

Tuesday, February 11, 2020 | weekly publication

## Tuesday Espresso

### Weekly Commodity Roundup

Analysts: Kamil Kliszcz +48 22 438 24 02, Jakub Szkopek +48 22 438 24 03

#### Utilities

EEX power prices over the past week have held above EUR 40/MWh even as emissions edged slightly lower. Coal prices at ARA terminals so far remain stable, but gas keeps piling on the pressure, as reflected in a 6 zloty fall to less than PLN 240/MWh in year-ahead power contracts in Poland. As a result, the average margin of a Polish power plant has tightened, most likely underpinned by poorer wind conditions. While utility indexes in the EU and US go from strength to strength, in Poland the power sector stocks drops to a new all-time low every time national assets minister Sasin publicly shares his views on state energy matters.

#### Gas & Oil

Refining margins bounced back over \$5/bbl in the past week thanks to a continued downward slide in crude inputs. We are seeing improvement across the entire product slate, most notably in HSFO and diesel cracks. In Europe, the recovery is reinforced by a decrease in the Brent/WTI pricing differential below \$4/bbl. Brent's discount to the Urals is holding in the vicinity of \$1.5/bbl. Petrochemicals had a good last seven days amid falling costs of crude inputs, with margins shifting upwards for most products. Against this backdrop, the gas market remains a letdown with EU storage rates still high at 68% versus 48% this time last year.

#### Metals

Speculative copper traders keep adding bearish bets, with open interest currently made up of -34k contracts vs. -14k a week ago (see chart on p. 9). The negative outlook is fueled by smelter closures in China, which accounts for 50% of the metal's total demand. This is a negative development from the point of view of KGHM. Coincidentally, copper inventories in exchange-monitored warehouses are seen to be increasing (p. 10 chart).

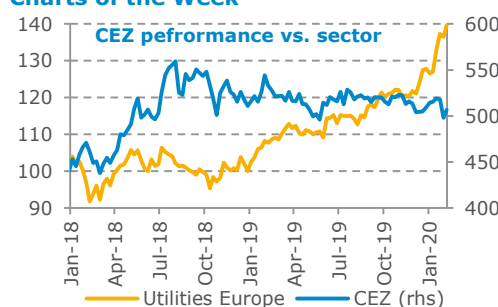
#### Agricultural Commodities

Sugar prices in Ukraine continue to move higher in line with global markets, a trend which works to the advantage of Astarta (p. 17 chart).

#### Coking Coal

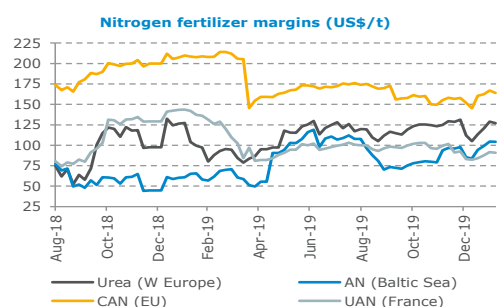
World steel prices slumped last week on fears of plunging demand from China in the wake of the coronavirus, reinforced by increasing inventories (p. 12 chart), which are up to 15mmt vs. a 5Y average of 11.2mmt for this time of the year. The outlook is bearish for Cognor and JSW.

#### Charts of the Week



#### CEZ underperformance creates a buy opportunity

CEZ has not taken part in the EU utilities rally of the last few months, due probably to its high-risk nuclear capacity expansion plans. Given the underperformance, in our view the market is overlooking a number of major upside catalysts in the Czech utility, such as a high dividend yield (6.8%) and coal phase-out plans in favor of EU-funded clean power.



Source: Bloomberg, mBank

#### Cheap gas supports fertilizer profits

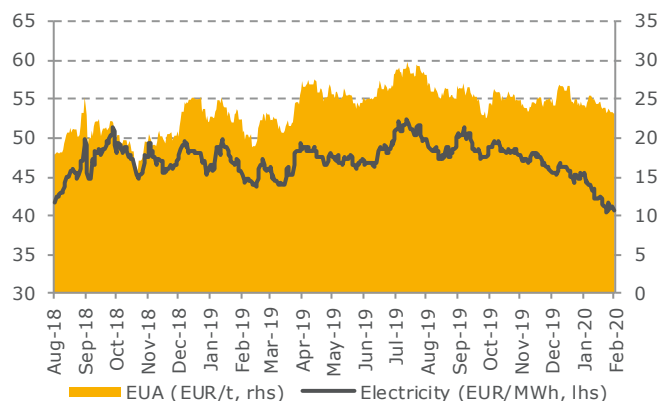
European prices of nitrogen fertilizer are rising in line with falling prices of gas. In its earnings release last Friday, Yara International signaled it was eyeing further reductions in gas costs in H1 2020, while at the same time it was anticipating stronger demand based on upward-trending prices of agricultural commodities. These are positive developments from the point of view of Grupa Azoty.

#### 1-Week & YTD Performance

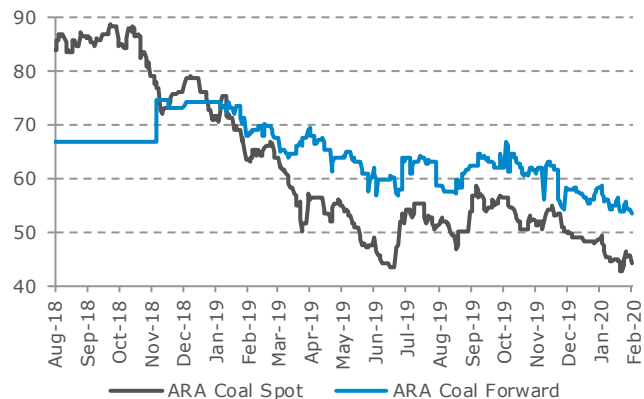
Company	1W	YTD
JSW	-7.7%	-15%
ZA Puławy	-4.8%	-2%
Enea	-4.7%	-13%
PCC Rokita	-4.5%	-1%
PGE	-4.4%	-19%
Orzeł Biały	-3.2%	-2%
LW Bogdanka	-3.0%	-17%
OMV	-2.4%	-14%
Tauron	-1.9%	-11%
Astarta	-1.5%	+1%
Ciech	-1.5%	-1%
Lotos	-1.0%	-12%
ZCh Police	-1.0%	-4%
PGNiG	-0.8%	-18%
Tupras	-0.8%	-12%
PKN Orlen	-0.6%	-15%
KGHM	-0.5%	-4%
IMC	-0.4%	+2%
CEZ	-0.3%	-1%
ZE PAK	+0.0%	-4%
Alumetal	+0.4%	+11%
Boryszew	+1.3%	+5%
Energa	+2.3%	+3%
MOL	+2.5%	-10%
Tarczyński	+2.7%	-4%
Kernel	+3.4%	+7%
Kęty	+4.8%	+11%
Kruszwica	+5.2%	+16%
Grupa Azoty	+8.8%	-6%
WIG Indices	1W	YTD
WIG	+1.2%	-1%
Chemicals	+3.1%	-4%
Energy	-2.4%	-12%
Oil & Gas	-0.7%	-15%
Food Industry	+2.5%	+8%
Basic Material	-1.1%	-5%
Ukraine	+2.5%	+8%
Sector Indices	1W	YTD
Mining	+1.3%	-7%
Oil & Gas E&P	+0.7%	-12%
Refining EU	+0.6%	-8%
Refining US	+3.8%	-13%
Agri & Food	+2.0%	+4%
Rubber	+1.9%	-8%
Fertilizers	+4.5%	-4%
Chemicals EU	+1.8%	-2%
Industrials EU	+2.7%	+3%
Petchem World	+2.6%	-8%
Utilities EU	+2.3%	+12%
Utilities US	-0.5%	+6%

## Utilities

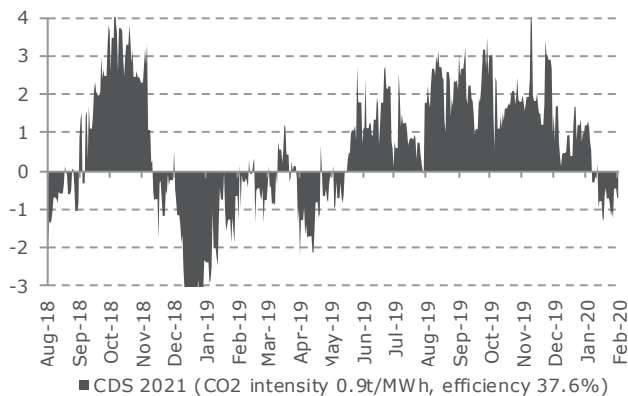
**EU Prices of Electricity (EUR/MWh) & EUAs (EUR/t)**



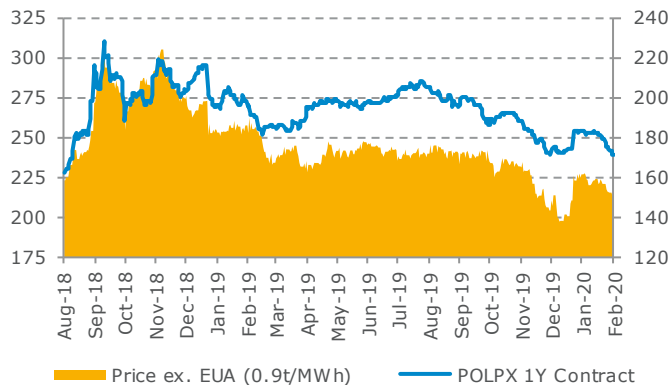
**ARA Coal Spot and Forward Prices (EUR/t)**



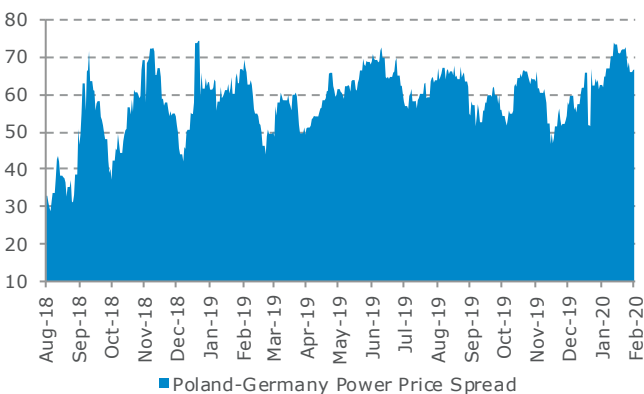
**Clean-Dark Spread, Germany (EUR/MWh)**



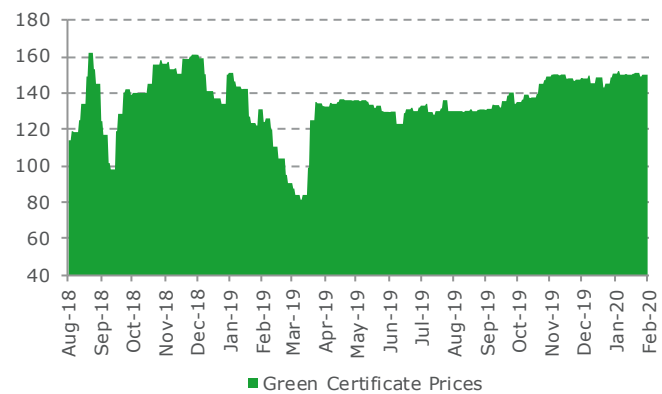
**Polish Electricity Prices (1Y) (PLN/MWh)**



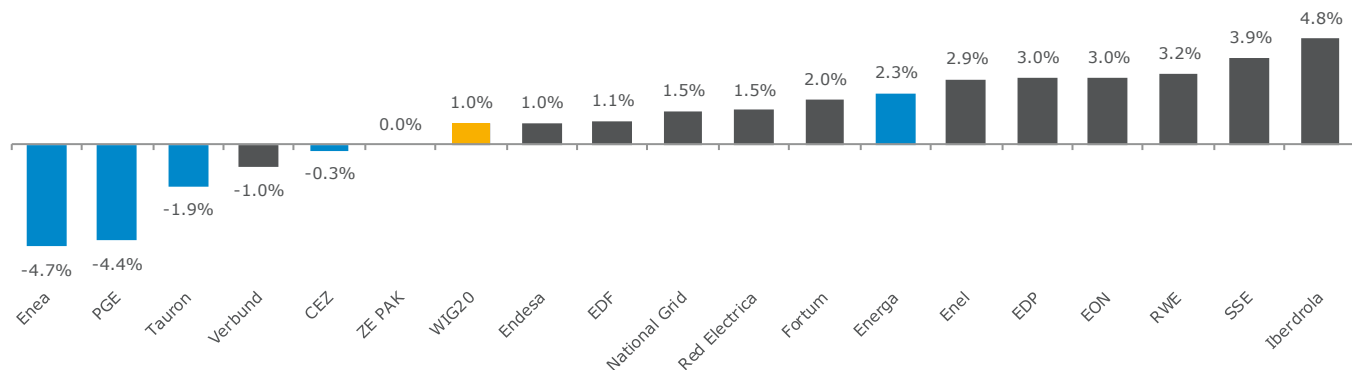
**Poland-Germany Power Price Spread (PLN/MWh)**



**Polish Green Certificate Prices (PLN/MWh)**



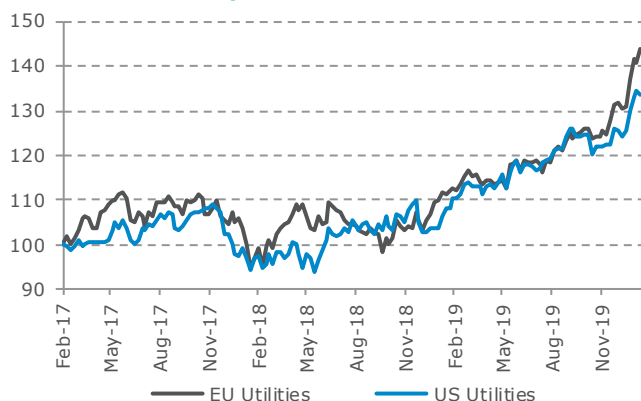
## Weekly Returns of Utility Stocks



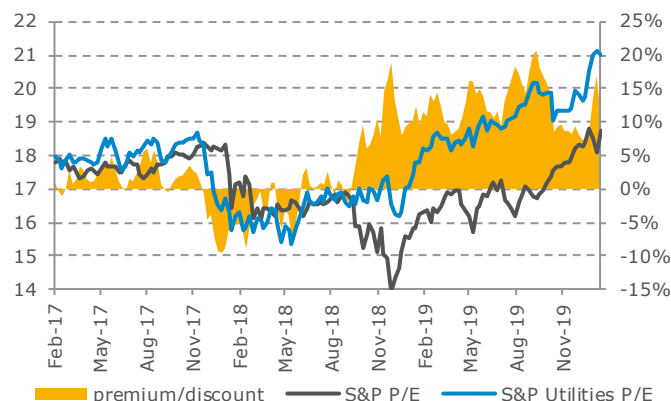
Source: Bloomberg, mBank

## Utilities

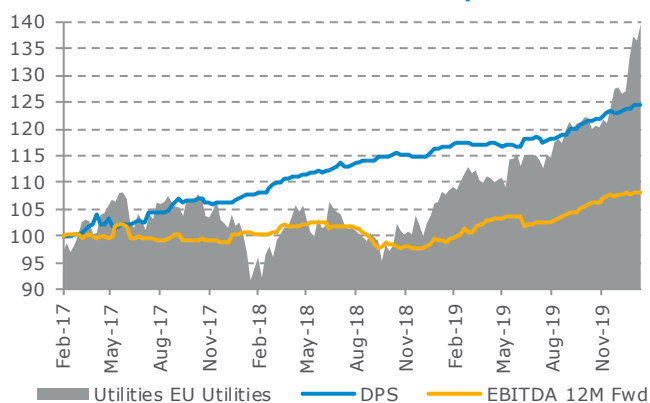
### MSCI Utilities Europe vs. S&P Utilities



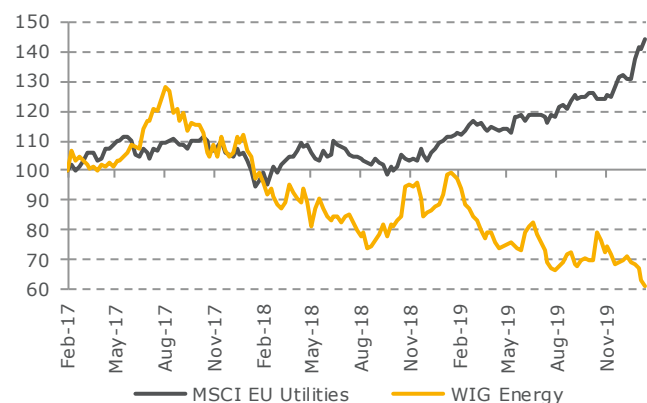
### S&P Utilities vs. S&P 500 P/E



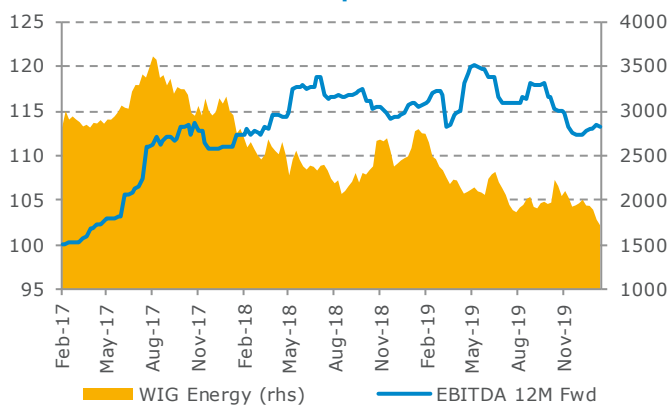
### MSCI Utilities EU vs. DPS & EBITDA Expectations



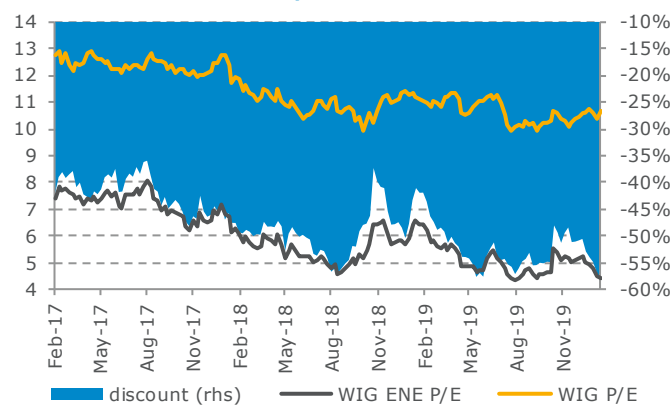
### MSCI Utilities EU vs. WIG-ENERGY



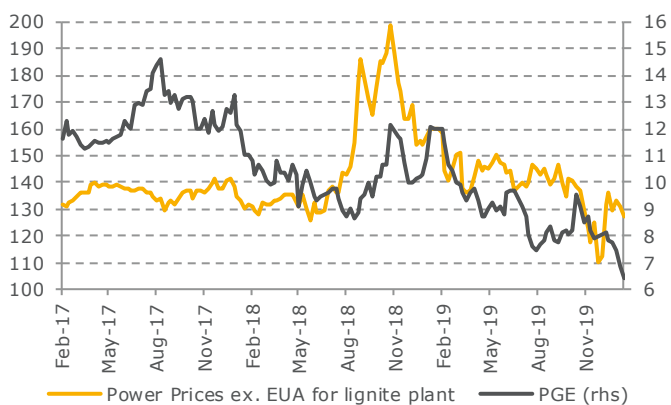
### WIG-ENERGY vs. EBITDA Expectations



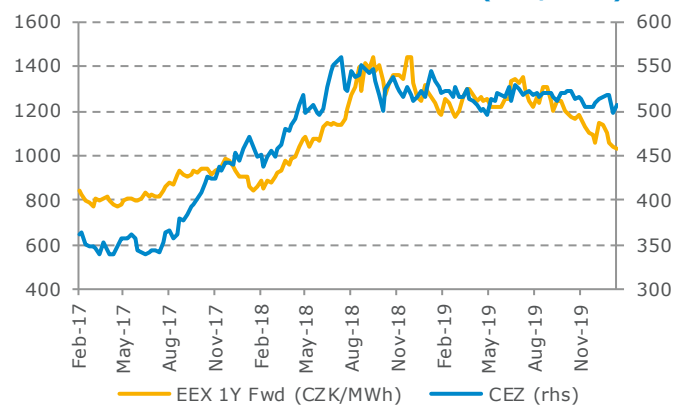
### WIG-ENERGY vs. WIG P/E



### PGE Performance vs. Power Prices ex. EUA



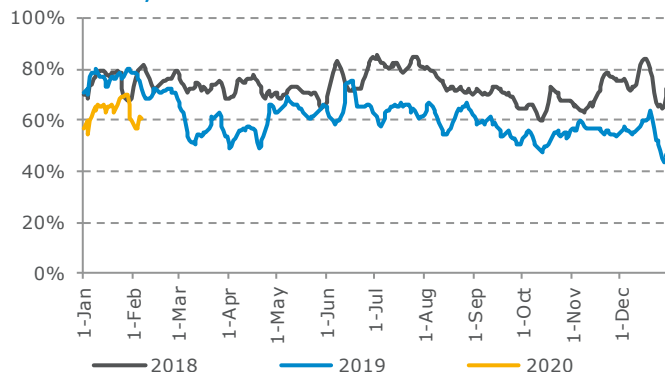
### CEZ Performance vs. EEX Power Prices (CZK/MWh)



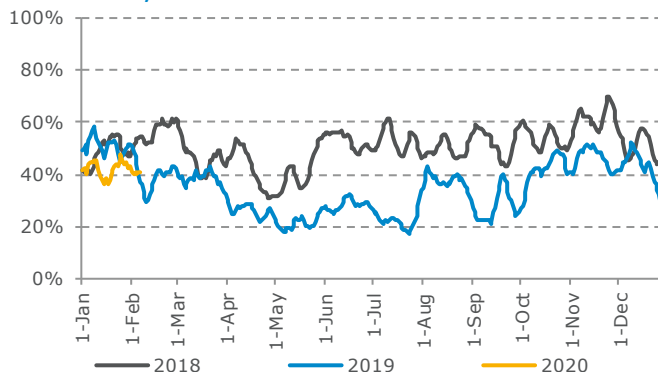
Source: Bloomberg, mBank

## Utilities

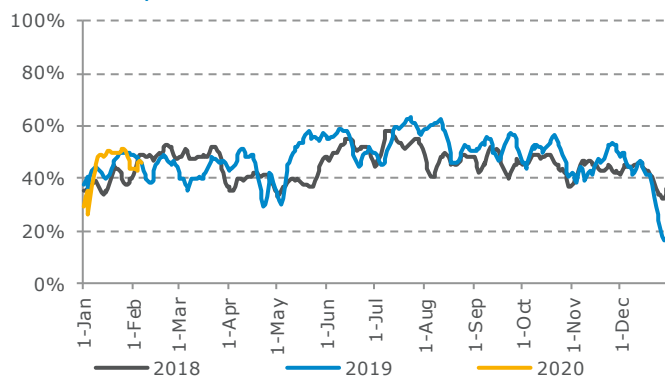
**Load Factor, Bełchatów Power Station**



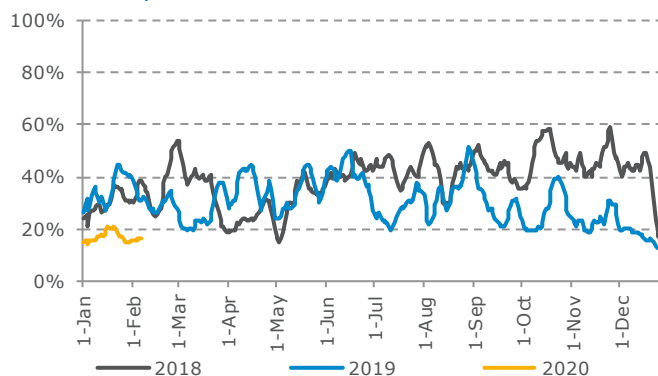
**Load Factor, Turów Power Station**



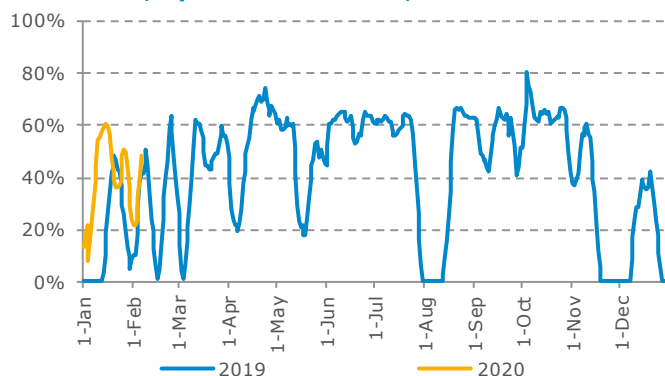
**Load Factor, Kozienice Power Station**



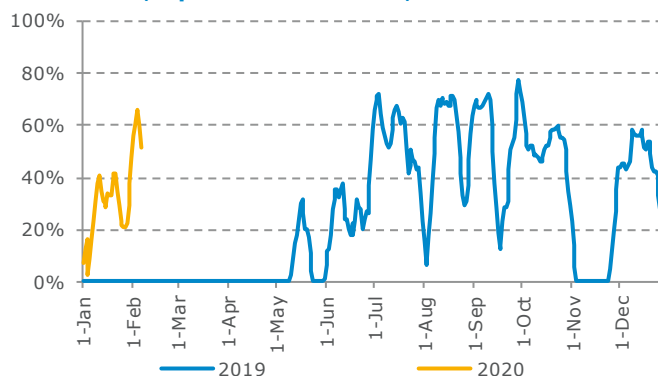
**Load Factor, Jaworzno Power Station**



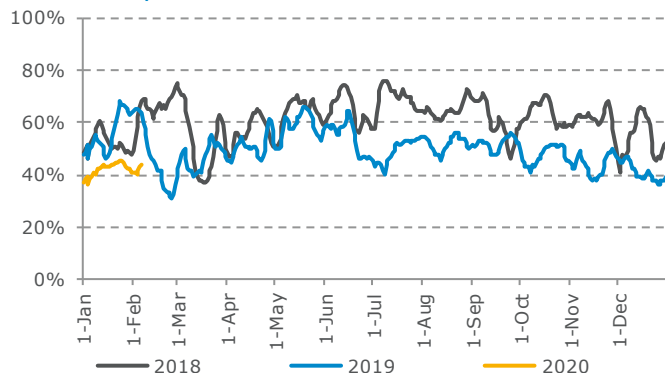
**Load Factor, Opole Power Station, Block B5**



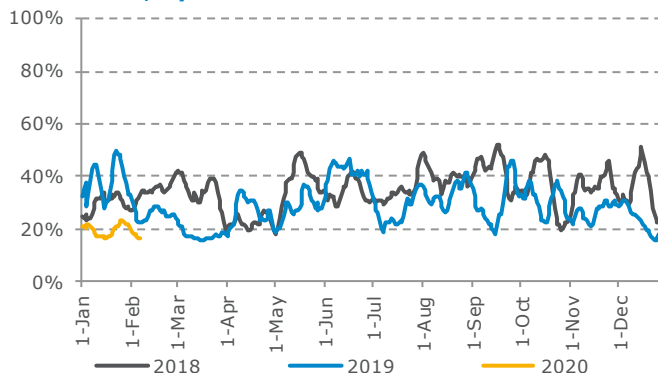
**Load Factor, Opole Power Station, Block B6**



**Load Factor, Połaniec Power Station**



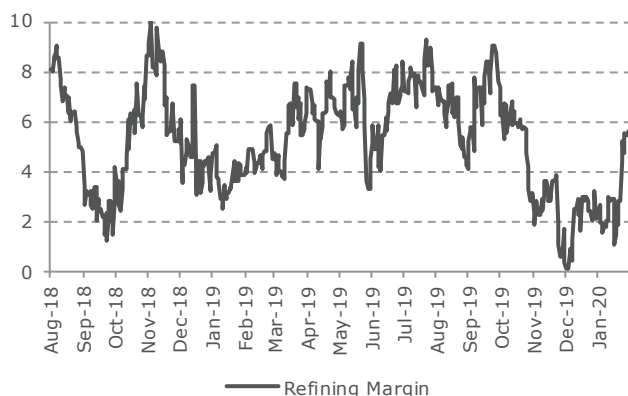
**Load Factor, Rybnik Power Station**



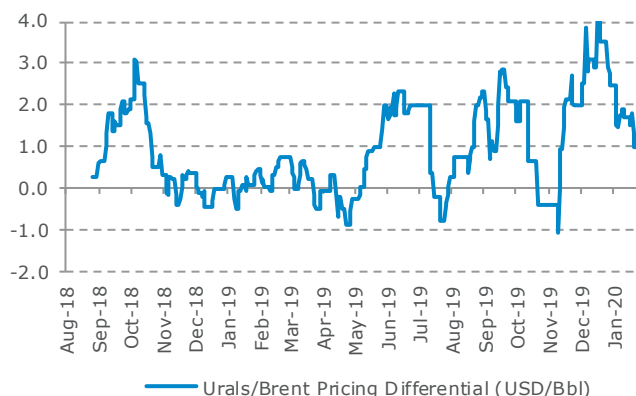
Source: PSE, mBank; Load factor = actual generation (7-day average) as a percentage of available capacity

## Gas & Oil

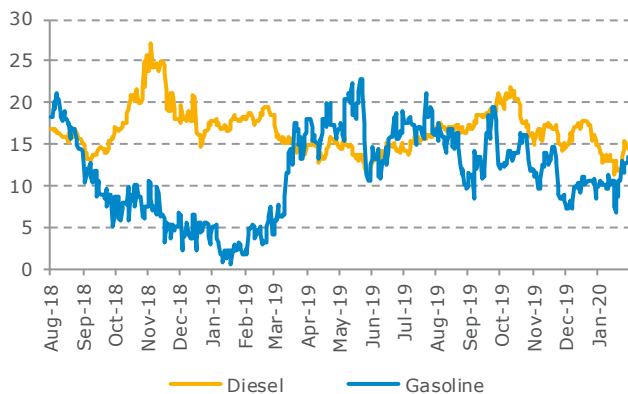
### Refining Margins (US\$/bbl)



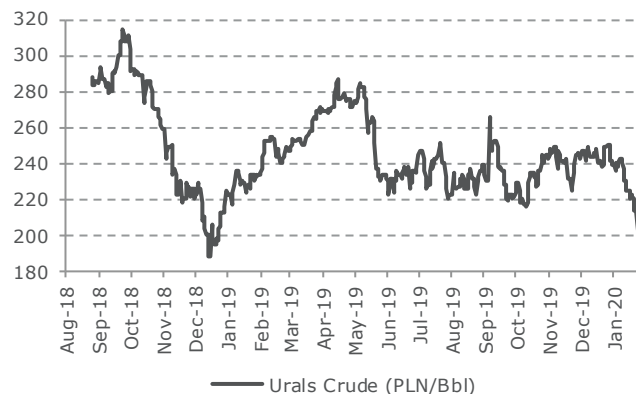
### Urals/Brent Pricing Differential (US\$/bbl)



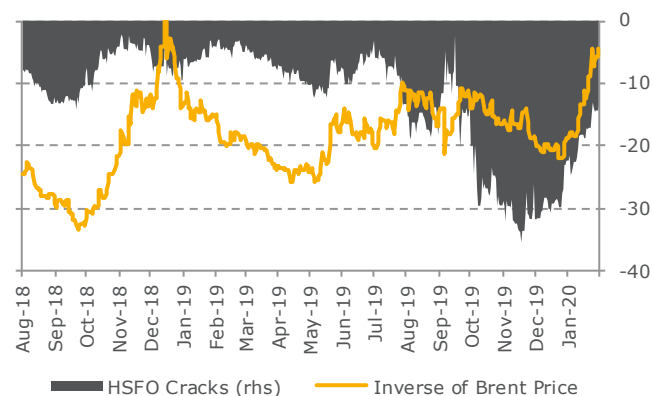
### Cracking Margins on Diesel & Gasoline (US\$/bbl)



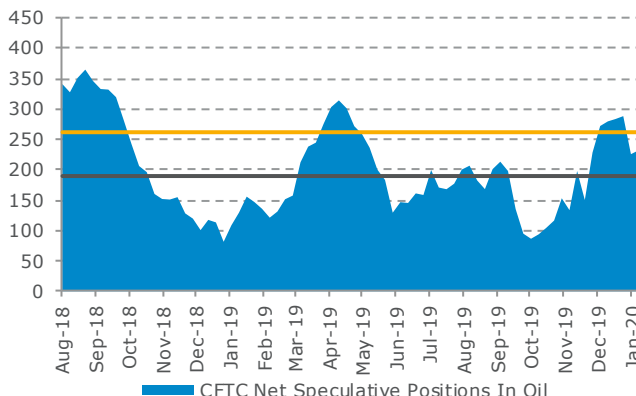
### Price of Urals Crude (PLN/bbl)



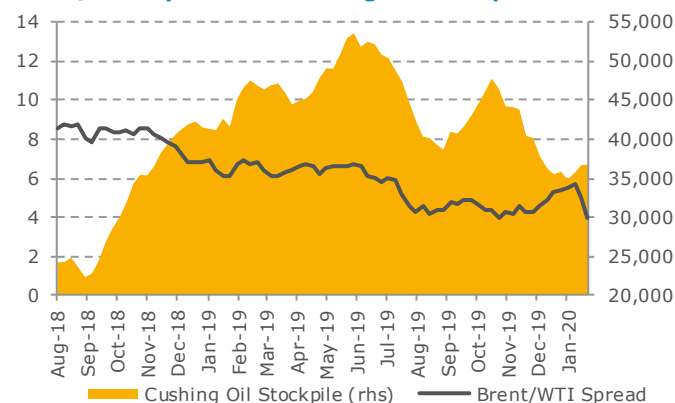
### HSFO Cracks (US\$/bbl) vs. Inverse of Brent Price



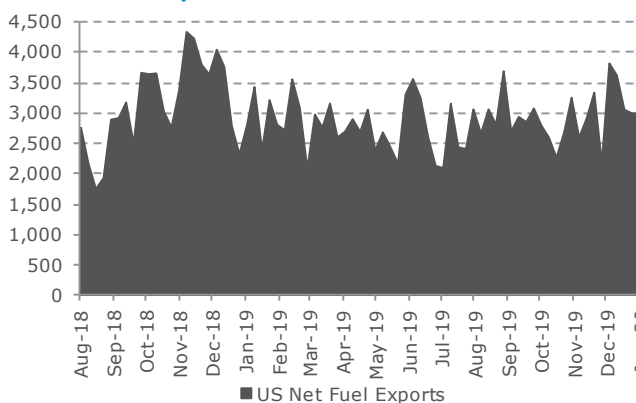
### CFTC Net Speculative Positions In Oil



### Brent/WTI Spread vs. Cushing Oil Stockpile



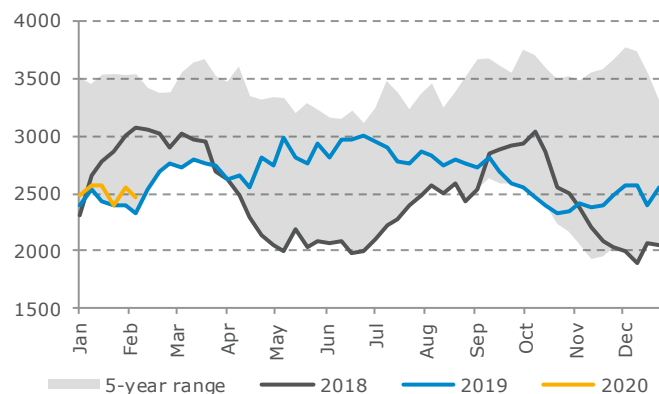
### US Net Fuel Exports



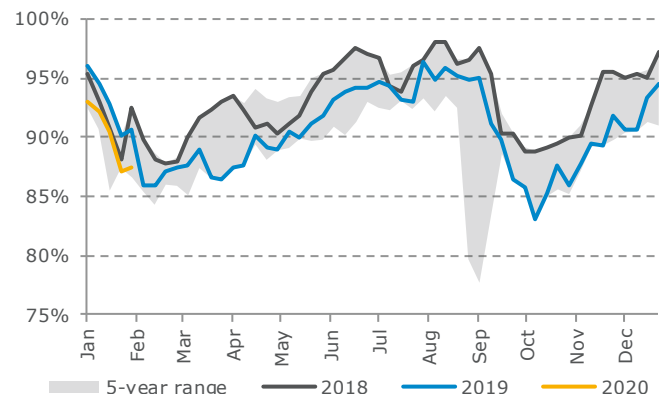
Source: Bloomberg, mBank

## Gas & Oil

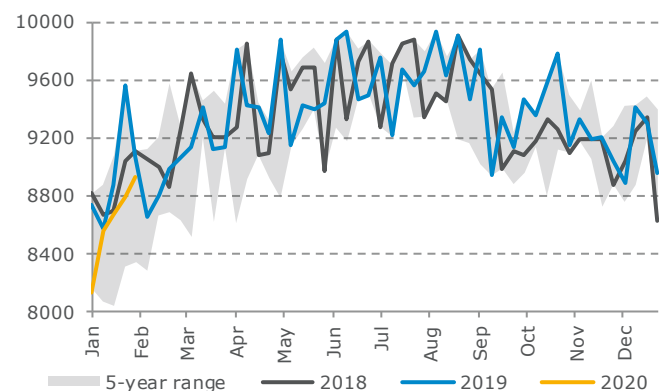
**Diesel Inventories @ARA**



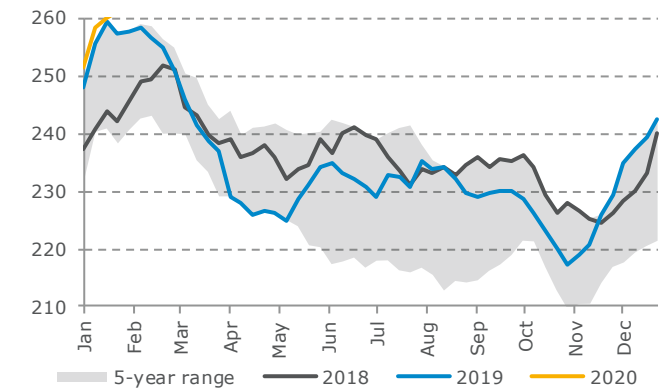
**US Refinery Utilization Rates**



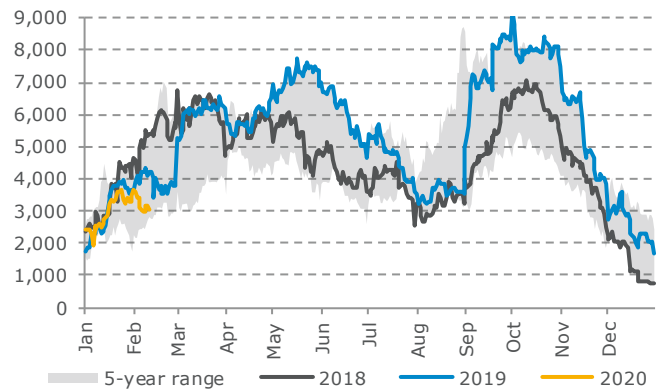
**US Gasoline Demand**



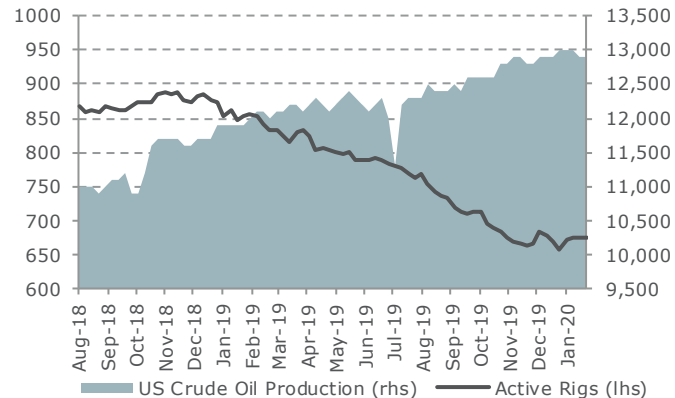
**US Gasoline Inventories**



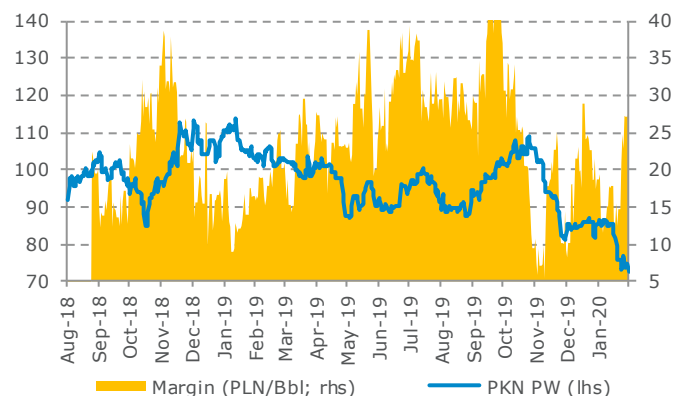
**Global Refinery Outages (mbbl/d)**



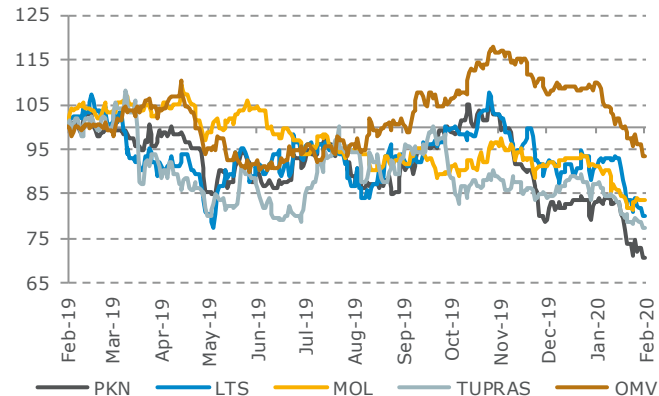
**US Crude Oil Production (mboe/d) vs. Active Rigs**



**PKN Performance vs. Benchmark Margins**



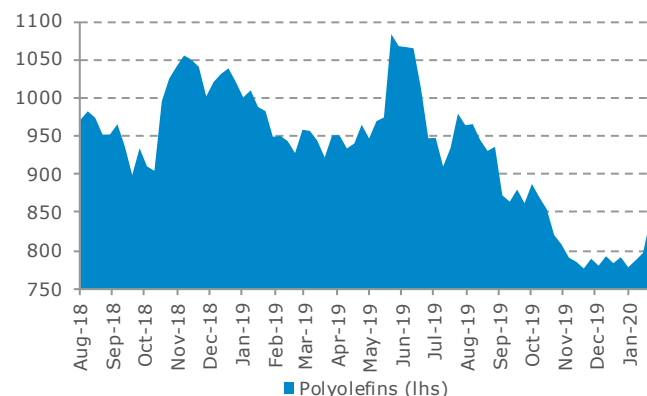
**Normalized Oil Stock Chart**



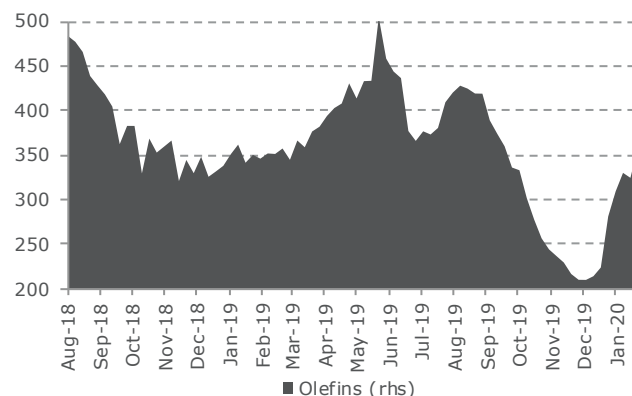
Source: Bloomberg, mBank

## Petrochemicals & NatGas

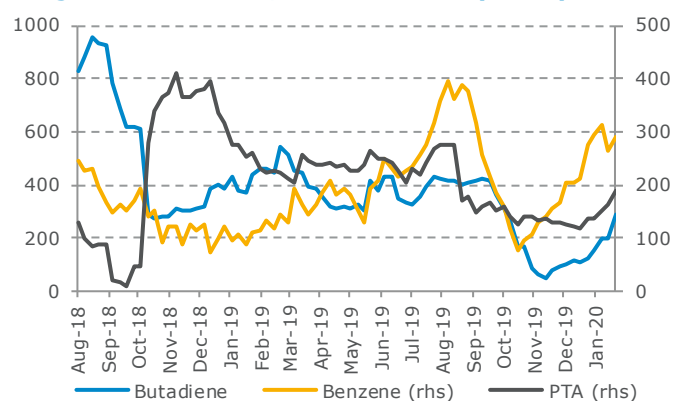
### Margins on Polyolefins



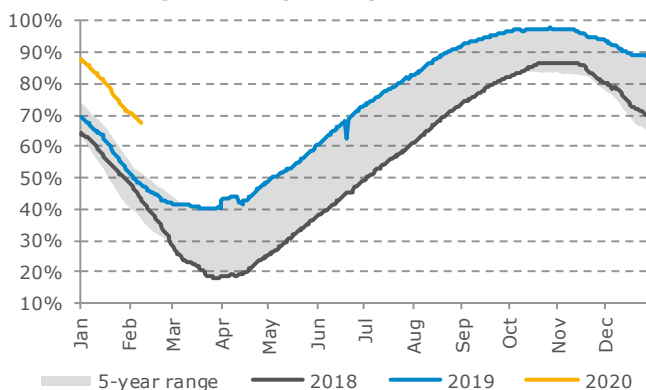
### Margins on Olefins



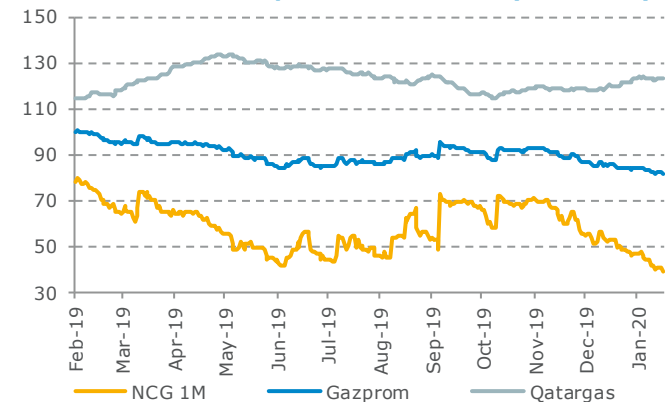
### Margins on Butadiene, Benzene & PTA (US\$/t)



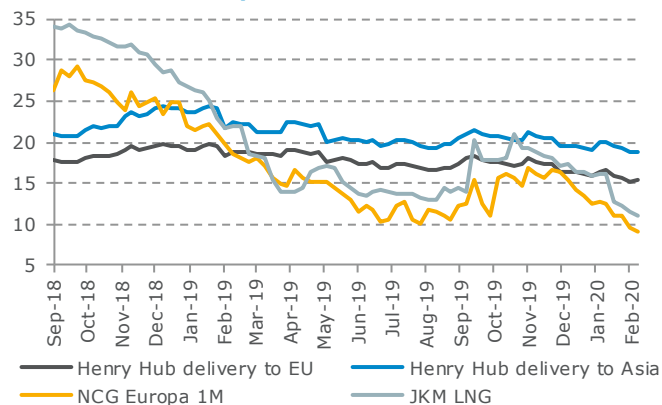
### EU Gas Storage Levels (% Full)



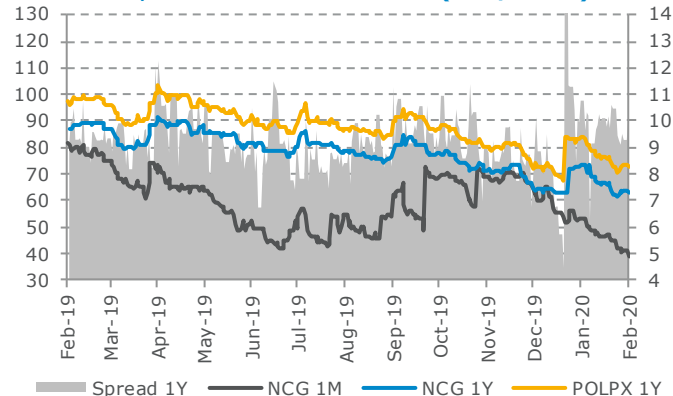
### Estimated Costs of Imported Natural Gas (PLN/MWh)



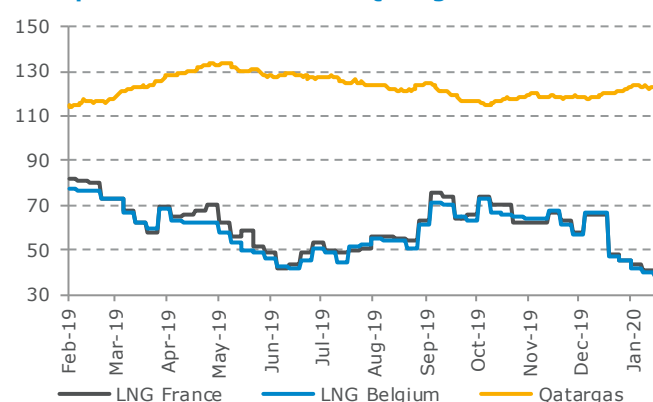
### Prices of US LNG Exports to EU and Asia



### NCG Prices, POLPX vs. Benchmarks (PLN/MWh)



### LNG Spot Rates vs. Estimated Qatargas rates

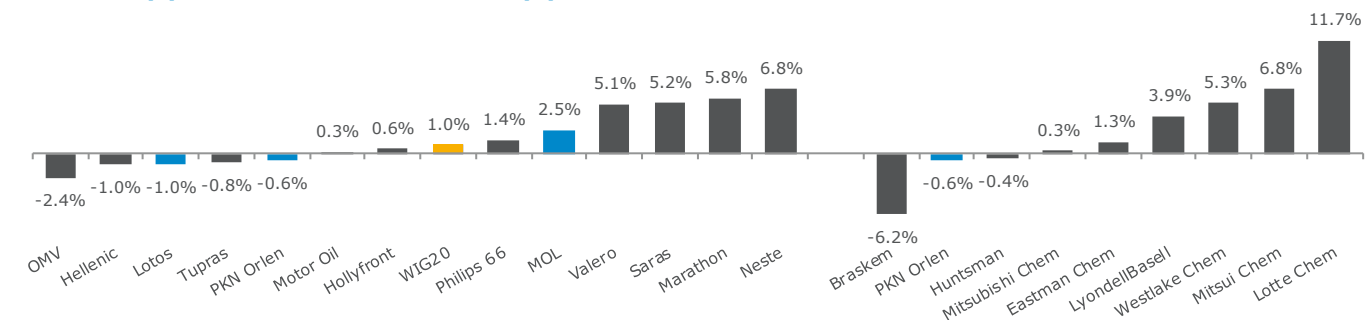


Source: Bloomberg, mBank

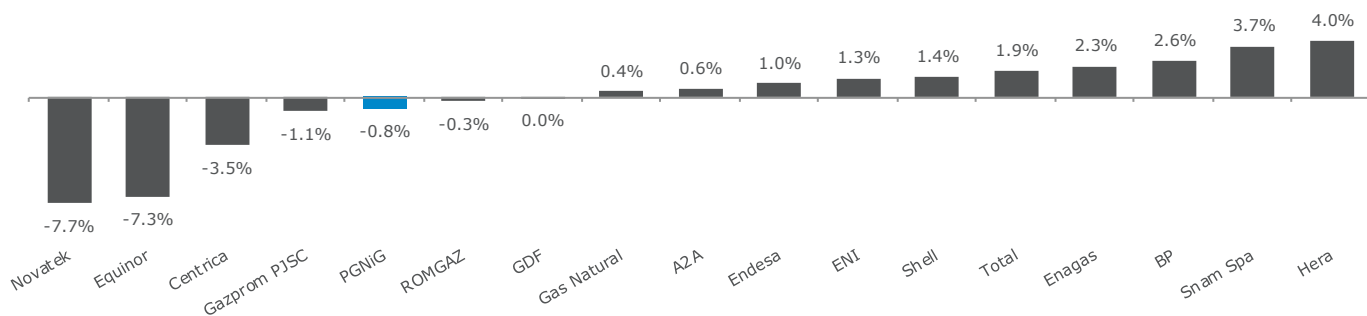


## Weekly Performance Charts

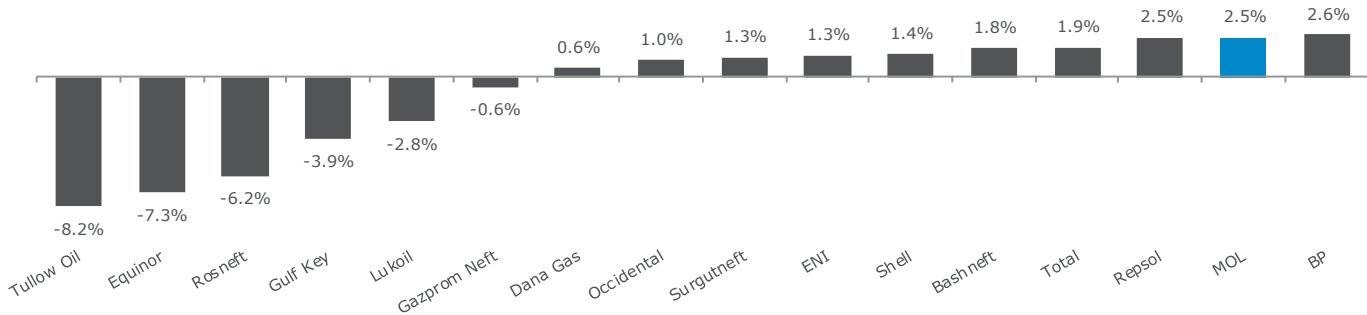
### Oil Refiners (L) & Petrochemical Producers (R)



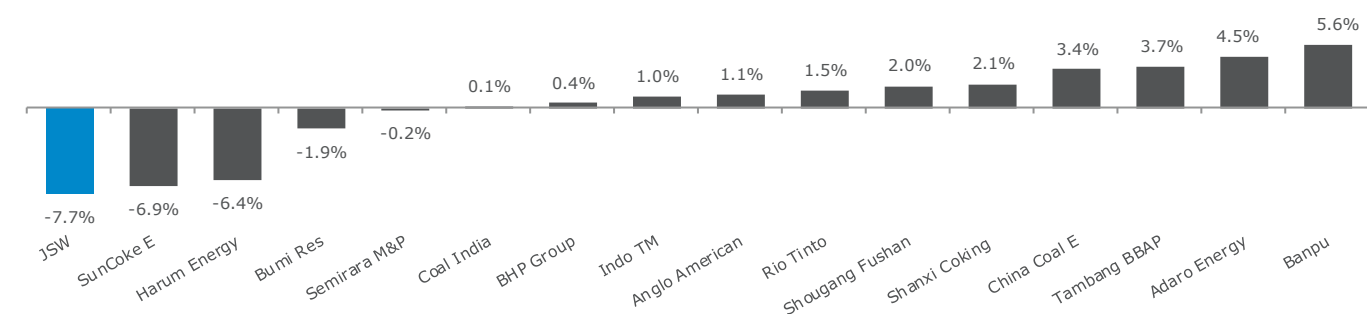
### Natural Gas Companies



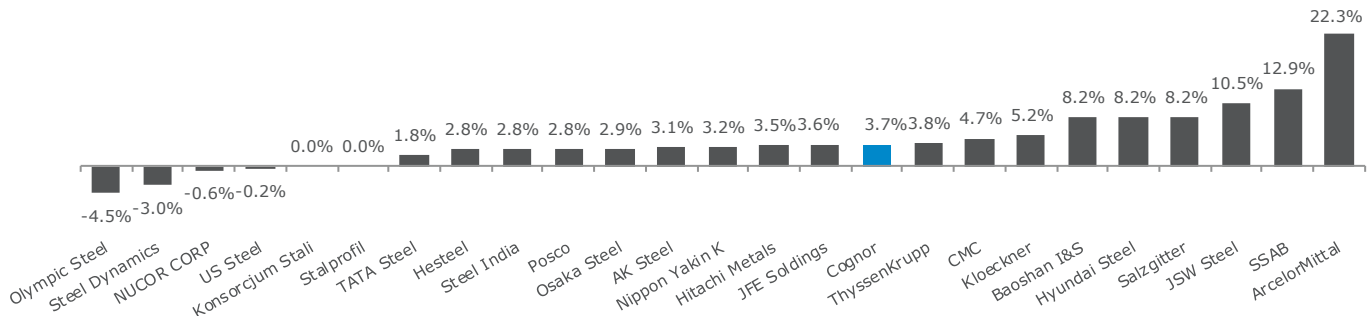
### Exploration & Production Companies



### Coal Producers



### Steel Producers & Distributors

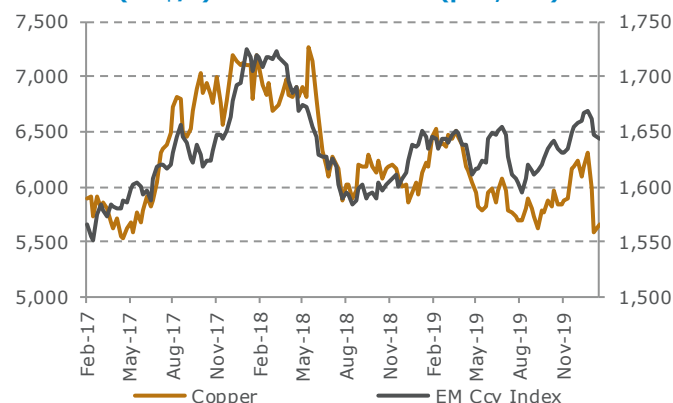


Source: Bloomberg, mBank

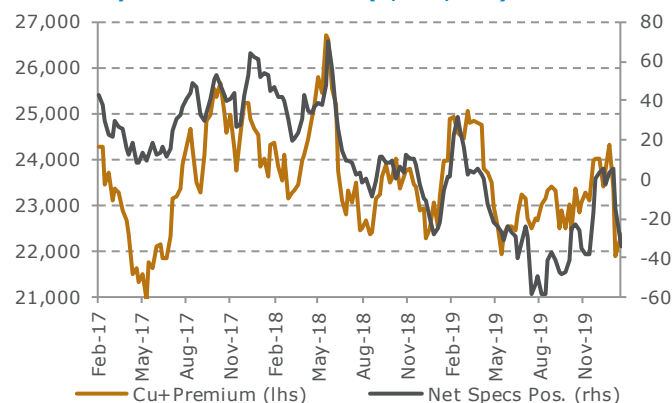


## Copper Charts

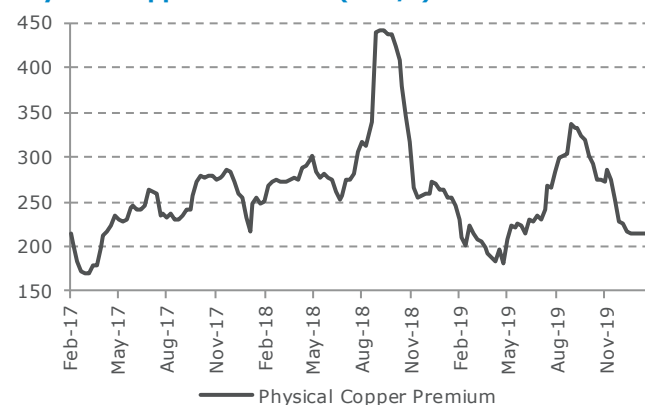
Cu Price (US\$/t) vs. EM Currencies (pts.; rhs)



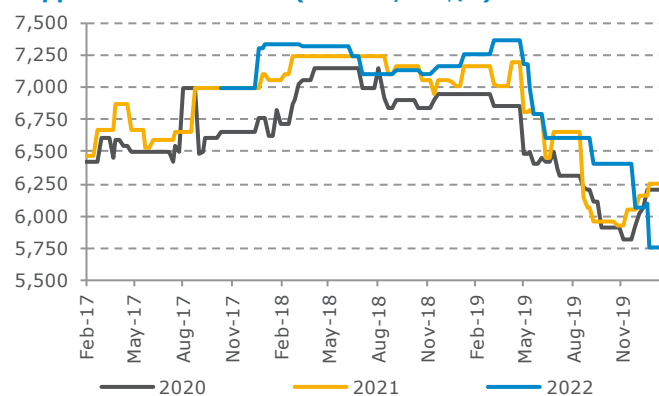
CU Price incl. Supplier Premium (PLN 1,000/t; lhs) vs. Net Speculative Positions (1,000, rhs)



Physical Copper Premiums (PLN/t)



Copper Price Forecasts (median; US\$/t)



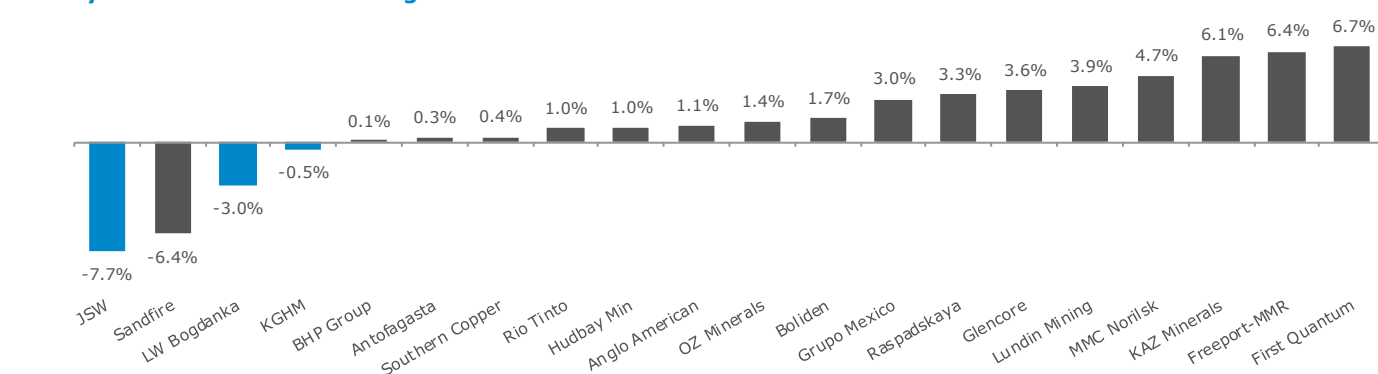
Silver prices (PLN/kg)



Prices of gold (PLN/oz)



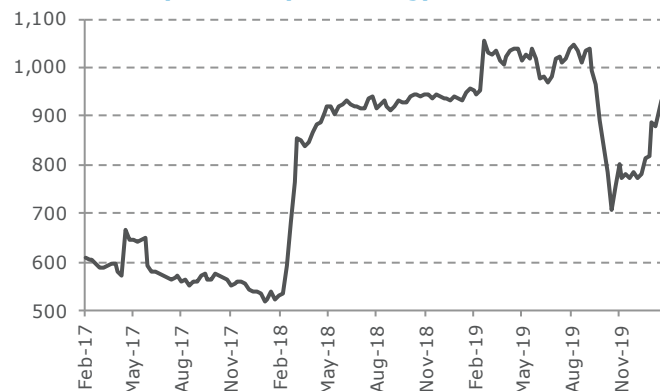
## Weekly Returns of Metal & Mining Stocks



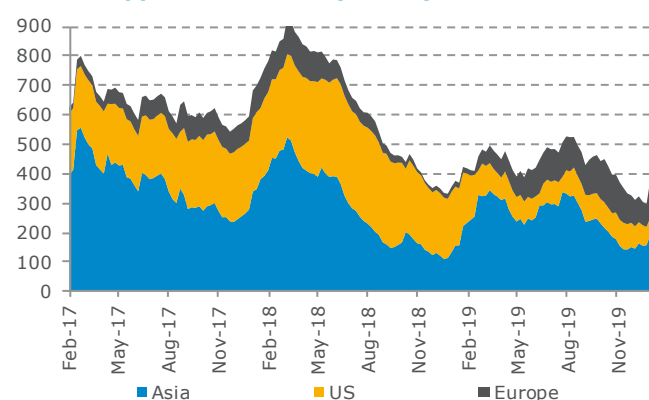
Source: Bloomberg, mBank

## More Copper Charts

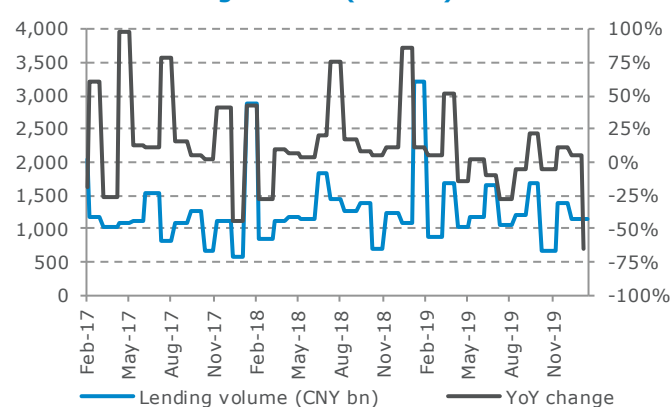
Prices of molybdenum (PLN/10 kg)



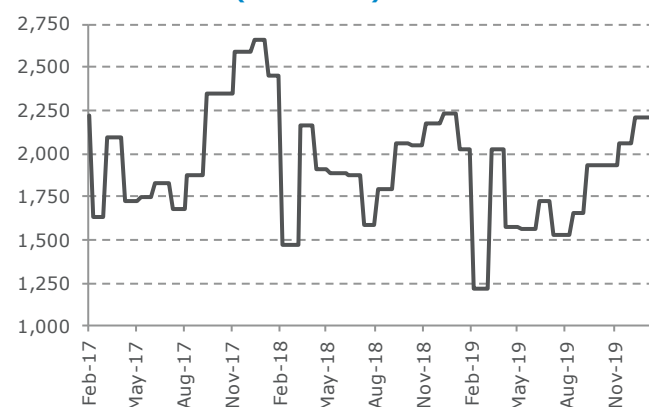
Global Copper Inventories (1,000t)



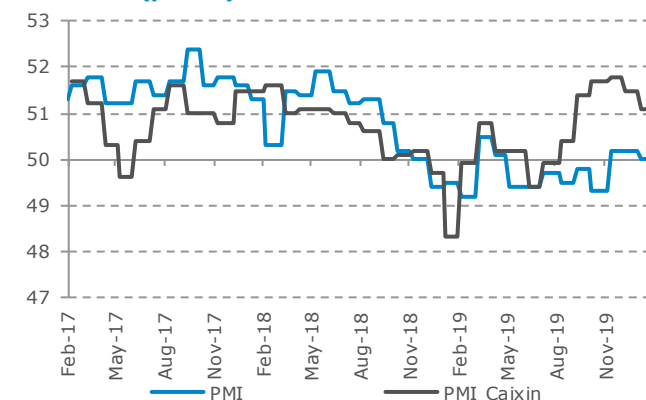
New Bank Lending in China (CNY bn)



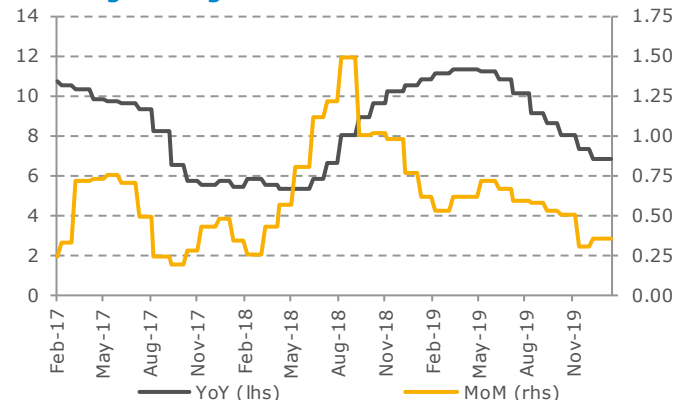
Car Sales in China (thousands)



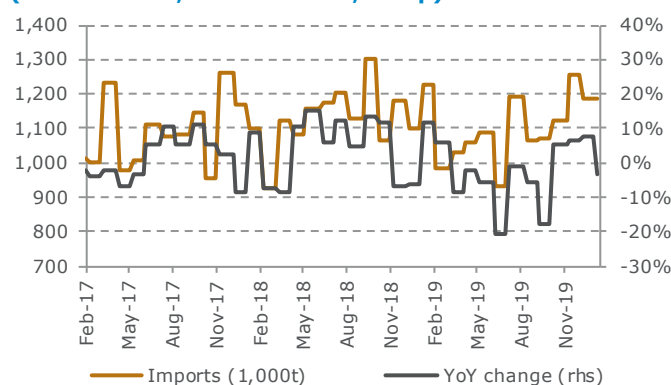
China PMI (points)



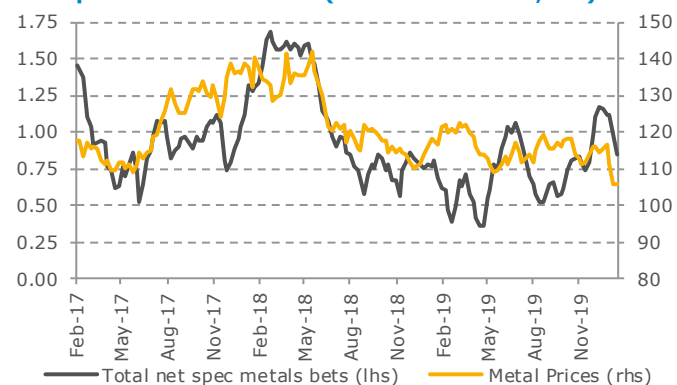
% Change In Avg. New Home Prices In 70 CN Cities



China Copper Imports (concentrates, refined metal, scrap)



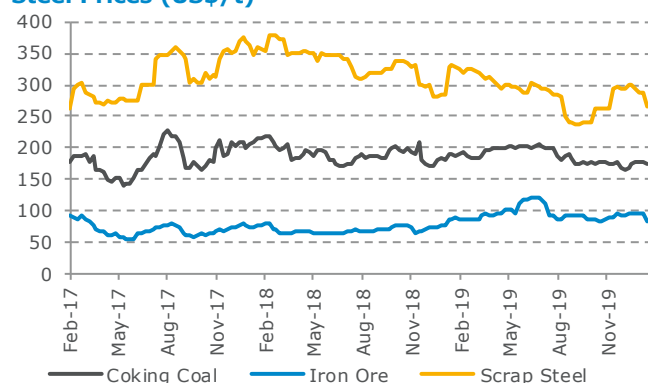
Metal Price Index (pts, rhs) vs. Net Speculative Positions (million contracts, lhs)



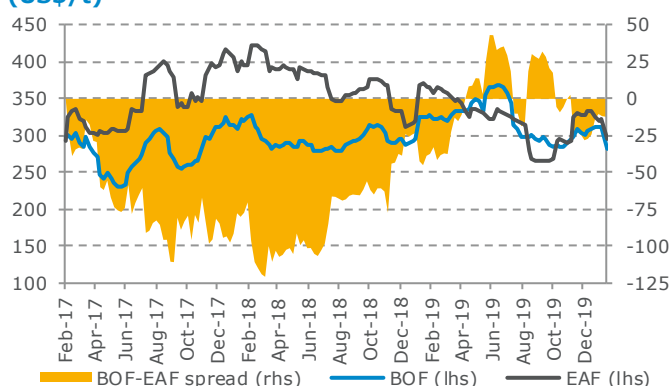
Source: Bloomberg, mBank

## Steel Charts

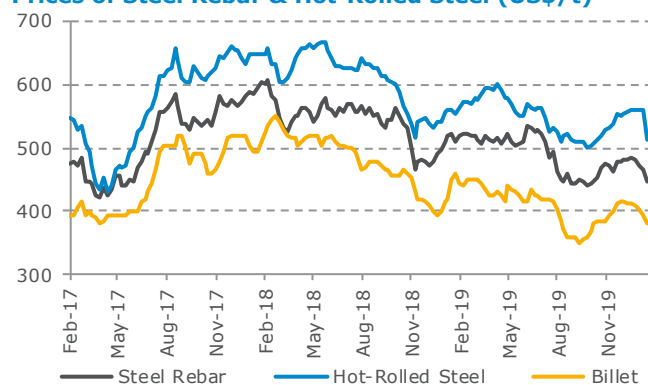
**China Coking Coal & Iron Ore Prices, Rotterdam Scrap Steel Prices (US\$/t)**



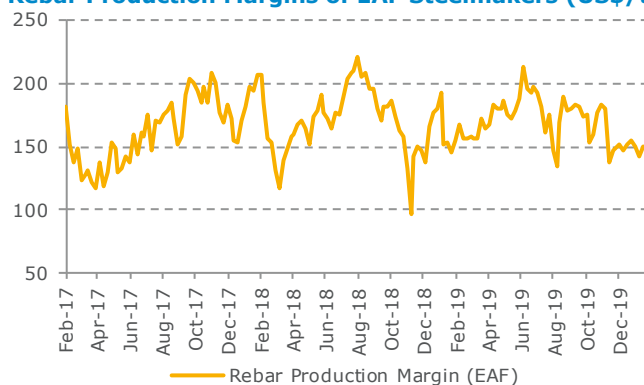
**Production Costs of BOF vs. EAF Steel Producers (US\$/t)**



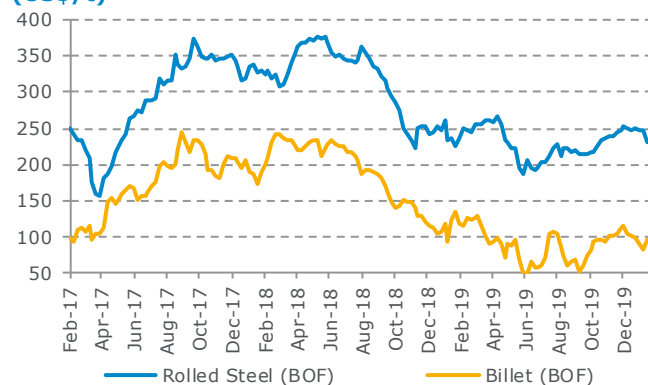
**Prices of Steel Rebar & Hot-Rolled Steel (US\$/t)**



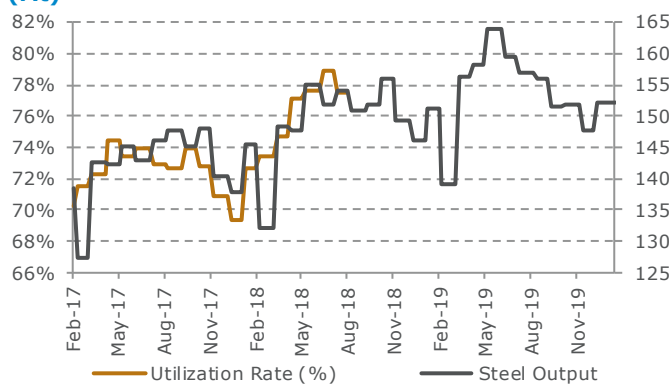
**Rebar Production Margins of EAF Steelmakers (US\$/t)**



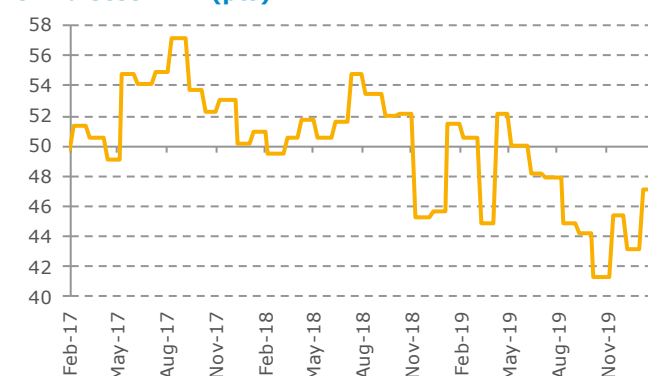
**Rolled Steel & Billet Margins of BOF Steelmakers (US\$/t)**



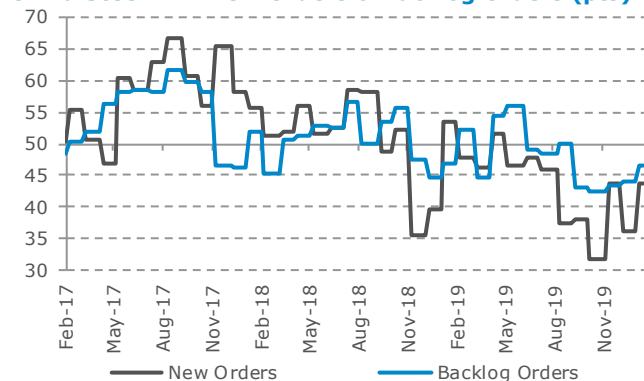
**Global Steel Plant Capacity Utilization Rates & Output (Mt)**



**China Steel PMI (pts)**



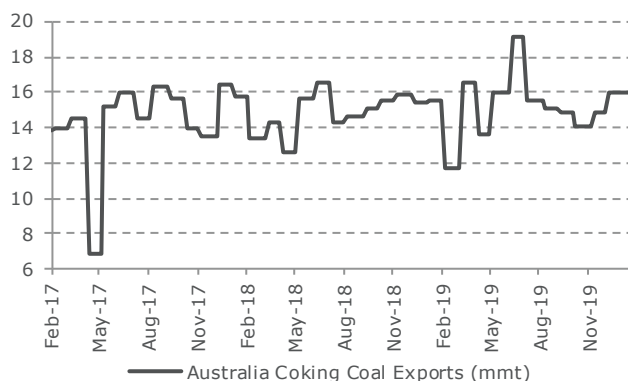
**China Steel PMI New Orders & Backlog Orders (pts)**



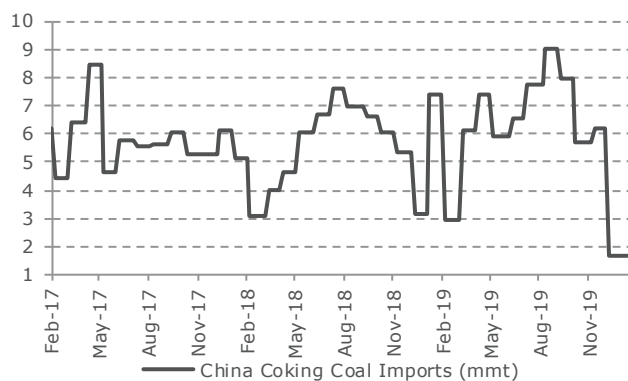
Source: Bloomberg, mBank

## More Steel Charts

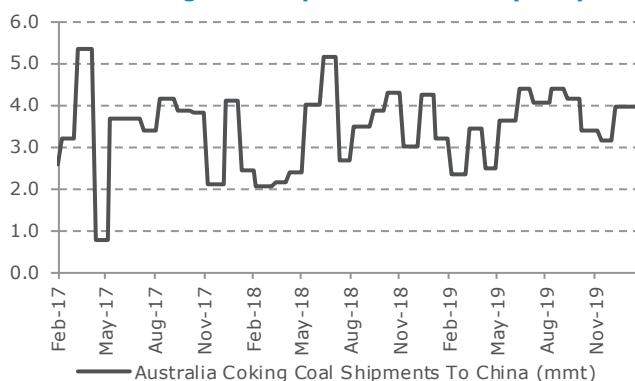
**Australia Coking Coal Exports (mmt)**



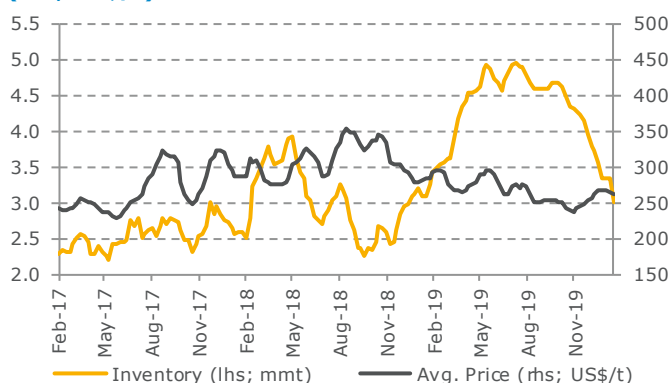
**China Coking Coal Imports (mmt)**



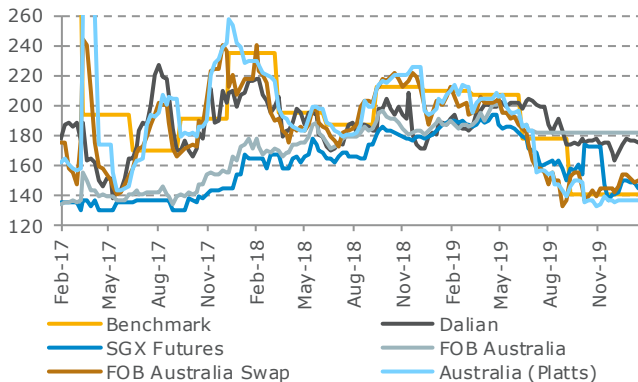
**Australia Coking Coal Shipments To China (mmt)**



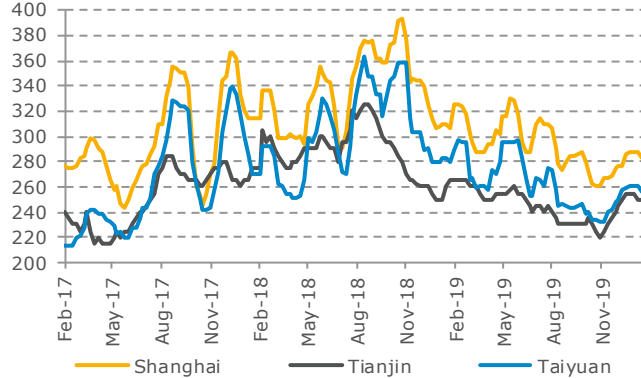
**China Coke Inventories (lhs; mmt) & Average Prices (rhs; US\$/t)**



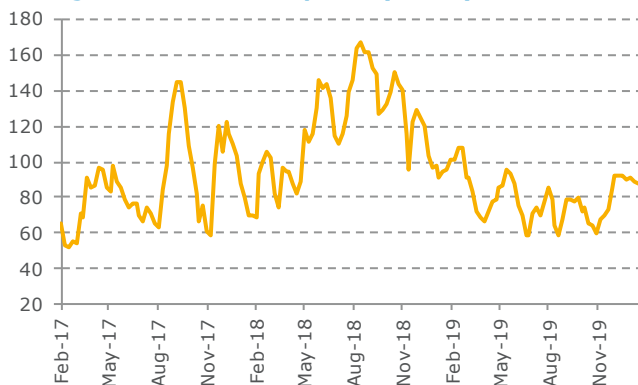
**China Coking Coal Prices vs. Benchmark (US\$/t)**



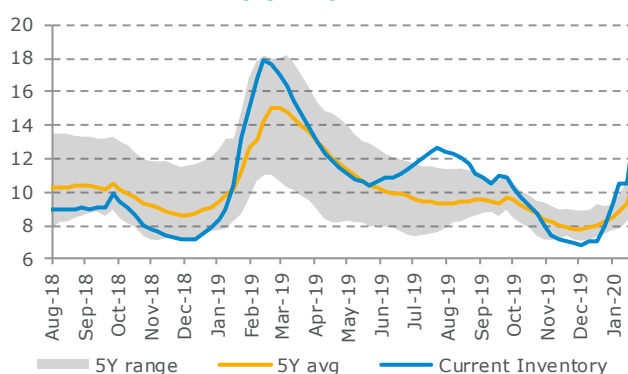
**China Coke Prices (US\$/t)**



**Coking Coal-Coke Price Spread (US\$/t)**



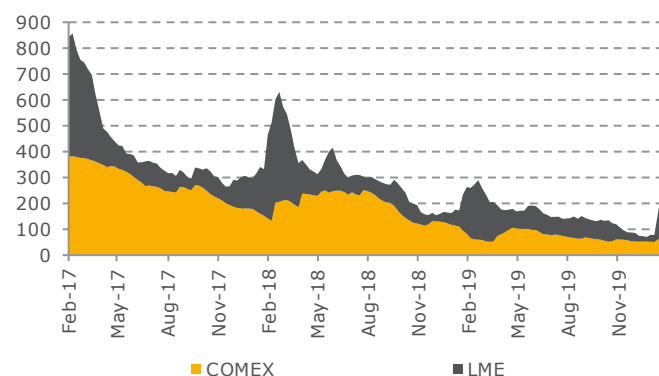
**China Steel Inventory (mmt)**



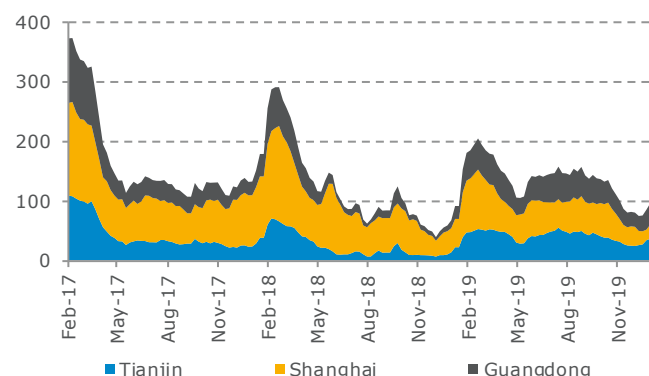
Source: Bloomberg, mBank

## Zinc and Electrical Steel Charts

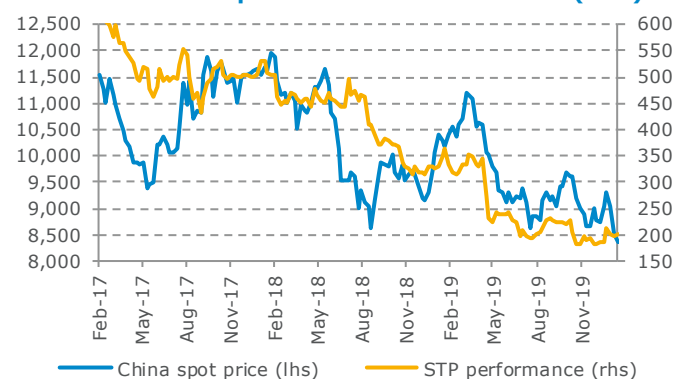
### Exchange-Monitored Zinc Inventories (1,000t)



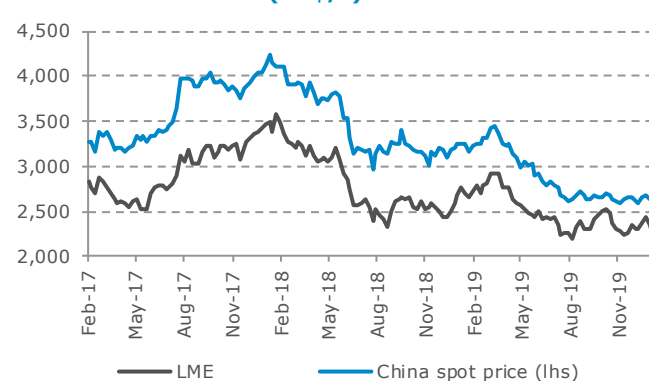
### Zinc Inventories in Three Chinese Regions (1,000t)



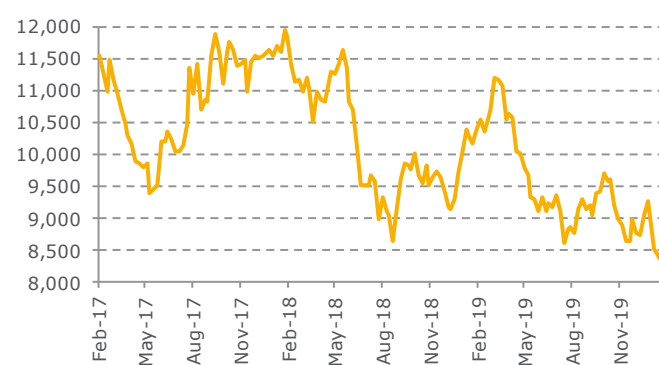
### Zinc Prices vs. Stalprodukt Stock Performance (PLN)



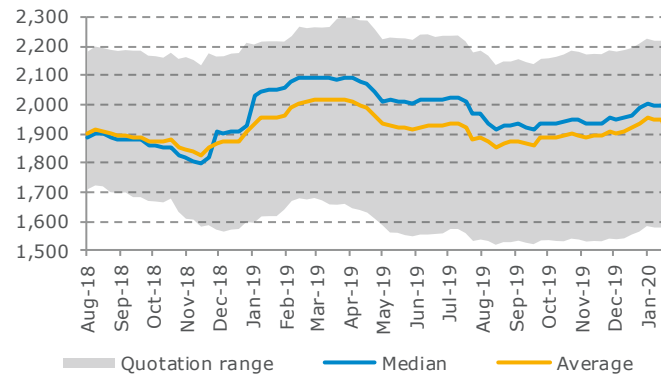
### US Dollar Zinc Prices (US\$/t)



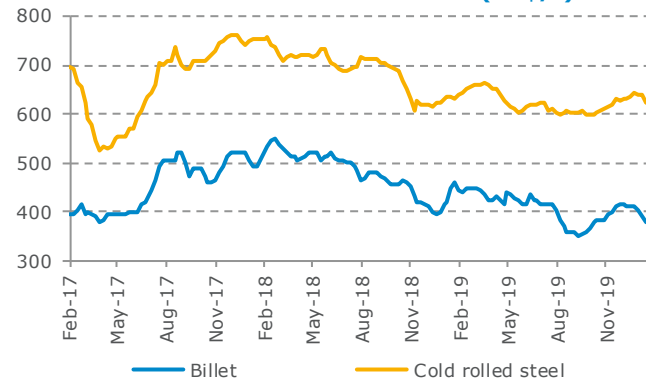
### Polish Zloty Zinc Prices (PLN/t)



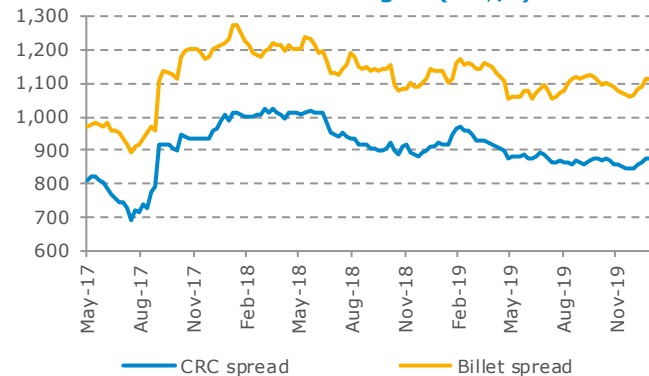
### China Electrical Steel Prices (US\$/t)



### Prices of Steel Billet & Cold Rolled Coil (US\$/t)



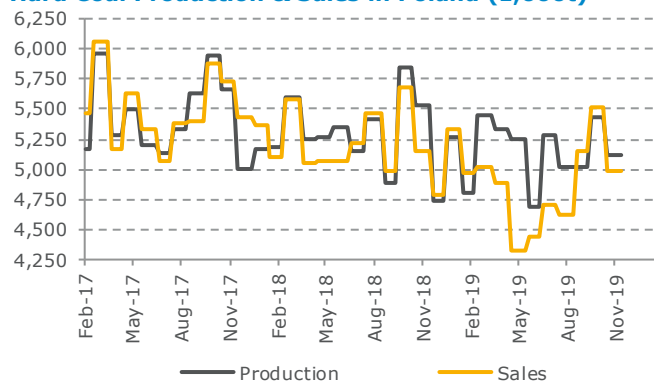
### Electrical Steel Production Margins (US\$/t)



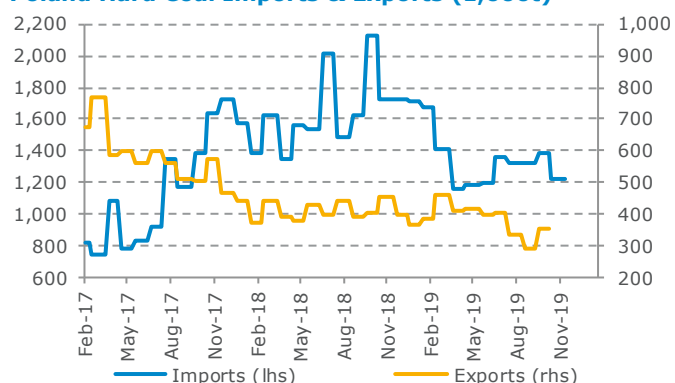
Source: Bloomberg, mBank

## Thermal Coal Charts

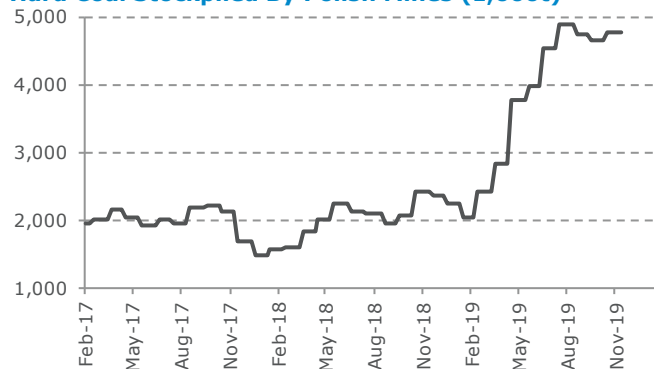
**Hard Coal Production & Sales in Poland (1,000t)**



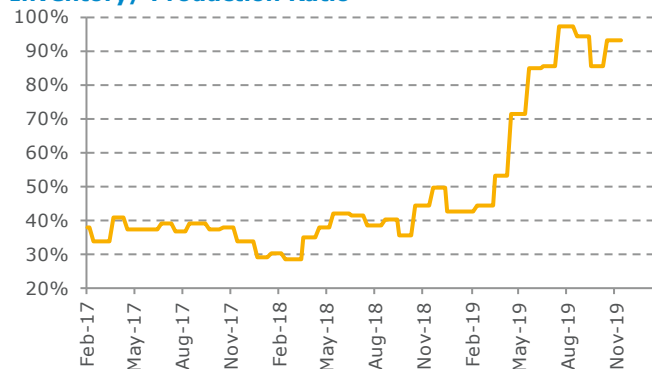
**Poland Hard Coal Imports & Exports (1,000t)**



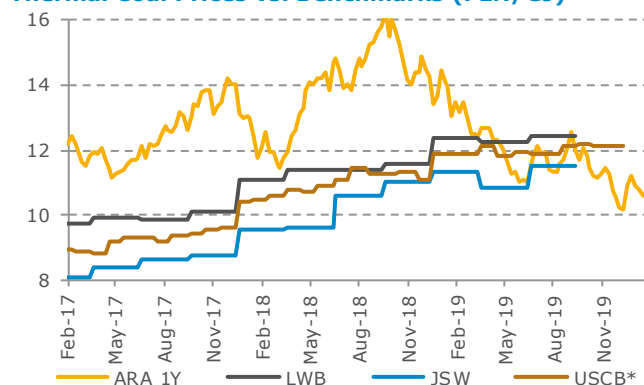
**Hard Coal Stockpiled By Polish Mines (1,000t)**



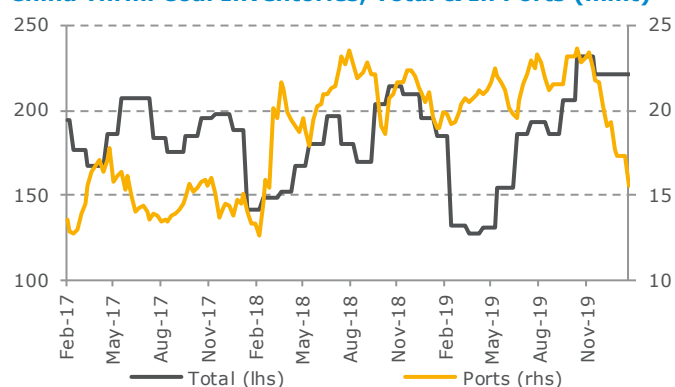
**Inventory/ Production Ratio**



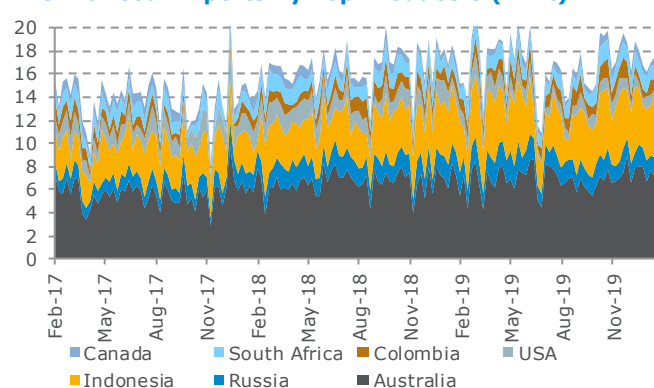
**Thermal Coal Prices vs. Benchmarks (PLN/GJ)**



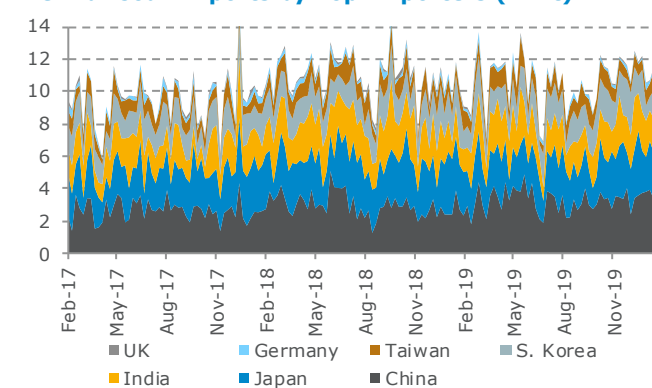
**China Thrml Coal Inventories, Total & In Ports (mmt)**



**Thermal Coal Exports By Top Producers (mmt)**



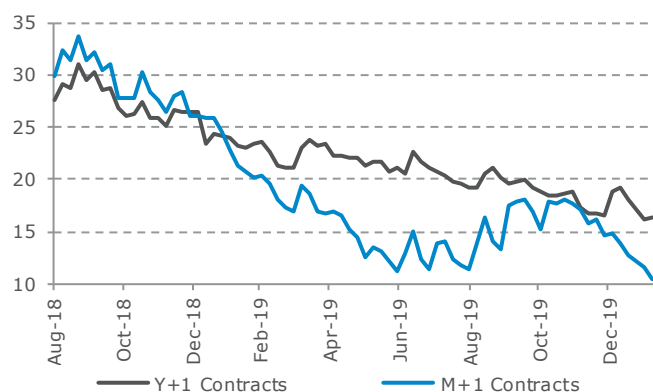
**Thermal Coal Imports by Top Importers (mmt)**



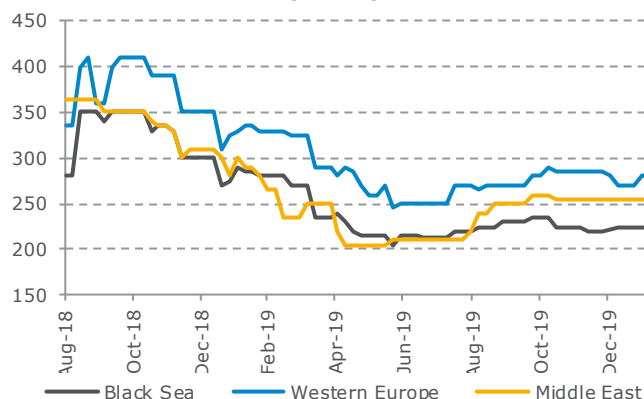
Source: Bloomberg, ARP, Eurostat, mBank \*Upper Silesian Coal Basin

## Fertilizer Charts

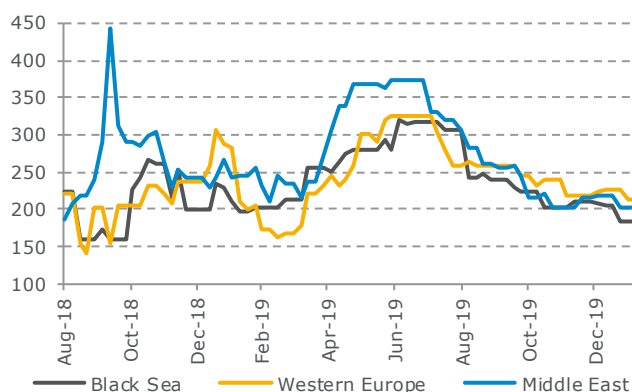
German NatGas Prices (US\$/MWh)



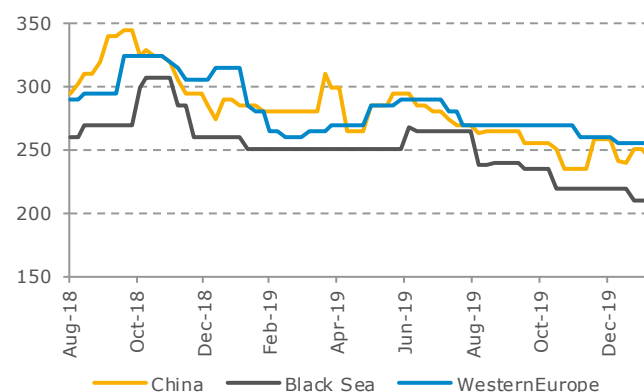
World Ammonia Prices (US\$/t)



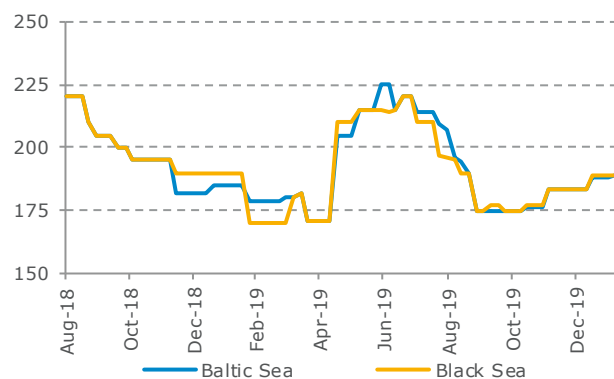
Urea-Ammonia Price Difference



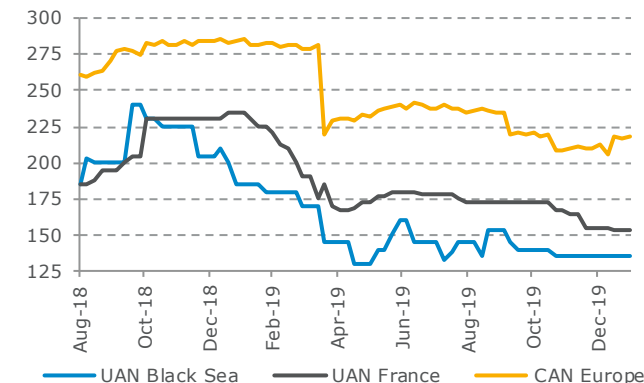
World Urea Prices (US\$/t)



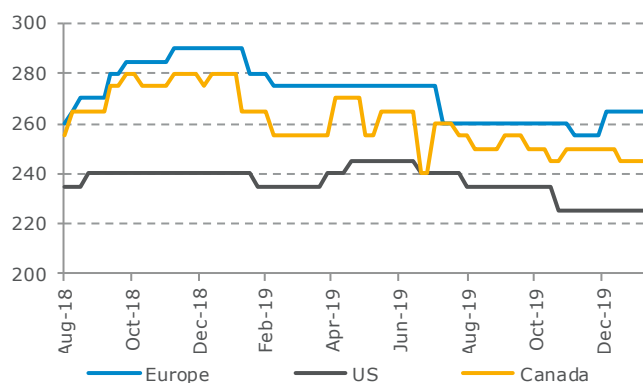
World Ammonium Nitrate Prices (US\$/t)



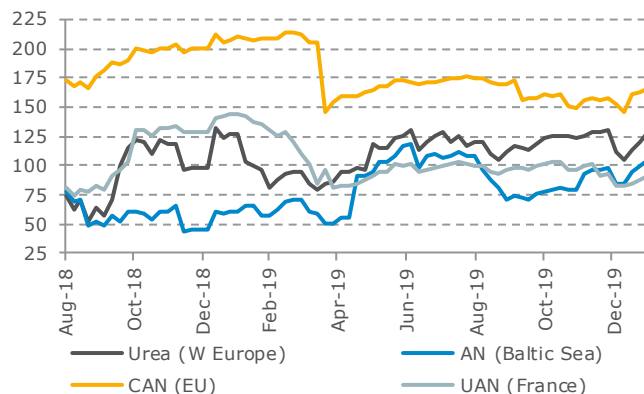
CAN & UAN prices (US\$/t)



World Ammonium Sulfate Prices (US\$/t)



Production Margins On Nitrogen Fertilizers (US\$/t)

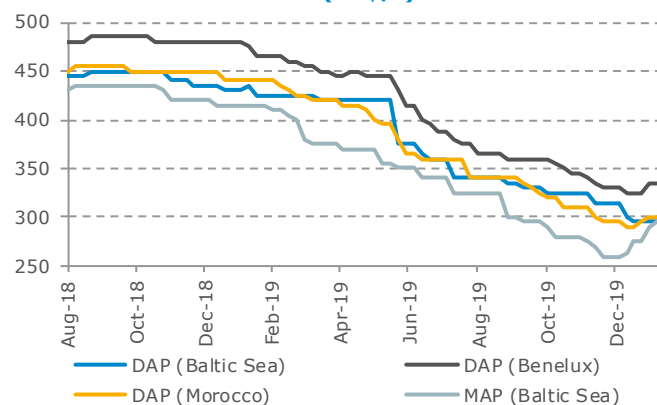


Source: Bloomberg, mBank

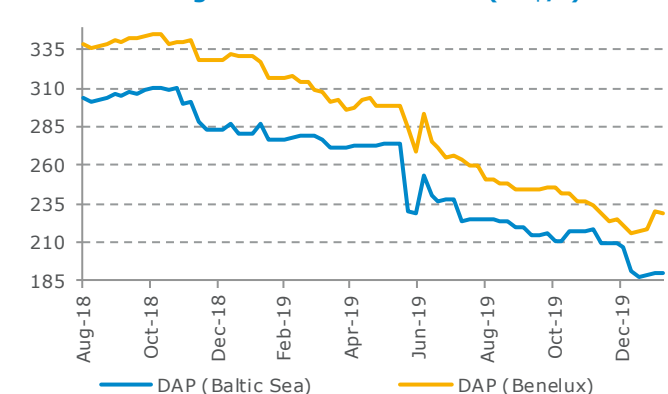


## Fertilizer Charts

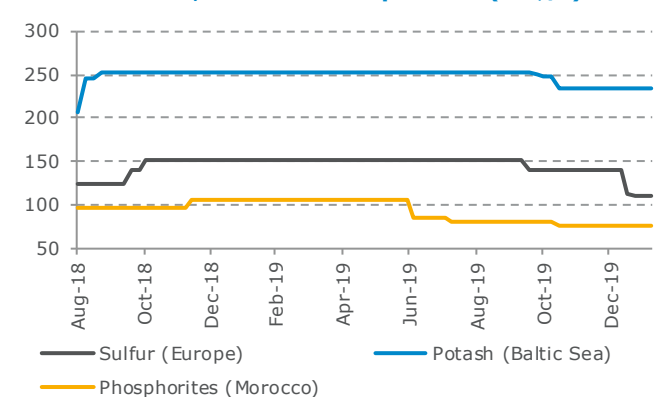
Prices of P & K Fertilizers (US\$/t)



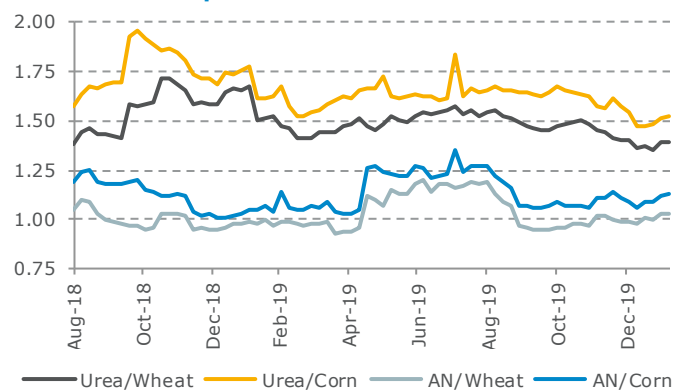
Production Margins on P & K Fertilizers (US\$/t)



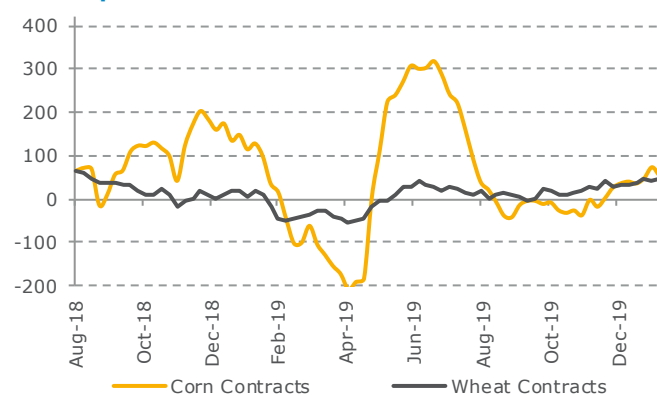
Prices of Sulfur, Potash & Phosphorites (US\$/t)



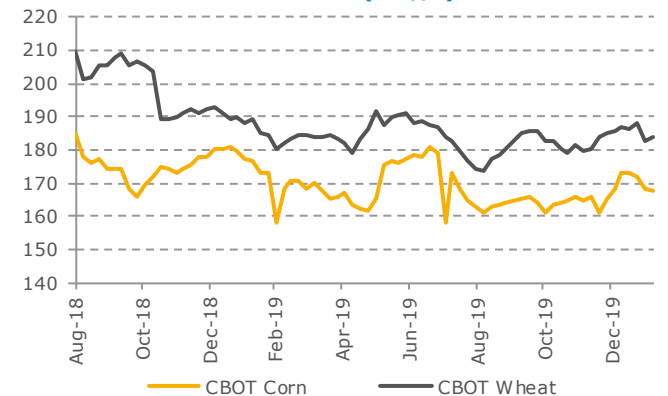
Fertilizer-to-Crop Price Ratios



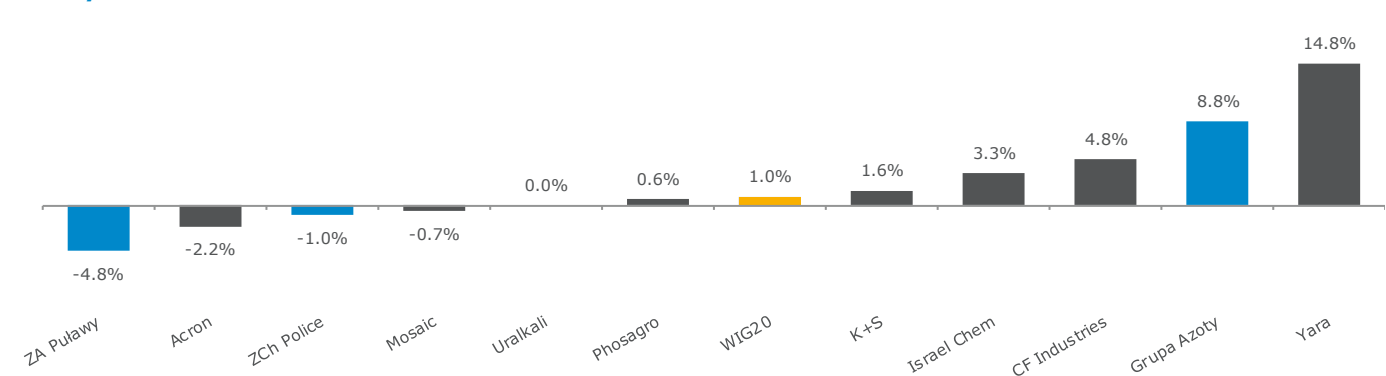
CBOT Open Positions in Corn and Wheat CBT



CBOT Corn and Wheat Prices (US\$/t)



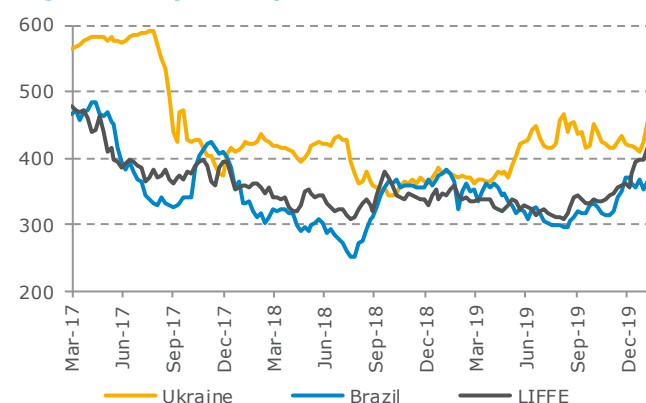
Weekly Returns of Fertilizer Stocks



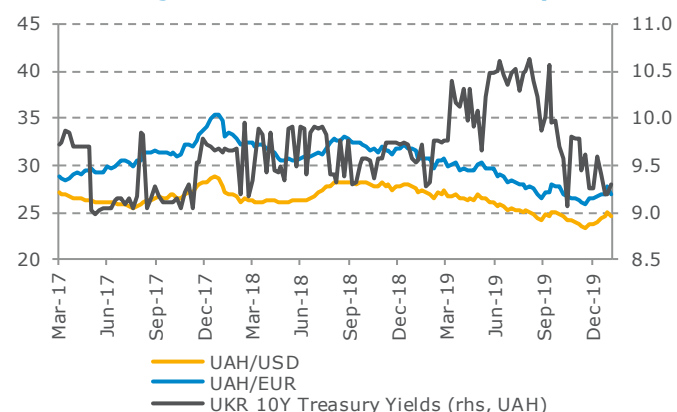
Source: Bloomberg, mBank

## Agricultural Commodities

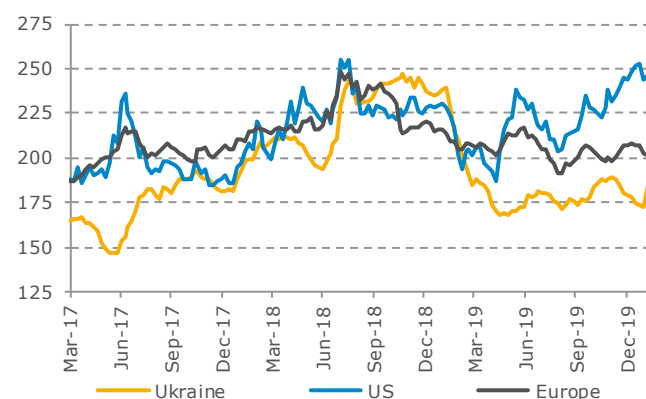
### Sugar Prices (US\$/Mt)



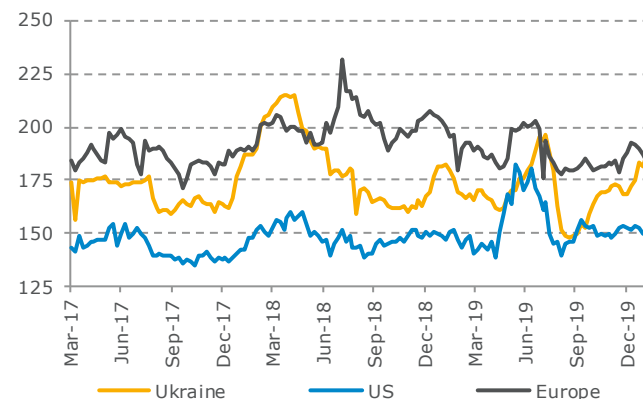
### UAH Exchange Rates & Ukraine 10Y Treasury Yields



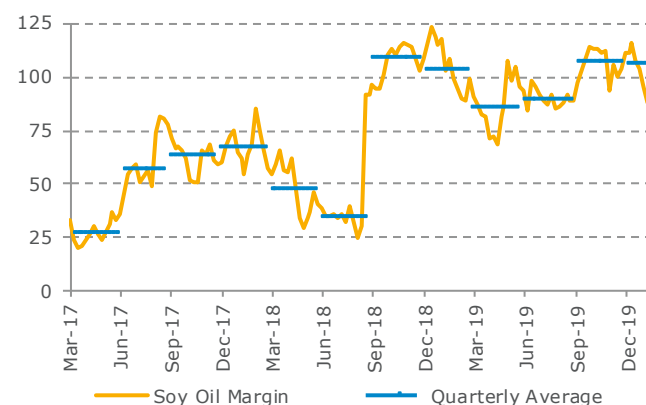
### Wheat Prices (US\$/Mt)



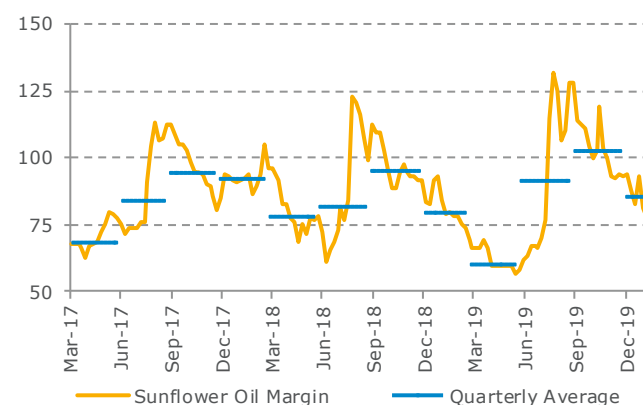
### Corn Prices (US\$/Mt)



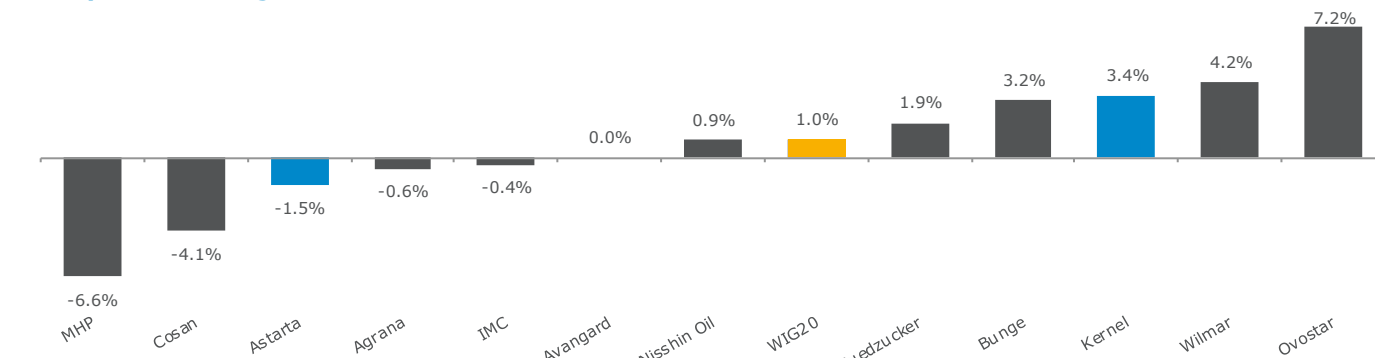
### Model Margins on Soy Oil (US\$/Mt)



### Model Margins on Sunflower Oil (US\$/Mt)



## Weekly Returns of Agricultural Stocks



Source: Bloomberg, mBank

### Comparison of Utility Company Valuations

	Price	EV/EBITDA			EV/S			P/E			EBITDA Margin			DY		
		2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
UTILITIES																
CEZ	503.0	7.3	6.7	6.6	2.1	1.9	1.8	15.0	13.0	13.1	29%	28%	27%	4.8%	6.0%	6.9%
Enea	6.9	3.0	3.0	2.7	0.6	0.5	0.6	2.9	2.8	2.2	20%	18%	21%	0.0%	0.0%	3.6%
Energa	7.3	3.7	4.2	4.5	0.7	0.7	0.8	5.7	5.5	5.0	19%	17%	17%	0.0%	0.0%	0.0%
PGE	6.4	2.9	3.3	2.6	0.6	0.6	0.6	4.3	5.6	3.8	21%	17%	21%	0.0%	5.8%	4.5%
Tauron	1.5	4.0	3.7	3.2	0.7	0.6	0.6	2.8	2.3	1.9	18%	17%	19%	0.0%	0.0%	0.0%
ZE PAK*	7.4	0.7	0.9	0.9	0.1	0.1	0.1	4.0	4.2	3.2	12%	9%	11%	-	5.4%	8.1%
EDF	11.5	4.6	4.2	4.1	1.1	1.0	1.0	17.1	14.2	13.8	23%	24%	25%	2.7%	3.2%	3.4%
EDP	4.6	10.1	9.8	9.5	2.2	2.2	2.2	21.7	19.9	18.7	22%	22%	23%	4.1%	4.1%	4.3%
Endesa	25.0	8.7	8.4	8.2	1.6	1.6	1.6	17.1	16.1	15.6	19%	19%	19%	5.8%	6.1%	5.3%
Enel	8.2	8.6	8.3	7.9	1.9	1.9	1.9	17.2	15.6	14.7	22%	23%	24%	4.0%	4.5%	4.8%
EON	10.7	10.9	8.2	7.9	1.7	1.0	0.9	16.5	16.2	14.9	16%	12%	11%	4.3%	4.5%	4.7%
Fortum	22.0	14.5	11.1	13.7	4.5	4.4	4.4	12.9	14.4	14.3	31%	40%	32%	5.0%	5.0%	5.0%
Iberdola	10.4	11.7	11.0	10.4	3.1	3.0	2.9	19.6	18.3	17.4	27%	27%	28%	3.7%	3.9%	4.1%
National Grid	10.2	14.3	12.0	11.4	4.3	4.1	4.0	23.0	17.4	16.7	30%	34%	35%	4.5%	4.8%	4.9%
Red Electrica	18.3	9.6	9.4	9.5	7.5	7.3	7.4	13.8	14.8	15.0	78%	78%	78%	5.7%	5.7%	5.6%
RWE	32.6	9.5	6.4	5.5	1.5	1.2	1.2	19.4	19.6	14.5	16%	19%	21%	2.5%	2.8%	3.3%
SSE	16.0	11.9	13.6	12.5	1.1	3.1	3.0	11.6	18.8	16.3	9%	23%	24%	6.1%	5.0%	5.1%
Verbund	46.0	15.1	12.7	12.3	5.3	4.8	4.7	28.3	23.0	21.9	35%	37%	38%	1.6%	2.0%	2.2%
Median		9.1	8.2	7.9	1.7	1.7	1.7	15.8	15.2	14.6	21%	22%	23%	4.0%	4.5%	4.6%

### Comparison of Gas & Oil Company Valuations

	Price	EV/EBITDA			EV/S			P/E			EBITDA Margin			DY		
		2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
OIL REFINERS																
Lotos	73.70	5.7	5.0	4.7	0.6	0.6	0.5	11.7	9.4	9.8	10%	11%	11%	4.1%	4.1%	4.1%
MOL	2634.00	4.1	5.0	4.4	0.5	0.7	0.6	8.7	9.2	7.9	13%	13%	15%	5.4%	5.7%	6.0%
PKN Orlen	72.56	4.1	5.0	5.1	0.3	0.4	0.4	6.9	10.7	11.0	8%	7%	7%	4.8%	4.8%	4.8%
Hellenic Petroleum	7.78	6.8	5.6	5.6	0.5	0.5	0.4	11.4	6.9	6.6	7%	8%	8%	6.0%	6.1%	6.4%
HollyFrontier	43.39	5.3	5.6	6.0	0.6	0.6	0.5	8.8	9.0	10.1	11%	10%	9%	3.1%	3.3%	3.4%
Marathon Petroleum	55.07	6.9	5.4	5.6	0.5	0.5	0.5	13.8	8.2	9.2	7%	9%	9%	3.8%	4.2%	4.7%
Motor Oil	18.70	5.2	4.4	4.6	0.3	0.3	0.3	8.3	6.3	7.0	5%	6%	6%	6.9%	7.2%	7.5%
Neste Oil	38.22	10.5	13.0	11.7	1.8	2.0	1.9	16.4	20.1	17.9	18%	16%	16%	2.7%	2.7%	2.9%
OMV	43.17	4.4	4.1	4.0	1.1	1.1	1.0	8.4	8.4	7.7	24%	26%	26%	4.6%	4.9%	5.3%
Phillips 66	90.26	16.7	7.9	7.7	0.6	0.6	0.5	13.3	9.4	9.1	3%	7%	7%	4.0%	4.3%	4.6%
Saras	1.28	3.6	2.4	3.1	0.1	0.1	0.1	14.3	5.2	7.6	4%	6%	4%	5.1%	8.6%	7.0%
Tupras	111.20	8.7	5.1	4.8	0.4	0.4	0.3	24.9	6.5	5.8	5%	7%	7%	5.6%	13.2%	15.2%
Valero Energy	84.37	6.9	5.6	6.1	0.4	0.4	0.4	14.4	9.4	10.2	6%	6%	6%	4.3%	4.7%	5.0%
Median		5.7	5.1	5.1	0.5	0.5	0.5	11.7	9.0	9.1	7%	8%	8%	4.6%	4.8%	5.0%

### Comparison of Petrochemical Company Valuations

	Price	EV/EBITDA			EV/S			P/E			EBITDA Margin			DY		
		2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
PETROCHEMICALS																
PKN Orlen	72.56	4.1	5.0	5.1	0.3	0.4	0.4	6.9	10.7	11.0	8%	7%	7%	4.8%	4.8%	4.8%
Axiall	64.00	7.5	7.0	6.7	1.4	1.3	1.3	17.1	14.6	13.3	18%	19%	19%	1.6%	1.7%	1.8%
Braskem	31.39	7.7	7.9	7.0	1.1	1.1	1.0	-	100+	100+	14%	14%	14%	1.4%	0.9%	0.1%
Eastman Chemical	73.13	9.0	7.8	7.5	1.7	1.7	1.6	13.2	9.9	9.0	19%	21%	22%	3.1%	3.7%	3.9%
Huntsman Corp	20.56	7.9	8.1	7.4	1.0	1.0	1.0	11.8	10.9	9.2	12%	13%	13%	3.2%	3.3%	3.4%
Lotte Chemicals	209,500	5.1	5.7	4.9	0.6	0.6	0.6	10.0	9.3	7.8	12%	11%	12%	3.6%	3.4%	3.9%
LyondellBasell	81.93	7.3	6.7	6.2	1.1	1.2	1.1	8.6	8.0	7.2	16%	17%	18%	5.5%	5.5%	5.8%
Mitsubishi Chemical	794.20	7.3	7.6	7.2	0.9	0.9	0.9	6.7	9.8	9.0	12%	12%	13%	5.0%	5.0%	4.9%
Mitsui Chemicals	2590.00	6.9	7.7	7.1	0.7	0.7	0.7	6.7	12.7	9.6	10%	9%	10%	3.9%	3.9%	3.9%
Westlake Chemical	64.00	7.5	7.0	6.7	1.4	1.3	1.3	17.1	14.6	13.3	18%	19%	19%	1.6%	1.7%	1.8%
Median		7.4	7.3	6.9	1.0	1.1	1.0	10.0	10.7	9.2	13%	13%	14%	3.4%	3.6%	3.9%

Source: mBank for Polish companies, Bloomberg for foreign firms and companies marked with an asterisk

## Comparison of NatGas Company Valuations

	Price	EV/EBITDA			EV/S			P/E			EBITDA Margin			DY		
		2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
GAS COMPANIES																
PGNiG	3.53	4.4	4.3	3.4	0.5	0.6	0.6	11.7	13.7	9.0	12%	13%	16%	3.1%	3.4%	2.9%
A2A	1.82	7.7	7.5	7.2	1.4	1.4	1.4	16.6	16.0	15.3	19%	19%	19%	4.3%	4.4%	4.6%
BG Group	19.74	5.4	4.7	4.5	0.8	0.8	0.8	12.8	10.4	9.3	15%	17%	17%	7.5%	7.4%	7.5%
BP	4.65	6.7	4.8	4.7	0.6	0.6	0.6	29.9	9.3	9.8	9%	13%	13%	6.9%	7.0%	7.2%
Centrica	0.83	4.8	4.9	5.4	0.3	0.4	0.4	11.3	9.2	8.6	7%	7%	7%	6.0%	6.0%	6.3%
Enagas	24.80	10.8	10.9	11.7	9.1	9.3	10.2	13.7	13.5	13.7	84%	86%	87%	6.5%	6.8%	6.8%
Endesa	25.00	8.7	8.4	8.2	1.6	1.6	1.6	17.1	16.1	15.6	19%	19%	19%	5.8%	6.1%	5.3%
Engie	15.63	6.9	6.6	6.3	1.1	1.0	1.0	15.2	13.7	12.3	16%	16%	16%	5.0%	5.3%	5.8%
Eni	12.78	3.8	3.6	3.4	0.9	0.9	0.9	14.3	11.1	9.9	24%	25%	25%	6.7%	6.9%	7.0%
Equinor	154.75	3.2	2.7	2.4	1.1	1.0	0.9	32.0	10.1	8.9	35%	36%	38%	1.5%	6.5%	6.8%
Gas Natural SDG	23.68	9.2	9.0	8.8	1.8	1.7	1.6	16.6	16.4	15.4	20%	19%	19%	5.7%	6.1%	6.4%
Gazprom	225.20	3.9	4.0	3.6	1.0	1.1	1.0	4.0	5.0	4.4	27%	26%	27%	6.7%	7.5%	11.0%
Hera	4.28	8.7	8.3	8.1	1.4	1.3	1.2	19.6	20.1	19.4	16%	16%	15%	2.4%	2.5%	2.6%
NovaTek	163.20	12.2	10.0	9.7	3.6	3.6	3.4	3.4	9.7	10.4	30%	36%	35%	2.8%	3.4%	3.6%
ROMGAZ	34.55	4.8	5.1	5.0	2.3	2.4	2.4	8.6	9.3	9.1	48%	48%	49%	9.6%	9.0%	9.7%
Shell	23.48	5.6	4.7	4.5	0.8	0.8	0.8	13.3	10.4	9.3	15%	17%	17%	7.2%	7.4%	7.5%
Snam	5.06	13.5	13.3	12.9	10.9	10.7	10.4	15.6	15.3	14.7	81%	81%	81%	4.8%	5.0%	5.2%
Total	44.58	5.0	4.5	4.3	0.9	0.8	0.8	11.9	9.8	9.2	19%	18%	19%	6.0%	6.3%	6.6%
Median		6.1	5.0	5.2	1.1	1.0	1.0	14.0	10.8	9.9	19%	19%	19%	5.9%	6.2%	6.5%

## Comparison of E&amp;P Company Valuations

	Price	EV/EBITDA			EV/S			P/E			EBITDA Margin			DY		
		2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
E&P COMPANIES																
MOL	2634.00	4.6	4.3	4.0	0.6	0.6	0.6	7.6	7.0	6.4	14%	15%	15%	4.8%	5.2%	5.7%
Bashneft	2004.50	2.1	2.0	1.8	0.5	0.5	0.5	3.1	3.0	2.5	24%	24%	25%	10.7%	10.5%	11.5%
BP	4.65	6.7	4.8	4.7	0.6	0.6	0.6	29.9	9.3	9.8	9%	13%	13%	6.9%	7.0%	7.2%
Dana Gas	0.90	6.6	5.9	-	3.4	3.1	3.0	12.3	12.3	12.3	51%	53%	-	6.6%	6.6%	7.8%
Eni	12.78	3.8	3.6	3.4	0.9	0.9	0.9	14.3	11.1	9.9	24%	25%	25%	6.7%	6.9%	7.0%
Equinor	154.75	3.2	2.7	2.4	1.1	1.0	0.9	32.0	10.1	8.9	35%	36%	38%	1.5%	6.5%	6.8%
Gazprom Neft	440.00	4.3	4.4	4.1	1.1	1.1	1.0	5.2	5.3	5.0	26%	25%	25%	8.2%	9.2%	10.2%
Gulf Keystone	1.78	2.3	1.4	1.0	1.3	0.9	0.7	10.3	5.7	3.6	60%	66%	69%	8.4%	6.2%	7.5%
Lukoil	6410.00	3.9	4.1	4.0	0.6	0.6	0.6	6.8	7.1	7.1	16%	16%	16%	6.9%	11.2%	11.0%
Occidental Petroleum	40.50	10.1	8.0	7.6	4.7	3.9	3.8	21.0	43.5	23.2	46%	48%	51%	7.7%	7.8%	7.9%
Repsol	12.59	4.5	4.0	4.0	0.6	0.6	0.6	8.9	7.0	7.0	14%	16%	16%	7.7%	8.0%	8.2%
Rosneft Oil	450.00	4.3	4.1	3.8	1.0	1.1	1.0	6.5	5.7	5.1	24%	25%	26%	7.2%	8.5%	9.7%
Shell	23.48	5.6	4.7	4.5	0.8	0.8	0.8	13.3	10.4	9.3	15%	17%	17%	7.2%	7.4%	7.5%
Surgutneftegas	35.14	-	-	-	-	-	-	5.3	3.8	3.9	-	-	-	4.2%	8.1%	7.1%
Total	44.58	5.0	4.5	4.3	0.9	0.8	0.8	11.9	9.8	9.2	19%	18%	19%	6.0%	6.3%	6.6%
Tullow Oil	0.45	4.0	4.9	5.2	3.0	3.4	3.5	4.0	7.5	9.4	73%	68%	67%	6.0%	2.2%	3.1%
Median		4.3	4.3	4.0	0.9	0.9	0.8	9.6	7.3	8.0	24%	25%	25%	6.9%	7.2%	7.5%

## Comparison of Mining Company Valuations

	Price	EV/EBITDA			EV/S			P/E			EBITDA Margin			DY		
		2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
MINING COMPANIES																
JSW	18.20	0.7	3.0	3.1	0.1	0.2	0.3	4.6	-	-	19%	8%	10%	9.4%	0.0%	0.0%
KGHM	92.16	4.6	4.5	5.3	1.1	1.1	1.1	8.3	8.2	11.8	24%	24%	20%	0.0%	1.6%	3.7%
LW Bogdanka*	29.00	1.0	1.0	1.1	0.3	0.3	0.3	3.2	4.2	5.7	36%	34%	31%	3.2%	7.2%	7.4%
Anglo American	20.15	4.4	4.3	4.6	1.5	1.5	1.5	9.4	9.5	10.6	34%	34%	32%	4.2%	4.2%	3.8%
Antofagasta	8.38	5.6	5.5	5.1	2.7	2.7	2.5	21.3	20.0	17.2	49%	49%	50%	2.5%	2.4%	3.4%
BHP Group	16.57	6.0	5.7	6.1	3.0	3.0	3.1	13.4	10.8	12.0	50%	53%	51%	6.2%	6.5%	5.9%
Freeport-McMoRan	12.17	13.4	9.6	5.4	2.3	2.2	1.9	-	28.4	10.1	17%	23%	35%	1.6%	1.6%	1.8%
Glencore	2.30	6.7	6.1	5.6	0.4	0.4	0.3	18.1	13.4	10.5	5%	6%	6%	6.2%	5.8%	5.7%
Grupo Mexico	51.98	6.1	5.8	5.5	2.8	2.7	2.5	12.9	12.0	11.3	46%	46%	46%	6.7%	5.7%	8.2%
Kazakhmys	4.69	4.7	4.7	4.6	2.6	2.5	2.4	6.1	6.1	5.9	54%	53%	52%	1.6%	1.7%	1.6%
Rio Tinto	41.23	4.9	5.4	6.0	2.4	2.5	2.6	8.6	9.5	11.6	49%	46%	44%	8.2%	6.6%	5.7%
Southern CC	38.34	9.9	9.4	9.1	4.9	4.7	4.6	18.9	17.4	16.7	50%	50%	50%	4.2%	4.2%	4.1%
Median		5.3	5.4	5.4	2.4	2.4	2.1	9.4	10.8	11.3	41%	40%	39%	4.2%	4.2%	4.0%
ALUMINUM PRODUCERS																
Grupa Kęty	385.50	8.8	9.6	9.8	1.4	1.5	1.5	13.1	15.1	15.5	16%	15%	15%	6.2%	6.1%	5.0%
Alcoa	15.42	10.0	4.2	3.5	0.5	0.5	0.5	-	-	32.3	5%	13%	15%	-	-	-
Constellium	12.71	6.6	6.3	5.8	0.6	0.6	0.6	28.2	12.2	8.6	10%	10%	11%	-	-	-
Kaiser Aluminum	103.45	8.6	8.0	7.8	1.2	1.2	1.2	15.3	13.8	13.0	14%	15%	15%	2.3%	2.4%	2.5%
Norsk Hydro	27.43	7.3	4.9	4.2	0.5	0.5	0.5	-	15.3	10.1	7%	10%	11%	9.1%	4.7%	5.0%
Rusal	4.25	15.3	11.5	9.4	1.5	1.6	1.5	6.5	5.1	4.8	10%	13%	15%	1.6%	3.6%	4.6%
Median		8.7	7.2	6.8	0.9	0.9	0.9	14.2	13.8	11.5	10%	13%	15%	4.3%	4.1%	4.8%

Source: mBank for Polish companies, Bloomberg for foreign firms and companies marked with an asterisk

### Comparison of Fertilizer Company Valuations

	Price	EV/EBITDA			EV/S			P/E			EBITDA Margin			DY		
		2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
FERTILIZER PRODUCERS																
Grupa Azoty	27.48	4.3	5.7	7.7	0.5	0.6	0.8	6.8	12.5	52.4	13%	11%	10%	0.0%	0.0%	0.0%
ZA Police*	10.10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Acron	4782.00	8.7	7.6	7.3	2.7	2.4	2.2	9.7	7.9	7.8	31%	32%	30%	6.8%	6.9%	7.2%
CF Industries	41.67	9.8	9.4	9.0	3.4	3.4	3.3	19.5	17.9	15.0	35%	36%	37%	2.9%	2.9%	3.0%
Israel Chemicals	14.20	6.5	6.4	6.1	1.5	1.4	1.3	10.7	10.4	9.4	22%	22%	22%	4.9%	4.7%	5.1%
K+S	8.94	7.9	7.3	6.4	1.2	1.2	1.1	18.8	15.1	8.7	16%	16%	18%	2.7%	3.3%	4.2%
Phosagro	2440.00	5.8	6.1	5.6	1.8	1.8	1.8	8.1	10.4	10.4	31%	30%	31%	7.2%	4.9%	4.9%
The Mosaic Company	19.83	8.6	7.7	6.3	1.4	1.4	1.3	47.4	21.7	12.2	16%	18%	20%	1.0%	1.1%	1.3%
Yara International	386.00	8.2	6.5	5.9	1.2	1.1	1.0	19.9	12.1	10.3	15%	17%	17%	1.7%	4.6%	5.4%
Median		8.1	6.9	6.3	1.4	1.4	1.3	14.8	12.3	10.3	19%	20%	21%	2.8%	3.9%	4.5%

### Comparison of Agricultural Company Valuations

	Price	EV/EBITDA			EV/S			P/E			EBITDA Margin			DY		
		2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
AGRI PRODUCERS																
Astarta*	16.20	6.4	3.9	3.8	0.8	0.8	0.7	-	3.0	2.6	13%	19%	19%	-	-	5.0%
Kemel	48.50	5.0	6.5	5.8	0.4	0.5	0.5	5.9	8.1	7.3	9%	8%	8%	1.8%	2.0%	1.9%
Agrana Beteiligungs	19.00	11.1	8.7	7.5	0.7	0.7	0.7	46.3	23.5	16.8	6%	8%	9%	5.3%	5.5%	5.8%
Bunge Limited	54.67	10.4	10.1	9.7	0.4	0.3	0.3	19.0	15.6	12.8	3%	3%	3%	3.7%	4.0%	4.4%
Cosan	78.90	6.8	6.4	5.9	0.6	0.5	0.5	15.2	15.2	13.9	8%	8%	9%	1.9%	1.7%	2.1%
MHP	8.20	5.1	4.9	4.4	1.2	1.1	1.1	5.7	6.0	4.5	23%	23%	24%	9.1%	9.1%	9.1%
Nisshin Oillio	3730.00	8.9	8.5	8.2	0.5	0.5	0.5	14.1	14.2	13.7	6%	6%	6%	2.1%	2.1%	2.1%
Suedzucker	15.86	-	12.2	7.7	0.8	0.8	0.8	-	-	15.8	-	7%	10%	1.3%	1.3%	1.9%
Wilmar Int.	4.01	14.2	12.8	12.0	0.8	0.7	0.7	16.1	13.9	12.6	6%	6%	6%	2.6%	2.8%	3.1%
Median		7.8	8.5	7.5	0.7	0.7	0.7	15.2	14.1	12.8	7%	8%	9%	2.4%	2.5%	3.1%

Source: mBank for Polish companies, Bloomberg for foreign firms and companies marked with an asterisk

**List of abbreviations and ratios contained in the report:**

**EV** – net debt + market value (EV – economic value)  
**EBIT** – Earnings Before Interest and Taxes  
**EBITDA** – EBIT + Depreciation and Amortisation  
**PBA** – Profit on Banking Activity  
**P/CE** – price to earnings with amortisation  
**MC/S** – market capitalisation to sales  
**EBIT/ EV** – operating profit to economic value  
**P/E** – (Price/Earnings) – price divided by annual net profit per share  
**ROE** – (Return on Equity) – annual net profit divided by average equity  
**P/BV** – (Price/Book Value) – price divided by book value per share  
**Net debt** – credits + debt papers + interest bearing loans – cash and cash equivalents  
**EBITDA margin** – EBITDA/Sales

**OVERWEIGHT (OW)** – a rating which indicates that we expect a stock to outperform the broad market  
**NEUTRAL (N)** – a rating which indicates that we expect the stock to perform in line with the broad market  
**UNDERWEIGHT (UW)** – a rating which indicates that we expect the stock to underperform the broad market

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**BUY** – we expect that the rate of return from an investment will be at least 15%  
**ACCUMULATE** – we expect that the rate of return from an investment will range from 5% to 15%  
**HOLD** – we expect that the rate of return from an investment will range from -5% to +5%  
**REDUCE** – we expect that the rate of return from an investment will range from -5% to -15%  
**SELL** – we expect that an investment will bear a loss greater than 15%  
Recommendations are updated at least once every nine months.

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**DCF** – acknowledged as the most methodologically correct method of valuation; it consists in discounting financial flows generated by a company; its weak point is the significant susceptibility to a change of forecast assumptions in the model.

**Relative** – based on a comparison of valuation multipliers of companies from a given sector; simple in construction, reflects the current state of the market better than DCF; weak points include substantial variability (fluctuations together with market indices) as well as difficulty in the selection of the group of comparable companies.

**Economic profits** – discounting of future economic profits; the weak point is high sensitivity to changes in the assumptions made in the valuation model.

Discounted Dividends (DDM) – discounting of future dividends; the weak point is high sensitivity to changes in the assumptions as to future dividends made in the valuation model.

**NAV** – valuation based on equity value, one of the most frequently used method in case of developing companies; the weak point of the method is that it does not factor in future changes in revenue/profits of a company.



**mBank S.A.**  
Senatorska 18  
00-950 Warszawa  
<http://www.mbank.pl/>

## Research Department

Kamil Kliszczyk  
director  
+48 22 438 24 02  
[kamil.klisczyk@mbank.pl](mailto:kamil.klisczyk@mbank.pl)  
energy, power generation

Jakub Szkopek  
+48 22 438 24 03  
[jakub.szkopek@mbank.pl](mailto:jakub.szkopek@mbank.pl)  
industrials, chemicals, metals

Aleksandra Szklarczyk  
+48 22 438 24 04  
[aleksandra.szklarczyk@mbank.pl](mailto:aleksandra.szklarczyk@mbank.pl)  
construction, real-estate development

Michał Marczak  
+48 22 438 24 01  
[michal.marczak@mbank.pl](mailto:michal.marczak@mbank.pl)  
strategy

Paweł Szpigel  
+48 22 438 24 06  
[pawel.szpigel@mbank.pl](mailto:pawel.szpigel@mbank.pl)  
media, IT, telco

Piotr Poniąkowski  
+48 22 438 24 09  
[piotr.poniatowski@mbank.pl](mailto:piotr.poniatowski@mbank.pl)  
industrials

Michał Konarski  
+48 22 438 24 05  
[michal.konarski@mbank.pl](mailto:michal.konarski@mbank.pl)  
banks, financials

Piotr Bogusz  
+48 22 438 24 08  
[piotr.bogusz@mbank.pl](mailto:piotr.bogusz@mbank.pl)  
retail, gaming

Mikołaj Lemańczyk  
+48 22 438 24 07  
[mikolaj.lemanczyk@mbank.pl](mailto:mikolaj.lemanczyk@mbank.pl)  
financials

## Sales and Trading

### Traders

Piotr Gawron  
director  
+48 22 697 48 95  
[piotr.gawron@mbank.pl](mailto:piotr.gawron@mbank.pl)

Adam Prokop  
+48 22 697 47 90  
[adam.prokop@mbank.pl](mailto:adam.prokop@mbank.pl)

Krzysztof Bodek  
+48 22 697 48 89  
[krzysztof.bodek@mbank.pl](mailto:krzysztof.bodek@mbank.pl)

Magdalena Bernacik  
+48 22 697 47 35  
[magdalena.bernacik@mbank.pl](mailto:magdalena.bernacik@mbank.pl)

Tomasz Jakubiec  
+48 22 697 47 31  
[tomasz.jakubiec@mbank.pl](mailto:tomasz.jakubiec@mbank.pl)

Andrzej Sychowski  
+48 22 697 48 46  
[andrzej.sychowski@mbank.pl](mailto:andrzej.sychowski@mbank.pl)

### Sales, Foreign Markets

Bartosz Orzechowski  
+48 22 697 48 47  
[bartosz.orzechowski@mbank.pl](mailto:bartosz.orzechowski@mbank.pl)

Jędrzej Łukomski  
+48 22 697 49 85  
[jedrzej.lukomski@mbank.pl](mailto:jedrzej.lukomski@mbank.pl)

### Private Client Sales

Kamil Szymański  
director  
+48 22 697 47 06  
[kamil.szymanski@mbank.pl](mailto:kamil.szymanski@mbank.pl)

Jarosław Banasiak  
deputy director  
+48 22 697 48 70  
[jaroslaw.banasiak@mbank.pl](mailto:jaroslaw.banasiak@mbank.pl)