5% | 3.5% | 3.5% |
| Banpu | 10.10 | 10.2 | 10.7 | 9.9 | 1.9 | 2.0 | 2.2 | 10.4 | 9.6 | 8.8 | 19% | 19% | 22% | 4.7% | 5.0% | 5.5% |
| BHP Group | 51.09 | 3.7 | 3.7 | 4.0 | 2.0 | 2.0 | 2.0 | 13.5 | 12.2 | 13.8 | 53% | 53% | 51% | 8.7% | 6.6% | 5.4% |
| China Coal Energy | 2.66 | 4.7 | 4.7 | 5.1 | 0.9 | 0.9 | 1.0 | 5.5 | 5.9 | 5.7 | 20% | 20% | 19% | 4.3% | 3.9% | 3.7% |
| LW Bogdanka | 29.80 | 1.0 | 1.0 | 1.1 | 0.3 | 0.3 | 0.3 | 3.6 | 4.4 | 5.0 | 35% | 33% | 31% | 3.6% | 6.3% | 6.7% |
| Natural Res Partners | 19.89 | 1.2 | 1.3 | 1.3 | 0.9 | 1.0 | 1.0 | 4.0 | 3.7 | 3.6 | 77% | 78% | 78% | 9.0% | 9.0% | 9.0% |
| Peabody Energy Corp | 6.76 | 1.3 | 1.5 | 1.5 | 0.2 | 0.2 | 0.2 | 7.2 | - | - | 18% | 16% | 16% | 32.2% | 8.1% | 8.4% |
| PT Bukit Asam Tbk | 2210.00 | 3.3 | 3.4 | 3.2 | 0.9 | 0.9 | 0.9 | 5.7 | 6.1 | 6.0 | 28% | 26% | 26% | 12.5% | 11.9% | 11.2% |
| Rio Tinto | 4084.00 | 3.6 | 4.0 | 4.6 | 1.8 | 1.9 | 2.0 | 8.4 | 9.7 | 11.7 | 49% | 46% | 43% | 0.0% | 0.0% | 0.0% |
| Semirara Mining&Power | 22.00 | 5.5 | 5.0 | 4.7 | 2.6 | 2.3 | 2.2 | 8.3 | 7.6 | 7.3 | 46% | 46% | 47% | 7.4% | 7.7% | 7.9% |
| Shanxi Xishan Coal&Ele | 5.58 | 5.1 | 5.2 | 5.1 | 1.0 | 1.0 | 1.0 | 8.9 | 8.9 | 8.7 | 19% | 19% | 19% | 3.5% | 3.5% | 3.4% |
| Shougang Fushan Res | 1.54 | 0.5 | 0.5 | 0.5 | 0.3 | 0.3 | 0.3 | 6.6 | 6.2 | 6.8 | 54% | 54% | 49% | 7.8% | 7.7% | 6.1% |
| Stanmore Coal | 0.94 | 1.0 | 1.5 | 2.1 | 0.4 | 0.4 | 0.4 | 2.5 | 3.7 | 5.6 | 38% | 28% | 21% | 9.4% | 7.2% | 6.8% |
| Teck Resources | 12.91 | 2.7 | 2.8 | 2.8 | 1.0 | 1.1 | 1.1 | 5.2 | 5.5 | 5.7 | 39% | 39% | 38% | 2.1% | 2.6% | 5.5% |
| Terracom | 0.32 | 1.3 | 1.9 | 1.7 | 0.4 | 0.4 | 0.4 | 2.5 | 4.6 | 3.2 | 30% | 22% | 23% | - | 6.3% | 9.4% |
| Warrior Met Coal | 18.86 | 2.2 | 3.2 | 3.2 | 0.9 | 1.0 | 1.0 | 3.1 | 4.9 | 5.2 | 39% | 31% | 32% | 18.7% | 8.4% | 12.0% |
| Yanzhou Coal Mining | 5.78 | 3.5 | 3.8 | 3.9 | 1.0 | 1.0 | 1.0 | 2.8 | 3.0 | 3.1 | 28% | 26% | 26% | 15.9% | 9.1% | 8.2% |
| Median | | 2.2 | 2.8 | 2.8 | 0.9 | 0.9 | 1.0 | 5.2 | 5.9 | 5.7 | 30% | 27% | 26% | 8.2% | 6.6% | 6.7% |
| Source: mBank (stocks ma | arked with h | oold) Blo | ombora | | | | | | | | | | | | | |

European telecom valuations

| | | EV | / EBITD | 4 | | EV/S | | | P/E | | EBIT | DA mar | gin | | DY | |
|------------------|--------|------|---------|------|------|------|------|------|------|------|------|--------|------|------|------|------|
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Polish companies | | | | | | | | | | | | | | | | |
| Netia | 4.55 | 4.6 | 4.7 | 4.7 | 1.6 | 1.6 | 1.6 | 31.8 | 32.5 | 29.3 | 34% | 34% | 34% | 0.0% | 0.0% | 8.8% |
| Orange Polska | 7.01 | 5.4 | 5.5 | 5.1 | 1.5 | 1.5 | 1.5 | 33.0 | 36.2 | 19.9 | 29% | 28% | 29% | 0.0% | 0.0% | 3.6% |
| Play | 35.62 | 6.5 | 6.3 | 5.9 | 2.2 | 2.3 | 2.1 | 10.3 | 9.4 | 9.3 | 34% | 36% | 36% | 4.1% | 4.1% | 4.1% |
| Median | | 5.4 | 5.5 | 5.1 | 1.6 | 1.6 | 1.6 | 31.8 | 32.5 | 19.9 | 34% | 34% | 34% | 0% | 0.0% | 4.1% |
| Mid Caps | | | | | | | | | | | | | | | | |
| Proximus | 25.72 | 5.9 | 5.9 | 5.9 | 1.9 | 1.9 | 2.0 | 15.2 | 15.1 | 15.3 | 33% | 33% | 33% | 5.9% | 6.0% | 6.1% |
| Telefonica CP | 234.50 | 7.1 | 7.1 | 7.2 | 2.2 | 2.2 | 2.2 | 14.1 | 14.5 | 14.6 | 31% | 31% | 31% | 8.9% | 8.9% | 8.8% |
| Hellenic Telekom | 13.50 | 5.6 | 5.4 | 5.3 | 1.9 | 1.9 | 1.9 | 18.8 | 15.3 | 13.4 | 35% | 35% | 36% | 4.2% | 4.5% | 4.9% |
| Matav | 454.00 | 4.3 | 4.2 | 4.3 | 1.3 | 1.3 | 1.3 | 10.1 | 9.4 | 9.1 | 31% | 31% | 31% | 5.8% | 6.1% | 6.7% |
| Telecom Austria | 7.25 | 5.3 | 5.2 | 5.0 | 1.8 | 1.8 | 1.7 | 11.6 | 10.8 | 10.4 | 34% | 34% | 35% | 2.9% | 3.3% | 3.8% |
| Median | | 5.6 | 5.4 | 5.3 | 1.9 | 1.9 | 1.9 | 14.1 | 14.5 | 13.4 | 33% | 33% | 33% | 5.8% | 6.0% | 6.1% |
| Big Caps | | | | | | | | | | | | | | | | |
| BT | 160.92 | 3.6 | 3.5 | 3.4 | 1.1 | 1.2 | 1.2 | 6.2 | 6.6 | 6.5 | 32% | 34% | 34% | 0.0% | 0.0% | 0.0% |
| DT | 14.61 | 5.3 | 5.0 | 4.8 | 1.7 | 1.6 | 1.6 | 14.5 | 13.2 | 11.8 | 32% | 33% | 33% | 5.0% | 5.3% | 5.6% |
| KPN | 2.53 | 7.0 | 6.9 | 6.6 | 3.0 | 3.1 | 3.1 | 21.8 | 18.8 | 15.9 | 43% | 44% | 47% | 5.2% | 5.5% | 5.8% |
| Orange France | 12.81 | 4.9 | 4.8 | 4.7 | 1.5 | 1.5 | 1.5 | 12.4 | 11.6 | 10.8 | 31% | 31% | 31% | 5.6% | 5.9% | 6.1% |
| Swisscom | 529.60 | 8.3 | 8.3 | 8.2 | 3.1 | 3.1 | 3.1 | 18.5 | 18.7 | 18.7 | 38% | 38% | 38% | 4.2% | 4.2% | 4.2% |
| Telefonica S.A. | 6.11 | 5.1 | 5.1 | 5.0 | 1.8 | 1.8 | 1.8 | 9.1 | 8.5 | 7.8 | 34% | 34% | 35% | 6.6% | 6.6% | 6.7% |
| Telia Company | 41.25 | 8.6 | 8.4 | 8.2 | 3.0 | 2.9 | 2.9 | 17.6 | 15.9 | 14.8 | 35% | 35% | 36% | 5.9% | 6.1% | 6.2% |
| TI | 0.49 | 4.6 | 4.6 | 4.5 | 1.9 | 1.9 | 1.9 | 7.9 | 7.6 | 7.4 | 42% | 42% | 42% | 0.0% | 0.0% | 0.0% |
| Median | | 5.2 | 5.1 | 4.9 | 1.8 | 1.8 | 1.8 | 13.4 | 12.4 | 11.3 | 35% | 35% | 35% | 5.1% | 5.4% | 5.7% |

Media company valuations

| | | EV | /EBITD | 4 | | EV/S | | | P/E | | EBIT | DA mar | gin | | DY | |
|-----------------------|--------|------|--------|------|------|------|------|------|------|------|------|--------|------|-------|-------|-------|
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Polish companies | | | | | | | | | | | | | | | | |
| Agora | 12.35 | 7.4 | 7.0 | 6.6 | 1.0 | 1.0 | 1.0 | 58.9 | 31.4 | 20.8 | 14% | 14% | 15% | 4.0% | 4.0% | 4.0% |
| Wirtualna Polska | 81.00 | 14.1 | 11.1 | 10.0 | 3.7 | 3.3 | 2.9 | 31.3 | 21.7 | 19.1 | 27% | 29% | 29% | 1.2% | 1.5% | 2.4% |
| Median | | 10.7 | 9.0 | 8.3 | 2.4 | 2.1 | 1.9 | 45.1 | 26.6 | 19.9 | 20% | 22% | 22% | 2.6% | 2.8% | 3.2% |
| Daily Mail | | | | | | | | | | | | | | | | |
| Arnolgo Mondadori | 1.85 | 6.6 | 6.1 | 6.0 | 0.7 | 0.7 | 0.7 | 13.2 | 12.0 | 12.1 | 10% | 11% | 11% | 2.5% | 3.1% | 2.7% |
| Axel Springer | 63.00 | 7.9 | 8.2 | 7.3 | 1.8 | 1.7 | 1.7 | 24.3 | 25.2 | 21.6 | 23% | 21% | 23% | 3.4% | 3.5% | 3.7% |
| Daily Mail | 812.00 | 9.2 | 10.1 | 9.5 | 1.2 | 1.3 | 1.3 | 21.5 | 20.0 | 18.8 | 13% | 13% | 13% | 0.0% | 0.0% | 0.0% |
| Gruppo Editorial | 0.46 | 6.5 | 6.2 | 5.7 | 0.5 | 0.6 | 0.6 | - | 19.8 | 14.7 | 8% | 9% | 10% | 1.1% | 2.0% | 3.9% |
| New York Times | 32.01 | 23.1 | 20.9 | 17.6 | 2.9 | 2.7 | 2.6 | 42.5 | 38.6 | 30.8 | 12% | 13% | 15% | 0.6% | 0.6% | 0.7% |
| Promotora de Inform | 1.37 | 8.7 | 7.4 | 6.8 | 1.8 | 1.7 | 1.6 | 23.2 | 15.6 | 9.6 | 21% | 23% | 24% | 0.0% | 0.0% | - |
| Median | | 8.3 | 7.8 | 7.0 | 1.5 | 1.5 | 1.4 | 23.2 | 19.9 | 16.8 | 13% | 13% | 14% | 0.9% | 1.3% | 2.7% |
| TV | | | | | | | | | | | | | | | | |
| Atresmedia Corp | 3.06 | 4.9 | 5.1 | 5.2 | 0.9 | 0.9 | 0.9 | 5.6 | 5.8 | 6.0 | 18% | 17% | 17% | 14.2% | 14.0% | 13.2% |
| Gestevision Telecinco | 4.95 | 6.0 | 6.5 | 6.8 | 1.6 | 1.6 | 1.6 | 8.3 | 8.6 | 8.7 | 26% | 24% | 23% | 8.2% | 9.2% | 8.7% |
| ITV PLC | 135.40 | 9.0 | 8.8 | 8.5 | 2.0 | 1.9 | 1.9 | 10.6 | 10.3 | 9.8 | 22% | 22% | 22% | 0.0% | 0.0% | 0.0% |
| M6-Metropole Tel | 15.02 | 5.1 | 5.0 | 4.9 | 1.3 | 1.3 | 1.2 | 10.9 | 10.5 | 10.1 | 25% | 25% | 26% | 6.5% | 6.6% | 7.0% |
| Mediaset SPA | 2.39 | 4.0 | 3.9 | 3.6 | 1.3 | 1.3 | 1.3 | 11.6 | 9.9 | 9.5 | 33% | 35% | 37% | 4.8% | 6.6% | 6.9% |
| Prosieben | 11.99 | 5.6 | 5.4 | 5.2 | 1.3 | 1.2 | 1.2 | 6.1 | 5.9 | 5.6 | 23% | 22% | 22% | 8.5% | 8.7% | 8.3% |
| TF1-TV Francaise | 6.82 | 2.9 | 2.9 | 2.8 | 0.6 | 0.6 | 0.6 | 8.1 | 7.5 | 6.6 | 20% | 20% | 21% | 6.6% | 7.2% | 7.9% |
| Median | | 5.3 | 5.2 | 5.0 | 1.3 | 1.3 | 1.3 | 9.4 | 9.2 | 9.1 | 24% | 23% | 23% | 6.6% | 6.9% | 7.4% |
| Pay TV | | | | | | | | | | | | | | | | |
| Cogeco | 103.90 | 5.9 | 5.8 | 5.6 | 2.8 | 2.8 | 2.7 | 14.9 | 13.6 | 13.6 | 48% | 48% | 48% | 2.0% | 2.2% | 2.4% |
| Comcast | 43.19 | 8.7 | 8.1 | 7.9 | 2.7 | 2.6 | 2.5 | 14.3 | 12.8 | 11.8 | 31% | 32% | 32% | 1.9% | 2.1% | 2.3% |
| Dish Network | 36.76 | 9.7 | 10.7 | 11.6 | 1.8 | 1.9 | 1.9 | 15.1 | 20.6 | 22.4 | 19% | 18% | 16% | 0.0% | 0.0% | 0.0% |
| Liberty Global | 20.52 | 4.3 | 4.2 | 4.2 | 1.7 | 1.8 | 1.8 | - | - | - | 41% | 42% | 43% | 0.0% | 0.0% | 0.0% |
| Shaw Communications | 19.53 | 7.8 | 7.4 | 7.0 | 3.2 | 3.1 | 2.9 | 18.7 | 19.0 | 17.7 | 41% | 41% | 42% | 8.1% | 8.1% | 8.2% |
| Median | | 7.8 | 7.4 | 7.0 | 2.7 | 2.6 | 2.5 | 15.0 | 16.3 | 15.6 | 41% | 41% | 42% | 1.9% | 2.1% | 2.3% |

IT company valuations

| | | EV | / EBITD | Ą | | EV/S | | | P/E | | EBIT | DA mar | gin | | DY | |
|-------------------|--------|------|---------|------|------|------|------|------|------|------|------|--------|------|------|------|------|
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Polish companies | | | | | | | | | | | | | | | | |
| Asseco Poland | 64.00 | 5.3 | 5.0 | 4.8 | 0.8 | 0.8 | 0.7 | 16.2 | 15.6 | 15.2 | 15% | 15% | 15% | 4.8% | 4.8% | 3.5% |
| Comarch | 205.00 | 6.5 | 6.3 | 5.9 | 1.1 | 1.0 | 0.9 | 14.8 | 14.2 | 13.7 | 18% | 16% | 16% | 0.7% | 0.7% | 0.7% |
| Median | | 5.9 | 5.6 | 5.3 | 1.0 | 0.9 | 0.8 | 15.5 | 14.9 | 14.5 | 16% | 16% | 15% | 2.8% | 2.8% | 2.1% |
| Foreign companies | | | | | | | | | | | | | | | | |
| Atos Origin | 75.14 | 7.6 | 7.3 | 6.8 | 1.1 | 1.1 | 1.0 | 9.0 | 8.3 | 7.8 | 14% | 15% | 15% | 2.1% | 2.4% | 2.6% |
| CapGemini | 112.35 | 9.0 | 8.5 | 8.0 | 1.4 | 1.3 | 1.2 | 17.2 | 15.7 | 14.5 | 15% | 15% | 15% | 1.7% | 1.8% | 2.0% |
| IBM | 143.73 | 9.8 | 9.2 | 8.8 | 2.3 | 2.2 | 2.1 | 11.2 | 10.7 | 9.9 | 23% | 24% | 24% | 4.5% | 4.7% | 4.9% |
| Indra Sistemas | 10.36 | 6.5 | 6.1 | 5.8 | 0.7 | 0.7 | 0.7 | 13.8 | 11.9 | 10.8 | 11% | 11% | 11% | 0.9% | 1.5% | 2.0% |
| Microsoft | 170.23 | 23.1 | 20.1 | 18.0 | 9.9 | 8.8 | 8.0 | 37.1 | 32.4 | 28.7 | 43% | 44% | 44% | 1.1% | 1.2% | 1.3% |
| Oracle | 52.45 | 10.2 | 9.8 | 9.6 | 4.7 | 4.7 | 4.5 | 15.2 | 13.5 | 12.5 | 47% | 47% | 47% | 1.6% | 1.8% | 1.8% |
| SAP | 117.62 | 18.3 | 15.8 | 14.0 | 5.6 | 5.2 | 4.8 | 24.1 | 21.6 | 19.3 | 31% | 33% | 34% | 1.3% | 1.5% | 1.6% |
| TietoEnator | 29.48 | 10.4 | 9.2 | 8.9 | 1.5 | 1.3 | 1.3 | 15.9 | 15.4 | 14.7 | 14% | 14% | 14% | 4.7% | 5.0% | 5.2% |
| Median | | 10.0 | 9.2 | 8.8 | 1.9 | 1.7 | 1.7 | 15.6 | 14.4 | 13.5 | 19% | 19% | 20% | 1.6% | 1.8% | 2.0% |



Gaming company valuations

| | | EV/EBITDA | | | | EV/S | | | P/E | | EBIT | DA mar | gin | | DY | |
|---------------------|---------|-----------|------|------|------|------|------|------|------|------|------|--------|------|------|------|------|
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Gaming | | | | | | | | | | | | | | | | |
| 11 bit studios | 432.00 | 27.5 | 30.9 | 6.8 | 12.5 | 12.3 | 4.3 | 43.3 | 51.7 | 10.4 | 45% | 40% | 63% | 0.0% | 0.0% | 0.0% |
| CD Projekt | 281.60 | - | 10.4 | 11.4 | 61.6 | 7.9 | 9.2 | - | 12.0 | 13.4 | 28% | 76% | 81% | 0.4% | 0.0% | 0.0% |
| PlayWay | 275.00 | 22.2 | 19.7 | 17.5 | 14.5 | 13.1 | 11.8 | 32.9 | 30.1 | 28.1 | 65% | 67% | 67% | 0.9% | 2.2% | 2.5% |
| Activision Blizzars | 58.48 | 18.8 | 15.9 | 14.7 | 6.6 | 5.9 | 5.5 | 26.6 | 23.0 | 20.3 | 35% | 37% | 37% | 0.6% | 0.7% | 0.7% |
| Capcom | 3110.00 | 15.9 | 14.4 | 12.9 | 3.8 | 4.2 | 3.8 | 25.4 | 21.4 | 20.1 | 24% | 29% | 29% | 1.1% | 1.2% | 1.3% |
| Take Two | 124.64 | 17.0 | 17.6 | 16.5 | 4.1 | 4.4 | 4.3 | 26.4 | 26.4 | 25.3 | 24% | 25% | 26% | - | - | - |
| Ubisoft | 68.64 | 8.0 | 8.5 | 7.6 | 4.0 | 3.7 | 3.4 | 23.2 | 24.6 | 21.6 | 50% | 44% | 45% | 0.0% | 0.0% | 0.0% |
| Electronic Arts | 107.92 | 18.6 | 16.3 | 14.4 | 5.9 | 5.5 | 5.2 | 27.5 | 23.4 | 21.3 | 32% | 34% | 36% | - | 0.0% | 0.0% |
| Paradox Interactive | 152.00 | 20.7 | 15.7 | 13.2 | 11.4 | 9.3 | 8.1 | 49.1 | 37.9 | 25.7 | 55% | 59% | 61% | 1.2% | 1.5% | 1.2% |
| Mediana | | 18.7 | 15.9 | 13.2 | 6.6 | 5.9 | 5.2 | 27.1 | 24.6 | 21.3 | 35% | 40% | 45% | 0.6% | 0.3% | 0.4% |

Source: mBank (stocks marked with bold), Bloomberg

Steam Global Top Sellers

| 2020-02-03 | Company | Position | D/D change | W/W change | 1-week average | Price (PLN) | D/D change | W/W change | 1-week average |
|--------------------------|----------------|----------|---------------|---------------|-------------------|----------------|---------------|---------------|-------------------|
| Frostpunk | 11 bit studios | 180 | -19 | -168 | 135 | 110 | 0% | +2x | 91.14 |
| Frostpunk: SP | 11 bit studios | 83 | -16 | -76 | 54 | 88 | 0% | 0% | 88.00 |
| Frostpunk: GOTY | 11 bit studios | 165 | - | -154 | 110 | 178 | - | +50% | 158.33 |
| Blair Witch | Bloober Team | 200+ | - | - | - | - | - | - | - |
| Cyberpunk 2077 | CD Projekt | 93 | -39 | -1 | 44 | 199 | 0% | 0% | 199.00 |
| The Witcher 3: WH | CD Projekt | 112 | -7 | -21 | 96 | 100 | 0% | 0% | 80.00 |
| The Witcher 3: WH (GOTY) | CD Projekt | 55 | +17 | -16 | 41 | 150 | 0% | 0% | 105.00 |
| Green Hell | Creepy Jar | 147 | - | - | 147 | 90 | - | - | 90.00 |
| Chernobylite | The Farm 51 | 200+ | - | - | - | - | - | - | - |
| Dying Light | Techland | 73 | -3 | - | 76 | 100 | 0% | - | 81.14 |

Steam Wishlist

| 2020-02-03 | Company | Position | D/D change | W/W change | 1-week average | Release date |
|-------------------------|-------------|----------|---------------|---------------|-------------------|-----------------|
| Cyberpunk 2077 | CD Projekt | 1 | - | - | 1 | 2020-04-16 |
| Alaskan Truck Simulator | Movie Games | 54 | - | - | 54 | 2020 |
| Bum Simulator | PlayWay | 42 | - | -1 | 42 | 2019 |
| I am Your President | PlayWay | 68 | -2 | -1 | 67 | TBA |
| Junkyard Simulator | PlayWay | 51 | - | -1 | 51 | 2019 |
| Ship Builder Simulator | PlayWay | 86 | -1 | -4 | 83 | TBA |
| Tank Mechanic Simulator | PlayWay | 60 | - | +1 | 61 | 2019 |
| Dying Light 2 | Techland | 3 | - | - | 3 | Spring 2020 |

Source: Steam (Valve Corporation), Biuro maklerskie mBanku

Construction company valuations

| | | EV/EBITDA | | | | EV/S | | | P/E | | EBIT | DA mar | gin | | DY | |
|--------------|--------|-----------|------|------|------|------|------|------|------|------|------|--------|------|------|------|------|
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Construction | | | | | | | | | | | | | | | | |
| Acciona | 102.40 | 8.5 | 8.3 | 8.1 | 1.5 | 1.4 | 1.4 | 19.5 | 19.3 | 18.1 | 17% | 17% | 17% | 3.6% | 3.8% | 4.1% |
| Astaldi | 0.54 | 0.4 | 0.3 | 0.5 | 0.0 | 0.0 | 0.0 | 0.7 | 0.7 | 0.7 | 9% | 9% | 6% | - | - | 185% |
| Budimex | 183.60 | 11.7 | 11.4 | 13.2 | 0.5 | 0.5 | 0.5 | 28.2 | 27.4 | 25.3 | 4% | 5% | 4% | 5.3% | 3.4% | 3.2% |
| Ferrovial | 28.66 | - | 42.5 | 39.0 | 4.5 | 4.4 | 4.3 | - | 46.7 | 41.0 | 3% | 10% | 11% | 2.6% | 2.6% | 2.7% |
| Hochtief | 104.50 | 3.9 | 3.8 | 3.5 | 0.3 | 0.2 | 0.2 | 11.2 | 10.5 | 10.1 | 6% | 6% | 7% | 5.7% | 6.1% | 6.4% |
| Mota Engil | 1.69 | 4.1 | 3.7 | - | 0.6 | 0.6 | 0.5 | 13.0 | 8.4 | 6.0 | 15% | 15% | - | 2.7% | 6.5% | - |
| NCC | 180.00 | 7.5 | 6.2 | 6.0 | 0.3 | 0.3 | 0.3 | 19.0 | 13.1 | 12.3 | 4% | 5% | 5% | 3.5% | 4.2% | 4.3% |
| Skanska | 223.00 | 9.2 | 9.8 | 9.2 | 0.5 | 0.5 | 0.5 | 16.4 | 16.6 | 15.7 | 6% | 5% | 6% | 3.0% | 3.2% | 3.5% |
| Strabag | 30.00 | 2.8 | 2.9 | 2.7 | 0.2 | 0.2 | 0.2 | 9.4 | 9.6 | 9.1 | 6% | 6% | 6% | 4.3% | 4.5% | 4.8% |
| Median | | 5.8 | 6.2 | 7.0 | 0.5 | 0.5 | 0.5 | 14.7 | 13.1 | 12.3 | 6% | 6% | 6% | 3.6% | 4.0% | 4.2% |

Real-estate developers

| | | ΕV | //EBITD | A | | P/BV | | | P/E | | EBIT | DA mar | gin | | DY | |
|-----------------------|--------|------|---------|------|------|------|------|------|------|------|------|--------|------|-------|-------|-------|
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| RE Developers | | | | | | | | | | | | | | | | |
| Atal | 39.50 | 10.4 | 8.2 | 6.6 | 1.9 | 1.8 | 1.6 | 10.5 | 8.7 | 6.8 | 24% | 23% | 23% | 11.9% | 8.7% | 10.5% |
| Dom Development | 95.00 | 7.7 | 7.7 | 7.6 | 2.2 | 2.2 | 2.1 | 9.4 | 8.8 | 8.3 | 19% | 20% | 20% | 9.5% | 10.6% | 11.4% |
| Develia | 2.73 | 6.7 | 11.8 | 12.4 | - | - | - | - | - | - | 30% | 28% | 16% | 13.9% | 16.1% | 11.9% |
| Echo Investment | 5.13 | 9.5 | 12.0 | 12.6 | 1.4 | 1.3 | 1.2 | 8.1 | 8.1 | 11.2 | 55% | 43% | 36% | 8.5% | 8.4% | 6.2% |
| GTC | 9.43 | 15.9 | 14.8 | 14.2 | 1.0 | 1.0 | 0.9 | 11.1 | 10.3 | 9.8 | 83% | 82% | 79% | 0.2% | 0.2% | 0.3% |
| CA Immobilien Anlagen | 39.75 | 30.5 | 26.7 | 24.5 | 1.3 | 1.3 | 1.2 | 31.7 | 27.8 | 25.2 | 70% | 65% | 62% | 2.4% | 2.6% | 2.8% |
| Deutsche Euroshop AG | 24.54 | 15.1 | 15.2 | 15.2 | 0.7 | 0.7 | 0.7 | 13.7 | 13.3 | 12.8 | 88% | 88% | 88% | 6.3% | 6.5% | 6.6% |
| Immofinanz AG | 25.05 | 28.8 | 25.9 | 25.2 | 0.9 | 0.9 | 0.9 | 15.6 | 17.3 | 16.3 | 48% | 56% | 56% | 3.6% | 3.9% | 4.2% |
| Klepierre | 30.73 | 20.4 | 19.6 | 19.3 | 0.8 | 0.9 | 0.9 | 11.4 | 11.1 | 10.8 | 83% | 86% | 86% | 7.1% | 7.3% | 7.5% |
| Segro | 910.60 | 39.7 | 35.6 | 32.7 | 1.3 | 1.2 | 1.1 | 37.0 | 34.1 | 31.7 | 77% | 80% | 82% | 0.0% | 0.0% | 0.0% |
| Median | | 15.5 | 15.0 | 14.7 | 1.3 | 1.2 | 1.1 | 11.4 | 11.1 | 11.2 | 62% | 61% | 59% | 6.7% | 6.9% | 6.4% |



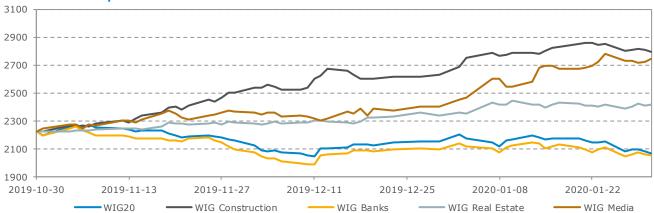
Clothing and footwear company valuations

| | EV/EBITDA | | | | | EV/S | V/S P/E | | | | EBITDA margin | | | | DY | |
|-------------------|-----------|------|------|------|------|------|---------|------|------|------|---------------|------|------|------|------|------|
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Polish companies | | | | | | | | | | | | | | | | |
| CCC | 96.95 | 5.5 | 4.3 | 3.7 | 0.8 | 0.7 | 0.6 | - | 20.3 | 13.5 | 15% | 17% | 17% | 0.5% | 2.1% | 2.1% |
| LPP | 8465.00 | 10.6 | 9.1 | 7.8 | 1.6 | 1.4 | 1.2 | 25.1 | 18.5 | 14.8 | 15% | 15% | 15% | 0.7% | 0.5% | 0.8% |
| VRG | 3.88 | 4.8 | 4.3 | 3.9 | 0.9 | 0.8 | 0.7 | 15.0 | 12.4 | 11.2 | 19% | 19% | 19% | 0.0% | 0.0% | 0.0% |
| Median | | 5.5 | 4.3 | 3.9 | 0.9 | 0.8 | 0.7 | 20.0 | 18.5 | 13.5 | 15% | 17% | 17% | 0.5% | 0.5% | 0.8% |
| Foreign companies | | | | | | | | | | | | | | | | |
| ABC Mart | 7040.00 | 9.4 | 9.2 | 8.8 | 1.7 | 1.6 | 1.6 | 19.1 | 18.7 | 17.9 | 18% | 18% | 18% | 2.3% | 2.4% | 2.4% |
| Adidas | 285.80 | 16.2 | 14.8 | 13.3 | 2.4 | 2.2 | 2.1 | 29.2 | 25.8 | 22.4 | 15% | 15% | 16% | 1.3% | 1.5% | 1.8% |
| Assoc Brit Foods | 2626.00 | 10.0 | 9.4 | 8.9 | 1.3 | 1.2 | 1.2 | 19.3 | 17.9 | 16.6 | 13% | 13% | 13% | 0.0% | 0.0% | 0.0% |
| Caleries | 17.55 | 3.9 | 3.6 | 3.4 | 0.3 | 0.3 | 0.3 | 7.7 | 7.3 | 6.6 | 7% | 7% | 8% | 1.6% | 1.6% | 1.6% |
| Crocs | 37.91 | 17.1 | 14.8 | 13.9 | 2.2 | 2.1 | 1.9 | 27.3 | 23.8 | 20.1 | 13% | 14% | 14% | - | - | - |
| Foot Locker | 37.97 | 3.8 | 3.7 | 3.7 | 0.4 | 0.4 | 0.4 | 8.3 | 7.7 | 7.3 | 11% | 11% | 11% | 3.6% | 4.0% | 4.5% |
| Geox | 1.07 | 5.1 | 4.0 | 2.8 | 0.4 | 0.3 | 0.3 | - | 20.2 | 13.4 | 7% | 8% | 11% | 1.9% | 3.1% | 5.7% |
| H&M | 211.65 | 11.4 | 10.7 | 10.2 | 1.4 | 1.3 | 1.3 | 26.8 | 24.6 | 23.0 | 12% | 12% | 12% | 4.6% | 4.5% | 4.5% |
| Hugo Boss | 42.80 | 5.4 | 5.2 | 4.9 | 1.0 | 1.0 | 1.0 | 12.1 | 11.0 | 10.2 | 19% | 19% | 20% | 6.5% | 7.1% | 7.6% |
| Inditex | 30.37 | 15.8 | 11.7 | 11.1 | 3.3 | 3.1 | 2.9 | 27.2 | 24.9 | 23.2 | 21% | 27% | 26% | 2.6% | 3.4% | 3.8% |
| KappAhl | 20.02 | 6.0 | 5.6 | 5.7 | 0.4 | 0.4 | 0.4 | 10.6 | 10.4 | 10.8 | 7% | 7% | 7% | 5.2% | 5.0% | 5.0% |
| Lululemon | 239.39 | 34.5 | 28.8 | 24.8 | 8.7 | 7.4 | 6.4 | 63.9 | 50.5 | 42.6 | 25% | 26% | 26% | 0.0% | 0.0% | 0.0% |
| Nike | 96.30 | 21.2 | 19.1 | 16.7 | 3.1 | 2.8 | 2.6 | 37.3 | 32.4 | 27.9 | 15% | 15% | 16% | 0.9% | 1.0% | 1.1% |
| Under Armour | 20.18 | 9.4 | 7.7 | 6.1 | 0.7 | 0.7 | 0.7 | 59.7 | 42.3 | 31.2 | 8% | 9% | 11% | 0.0% | 0.0% | 0.0% |
| Median | | 9.7 | 9.3 | 8.8 | 1.3 | 1.3 | 1.2 | 26.8 | 22.0 | 19.0 | 13% | 13% | 13% | 1.9% | 2.4% | 2.4% |

Luxury, e-commerce, and food retail company valuations

| | EV/EBITDA | | | EV/S | | | P/E EBITDA margin | | | | DY | | | | | |
|----------------------|-----------|------|------|------|------|------|-------------------|------|------|------|------|------|------|------|------|------|
| | Price | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 | 2019 | 2020 | 2021 |
| Luxury goods | | | | | | | | | | | | | | | | |
| Estee Lauder | 195.16 | 14.1 | 12.6 | 11.5 | 3.0 | 2.7 | 2.6 | 37.2 | 32.6 | 29.3 | 21% | 22% | 22% | 0.8% | 0.9% | 1.0% |
| Hermes Internetional | 676.60 | 25.9 | 23.7 | 21.7 | 10.0 | 9.2 | 8.5 | 47.0 | 42.5 | 38.6 | 39% | 39% | 39% | 0.8% | 1.0% | 1.0% |
| Kering | 555.00 | 13.2 | 12.1 | 11.4 | 4.6 | 4.2 | 4.0 | 22.3 | 19.6 | 18.1 | 35% | 35% | 35% | 2.0% | 2.3% | 2.6% |
| LVMH | 395.30 | 14.5 | 13.3 | 12.4 | 3.9 | 3.6 | 3.4 | 27.3 | 24.6 | 22.6 | 27% | 27% | 27% | 1.7% | 1.9% | 2.1% |
| Moncler | 39.00 | 16.3 | 14.4 | 13.0 | 5.8 | 5.2 | 4.6 | 26.8 | 24.9 | 22.4 | 36% | 36% | 36% | 1.1% | 1.3% | 1.5% |
| Median | | 14.5 | 13.3 | 12.4 | 4.6 | 4.2 | 4.0 | 27.3 | 24.9 | 22.6 | 35% | 35% | 35% | 1.1% | 1.3% | 1.5% |
| E-commerce | | | | | | | | | | | | | | | | |
| Asos | 3073.00 | 23.3 | 16.3 | 12.5 | 1.0 | 0.8 | 0.7 | - | 51.0 | 34.6 | 4% | 5% | 6% | 0.0% | 0.0% | 0.0% |
| boohoo.com | 302.30 | 41.4 | 29.3 | 23.5 | 4.0 | 2.9 | 2.3 | - | 58.1 | 45.1 | 10% | 10% | 10% | 0.0% | 0.0% | 0.0% |
| Zalando | 43.20 | 28.5 | 23.2 | 18.2 | 1.6 | 1.3 | 1.1 | - | - | 63.7 | 6% | 6% | 6% | 0.0% | 0.0% | 0.0% |
| Median | | 28.5 | 23.2 | 18.2 | 1.6 | 1.3 | 1.1 | - | 54.6 | 45.1 | 6% | 6% | 6% | 0.0% | 0.0% | 0.0% |
| Retail | | | | | | | | | | | | | | | | |
| Dino | 162.50 | 23.1 | 17.6 | 13.5 | 2.2 | 1.7 | 1.3 | 39.2 | 29.1 | 21.9 | 9% | 9% | 10% | 0.0% | 0.0% | 0.0% |
| Eurocash | 19.45 | 7.2 | 6.8 | 6.5 | 0.1 | 0.1 | 0.1 | 66.0 | 39.2 | 27.3 | 2% | 2% | 2% | 5.3% | 3.1% | 3.9% |
| Jeronimo Martins | 15.55 | 9.6 | 8.8 | 8.3 | 0.6 | 0.5 | 0.5 | 22.1 | 19.8 | 18.9 | 6% | 6% | 6% | 1.8% | 1.8% | 1.9% |
| Carrefour | 15.31 | 4.9 | 4.5 | 4.2 | 0.2 | 0.2 | 0.2 | 13.3 | 11.5 | 10.7 | 5% | 5% | 5% | 3.3% | 3.7% | 3.9% |
| AXFood | 199.80 | 10.2 | 9.9 | 9.7 | 0.9 | 0.9 | 0.8 | 25.6 | 25.0 | 24.6 | 9% | 9% | 9% | 3.5% | 3.5% | 3.4% |
| Tesco | 246.90 | 7.8 | 5.5 | 5.3 | 0.4 | 0.4 | 0.4 | 17.4 | 14.5 | 13.5 | 5% | 8% | 8% | 0.0% | 0.0% | 0.0% |
| Ahold | 22.20 | 6.5 | 6.3 | 6.3 | 0.5 | 0.5 | 0.5 | 13.7 | 12.8 | 12.2 | 8% | 8% | 8% | 3.4% | 3.7% | 3.9% |
| X 5 Retail | 2335.00 | 6.4 | 5.8 | 5.4 | 0.5 | 0.4 | 0.4 | 16.0 | 14.2 | 13.0 | 7% | 7% | 7% | 4.5% | 5.5% | 6.4% |
| Magnit | 3727.00 | 5.6 | 4.9 | 4.4 | 0.4 | 0.4 | 0.3 | 14.5 | 11.2 | 8.4 | 7% | 7% | 7% | 5.9% | 6.2% | 7.2% |
| Sonae | 0.84 | 9.5 | 8.9 | 6.9 | 0.8 | 0.7 | 0.7 | 11.5 | 9.9 | 10.1 | 8% | 8% | 10% | 5.2% | 5.7% | 5.8% |
| Median | | 7.5 | 6.6 | 6.4 | 0.5 | 0.5 | 0.4 | 16.7 | 14.4 | 13.2 | 7% | 7% | 7% | 3.4% | 3.6% | 3.9% |

WIG sector index performance



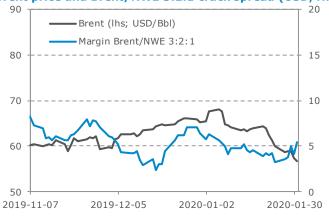
WIG IT vs. MSCI Europe Software & Services (USD)



OTP and KOMB vs. WIG Banks (EUR)



Brent price and Brent/NWE 3:2:1 crack spread (USD, rhs) Orange Polska vs. BETELES (EUR)





LME copper prices



KGHM vs. sector (USD)

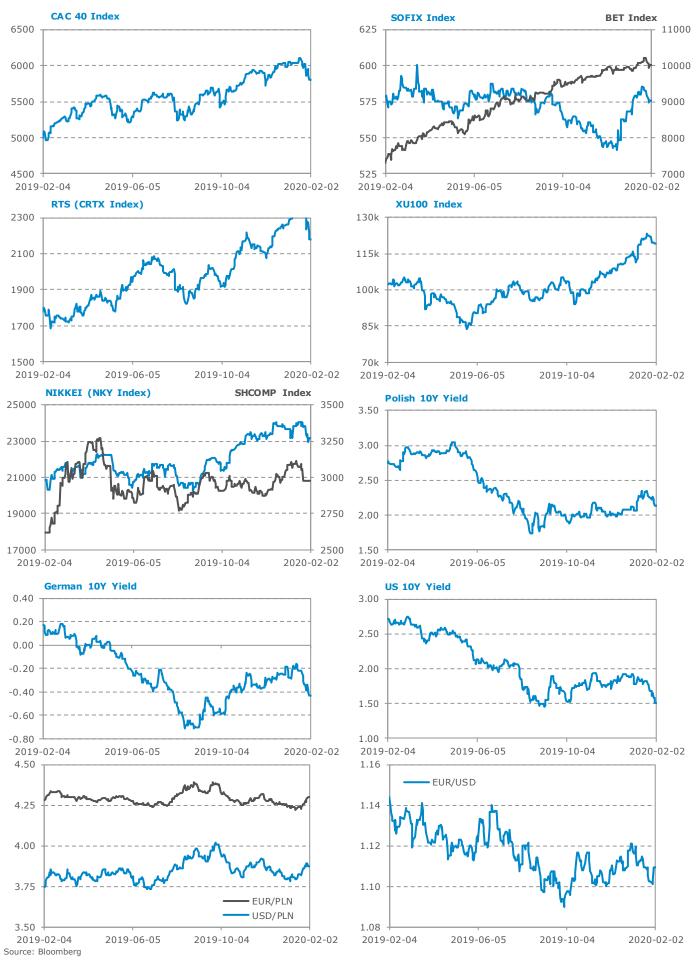


mBank Biuro maklerskie

Global Market Overview

| Index | Date | Open | Maximum | Minimum | Close | Change |
|-------------------|------------|------------|------------|------------|------------|---------|
| DJIA | 2020-01-31 | 28,813.04 | 28,813.04 | 28,169.53 | 28,256.03 | -2.09% |
| S&P 500 | 2020-01-31 | 3,282.33 | 3,282.33 | 3,214.68 | 3,225.52 | -1.77% |
| NASDAQ | 2020-01-31 | 9,324.33 | 9,324.80 | 9,123.22 | 9,150.94 | -1.59% |
| DAX | 2020-01-31 | 13,196.80 | 13,208.47 | 12,973.70 | 12,981.97 | -1.33% |
| CAC 40 | 2020-01-31 | 5,891.71 | 5,894.69 | 5,799.04 | 5,806.34 | -1.11% |
| FTSE 100 | 2020-01-31 | 7,381.96 | 7,398.34 | 7,275.03 | 7,286.01 | -1.30% |
| WIG20 | 2020-01-31 | 2,085.41 | 2,087.93 | 2,052.68 | 2,065.90 | -0.68% |
| BUX | 2020-01-31 | 43,509.83 | 43,822.05 | 43,072.08 | 43,072.08 | -0.99% |
| PX | 2020-01-31 | 1,074.39 | 1,087.42 | 1,072.46 | 1,072.46 | -0.18% |
| RTS | 2020-01-31 | 2,226.90 | 2,261.25 | 2,179.46 | 2,179.90 | -1.76% |
| SOFIX | 2020-01-31 | 574.27 | 576.28 | 571.40 | 575.87 | +0.28% |
| BET | 2020-01-31 | 9,948.97 | 10,037.73 | 9,948.49 | 10,027.88 | +0.79% |
| XU100 | 2020-01-31 | 120,096.20 | 120,317.90 | 119,140.10 | 119,140.10 | -0.59% |
| BETELES | 2020-01-31 | 130.32 | 130.64 | 129.08 | 129.20 | -0.81% |
| NIKKEI | 2020-01-31 | 23,148.92 | 23,421.59 | 23,139.98 | 23,205.18 | +0.99% |
| SHCOMP | 2020-01-23 | 3,037.95 | 3,045.04 | 2,955.35 | 2,976.53 | -2.75% |
| Copper (LME) | 2020-01-31 | 5,626.00 | 5,663.00 | 5,533.50 | 5,567.00 | -0.37% |
| Crude Oil (Brent) | 2020-01-31 | 58.19 | 58.32 | 55.57 | 56.33 | -2.83% |
| USD/PLN | 2020-01-31 | 3.8923 | 3.9035 | 3.8722 | 3.8740 | -0.47% |
| EUR/PLN | 2020-01-31 | 4.2940 | 4.3074 | 4.2906 | 4.2979 | +0.09% |
| EUR/USD | 2020-01-31 | 1.1032 | 1.1096 | 1.1017 | 1.1093 | +0.55% |
| USBonds10 | 2020-01-31 | 1.5787 | 1.5976 | 1.5017 | 1.5068 | -0.0788 |
| GRBonds10 | 2020-01-31 | -0.4020 | -0.3980 | -0.4450 | -0.4340 | -0.0280 |
| PLBonds10 | 2020-01-31 | 2.1740 | 2.2000 | 2.1310 | 2.1390 | -0.0360 |







List of abbreviations and ratios contained in the report:

EV - net debt + market value (EV - economic value EBIT - Earnings Before Interest and Taxes EBITDA - EBIT + Depreciation and Amortisation

PBA - Profit on Banking Activity

P/CE – price to earnings with amortisation MC/S – market capitalisation to sales

MC/S - market capitalisation to sales

EBIT/EV - operating profit to economic value

P/E - (Price/Earnings) - price divided by annual net profit per share

ROE - (Return on Equity) - annual net profit divided by average equity

P/BV - (Price/Book Value) - price divided by book value per share

Net debt - credits + debt papers + interest bearing loans - cash and cash equivalents

EBITDA margin - EBITDA/Sales

OVERWEIGHT (OW) – a rating which indicates that we expect a stock to outperform the broad market **NEUTRAL (N)** – a rating which indicates that we expect the stock to perform in line with the broad market **UNDERWEIGHT (UW)** – a rating which indicates that we expect the stock to underperform the broad market

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A recommendation is valid for a period of 9 months, unless a subsequent recommendation is issued within this period. Expected returns from individual recommendations are as follows:

BUY – we expect that the rate of return from an investment will be at least 15%

ACCUMULATE – we expect that the rate of return from an investment will range from 5% to 15%

HOLD – we expect that the rate of return from an investment will range from -5% to +5%

REDUCE – we expect that the rate of return from an investment will range from -5% to -15%

SELL – we expect that an investment will bear a loss greater than 15%

Recommendations are updated at least once every nine months.

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assumptions in the model.

Relative – based on a comparison of valuation multipliers of companies from a given sector; simple in construction, reflects the current state of the market better than DCF; weak points include substantial variability (fluctuations together with market indices) as well as difficulty in the selection of the group of comparable companies.

Economic profits – discounting of future economic profits; the weak point is high sensitivity to changes in the assumptions made in the valuation model.

Discounted Dividends (DDM) – discounting of future dividends; the weak point is high sensitivity to changes in the assumptions as to future dividends made in the valuation model.

NAV – valuation based on equity value, one of the most frequently used method in case of developing companies; the weak point of the method is that it does not factor in future changes in revenue/profits of a

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