+1.38%

+2.00%

-0.26%

-0.22%

+0.05%

5.745.0

54.03

3.8994

4.2565

1.0916



Wednesday, February 12, 2020 | daily publication

### **Morning Comments**

#### **Equity Market, Poland**

#### Research Department:

Michał Marczak +48 22 438 24 01 Michał Konarski +48 22 438 24 05 Piotr Poniatowski +48 22 438 24 09 Kamil Kliszcz +48 22 438 24 02 Paweł Szpigiel +48 22 438 24 06 Jakub Szkopek +48 22 438 24 03 Aleksandra Szklarczyk +48 22 438 24 04 Mikołaj Lemańczyk +48 22 438 24 07 Piotr Bogusz +48 22 438 24 08

DJIA	29,276.3	-0.00% FTSE 100	7,499.4	+0.71% Copper (LME)
S&P 500	3,357.8	+0.17% <b>WIG20</b>	2,107.4	+0.69% Crude Oil (Brent)
NA SDA Q	9,638.9	+0.11% <b>BUX</b>	44,560.0	+0.05% <b>USD/PLN</b>
DAX	13,627.8	+0.99% <b>PX</b>	1,107.2	-0.35% EUR/PLN
CA C 40	6,054.8	+0.65% <b>PLBonds10</b>	2.118	+0.048 <b>EUR/USD</b>

#### **Company & Sector News**

#### **Banks**

#### Consumer watchdog may target CHF loans

In interview for PAP, head of polish consumer watchdog (UOKiK) said that banks actions after CJEU rulling regarding CHF mortgages are insufficient and unacceptable which calls for regulatory action. Any imposed from above regulations, which will force banks to more pro-active stance or to set provisions for whole CHF portfolio all at once are obviously negative. Nevertheless, We recall that until now regulator wasn't able to pass the law, which would sufficiently address CHF loans problem and it will take some time until proposition of new regulations resurface. (M. Konarski, M. Lemańczyk)

#### Santander Bank Polska

Hold - 2020-02-05 Target price: PLN 287.90

#### Is Santander Bank Polska for sale?

According to Parkiet there are more and more voices that polish unit of Santander might be for sale. Officially current owner, which controls 66.3% Santander's shares doesn't want to sell polish entity. We believe that regulatory burden and CHF portfolio risk permanently curb polish banks profitability which may push foreign owners to withdraw from Poland. We think that any decisions regarding Santander Bank Polska wont't be made until any ongoing M&A process will set benchmark for valuation. (M. Konarski, M. Lemańczyk)

#### **Telecommunications**

#### T-Mobile Polska to annouce new strategy

In today's Parkiet, the CEO of T-Mobile Polska Andreas Maierhofer reveals that the new strategy will be announced in a few weeks. (1) The company does not want to introduce major changes to its current strategy, the core of business is to be still mobile telephony. (2) T-Mobile Polska is not interested in taking over UPC, as it believes that the its existing coverage of fixed-line Internet (on Orange, Inea and Nexery lines) is sufficient. (3) There are no plans to introduce higher prices at the moment. However, CEO underlines this may change as the telecoms observes substantial demand on data with simultaneous high quality of network. (4) Maierhofer expects the 3.6 GHz band auction to end in the summer. (5) In Warsaw, Telco T-Mobile plans to have 1.6k base stations adapted to the requirements of 5G technology (now it has ca. 800 stations). T-Mobile will launch commercial 5G services once devices operating under the new standard hit the market, with first routers and 5G phones likely available for clients in April-May and June, respectively. (P. Szpigiel)

#### Coal

#### Mongolia halts all coal exports amid coronavirus spread

Mongolia has suspended coal exports with immediate effect until 2 March, with two confirmed coronavirus cases on 8 February inBayannur in China's Inner Mongolia 120km from the China-Mongolia border. Chinese sellers of Mongolian coal have confirmed that all Mongolian coal exports to China have been halted since 10 February. China obtains about 30-50pc of its coking coal imports each month from Mongolia. For more information please visit <a href="https://tinyurl.com/tr2xj7q">https://tinyurl.com/tr2xj7q</a> (J. Szkopek)

#### Copper

#### Copper trades in narrow range amid coronavirus uncertainty

Copper prices were steady on Tuesday as uncertainty over the impact of the coronavirus outbreak in China capped gains even though hopes rose that the worst might have passed. The coronavirus outbreak in China may be over by April, the country's senior medical adviser said on Tuesday, while the number of new cases fell to the lowest since Jan. 31, brightening the mood. However, concerns remained around the impact that the virus could have on factory activity and consumer spending in the world's second-largest economy. For more information please visit <a href="https://tinyurl.com/swy2sq3">https://tinyurl.com/swy2sq3</a> (J. Szkopek)



#### **Quarterly Earnings Results**

#### PKO BP

Accumulate – 2020-02-05 Target price: PLN 39.69

#### Strong recurrent net profit in 4Q'19

- Net profit came in at PLN 723m, down 41% Q/Q and 28% Y/Y, above the consensus estimate (PLN 659m according to PAP) but slightly below our own forecast (PLN 740m)
- Composition of the consensus is not comparable with final results on net provisioning line given different accounting of the one-off provisions for CHF-loans. Nonetheless, PKO BP managed to deliver much stronger net interest income than expected and slightly lower operating costs.
- PKO BP included in 4Q'19 results provisions for CHF loans (PLN 446m) and one-off costs related to fee reimbursement (PLN 236m). Both one-off items were announced by the management before. The results also included BLIK (+ PLN 57m) and OFE goodwill write-off (- PLN 51m).
- Net interest income came in at PLN 2,624m, down 1.4% Q/Q but up 5.5% Y/Y, 3% above the consensus.
- Operating costs came in at PLN 1,551m, up 5,5% Q/Q and 6,6% Y/Y, slightly below the consensus estimate. We find the increase in employee costs as seasonal given strong performance of the bank during the whole year.
- Net provisioning result declined to PLN 320m (-24% Y/Y). We find the result as strong and it may not repeat in coming quarters. Cost of risk came in at 53 bps in 4Q'19.
- We find the composition of the results as positive especially given very low cost of risk and better than expected net interest income. We estimate that recurrent net profit was somewhat higher than PLN 1.3bn giving excellent start into 2020. Our current rating is accumulate. (M. Konarski, M. Lemańczyk)

#### 2019 Q4 actuals vs. expectations

(PLN m)	Q4'18	Q3'19	Q4'19	Y/Y	Q/Q
Net interest income	2,488.0	2,662.0	2,624.0	5.5	-1.4
Net fee income	771.0	770.0	771.0	0.0	0.1
Financial operations and FX gains	137.0	165.0	249.0	81.8	50.9
Other income	165.0	234.0	236.0	43.0	0.9
Non-interest income	1,073.0	1,169.0	1,256.0	17.1	7.4
Total income	3,561.0	3,831.0	3,880.0	9.0	1.3
Overhead costs (incl. depreciation)	-1,455.0	-1,470.0	-1,551.0	6.6	5.5
Other expenses	-79.0	-146.0	-572.0	624.1	291.8
Total costs	-1,534.0	-1,616.0	-2,123.0	38.4	31.4
Operating profit	2,027.0	2,215.0	1,757.0	-13.3	-20.7
Net provisioning	-421.0	-294.0	-320.0	-24.0	8.8
Share in. companies profit	15.0	9.0	8.0	-46.7	-11.1
Pre-tax profit	1,621.0	1,930.0	1,445.0	-10.9	-25.1
Income tax	-362.0	-440.0	-463.0	27.9	5.2
Minority interests	1.0	0.0	-1.0	n.m.	n.m.
Net profit before banking tax	1,260.0	1,490.0	981.0	-22.1	-34.2
Bank tax	251.0	261.0	258.0	2.8	-1.1
Net income	1,009.0	1,229.0	723.0	-28.3	-41.2

Source: PKO BP, E - estimates by mBank; Consensus estimates provided by PAP

#### 2019 04 actuals vs. expectations

TOTA & Lactural Tot expectation					
(PLN m)	Q4′19	Consensus	differ.	Q4′19E	differ.
Net interest income	2,624.0	2,546.5	3.0%	2,577.5	1.8%
Fee income	771.0	772.3	-0.2%	775.3	-0.5%
Operating costs	-1,551.0	-1,571.5	-1.3%	-1,572.3	-1.4%
Provisioning	-320.0	-481.1	-33.5%	-678.7	-52.8%
Net profit	723.0	658.9	9.7%	740.4	-2.3%

Source: PKO BP, E – estimates by mBank, Consensus estimates provided by PAP  $\,$ 

#### **More News**

Baltic Pipe Poland gave a regulatory nod to expand the gas compression station in Odolanow, which is one of

many steps necessary to finalize the expansion of the Baltic Pipe pipeline, Wielkopolska province

office in Poznan told PAP on Tuesday.

**Banking**Poland could increase cooperative banks' rebate on their contributions to Poland's Banking

Guarantee Fund (BFG) to 80% in an effort to stabilize the financial system, according to a draft

resolution prepared by the Ministry of Finance.

**Building Materials** Poland's decorative paint market grew 4.3% in 2019 to PLN 2.2 bln, according to business lobby

PZPFiK.

Commerce Polish traders recorded a nearly 22% y/y increase in overdue liabilities to business partners and

banks to over PLN 7.4 bln at end-Q3 2019, researcher BIG InfoMonitor wrote in a report.

Kering Kering reported recurring operating income of EUR 4.78bn vs. EUR 4.73bn expected. Comparable

sales grew 10.5% in Q4 2019 vs. 8.6% expected. Kering says Q4 sales fell 50% in Hong Kong.

The company proposed EUR 11.5 DPS vs. EUR 10.5 expected.

**PGG** PGG's employees hold gatherings at three mines on Tuesday where trade union WZZ Sierpien'80

members were convincing fellow miners to participate in the warning strike and strike referendum

scheduled for February 17 and 25 respectively, the trade union announced.

**Polnord** Cordia increased its stake in Polish peer Polnord to 65.66% from 1.14% after acquiring some

63.7 mln newly issued Polnord shares, Polnord said in a market filing.

**Real Estate** Transaction real estate prices in Poland's 7 largest cities rose 2.5% q/q and 9.3% y/y in Q4 2019,

central bank NBP said in a report.

**Seaports** Poland's transshipment at the Gdansk seaport increased by 6.4% y/y and reached a record high

of over 52 mln tons in 2019, the seaport's authorities told a press conference on Tuesday. Gdansk's score is the fourth highest in the Baltic Sea region exceeded only by three Russian ports

in Luga, Primorsk and Saint Petersburg.

Ursus Bank Millennium initiated debt collection proceedings to get back PLN 10 mln plus interest and

related legal costs from troubled automotive firm Ursus, Ursus said in a filing.

#### **Corporate Action Calendar**

Date	Time	Company	Event
12-Feb		Orange Polska	Q4'19 earnings announcement
12-Feb		РКО ВР	Q4'19 earnings announcement
13-Feb		Citi Handlowy	Q4'19 earnings announcement (preliminary)
14-Feb		Millennium	Q4'19 earnings announcement
14-Feb		Skarbiec	Q4'19 earnings announcement
20-Feb		Jeronimo Martins	Q4'19 earnings announcement (after market close)
20-Feb		Santander	Q4'19 earnings announcement
21-Feb		MOL	Q4'19 earnings announcement



#### **Economic Calendar**

Wedne	esday, 12 I	ebruary 2020			
Time	Region	Data	Period	Forecast	Previous
00:50	Japan	M3 Money Supply	January		2.30% y/y
11:00	EU	Industrial Production	December	-1.15% m/m;-2.90% y/y	0.20% m/m; -1.50% y/y
16:30	USA	Crude Oil Inventory	1 February		435.00m
20:00	USA	Government Budget	January	-25.00bn	-13.30bn
Thurso	lay, 13 Fel	bruary 2020			
Time	Region	Data	Period	Forecast	Previous
08:00	Germany	CPI Harmonized (F)	January	-0.80% m/m;1.60% y/y	0.60% m/m; 1.50% y/y
08:00	Germany	CPI (F)	January		0.50% m/m; 1.50% y/y
14:00	Poland	Capital Account Balance	December		319m
14:00	Poland	Current Account Balance	December		1.46bn
14:00	Poland	Financial Account Balance	December		2208m
14:30	USA	Core CPI	January	0.20% m/m; 2.20% y/y	0.10% m/m; 2.30% y/y
14:30	USA	CPI	January	0.20% m/m; 2.50% y/y	0.20% m/m; 2.30% y/y
14:30	USA	Continuing Claims	1 February		1751 tys.
14:30	USA	Initial Jobless Claims	8 February	210 tys.	202 tys.
16:30	USA	Natural Gas Inventory	7 February		2609bn
Friday	, 14 Febru	ary 2020			
Time	Region	Data	Period	Forecast	Previous
00:50	Japan	Foreigners Buying Japan Bonds (F)			1023.70bn
00:50	Japan	Foreigners Buying Japan Stocks (F)			-295.60bn
00:50	Japan	Japan Buying Foreign Bonds (F)			150.20bn
00:50	Japan	Japan Buying Foreign Stocks (F)			-32.60bn
08:00	Germany	GDP	Q4		0.10% q/q; 0.50% y/y
10:00	Poland	CPI	January		0.80% m/m; 3.40% y/y
10:00	Poland	GDP (P)	Q4		1.30% q/q; 3.90% y/y
11:00	EU	Exports	December		194.60bn
11:00	EU	Imports	December		175.40bn
11:00	EU	Trade Balance	December		19.20bn
14:30	USA	Exports	January		-0.20% m/m; -1.30% y/y
14:30	USA	Import Price Index	January		0.30% m/m; 0.50% y/y
14:30	USA	Retail Sales	January		0.30% m/m; 5.80% y/y
14:30	USA	Retail Sales Less Autos	January		0.70% m/m; 6.30% y/y
15:15	USA	Capacity Utilization	January		77.00% m/m
15:15	USA	Industrial Production	January		-0.30% m/m; -1.00% y/y
16:00	USA	Business Inventories	December		-0.20% m/m; 2.80% y/y
Monda	y, 17 Febr	uary 2020			
Time	Region	Data	Period	Forecast	Previous
00:50	Japan	GDP (P)	Q4		0.40% q/q; 1.80% y/y
11:00	EU	Construction Orders	December		0.70% m/m; 1.40% y/y
12:00	UK	CBI Industrial Trends	February		-22
	Japan	Industrial Production (F)	December		-1.00% m/m; -8.20% y/y
Tuesda	ay, 18 Feb	ruary 2020			
Time	Region	Data	Period	Forecast	Previous
10:00	USA	TIC Net Long-term Flows	December		22.90bn
10:30	UK	Unemployment Rate	December		3.80%
11:00	Germany	ZEW Current Situation	February		-9.50
11:00	EU	ZEW Current Situation	February		-9.90
11:00	Germany	ZEW Economic Sentiment	February		26.70
11:00	EU	ZEW Economic Sentiment	February		25.60
14:30	USA	Empire State Manufacturing Index	February		4.80
16:00	USA	NAHB Housing Market Index	February		75
22:00	USA	TIC Net Flows	December		73.10bn

## mBank.pl

### **Current Recommendations by mBank**

Company	Recommendation	Issued On	Price At	Target	Current	Upside/	P/E		EV/EBI	TDA
Company	Recommendation	issued On	Reco.	Price	Price	Downside	2019	2020	2019	2020
Financial Sector						+4.3%	10.6	10.5		
Alior Bank	hold	2019-11-06	29.34	31.00	27.42	+13.1%	8.6	7.9		
Handlowy	accumulate	2019-12-05	51.70	57.44	57.10	+0.6%	16.6	12.0		
ING BSK	sell	2020-02-04	202.00	170.00	203.00	-16.3%	15.9	15.0		
Millennium	reduce	2020-02-05	5.91	5.47	6.10	-10.3%	10.6	13.3		
Pekao	buy	2019-12-05	96.34	115.20	102.35	+12.6%	11.9	10.8		
PKO BP	accumulate	2020-02-05	36.00	39.69	35.17	+12.9%	10.7	10.2		
Santander Bank Polska	hold	2020-02-05	304.00	287.90	310.00	-7.1%	14.8	12.9		
Komercni Banka	buy	2019-12-05	792.00	928.20 CZK	802.50	+15.7%	10.0	10.6		
Moneta Money Bank	buy	2019-08-28	75.95	94.33 CZK	85.65	+10.1%	11.5	10.7		
Erste Group	accumulate	2019-12-05	32.20	36.61 EUR	35.32	+3.7%	9.8	9.4		
RBI	accumulate	2019-12-05	21.24	23.05 EUR	22.31	+3.3%	6.3	6.0		
OTP Bank	hold	2019-12-05	14,870	14,681 HUF	14,820	-0.9%	10.2	9.3		
PZU	hold	2020-02-05	40.54	41.91	39.62	+5.8%	10.8	10.3		
Kruk	buy	2019-12-05	150.90	210.31	173.00	+21.6%	9.8	9.7		
Skarbiec Holding GPW	buy	2019-12-05	17.20 40.85	29.34 47.82	21.90 41.10	+34.0%	6.9 13.5	6.5 15.5		
Chemicals	buy	2020-01-16	40.65	47.02	41.10	+16.4% + <b>9.4%</b>	11.1	11.1	5.5	5.7
Ciech	buy	2019-12-05	36.40	44.41	39.70	+11.9%	15.3	9.4	6.7	5.7
Grupa Azoty	buy	2020-02-06	27.50	30.31	28.22	+7.4%	7.0	12.8	4.3	5.7
Oil & Gas	Duy	2020-02-00	27.30	30.31	20.22	+1.8%	10.2	10.2	4.3	5.0
Lotos	reduce	2020-02-05	76.78	68.47	75.00	-8.7%	11.9	9.6	5.8	5.0
MOL	accumulate	2020-02-05	2,618	2,816 HUF	2,600	+8.3%	8.5	9.1	4.1	4.9
PGNiG	hold	2020-01-28	3.86	4.06	3.62	+12.2%	12.0	14.1	4.5	4.4
PKN Orlen	reduce	2020-02-03	75.66	68.03	73.88	-7.9%	7.0	10.9	4.2	5.1
Power Utilities	10000	2020 02 03	70.00	00.00	, 5.00	+41.3%	4.4	5.7	3.7	3.7
CEZ	buy	2019-12-05	502.00	597.80 CZK	502.50	+19.0%	15.0	13.0	7.3	6.7
Enea	buy	2019-11-06	8.59	11.53	7.25	+59.0%	3.0	3.0	3.1	3.0
Energa	buy	2019-11-06	6.37	11.67	7.63	+52.9%	6.0	5.7	3.7	4.3
PGE	buy	2019-10-24	8.42	12.20	6.59	+85.1%	4.4	5.7	3.0	3.4
Tauron	buy	2019-11-06	1.73	2.45	1.53	+60.6%	3.0	2.5	4.1	3.7
Telecoms, Media, IT						-3.3%	30.9	19.5	6.7	6.7
Netia	hold	2019-12-05	4.44	4.70	4.42	+6.3%	30.9	31.6	4.5	4.6
Orange Polska	accumulate	2019-11-29	6.46	7.40	7.08	+4.5%	33.3	36.5	5.4	5.6
Play	accumulate	2020-02-05	34.80	36.00	34.48	+4.4%	9.9	9.1	6.4	6.2
Agora	buy	2019-10-30	9.50	17.00	13.35	+27.3%	63.7	34.0	7.6	7.2
Cyfrowy Polsat	reduce	2019-11-14	28.86	26.10	27.64	-5.6%	15.8	13.4	7.1	6.9
Wirtualna Polska	hold	2020-02-05	82.20	79.70	84.00	-5.1%	36.3	22.8	13.8	11.2
Asseco Poland	hold	2019-12-05	57.35	59.20	66.40	-10.8%	16.8	16.2	5.4	5.1
Comarch	buy	2019-11-25	189.50	250.00	212.00	+17.9%	15.4	14.7	6.7	6.5
11 bit studios	hold	2020-02-05	440.00	439.00	455.00	-3.5%	58.9	47.1	35.4	29.7
CD Projekt	hold	2020-02-05	305.00	284.20	310.50	-8.5%	-	13.3	-	11.6
Industrials, Mining						-1.1%	6.8	9.2	4.6	4.4
Cognor	hold	2019-12-06	1.20	1.25	1.27	-1.6%	6.8	39.5	4.4	6.2
Famur	buy	2019-12-05	2.98	5.18	3.29	+57.7%	5.1	7.7	4.0	4.1
Grupa Kęty	hold	2019-12-05	338.50	335.44	388.00	-13.5%	13.2	15.2	8.9	9.6
JSW	hold	2020-02-05	19.78	18.41	18.35	+0.3%	4.6	-	0.7	3.0
Kernel	hold	2020-02-05	47.20	47.25	49.60	-4.7%	5.6	8.2	5.0	6.6
KGHM	reduce	2020-02-05	96.44	86.33	94.20	-8.4%	8.5	8.4	4.7	4.6
PKP Cargo	reduce	2020-02-05	17.50	16.40	17.40	-5.7%	14.8	-	3.0	3.7
Stelmet	accumulate	2020-02-05	7.85	8.92	7.60	+17.4%	-	9.9	5.0	4.2
Property Developers						+1.2%	11.6	8.1	10.7	7.4
Atal	accumulate	2020-02-05	39.80	44.28	39.00	+13.5%	13.7	7.2	13.6	6.9
Dom Development	hold	2019-12-05	93.00	88.92	97.00	-8.3%	9.6	9.0	7.8	7.8
Retail	L-12	2010 12 05	46.25	47.00	46.75	+5.8%	38.1	22.2	10.2	9.0
AmRest	hold	2019-12-05	46.35	47.00	46.75	+0.5%	38.1	36.7	12.6	11.7
CCC	buy	2019-12-05	108.10	157.00	105.60	+48.7%	99.5	22.2	5.9	4.6
Dino	reduce	2020-02-05	164.70	149.70	163.10	-8.2%	39.6	29.2	23.3	17.6
Eurocash	hold	2020-02-05	19.94	19.80	20.10	-1.5%	68.2	40.6	7.4	7.0
Jeronimo Martins	hold	2020-02-05	15.78	16.30 EUR	16.37	-0.4%	19.3	19.1	10.2	9.0
LPP	buy	2020-02-05	8,610.00	10,100.00	8,410.00	+20.1%	27.5	19.2	11.4	9.3
VRG	buy	2020-02-05	3.93	4.50	3.90	+15.4%	15.1	12.5	4.8	4.3



#### **Current Calls by mBank**

Campany	Relative	Rated On	Price At	Current	Change	P/I	Ē	EV/EBI	TDA
Company	Positioning	Rated On	Rating	Price	Change	2019	2020	2019	2020
IT						15.4	13.0	7.1	6.0
Ailleron	neutral	2019-10-31	7.16	8.60	+20.1%	15.5	11.7	6.1	4.8
Asseco BS	overweight	2020-01-30	32.60	31.00	-4.9%	15.3	14.2	9.9	9.2
Asseco SEE	overweight	2019-12-05	25.60	27.20	+6.3%	16.8	15.1	8.2	7.1
Atende	neutral	2019-12-05	3.06	3.50	+14.4%	12.4	11.6	5.2	4.9
Industrials						12.7	11.5	6.9	6.9
AC	neutral	2019-12-05	43.20	47.80	+10.6%	12.0	12.1	8.4	8.0
Alumetal	neutral	2020-01-30	42.80	45.40	+6.1%	14.2	14.7	8.1	8.3
Amica	neutral	2019-12-05	133.20	141.00	+5.9%	9.5	8.9	6.1	6.2
Apator	neutral	2020-01-30	20.70	21.00	+1.4%	13.1	12.1	7.2	7.1
Astarta	overweight	2020-01-30	15.90	16.35	+2.8%	-	3.0	7.1	3.0
Boryszew	underweight	2020-01-30	4.54	4.41	-2.9%	14.6	11.5	6.9	7.0
Forte	underweight	2020-01-30	32.30	37.00	+14.6%	22.6	15.9	10.1	9.1
Kruszwica	overweight	2020-01-30	52.20	57.00	+9.2%	12.5	11.9	6.6	6.5
Mangata	neutral	2019-12-05	72.00	74.50	+3.5%	9.0	10.6	6.4	6.9
Pozbud	neutral	2019-12-05	1.80	1.63	-9.4%	3.8	3.7	4.4	5.4
TIM	overweight	2019-12-05	10.90	11.50	+5.5%	12.9	11.4	6.7	6.2

#### **CEE bank valuations**

		2010	P/E	2024	2010	ROE	2024	2242	P/BV	2024	2040	DY	2224
Polish banks	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Alior Bank	27.42	8.6	7.9	7.5	6%	6%	6%	0.5	0.5	0.5	0.0%	0.0%	0.0%
Handlowy	57.10	16.6	12.0	11.5	6%	9%	9%	1.1	1.0	1.0	6.5%	6.7%	6.2%
ING BSK	203.00	15.9	15.0	13.8	12%	12%	12%	1.9	1.8	1.6	1.7%	1.9%	2.0%
Millennium	6.10	10.6	13.3	16.3	8%	6%	5%	0.9	0.8	0.8	0.0%	0.0%	0.0%
Pekao	102.35	11.9	10.8	10.1	10%	10%	11%	1.2	1.1	1.1	6.4%	6.3%	6.9%
PKO BP	35.17	10.7	10.2	9.6	10%	10%	10%	1.1	1.0	1.0	3.8%	8.5%	10.1%
Santander BP	310.00	14.8	12.9	11.9	9%	9%	9%	1.3	1.2	1.1	6.4%	1.7%	1.9%
Median		11.9	12.0	11.5	9%	9%	9%	1.1	1.0	1.0	3.8%	1.9%	2.0%
Investors in Polish ba	nks												
ВСР	0.192	8.0	6.4	5.5	6%	7%	8%	0.5	0.5	0.4	1.0%	3.7%	5.7%
Citigroup	79.090	10.5	9.2	8.3	10%	10%	10%	1.0	0.9	0.8	2.4%	2.7%	3.1%
Commerzbank	5.830	10.1	10.9	9.4	2%	2%	3%	0.3	0.3	0.2	3.1%	3.2%	3.6%
ING	10.682	8.2	8.6	8.5	9%	9%	9%	0.8	0.7	0.7	6.5%	6.6%	6.7%
UCI	14.174	8.0	8.2	7.7	6%	6%	6%	0.6	0.6	0.5	4.6%	4.1%	4.3%
Median		8.2	8.6	8.3	6%	7%	8%	0.6	0.6	0.5	3.1%	3.7%	4.3%
Foreign banks													
Erste Group	35.32	9.8	9.4	9.3	11%	11%	10%	1.0	1.0	1.0	3.7%	4.3%	4.5%
Komercni Banka	802.50	10.0	10.6	10.2	15%	13%	13%	1.4	1.4	1.3	6.4%	6.4%	6.4%
Moneta Money	85.65	11.5	10.7	10.6	15%	16%	16%	1.7	1.7	1.6	7.2%	6.5%	7.0%
OTP Bank	14,820	10.2	9.3	9.1	20%	18%	17%	1.9	1.6	1.4	1.5%	1.6%	3.7%
RBI	22.31	6.3	6.0	6.0	10%	9%	9%	0.6	0.5	0.5	5.2%	4.7%	5.0%
Akbank	8.37	8.4	5.4	4.8	11%	16%	17%	0.8	0.7	0.7	2.0%	4.2%	5.5%
Alpha Bank	1.81	21.3	13.5	8.3	2%	2%	4%	0.3	0.4	0.4	0.0%	0.0%	0.4%
Banco Santander	3.87	8.3	8.2	7.7	7%	8%	8%	0.7	0.6	0.6	5.6%	5.9%	6.1%
Deutsche Bank	9.63	-	87.5	16.7	-8%	0%	1%	0.4	0.4	0.4	0.0%	0.0%	0.8%
Eurobank Ergasias	0.80	12.2	7.3	6.7	3%	7%	8%	0.6	0.5	0.5	0.0%	0.0%	0.0%
National Bank of Greece	2.92	7.8	12.0	9.4	7%	5%	5%	0.5	0.5	0.5	0.0%	0.0%	0.0%
Piraeus Bank	3.14	12.8	10.6	6.2	3%	2%	4%	0.2	0.3	0.3	0.0%	0.0%	0.0%
Sberbank	254.50	6.5	5.9	5.5	21%	20%	20%	1.3	1.1	1.0	7.4%	8.6%	9.3%
Turkiye Garanti Bank	11.92	7.9	5.3	4.9	13%	18%	18%	0.9	0.8	0.7	-	-	-
Turkiye Halk Bank	6.94	5.7	3.0	2.3	5%	7%	10%	0.3	0.3	0.2	0.9%	1.4%	1.9%
Turkiye Vakiflar Bankasi	6.30	5.6	3.3	2.7	9%	14%	14%	0.5	0.4	0.4	-	-	-
VTB Bank	0.05	3.6	3.6	3.4	12%	12%	12%	0.4	0.4	0.3	31.6%	8.4%	8.4%
Yapi ve Kredi Bankasi	3.01	6.1	4.4	3.6	10%	12%	12%	0.6	0.5	0.4	0.0%	0.0%	0.0%
Median		8.3	7.7	6.4	10%	11%	11%	0.6	0.5	0.5	1.8%	2.9%	4.1%

#### **Insurance company valuations**

			P/E			ROE			P/BV			DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Insurers													
PZU	39.62	10.8	10.3	10.1	21%	22%	22%	2.3	2.2	2.2	7.5%	7.4%	7.8%
Aegon	3.93	6.0	5.9	5.5	6%	6%	7%	0.4	0.4	0.4	7.8%	8.2%	8.6%
Allianz	228.85	12.3	11.3	10.7	12%	12%	12%	1.3	1.3	1.2	4.1%	4.5%	4.6%
Assicurazioni Generali	18.50	10.7	10.7	10.2	11%	10%	10%	1.1	1.0	1.0	5.2%	5.5%	5.8%
Aviva	4.11	6.9	7.0	6.7	13%	13%	13%	0.9	0.9	0.9	7.6%	7.8%	8.1%
AXA	25.16	10.4	8.9	8.5	9%	10%	11%	1.0	0.9	0.9	5.7%	6.1%	6.5%
Baloise	180.20	13.0	13.3	12.5	10%	9%	9%	1.2	1.2	1.1	3.5%	3.7%	3.9%
Helvetia	144.50	13.6	13.9	13.5	10%	10%	10%	1.2	1.2	1.2	3.4%	3.5%	3.7%
Mapfre	2.40	11.7	9.2	8.7	8%	9%	10%	0.9	0.8	0.8	6.2%	6.4%	6.7%
RSA Insurance	5.74	14.7	12.5	11.6	10%	11%	12%	1.5	1.4	1.4	4.0%	33.8%	5.4%
Uniqa	9.87	13.6	12.8	12.1	7%	7%	7%	1.0	0.9	0.9	5.6%	5.9%	6.0%
Vienna Insurance G.	24.95	11.0	9.8	9.3	6%	7%	7%	0.6	0.6	0.6	4.2%	4.4%	4.7%
Zurich Financial	422.90	15.7	14.0	13.2	13%	13%	13%	1.8	1.8	1.7	4.8%	5.2%	5.5%
Median		11.7	10.7	10.2	10%	10%	10%	1.1	1.0	1.0	5.2%	5.9%	5.8%

Source: mBank (stocks marked with bold), Bloomberg

7



#### **Gas & Oil valuations**

		EV	//EBITD	A		EV/S			P/E		EBIT	TDA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Oil companies																
Lotos	75.00	5.8	5.0	4.7	0.6	0.6	0.5	11.9	9.6	10.0	10%	11%	11%	4.0%	4.0%	4.0%
MOL	2600.00	4.1	4.9	4.4	0.5	0.7	0.6	8.5	9.1	7.8	13%	13%	15%	5.5%	5.8%	6.0%
PKN Orlen	73.88	4.2	5.1	5.2	0.3	0.4	0.4	7.0	10.9	11.2	8%	7%	7%	4.7%	4.7%	4.7%
Hellenic Petroleum	7.83	6.5	5.4	5.5	0.4	0.4	0.4	11.4	6.9	6.6	7%	8%	8%	5.9%	6.1%	6.4%
HollyFrontier	44.45	5.3	5.6	6.0	0.6	0.6	0.5	9.0	9.1	10.3	11%	10%	9%	3.0%	3.2%	3.3%
Marathon Petroleum	56.76	6.9	5.5	5.7	0.5	0.5	0.5	13.7	8.3	9.4	8%	9%	9%	3.7%	4.1%	4.5%
Motor Oil	19.03	5.1	4.3	4.6	0.3	0.3	0.3	8.5	6.4	7.1	5%	7%	6%	6.8%	7.1%	7.4%
Neste Oil	38.55	12.4	13.3	12.1	1.9	2.0	1.9	20.0	20.4	18.2	15%	15%	16%	2.4%	2.5%	2.8%
OMV	43.88	3.8	3.7	3.6	1.0	1.0	1.0	8.4	8.2	7.7	26%	26%	26%	4.4%	4.9%	5.2%
Phillips 66	90.27	7.4	6.5	6.4	0.5	0.5	0.4	11.1	9.4	9.1	7%	7%	7%	3.9%	4.3%	4.6%
Saras SpA	1.30	3.4	2.3	3.0	0.1	0.1	0.1	13.7	5.1	7.5	4%	6%	4%	5.1%	8.9%	7.0%
Tupras	113.30	9.0	5.3	5.0	0.4	0.4	0.4	22.3	6.6	5.9	5%	7%	7%	5.8%	13.0%	14.9%
Valero Energy	84.24	8.0	5.7	6.3	0.4	0.4	0.4	17.0	9.3	10.4	5%	7%	6%	4.3%	4.7%	5.0%
Median		5.8	5.3	5.2	0.5	0.5	0.4	11.4	9.1	9.1	8%	8%	8%	4.4%	4.7%	5.0%
Gas companies																
PGNiG	3.62	4.5	4.4	3.5	0.6	0.6	0.6	12.0	14.1	9.3	12%	13%	16%	3.0%	3.3%	2.8%
A2A SpA	1.85	7.8	7.6	7.2	1.5	1.4	1.4	16.8	16.4	15.4	19%	19%	19%	4.3%	4.3%	4.6%
BP	469.70	4.9	4.7	4.7	0.6	0.6	0.6	12.8	11.6	11.1	13%	13%	13%	0.0%	0.0%	0.0%
Centrica	82.12	4.3	4.2	4.5	0.3	0.3	0.3	11.4	8.7	8.4	7%	7%	7%	0.0%	0.0%	0.0%
Enagas	25.04	11.2	11.3	12.1	9.3	9.6	10.4	13.8	13.5	13.7	83%	85%	87%	6.4%	6.7%	6.8%
Endesa	25.11	9.1	8.8	8.5	1.7	1.6	1.6	17.2	16.2	15.7	19%	19%	19%	5.8%	6.1%	5.2%
Engie	15.92	7.1	6.8	6.5	1.1	1.1	1.0	15.4	13.9	12.5	16%	16%	16%	4.9%	5.2%	5.7%
Eni	12.93	3.7	3.5	3.3	0.9	0.9	0.8	14.4	11.2	10.0	24%	25%	26%	6.6%	6.8%	7.0%
Equinor	159.30	3.1	2.8	2.6	1.1	1.0	1.0	11.5	10.1	9.1	35%	36%	37%	0.1%	0.1%	0.1%
Gas Natural SDG	23.59	9.3	9.0	8.8	1.6	1.6	1.6	17.3	16.1	15.2	17%	18%	18%	5.8%	6.1%	6.4%
Gazprom	233.90	3.9	4.0	3.6	1.0	1.1	1.0	4.2	5.0	4.4	27%	27%	27%	6.5%	7.5%	10.8%
Hera SpA	4.30	8.9	8.5	8.3	1.4	1.3	1.3	19.7	20.2	19.5	16%	16%	15%	2.3%	2.5%	2.6%
NovaTek	1060.00	13.3	10.4	9.9	3.9	3.8	3.5	3.5	9.8	10.2	29%	36%	36%	2.7%	3.3%	3.7%
ROMGAZ	34.60	5.0	5.4	5.2	2.4	2.6	2.6	8.6	9.3	9.1	48%	48%	49%	9.6%	9.0%	9.7%
Shell	23.64	3.2	3.0	2.9	0.5	0.5	0.5	12.0	10.4	9.5	16%	17%	17%	8.7%	8.7%	8.9%
Snam SpA	5.09	13.5	13.3	12.9	10.9	10.7	10.4	15.7	15.4	14.8	81%	81%	81%	4.8%	5.0%	5.1%
Total	44.99	5.4	4.7	4.6	1.0	0.9	0.9	12.5	10.6	10.2	18%	19%	20%	6.5%	6.8%	7.2%
Median		5.4	5.4	5.2	1.1	1.1	1.0	12.8	11.6	10.2	19%	19%	19%	4.9%	5.2%	5.2%

#### Power generation company valuations

Fower generation						E) / / C			D/-						D)/	
			//EBITD			EV/S			P/E			DA mar			DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Power generation																
CEZ	502.50	7.3	6.7	6.6	2.1	1.9	1.8	15.0	13.0	13.1	29%	28%	27%	4.8%	6.0%	6.9%
Enea	7.25	3.1	3.0	2.7	0.6	0.5	0.6	3.0	3.0	2.3	20%	18%	21%	0.0%	0.0%	3.4%
Energa	7.63	3.7	4.3	4.6	0.7	0.7	0.8	6.0	5.7	5.2	19%	17%	17%	0.0%	0.0%	0.0%
PGE	6.59	3.0	3.4	2.7	0.6	0.6	0.6	4.4	5.7	3.9	21%	17%	21%	0.0%	5.7%	4.4%
Tauron	1.53	4.1	3.7	3.2	0.7	0.6	0.6	3.0	2.5	2.0	18%	17%	19%	0.0%	0.0%	0.0%
EDF	11.60	5.2	4.8	4.6	1.2	1.2	1.1	17.3	14.3	13.9	23%	24%	25%	2.7%	3.2%	3.4%
EDP	4.70	10.1	9.8	9.5	2.2	2.2	2.2	22.0	20.2	19.0	22%	22%	23%	4.0%	4.1%	4.3%
Endesa	25.11	9.1	8.8	8.5	1.7	1.6	1.6	17.2	16.2	15.7	19%	19%	19%	5.8%	6.1%	5.2%
Enel	8.19	8.2	7.8	7.5	1.8	1.8	1.8	17.2	15.6	14.7	22%	23%	24%	4.0%	4.5%	4.8%
EON	10.91	11.3	8.4	8.2	1.8	1.0	0.9	16.7	16.6	15.4	16%	12%	11%	4.2%	4.4%	4.6%
Fortum	22.14	14.9	13.9	13.9	4.6	4.5	4.5	12.9	14.3	14.1	31%	33%	32%	5.0%	5.0%	4.9%
Iberdola	10.51	10.9	10.2	9.7	2.9	2.8	2.7	19.8	18.5	17.7	27%	27%	28%	3.6%	3.9%	4.1%
National Grid	1030.00	12.6	12.0	11.4	4.1	4.1	4.0	17.7	17.5	16.8	32%	34%	35%	0.0%	0.0%	0.0%
Red Electrica	18.50	9.9	9.7	9.8	7.7	7.6	7.6	14.0	14.9	15.2	78%	78%	78%	5.7%	5.5%	5.5%
RWE	32.88	9.1	6.1	5.3	1.4	1.1	1.1	19.6	19.8	14.6	16%	19%	21%	2.4%	2.8%	3.3%
SSE	1642.00	13.3	13.1	12.0	0.9	2.9	2.9	24.4	19.2	16.8	7%	23%	24%	0.0%	0.0%	0.0%
Verbund	48.08	8.9	7.5	7.2	3.1	2.8	2.8	29.6	24.0	22.9	35%	37%	38%	1.5%	1.9%	2.1%
Median		9.1	7.8	7.5	1.8	1.8	1.8	17.2	15.6	14.7	22%	23%	24%	2.7%	3.9%	4.1%

#### **Machine and equipment manufacturers**

		E۱	//EBITD	A		EV/S			P/E		EBIT	TDA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Industrials																
Famur	3.29	4.0	4.1	4.5	1.0	1.1	1.2	5.1	7.7	8.9	25%	28%	26%	16.1%	12.0%	9.9%
Caterpillar	136.19	7.4	8.4	8.1	1.5	1.6	1.5	12.5	14.4	12.9	20%	19%	19%	2.8%	3.1%	3.4%
Epiroc	121.50	9.7	9.7	9.3	2.5	2.5	2.4	22.8	22.9	21.5	25%	26%	26%	2.1%	2.2%	2.4%
Komatsu	2365.00	5.6	6.9	6.9	1.1	1.2	1.2	8.9	11.8	11.5	19%	17%	17%	4.5%	4.6%	4.6%
Sandvig AG	187.10	10.3	10.1	9.6	2.4	2.4	2.4	17.6	16.6	15.4	23%	24%	24%	2.4%	2.6%	2.8%
Median		7.4	8.4	8.1	1.5	1.6	1.5	12.5	14.4	12.9	23%	21%	22%	2.8%	3.1%	3.4%

#### Fertilizer producers and chemical companies

		EV	//EBITD	Ą		EV/S			P/E		EBIT	DA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Fertilizer producers																
Grupa Azoty	28.22	4.3	5.7	7.8	0.5	0.7	0.8	7.0	12.8	53.8	13%	11%	10%	0.0%	0.0%	0.0%
Acron	4778.00	8.0	7.0	6.7	2.5	2.2	2.0	9.7	7.9	7.8	31%	32%	30%	6.8%	6.9%	7.2%
CF Industries	42.17	9.5	9.2	8.6	3.4	3.4	3.3	19.9	17.9	15.1	36%	37%	38%	2.8%	2.9%	2.9%
Israel Chemicals	1470.00	6.5	6.4	6.0	1.5	1.4	1.3	11.2	10.8	9.8	22%	22%	22%	0.0%	0.0%	0.0%
K+S	8.98	8.1	7.5	6.5	1.3	1.2	1.2	18.9	14.9	8.6	16%	16%	18%	2.7%	3.3%	4.2%
Phosagro	2439.00	5.8	6.2	5.7	1.8	1.9	1.8	8.1	10.4	10.4	31%	30%	31%	7.2%	4.9%	4.9%
The Mosaic Company	20.13	8.4	7.4	6.2	1.3	1.3	1.2	47.8	21.6	12.4	16%	18%	20%	1.0%	1.1%	1.3%
Yara International	388.00	52.5	47.7	44.0	8.4	7.9	7.6	-	-	-	16%	17%	17%	0.3%	0.4%	0.5%
ZCh Puławy	90.60	-	-	3.0	-	-	0.5	-	-	7.0	-	-	16%	-	-	5.5%
Median		8.1	7.2	6.5	1.6	1.6	1.3	11.2	12.8	10.1	19%	20%	20%	1.8%	2.0%	2.9%
Chemical companies																
Ciech	39.70	6.7	5.7	5.6	1.1	1.1	1.1	15.3	9.4	9.3	16%	20%	19%	0.0%	0.0%	5.3%
Akzo Nobel	87.57	13.5	11.8	11.0	1.9	1.9	1.8	28.9	20.9	18.9	14%	16%	17%	2.2%	2.5%	2.7%
BASF	63.17	9.3	8.8	8.0	1.3	1.2	1.2	16.5	15.0	13.3	14%	14%	15%	5.2%	5.3%	5.4%
Croda	5145.00	17.6	16.9	16.0	5.1	5.0	4.8	27.5	26.3	24.6	29%	30%	30%	0.0%	0.0%	0.0%
Sisecam	5.47	4.2	3.6	3.1	0.9	0.7	0.6	6.1	6.3	5.9	21%	20%	21%	4.1%	4.4%	4.7%
Soda Sanayii	6.44	6.6	5.7	4.8	1.6	1.4	1.2	5.4	-	-	24%	24%	25%	-	-	-
Solvay	97.48	5.3	5.3	5.0	1.2	1.2	1.1	10.8	12.2	11.0	22%	22%	22%	3.9%	4.1%	4.3%
Tata Chemicals	758.25	10.3	9.4	8.5	1.9	1.8	1.7	18.4	17.2	15.4	18%	20%	20%	1.6%	1.9%	1.6%
Tessenderlo Chemie	31.25	5.5	5.3	5.0	0.8	0.8	0.8	15.9	12.0	10.5	15%	15%	15%	-	-	-
Wacker Chemie	70.18	6.0	6.4	5.5	0.9	0.9	0.8	51.5	26.6	18.4	15%	14%	15%	2.3%	2.4%	3.1%
Median		6.6	6.1	5.5	1.2	1.2	1.2	16.2	15.0	13.3	17%	20%	20%	2.2%	2.5%	3.7%

#### **Mining company valuations**

		EV	//EBITD	A		EV/S			P/E		EBIT	TDA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Metals																
KGHM	94.20	4.7	4.6	5.4	1.1	1.1	1.1	8.5	8.4	12.0	24%	24%	20%	0.0%	1.6%	3.6%
Anglo American	2052.50	4.4	4.4	4.8	1.5	1.5	1.5	9.4	9.7	10.8	34%	34%	32%	0.0%	0.0%	0.0%
Antofagasta	845.60	5.7	5.6	5.2	2.8	2.8	2.6	20.7	20.0	17.3	49%	49%	50%	0.0%	0.0%	0.0%
BHP Group LTD	38.56	3.8	3.8	4.1	2.0	2.0	2.1	13.6	13.0	14.6	53%	53%	51%	3.9%	2.6%	2.3%
Boliden	235.70	5.4	5.0	5.1	1.4	1.3	1.3	11.0	10.0	10.3	25%	25%	25%	4.6%	5.3%	5.6%
First Quantum	11.73	9.3	6.0	5.8	3.6	2.6	2.6	35.0	22.1	13.5	39%	44%	44%	0.1%	0.1%	0.1%
Freeport-McMoRan	12.40	14.0	9.4	5.4	2.4	2.3	1.9	-	29.0	10.3	17%	24%	35%	1.6%	1.6%	1.8%
Fresnillo	653.60	9.1	7.3	6.2	3.1	3.0	2.8	36.3	27.5	20.8	34%	40%	45%	0.0%	0.0%	0.0%
Gold Fields	9639.00	5.3	4.1	3.8	2.4	2.1	2.0	35.0	14.9	12.3	46%	51%	52%	0.0%	0.0%	0.0%
Hudbay Min	4.07	4.0	3.6	2.9	1.2	1.2	1.1	-	-	14.7	29%	32%	37%	0.3%	0.3%	0.3%
KAZ Minerals	491.10	4.9	4.9	4.8	2.7	2.6	2.5	6.4	6.3	6.2	54%	53%	52%	0.0%	0.0%	0.0%
Lundin Min	7.22	6.8	4.5	3.7	2.5	1.9	1.7	25.6	11.6	8.9	36%	42%	47%	0.9%	1.1%	2.2%
MMC Norilsk Nickel	34.62	8.4	7.1	7.2	4.8	4.4	4.3	11.0	9.9	10.5	57%	61%	59%	6.7%	8.9%	9.6%
OZ Minerals	10.06	7.0	7.2	4.8	3.0	2.7	2.2	18.4	22.1	10.8	43%	37%	45%	2.0%	1.7%	2.5%
Polymetal Intl	1294.00	9.2	7.9	8.0	4.2	3.9	3.9	14.7	11.3	11.4	46%	50%	49%	0.0%	0.0%	0.0%
Polyus	7895.50	7.8	7.0	6.9	5.1	4.7	4.6	10.2	8.9	8.8	66%	67%	67%	4.3%	4.9%	4.9%
Sandfire Resources	5.18	2.3	2.0	1.8	1.2	1.1	1.0	7.3	7.1	5.1	51%	52%	56%	4.8%	4.6%	5.6%
Southern CC	38.94	9.8	9.3	9.0	4.8	4.7	4.5	19.2	17.7	16.9	50%	50%	50%	4.2%	4.1%	4.1%
Median		6.3	5.3	5.1	2.6	2.4	2.1	14.2	11.6	11.1	44%	46%	48%	0.6%	1.4%	2.0%
			//EBITD			EV/S			P/E			TDA mar			DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Coal																
JSW	18.35	0.7	3.0	3.2	0.1	0.2	0.3	4.6	-	-	19%	8%	10%	9.3%	0.0%	0.0%
Alliance Res Partners	7.81	1.7	2.1	2.1	0.5	0.6	0.6	3.2	8.0	8.7	30%	28%	27%	-	-	-
Arch Coal	57.68	2.4	2.7	2.6	0.4	0.4	0.4	4.2	5.2	4.4	16%	16%	15%	3.1%	3.1%	3.1%
Banpu	10.10	12.3	12.0	10.2	2.0	2.1	2.1	14.2	15.0	11.0	16%	18%	21%	4.1%	3.7%	4.6%
BHP Group	51.53	3.7	3.8	4.0	2.0	2.0	2.1	13.6	12.9	14.5	53%	53%	51%	8.6%	5.8%	5.2%
China Coal Energy	2.74	4.5	4.6	4.7	0.9	0.9	0.9	5.0	5.4	5.3	20%	20%	19%	4.4%	4.0%	4.0%
LW Bogdanka	28.50	0.9	1.0	1.1	0.3	0.3	0.3	3.2	4.2	5.6	36%	34%	31%	3.3%	7.4%	7.6%
Peabody Energy Corp	8.07	2.0	3.0	2.5	0.3	0.4	0.4	-	-	-	16%	13%	15%	29.1%	7.2%	7.3%
PT Bukit Asam Tbk	2310.00	3.7	4.0	3.9	1.0	1.0	0.9	6.3	7.1	6.9	27%	24%	24%	12.8%	10.3%	8.4%
Rio Tinto	4152.50	3.7	4.1	4.5	1.8	1.9	2.0	8.6	9.6	11.8	48%	46%	44%	0.0%	0.0%	0.0%
Semirara Mining&Power	20.30	5.4	4.8	4.3	2.5	2.2	2.1	8.4	7.4	6.6	45%	46%	48%	7.8%	8.2%	8.7%
Shanxi Xishan Coal&Ele	5.22	3.3	3.9	4.0	0.6	0.6	0.6	-	-	-	18%	15%	15%	3.9%	3.9%	3.6%
Shougang Fushan Res	1.59	4.7	4.6	5.2	2.5	2.4	2.4	6.9	6.8	7.8	54%	52%	47%	8.4%	8.0%	5.8%
Stanmore Coal	0.93	1.0	1.6	2.3	0.4	0.4	0.4	2.4	4.1	6.7	38%	26%	19%	9.5%	6.5%	6.2%
Teck Resources	13.73	3.0	3.2	3.0	1.1	1.2	1.1	6.3	7.1	6.6	37%	36%	37%	2.0%	2.6%	4.6%
Terracom	0.30	1.3	1.9	1.7	0.4	0.5	0.4	2.3	4.2	3.3	30%	24%	26%	-	6.8%	10.2%
Warrior Met Coal	20.16	2.5	3.4	3.3	0.9	1.1	1.1	3.6	5.6	5.2	38%	32%	33%	22.9%	7.8%	9.1%
Yanzhou Coal Mining	6.40	3.6	3.9	3.9	1.1	1.1	1.1	3.1	3.7	3.8	30%	28%	28%	17.6%	7.5%	7.1%
Median		3.1	3.6	3.6	0.9	0.9	0.9	4.8	6.8	6.6	30%	27%	26%	8.1%	6.5%	5.8%



#### **European telecom valuations**

		EV	/ EBITD	4		EV/S			P/E		EBIT	DA mar	ain		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Polish companies																
Netia	4.42	4.5	4.6	4.6	1.5	1.5	1.6	30.9	31.6	28.5	34%	34%	34%	0.0%	0.0%	9.0%
Orange Polska	7.08	5.4	5.6	5.1	1.5	1.5	1.5	33.3	36.5	20.1	29%	28%	29%	0.0%	0.0%	3.5%
Play	34.48	6.4	6.2	5.8	2.2	2.2	2.1	9.9	9.1	9.0	34%	36%	36%	4.2%	4.2%	4.2%
Median		5.4	5.6	5.1	1.5	1.5	1.6	30.9	31.6	20.1	34%	34%	34%	0%	0.0%	4.2%
Mid Caps																
Proximus	26.09	5.9	5.9	5.9	2.0	2.0	2.0	15.5	15.2	15.4	33%	34%	34%	5.7%	5.8%	5.8%
Telefonica CP	233.00	6.6	6.8	6.8	2.1	2.1	2.1	14.7	15.6	14.6	32%	31%	31%	8.9%	9.0%	9.0%
Hellenic Telekom	13.87	5.6	5.4	5.4	2.0	2.0	2.0	19.0	15.8	13.8	36%	36%	36%	4.0%	4.4%	5.1%
Matav	453.00	4.1	4.0	4.0	1.3	1.3	1.3	11.4	10.2	10.4	32%	32%	32%	5.8%	6.2%	6.5%
Telecom Austria	7.37	5.4	5.3	5.2	1.8	1.8	1.8	12.1	11.1	10.6	34%	34%	35%	2.9%	3.2%	3.6%
Median		5.6	5.4	5.4	2.0	2.0	2.0	14.7	15.2	13.8	33%	34%	34%	5.7%	5.8%	5.8%
Big Caps																
BT	153.56	3.5	3.3	3.3	1.1	1.1	1.1	5.9	6.5	6.5	32%	35%	35%	0.0%	0.0%	0.0%
DT	15.46	6.2	5.8	5.6	1.9	1.9	1.8	15.1	14.0	12.5	31%	32%	33%	4.2%	4.4%	4.7%
KPN	2.46	6.6	6.8	6.5	2.9	3.0	3.0	17.0	18.6	16.2	45%	45%	47%	5.3%	5.6%	5.9%
Orange France	12.70	4.8	4.7	4.7	1.5	1.5	1.5	12.7	11.9	11.3	31%	31%	31%	5.6%	5.8%	6.2%
Swisscom	568.60	8.8	8.8	8.7	3.3	3.3	3.4	18.8	19.8	19.9	38%	38%	39%	3.9%	3.9%	3.9%
Telefonica S.A.	6.17	5.4	5.1	5.0	1.7	1.7	1.7	11.5	9.2	8.5	32%	34%	35%	6.5%	6.6%	6.7%
Telia Company	40.75	8.4	8.2	8.1	3.0	2.8	2.8	18.7	17.1	15.9	36%	34%	35%	5.9%	6.1%	6.2%
TI	0.50	4.5	4.5	4.5	1.9	1.9	1.9	8.7	8.9	7.7	42%	42%	43%	0.0%	0.0%	0.4%
Median		5.8	5.5	5.3	1.9	1.9	1.9	13.9	13.0	11.9	34%	34%	35%	4.8%	5.0%	5.3%

#### **Media company valuations**

		EV	/EBITD	Α		EV/S			P/E		EBIT	DA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Polish companies																
Agora	13.35	7.6	7.2	6.8	1.0	1.0	1.0	63.7	34.0	22.5	14%	14%	15%	3.7%	3.7%	3.7%
Wirtualna Polska	84.00	13.8	11.2	10.0	3.9	3.3	2.9	36.3	22.8	19.8	28%	29%	29%	1.2%	1.2%	2.3%
Median		10.7	9.2	8.4	2.5	2.2	1.9	50.0	28.4	21.1	21%	22%	22%	2.5%	2.5%	3.0%
Daily Mail																
Arnolgo Mondadori	1.85	6.0	5.7	5.7	0.7	0.7	0.7	13.2	11.6	11.6	11%	12%	12%	3.2%	4.0%	3.0%
Axel Springer	63.00	12.2	12.2	11.2	2.6	2.6	2.5	26.0	25.4	22.1	21%	21%	22%	3.4%	3.5%	3.7%
Daily Mail	814.00	8.4	9.4	8.8	1.1	1.2	1.2	21.7	22.1	20.0	14%	13%	14%	0.0%	0.0%	0.0%
Gruppo Editorial	0.46	6.8	6.7	6.8	0.5	0.5	0.5	-	19.9	16.3	8%	8%	8%	0.0%	2.4%	2.6%
New York Times	38.66	27.0	25.9	22.4	3.5	3.3	3.2	49.6	47.6	39.5	13%	13%	14%	0.5%	0.5%	0.6%
Promotora de Inform	1.33	9.2	7.9	8.1	1.9	1.8	1.9	14.6	10.8	8.1	20%	23%	23%	0.0%	0.0%	-
Median		8.8	8.6	8.4	1.5	1.5	1.5	21.7	21.0	18.2	13%	13%	14%	0.3%	1.5%	2.6%
TV																
Atresmedia Corp	3.05	5.0	5.3	5.5	0.9	0.9	0.9	5.8	6.1	6.3	18%	17%	16%	13.4%	12.7%	12.4%
Gestevision Telecinco	4.98	5.7	6.2	6.6	1.6	1.6	1.6	8.1	8.5	9.0	28%	26%	25%	8.5%	8.6%	8.5%
ITV PLC	135.55	8.7	8.9	8.3	2.0	1.9	1.9	10.2	10.3	9.6	23%	22%	23%	0.0%	0.0%	0.0%
M6-Metropole Tel	15.08	5.2	5.1	4.9	1.3	1.3	1.2	10.8	10.5	9.9	25%	25%	25%	6.6%	6.7%	6.8%
Mediaset SPA	2.37	4.1	4.2	4.1	1.5	1.5	1.5	11.6	9.8	9.4	36%	35%	36%	4.8%	5.3%	6.1%
Prosieben	12.30	6.1	5.8	5.5	1.3	1.2	1.2	6.8	6.6	6.1	21%	21%	22%	7.4%	7.6%	7.5%
TF1-TV Francaise	6.83	3.1	3.0	2.9	0.6	0.6	0.6	8.4	8.1	7.1	19%	19%	20%	6.7%	6.8%	7.5%
Median		5.5	5.5	5.2	1.4	1.4	1.4	9.3	9.1	9.2	24%	23%	24%	6.7%	6.8%	7.1%
Pay TV																
Cogeco	106.18	5.8	5.8	5.6	2.9	2.8	2.7	15.2	14.4	13.7	50%	48%	49%	2.0%	1.9%	2.1%
Comcast	44.79	8.8	8.7	8.4	2.8	2.6	2.6	14.5	13.9	13.1	32%	31%	31%	1.9%	2.0%	2.2%
Dish Network	39.48	9.6	9.9	10.8	1.8	1.9	2.0	15.7	19.4	22.5	19%	19%	18%	0.0%	0.0%	0.0%
Liberty Global	21.33	4.6	4.7	4.7	1.9	1.9	1.9	-	-	-	41%	40%	40%	0.0%	0.0%	0.0%
Shaw Communications	19.71	7.8	7.1	6.9	3.2	3.1	3.0	18.9	20.0	18.2	41%	44%	44%	8.1%	8.0%	8.0%
Median		7.8	7.1	6.9	2.8	2.6	2.6	15.5	16.9	16.0	41%	40%	40%	1.9%	1.9%	2.1%

#### IT company valuations

II company var	uutions															
		ΕV	/ EBITD	A		EV/S			P/E		EBIT	DA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Polish companies																
Asseco Poland	66.40	5.4	5.1	4.9	0.8	0.8	0.7	16.8	16.2	15.8	15%	15%	15%	4.6%	4.6%	3.4%
Comarch	212.00	6.7	6.5	6.1	1.2	1.0	1.0	15.4	14.7	14.1	18%	16%	16%	0.7%	0.7%	0.7%
Median		6.0	5.8	5.5	1.0	0.9	0.9	16.1	15.5	15.0	16%	16%	15%	2.7%	2.7%	2.0%
Foreign companies																
Atos Origin	80.24	7.4	7.3	6.9	1.1	1.1	1.1	9.7	9.0	8.5	15%	15%	15%	2.0%	2.2%	2.4%
CapGemini	115.65	9.5	8.9	8.4	1.5	1.4	1.3	18.4	16.6	15.3	15%	16%	16%	1.6%	1.7%	1.9%
IBM	153.48	10.5	10.4	9.8	2.5	2.4	2.4	12.0	11.5	10.8	24%	23%	24%	4.2%	4.4%	4.6%
Indra Sistemas	11.26	7.1	6.6	6.3	0.8	0.7	0.7	14.9	12.9	11.8	11%	11%	11%	0.5%	1.2%	1.7%
Microsoft	184.44	25.1	20.8	18.8	10.7	9.4	8.4	40.2	32.6	29.3	43%	45%	45%	1.0%	1.1%	1.2%
Oracle	55.15	10.4	10.1	9.7	4.9	4.8	4.7	16.0	14.2	13.1	47%	47%	48%	1.5%	1.7%	1.8%
SAP	125.00	16.5	16.6	14.8	5.9	5.5	5.1	25.0	22.7	20.3	36%	33%	35%	1.3%	1.4%	1.6%
TietoEVRY	31.20	18.1	10.8	10.1	2.7	1.5	1.5	17.0	15.0	13.9	15%	14%	14%	4.5%	4.5%	4.7%
Median		10.5	10.2	9.8	2.6	2.0	1.9	16.5	14.6	13.5	19%	19%	20%	1.6%	1.7%	1.8%

#### **Gaming company valuations**

		EV/EBITDA				EV/S			P/E		EBIT	DA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Gaming																
11 bit studios	455.00	35.4	29.7	7.6	14.8	12.3	4.7	58.9	47.1	11.2	42%	41%	62%	0.0%	0.0%	0.0%
CD Projekt	310.50	-	11.6	12.9	62.4	8.8	10.4	-	13.3	14.8	29%	76%	81%	0.3%	0.0%	0.0%
PlayWay	374.00	28.7	23.6	21.4	19.2	15.8	14.2	39.8	34.7	31.3	67%	67%	67%	0.7%	2.3%	2.6%
Activision Blizzars	61.19	19.6	17.0	15.1	6.9	6.4	5.9	27.7	24.6	21.4	35%	38%	39%	0.6%	0.6%	0.7%
Capcom	3270.00	16.8	15.4	13.8	4.1	4.8	4.1	26.7	22.7	21.0	24%	31%	30%	1.1%	1.3%	1.4%
Take Two	112.39	15.1	15.7	15.4	3.6	3.7	3.9	23.8	23.3	24.1	24%	24%	25%	-	-	-
Ubisoft	73.02	8.8	14.6	8.3	4.4	5.5	3.6	24.7	-	21.0	50%	38%	43%	0.0%	0.0%	0.0%
Electronic Arts	109.04	18.5	16.0	15.0	5.9	5.4	5.3	27.8	23.2	22.2	32%	34%	35%	-	0.0%	0.0%
Paradox Interactive	140.20	20.0	14.8	13.0	11.2	8.7	7.8	40.3	29.5	25.8	56%	59%	60%	0.8%	1.5%	1.8%
Mediana		19.0	15.7	13.8	6.9	6.4	5.3	27.7	24.0	21.4	35%	38%	43%	0.6%	0.3%	0.4%

Source: mBank (stocks marked with bold), Bloomberg

**Steam Global Top Sellers** 

otcum diobar rop o	<del>onero</del>								
2020-02-12	Company	Position	D/D change	W/W change	1-week average	Price (PLN)	D/D change	W/W change	1-week average
Frostpunk	11 bit studios	200+	-	-	165	-	-	-	110.00
Frostpunk: SP	11 bit studios	169	-42	-102	124	88	0%	0%	88.00
Frostpunk: GOTY	11 bit studios	200+	-	-	181	-	-	-	178.00
Blair Witch	Bloober Team	200+	-	-	-	-	-	-	-
Cyberpunk 2077	CD Projekt	72	-5	-18	81	199	0%	0%	199.00
The Witcher 3: WH	CD Projekt	155	-16	-50	124	100	0%	0%	100.00
The Witcher 3: WH (GOTY)	CD Projekt	84	-31	-12	63	150	0%	0%	150.00
Green Hell	Creepy Jar	200+	-	-	147	-	-	-	90.00
Chernobylite	The Farm 51	200+	-	-	-	-	-	-	-
Dying Light	Techland	173	-83	-103	109	100	0%	0%	100.00

#### **Steam Wishlist**

2020-02-12	Company	Position	D/D change	W/W change	1-week average	Release date
Cyberpunk 2077	CD Projekt	1	-	-	1	2020-09-17
Alaskan Truck Simulator	Movie Games	54	-	-	54	2020
Bum Simulator	PlayWay	41	+1	+1	42	2019
I am Your President	PlayWay	69	-	-3	69	TBA
Junkyard Simulator	PlayWay	51	-	-	51	2019
Ship Builder Simulator	PlayWay	86	-	-1	86	TBA
Tank Mechanic Simulator	PlayWay	61	+1	-1	61	2019
Dying Light 2	Techland	3	-	-	3	Spring 2020

Source: Steam (Valve Corporation), Biuro maklerskie mBanku



#### **Construction company valuations**

		EV	//EBITD	A		EV/S			P/E		EBIT	TDA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Construction																
Acciona	109.10	8.9	8.7	8.4	1.5	1.5	1.4	21.1	20.7	19.4	17%	17%	17%	3.5%	3.7%	3.8%
Budimex	178.40	9.1	8.4	6.8	0.5	0.5	0.5	23.2	19.7	14.4	6%	6%	7%	3.5%	3.7%	3.9%
Ferrovial	29.68	-	45.0	38.0	4.6	4.5	4.4	-	52.0	43.0	3%	10%	12%	2.5%	2.5%	2.6%
Hochtief	110.40	3.8	3.8	3.6	0.3	0.3	0.3	22.4	11.4	10.9	7%	7%	7%	5.3%	5.7%	5.8%
Mota Engil	1.70	4.0	3.9	3.8	0.6	0.6	0.5	24.2	6.1	14.1	14%	14%	15%	3.5%	-	5.3%
NCC	189.80	9.0	7.0	6.6	0.4	0.4	0.4	20.4	13.8	12.4	4%	5%	6%	3.1%	3.8%	4.1%
Skanska	238.90	8.5	9.8	8.8	0.5	0.5	0.5	15.0	16.4	15.5	6%	5%	6%	2.8%	3.0%	3.4%
Strabag	30.80	2.9	2.9	2.8	0.2	0.2	0.2	9.9	10.1	9.6	6%	6%	7%	4.3%	4.4%	4.7%
Median		8.5	7.7	6.7	0.5	0.5	0.5	21.1	15.1	14.3	6%	7%	7%	3.5%	3.7%	4.0%

#### **Real-estate developers**

		EV	/EBITD	4		P/BV			P/E		EBIT	ΓDA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
RE Developers																
Atal	39.00	13.6	6.9	6.5	1.9	1.7	1.6	13.7	7.2	6.7	23%	23%	23%	12.1%	6.7%	12.6%
Dom Development	97.00	7.8	7.8	7.7	2.3	2.2	2.2	9.6	9.0	8.5	19%	20%	20%	9.3%	10.4%	11.1%
Develia	2.82	6.2	11.7	7.7	0.8	0.9	0.9	7.7	18.8	8.5	28%	30%	24%	9.6%	14.5%	7.8%
Echo Investment	5.00	8.3	8.3	8.8	1.3	1.2	1.2	7.0	7.7	7.7	58%	57%	52%	10.0%	9.9%	6.1%
GTC	9.35	14.2	13.9	12.8	1.0	1.0	0.9	9.3	8.8	8.8	89%	83%	83%	0.2%	0.3%	0.3%
CA Immobilien Anlagen	40.85	30.7	26.8	23.6	1.4	1.3	1.2	32.5	28.7	25.9	66%	69%	-	2.3%	2.5%	2.7%
Deutsche Euroshop AG	24.44	15.0	15.8	15.8	0.7	0.7	0.7	12.8	12.2	11.9	88%	84%	84%	6.3%	6.5%	6.6%
Immofinanz AG	25.75	29.6	26.6	25.6	0.9	0.9	0.9	24.0	20.6	18.8	47%	49%	49%	3.6%	4.0%	4.3%
Klepierre	29.93	19.5	19.4	19.2	0.9	0.9	0.9	10.9	10.6	10.4	84%	85%	85%	7.4%	7.6%	7.7%
Segro	917.60	39.9	35.7	32.7	1.3	1.2	1.2	37.5	34.5	33.1	85%	86%	88%	0.0%	0.0%	0.0%
Median		14.6	14.8	14.3	1.1	1.1	1.1	11.8	11.4	9.6	62%	63%	52%	6.8%	6.6%	6.4%

#### **Clothing and footwear company valuations**

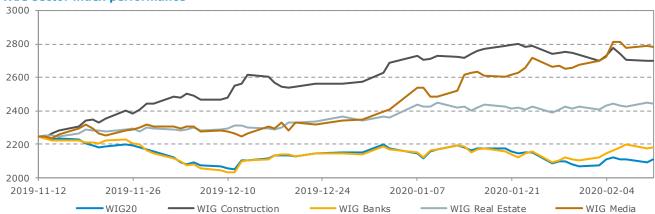
		EV	/ EBITD	A		EV/S			P/E		EBIT	DA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Polish companies																
CCC	105.60	5.9	4.6	3.9	0.9	0.8	0.7	-	22.2	14.7	15%	17%	17%	0.5%	1.9%	1.9%
LPP	8410.00	11.4	9.3	8.2	1.6	1.4	1.2	27.5	19.2	15.6	14%	15%	14%	0.7%	0.5%	0.8%
VRG	3.90	4.8	4.3	3.9	0.9	0.8	0.7	15.1	12.5	11.2	19%	19%	19%	0.0%	0.0%	0.0%
Median		5.9	4.6	3.9	0.9	0.8	0.7	21.3	19.2	14.7	15%	17%	17%	0.5%	0.5%	0.8%
Foreign companies																
ABC Mart	7140.00	9.6	9.3	8.9	1.8	1.7	1.6	19.3	19.0	18.3	18%	18%	18%	2.2%	2.4%	2.4%
Adidas	286.80	15.7	14.7	13.3	2.4	2.2	2.1	29.4	26.2	23.2	15%	15%	16%	1.3%	1.5%	1.7%
Assoc Brit Foods	2699.00	10.2	9.5	8.9	1.3	1.3	1.3	19.5	18.3	16.9	13%	14%	14%	0.0%	0.0%	0.0%
Caleries	17.59	3.9	3.8	3.6	0.3	0.3	0.3	7.7	7.5	6.9	7%	7%	7%	1.6%	1.6%	1.6%
Crocs	36.52	15.2	12.0	10.8	2.0	1.8	1.7	22.8	18.3	16.1	13%	15%	15%	-	-	-
Foot Locker	39.55	3.8	3.8	3.8	0.4	0.4	0.4	8.7	8.0	7.6	11%	11%	11%	3.5%	3.8%	4.3%
Geox	1.14	8.1	3.9	3.2	0.4	0.4	0.3	-	45.6	15.6	5%	9%	11%	2.5%	1.9%	2.8%
H&M	204.10	11.1	10.3	9.7	1.3	1.3	1.2	25.9	23.1	21.4	12%	12%	13%	4.8%	4.7%	4.8%
Hugo Boss	42.64	5.5	5.1	4.9	1.0	1.0	1.0	13.3	12.0	11.1	19%	20%	20%	6.1%	6.5%	6.9%
Inditex	32.00	16.7	12.4	11.5	3.5	3.3	3.1	28.6	26.1	24.4	21%	27%	27%	2.5%	3.3%	3.7%
KappAhl	20.02	6.0	5.6	5.8	0.4	0.4	0.4	10.6	10.5	11.0	7%	7%	7%	5.2%	5.0%	5.0%
Lululemon	251.58	36.4	29.2	25.1	9.2	7.6	6.6	67.2	51.6	43.5	25%	26%	26%	0.0%	0.0%	0.0%
Nike	100.02	21.9	20.0	17.2	3.2	2.9	2.7	38.8	33.2	28.6	15%	15%	16%	0.8%	0.9%	1.0%
Under Armour	16.59	7.3	6.2	5.2	0.6	0.6	0.5	48.4	35.7	26.6	8%	9%	10%	0.0%	0.0%	0.0%
Median		9.9	9.4	8.9	1.3	1.3	1.2	22.8	21.1	17.6	13%	14%	15%	2.2%	1.9%	2.4%

#### Luxury, e-commerce, and food retail company valuations

		ΕV	//EBITD	A		EV/S			P/E		EBIT	DA mar	gin		DY	
	Price	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021	2019	2020	2021
Luxury goods																
Estee Lauder	209.82	15.2	13.6	12.3	3.2	3.0	2.7	40.0	35.4	31.7	21%	22%	22%	0.8%	0.9%	1.0%
Hermes Internetional	696.40	25.9	23.6	21.7	10.1	9.3	8.6	47.7	42.8	39.0	39%	39%	40%	0.7%	0.9%	1.0%
Kering	562.70	13.4	12.2	11.5	4.7	4.3	4.0	22.8	19.6	18.0	35%	35%	35%	2.1%	2.3%	2.5%
LVMH	412.35	15.0	13.4	12.3	4.0	3.7	3.4	28.3	25.3	22.8	27%	27%	28%	1.7%	1.8%	2.0%
Moncler	38.65	15.5	14.6	12.9	5.8	5.1	4.6	27.0	25.2	22.6	37%	35%	36%	1.2%	1.3%	1.5%
Median		15.2	13.6	12.3	4.7	4.3	4.0	28.3	25.3	22.8	35%	35%	35%	1.2%	1.3%	1.5%
E-commerce																
Asos	3551.00	27.7	19.4	14.7	1.1	1.0	0.9	-	65.6	42.2	4%	5%	6%	0.0%	0.0%	0.0%
boohoo.com	328.70	45.2	30.7	24.4	4.4	3.0	2.4	-	58.7	47.0	10%	10%	10%	0.0%	0.0%	0.0%
Zalando	46.80	27.3	23.5	19.3	1.7	1.4	1.2	-	-	67.7	6%	6%	6%	0.0%	0.0%	0.0%
Median		27.7	23.5	19.3	1.7	1.4	1.2	-	62.2	47.0	6%	6%	6%	0.0%	0.0%	0.0%
Retail																
Dino	163.10	23.3	17.6	13.6	2.2	1.7	1.3	39.6	29.2	22.0	9%	9%	10%	0.0%	0.0%	0.0%
Eurocash	20.10	7.4	7.0	6.6	0.1	0.1	0.1	68.2	40.6	28.2	2%	2%	2%	5.1%	3.0%	3.8%
Jeronimo Martins	16.37	10.2	9.0	8.3	0.6	0.5	0.5	19.3	19.1	17.9	6%	6%	6%	2.1%	1.9%	2.1%
Carrefour	15.54	5.0	4.6	4.3	0.2	0.2	0.2	13.2	11.9	10.8	5%	5%	5%	3.3%	3.7%	3.9%
AXFood	194.05	10.4	10.0	9.8	0.9	0.9	0.9	24.3	23.4	23.0	9%	9%	9%	3.6%	3.6%	3.7%
Tesco	253.80	8.0	5.5	5.4	0.4	0.4	0.4	17.9	14.9	13.9	5%	8%	8%	0.0%	0.0%	0.0%
Ahold	22.30	6.3	6.3	6.1	0.5	0.5	0.5	13.7	12.9	12.4	8%	8%	8%	3.4%	3.6%	3.8%
X 5 Retail	2166.50	5.8	5.3	5.6	0.7	0.6	0.6	24.0	15.3	12.2	12%	12%	11%	4.7%	5.7%	6.7%
Magnit	3575.00	5.8	5.0	5.3	0.6	0.6	0.5	32.2	13.2	10.9	11%	11%	10%	6.5%	6.4%	8.2%
Sonae	0.84	8.5	8.0	6.5	0.7	0.7	0.7	11.4	10.0	9.9	9%	9%	10%	5.5%	5.8%	5.8%
Median		7.7	6.6	6.3	0.6	0.5	0.5	21.7	15.1	13.1	9%	8%	8%	3.5%	3.6%	3.8%

# mBank Biuro maklerskie

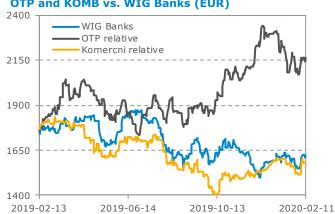
#### **WIG sector index performance**



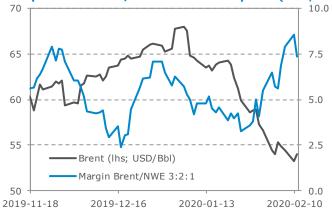
#### WIG IT vs. MSCI Europe Software & Services (USD)



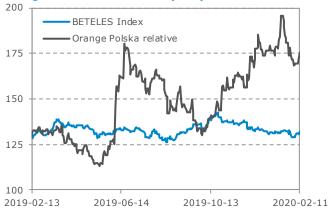
#### OTP and KOMB vs. WIG Banks (EUR)



#### Brent price and Brent/NWE 3:2:1 crack spread (USD, rhs)



#### Orange Polska vs. BETELES (EUR)



#### LME copper prices



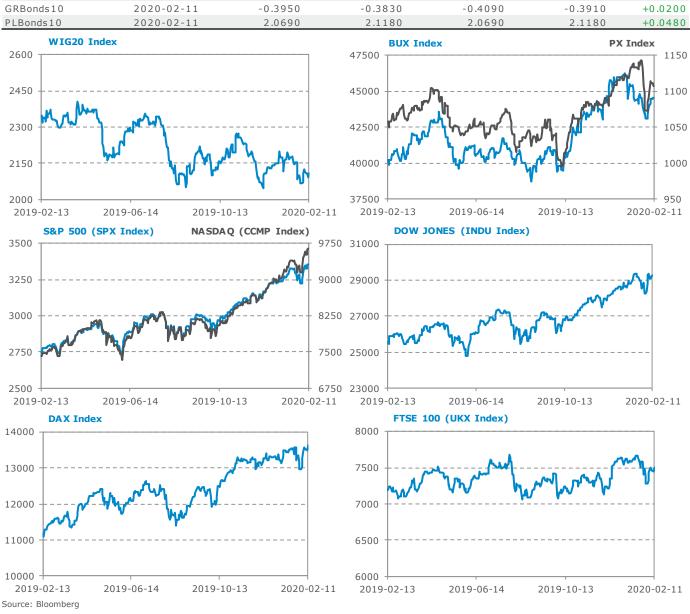
#### KGHM vs. sector (USD)



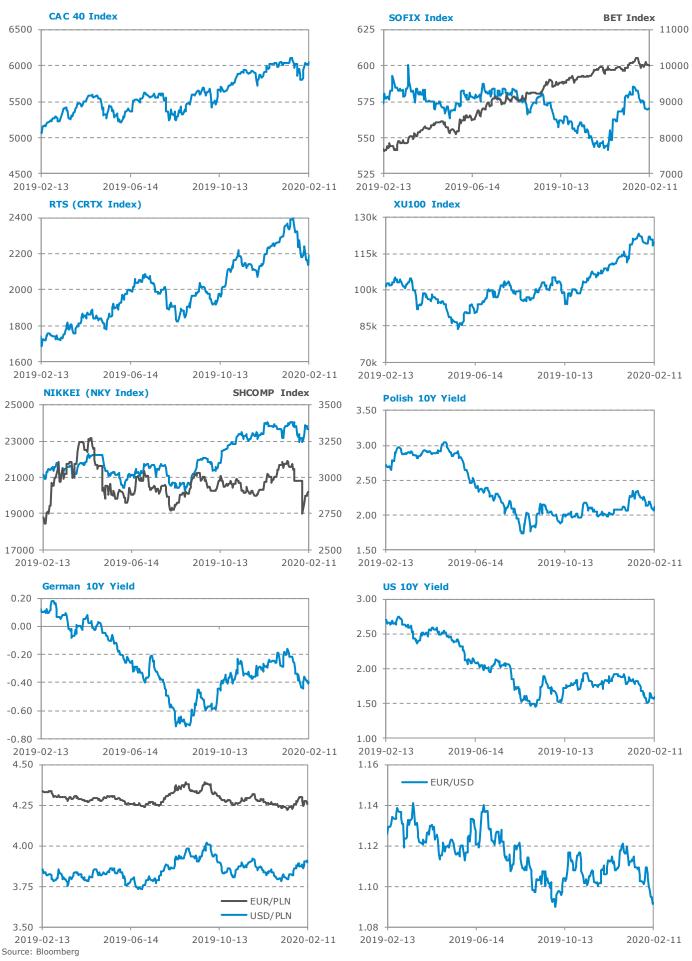
## mBank.pl

#### **Global Market Overview**

Index	Date	Open	Maximum	Minimum	Close	Change
DJIA	2020-02-11	29,390.71	29,415.39	29,210.47	29,276.34	-0.00%
S&P 500	2020-02-11	3,365.87	3,375.63	3,352.72	3,357.75	+0.17%
NASDAQ	2020-02-11	9,680.89	9,714.74	9,617.21	9,638.94	+0.11%
DAX	2020-02-11	13,604.74	13,668.43	13,557.96	13,627.84	+0.99%
CAC 40	2020-02-11	6,047.96	6,060.97	6,032.79	6,054.76	+0.65%
FTSE 100	2020-02-11	7,446.88	7,529.54	7,446.88	7,499.44	+0.71%
WIG20	2020-02-11	2,099.20	2,114.89	2,094.39	2,107.40	+0.69%
BUX	2020-02-11	44,625.16	44,878.72	44,296.09	44,559.95	+0.05%
PX	2020-02-11	1,111.64	1,113.94	1,105.89	1,107.19	-0.35%
RTS	2020-02-11	2,145.35	2,206.39	2,145.35	2,193.73	+2.67%
SOFIX	2020-02-11	570.42	572.30	569.95	570.67	+0.04%
BET	2020-02-11	10,012.30	10,053.15	9,980.34	10,006.05	-0.06%
XU100	2020-02-11	119,504.70	120,077.50	117,450.90	119,797.80	+1.23%
BETELES	2020-02-11	131.32	132.65	131.32	132.29	+1.44%
NIKKEI	2020-02-10	23,631.79	23,788.25	23,621.72	23,685.98	-0.60%
SHCOMP	2020-02-11	2,894.54	2,913.82	2,882.24	2,901.67	+0.39%
Copper (LME)	2020-02-11	5,695.00	5,777.00	5,691.00	5,745.00	+1.38%
Crude Oil (Brent)	2020-02-11	53.42	54.23	53.22	54.03	+2.00%
USD/PLN	2020-02-11	3.9096	3.9117	3.8905	3.8994	-0.26%
EUR/PLN	2020-02-11	4.2658	4.2678	4.2492	4.2565	-0.22%
EUR/USD	2020-02-11	1.0911	1.0925	1.0892	1.0916	+0.05%
USBonds10	2020-02-11	1.5799	1.6023	1.5696	1.6006	+0.0310
GRBonds10	2020-02-11	-0.3950	-0.3830	-0.4090	-0.3910	+0.0200
PLBonds10	2020-02-11	2.0690	2.1180	2.0690	2.1180	+0.0480



# mBank Biuro maklerskie



List of abbreviations and ratios contained in the report:

List of abbreviations and ratios contained in the report:
EV - net debt + market value (EV = conomic value)
EBIT - Earnings Before Interest and Taxes
EBITDA - EBIT + Depreciation and Amortisation
PBA - Profit on Banking Activity
P/CE - price to earnings with amortisation
MC/S - market capitalisation to sales
EBIT/EV - operating profit to economic value
P/E - (Price/Earnings) - price divided by annual net profit per share
ROE - (Return on Equity) - annual net profit divided by average equity
P/BV - (Price/Book Value) - price divided by book value per share
Net debt - credits + debt papers + interest bearing loans - cash and cash equivalents
EBITDA margin - EBITDA/Sales

OVERWEIGHT (OW) – a rating which indicates that we expect a stock to outperform the broad market NEUTRAL (N) – a rating which indicates that we expect the stock to perform in line with the broad market UNDERWEIGHT (UW) – a rating which indicates that we expect the stock to underperform the broad market

Recommendations of Biuro maklerskie mBanku:

A recommendation is valid for a period of 9 months, unless a subsequent recommendation is issued within this period. Expected returns from individual recommendations are as follows:

BUY - we expect that the rate of return from an investment will be at least 15%

ACCUMULATE - we expect that the rate of return from an investment will range from 5% to 15%

HOLD - we expect that the rate of return from an investment will range from -5% to +5%

REDUCE - we expect that the rate of return from an investment will range from -5% to -15%

SELL - we expect that an investment will bear a loss greater than 15%

Recommendations are updated at least once every nine months.

mBank S.A. with its registered office in Warsaw at Senatorska 18 renders brokerage services in the form of derived organisational unit - Brokerage Office which uses name Biuro maklerskie mBanku

mBank S.A. as part of the Exchange's Analytical Coverage Support Programme ("Programme", https://www.gpw.pl/eacsp) prepares analytical reports for the following companies: Cognor Holding, Comarch, VRG. Thes documents are prepared at the request of Gielda Papierów Wartościowych w Warszawie S.A. ("WSE"), which is entitled to copyrights to these materials. mBank S.A. receives remuneration from the WSE for the preparation of the reports. All documents prepared for the Programme are available at: https://www.mdm.pl/ui-pub/site/market\_and\_analysis/analysis\_and\_recommendations/analytical\_coverage\_support\_programme

This document has been created and published by Biuro maklerskie mBanku. The present report expresses the knowledge as well as opinions of the authors on day the report was prepared. The opinions and estimates contained herein constitute our best judgment at this date and time, and are subject to change without notice. The present report was prepared with due care and attention, observing principles of methodological correctness and objectivity, on the basis of sources available to the public, which Biuro maklerskie mBanku considers reliable, including information published by issuers, shares of which are subject to recommendations. However, Biuro maklerskie mBanku, in no case, guarantees the accuracy and completeness of the report, in positival should sources on the basis of which the report was prepared prove to be inaccurate, incomplete or not fully consistent with the facts. mBank S.A. bears no responsibility for investment decisions taken on the basis of the present report or for any damages incurred as a result of investment decisions taken on the basis of the present report.

This document does not constitute an offer or invitation to subscribe for or purchase any financial instruments and neither this document nor anything contained herein shall form the basis of any contract or commitment whatsoever. It is being furnished to you solely for your information and may not be reproduced or redistributed to any other person This document does not constitute investment, legal, accounting or other advice, and mBank is not liable for damages resulting from or related to the use of data provided in the documents. This document may not be copied, duplicated and/or be directly or indirectly distributed in the United States, Canada, Australia or Japan, nor transferred to citizens or residents of a state where its distribution may be legally restricted, which does not limit the possibility of publishing materials prepared for the Programme on Cognor Holding, Comarch, VRG, mBank or WSE websites. Persons who disseminate this document should be aware of the need to comply with such restrictions.

Recommendations are based on essential data from the entire history of a company being the subject of a recommendation, with particular emphasis on the period since the previous recommendation. Investing in sha connected with a number of risks including, but not limited to, the macroeconomic situation of the country, changes in legal regulations as well as changes on commodity markets. Full elimination of these risks is vir impossible.

Recommendations are based on essential data from the entire history of a company being the subject of a recommendation, with particular emphasis on the period since the previous recommendation

Investing in shares is connected with a number of risks including, but not limited to, the macroeconomic situation of the country, changes in legal regulations as well as changes on commodity markets. Full elimination of these risks is virtually impossible.

mBank S.A. bears no responsibility for investment decisions taken on the basis of the present report or for any damages incurred as a result of investment decisions taken on the basis of the present report.

It is possible that mBank S.A. in its brokerage activity renders, will render or in the past has rendered services for companies and other entities mentioned in the present report.

mBank S.A. does not rule out offering brokerage services to an issuer of securities being the subject of a recommendation. Information about any conflict so interest that may arise in connection with the issuance of recommendations (should such a conflict exist) is provided below, and it is valid as of the date of the most recent Monthly Report published by Biuro maklerskie mBanku or as of the date of the most recent recommendation issued for an Issuer, as applicable.

This document was not transferred to the issuers prior to its publication.

Nothing in this Publication is intended as a comment on any report, opinion, or view expressed by media outlets as regards an apparent intention on the part of Bank Pekao S.A. to approach Commerzbank with a preliminary offer to buy shares in mBank (the "Alleged Transaction"). Furthermore, nothing in this Publication shall be construed as an attempt to measure the impact of such an Alleged Transaction on the valuation or the financial results of Bank Pekao S.A. as of this date and represent our expectations as to Bank Pekao S.A.'s growth on an organic basis. Similarly, nothing in this Publication shall be construed as a comment on how the Alleged Transaction could impact PZU S.A., which is part of our coverage universe and which holds interest in Bank Pekao S.A.

mBank S.A. may have received compensation from the following companies in the last 12 months: ABC Data, Alchemia, Alior Bank, Ambra, Amica, Bank Handlowy, Bank Millennium, Bank Pekao, BGZ BNP Paribas, BoomBIT, Boryszew, Capital Park, CD Projekt, Centrum Nowoczesnych Technologii, Ceramika Nowa Gala, CI Games, Cognor, Echo Investment, Elemental Holding, Elzab, Enea, Energoaparatura, Erbud, Ergis, Erste Bank, Famur, Ferrum, GetBack, Getin Holding, Getin Noble Bank, Globalworth Poland, GPW, Groclin, Helio SA, 12 Devemental JINDATA, ING BSK, Kruk, LW Bogdanka, Mangata, MCI Capital, Mennica Polska, Mostostal Warszawa, Netia, Neuca, NWAI Dom Maklerski, Oponeo.pl, Orbis, OTP Bank, PA Nova, PBKM, Pfleiderer Group, PGNiG, PKO BP, Polimex-Mostostal, Polnord, Polwax, Poznańska Korporacja Budowlana PEKABEX, Prime Car Management, Primetech, Prochem, Projprzem, PZU, Raiffeisen Bank International, Rawiplug, Rubicon Partners NFI, Santander Bank Polska, Seco/Warwick, Skarblec Holding, Solar Company, Sygnity, Tarczyński, Trakcja, Unibep, Vistal Gdynia, Wittchen, Work Service, VOLO, Zastal, ZUE.

In the last 12 months mBank S.A. has acted as dealer-manager for tender or exchange offers for the shares of: ABC Data, BoomBIT, Centrum Nowoczesnych Technologii, Ceramika Nowa Gala, CI Games, Ergis, Globalworth Poland, Helio SA, MCI Capital, Mostostal Warszawa, NWAI Dom Maklerski, Orbis, Pfleiderer Group, Prime Car Management, Primetech.

Asseco Poland provides IT services to mBank S.A.

mBank S.A. has a cash service agreement in place with Pekao and a phone subscription agreement in place with Orange Polska S.A.

mBank S.A., its shareholders and employees may hold long or short positions in the issuers' shares or other financial instruments related to the issuers' shares. mBank, its affiliates and/or clients may conduct or may have conducted transactions for their own account or for account of another with respect to the financial instruments mentioned in this report or related investments before the recipient has received this report.

Recommendations are addressed to all Clients of Biuro maklerskie mBanku.

All investment recommendations and strategies issued by mBank S.A. over the last 12 months are available at:

http://www.mdm.pl/ui-pub/site/market\_and\_analysis/analysis\_and\_recommendations/fundamental\_analysis/recommendations?recent\_filter\_active=true&lang=en

The activity of mBank S.A. is subject to the supervision of the Polish Financial Supervision Commission.

Individuals who did not participate in the preparation of recommendations, but had or could have had access to recommendations prior to their publication, are employees of Biuro maklerskie mBanku authorised to access the premises in which recommendations are prepared and/or individuals having to access to recommendations based on their corporate roles, other than the analysts mentioned as the authors of the present recommendations

This publication constitutes investment research within the meaning of Art. 36.1 of Commission Delegated Regulation (EU) 2017/565.

The compensation of the research analysts responsible for preparing investment research is determined independently of and without regard to the compensation of or revenue generated by any other employee of the Bank, including but not limited to any employee whose business interests may reasonably be considered to conflict with the interests of the persons to whom the investment research prepared by the Research Department of Biuro maklerskie mBanku is disseminated. With that being said, since one of the factors taken into solideration when determining the compensation of research analysts is the degree of fulfillment of annual financial targets by customer service functions, there is a risk that the adequacy of compensation offered to persons preparing investment research will be questioned by a competent oversight body.

For U.S. persons only: This research report is a product of mBank SA which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by mBank SA only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, mBank SA has entered into an agreement with a U.S. registered broker-dealer, Cabrera Capital Markets. ("Cabrera"). Transactions in securities discussed in this research report should be effected through Cabrera or another U.S. registered broker-dealer.

Strong and weak points of valuation methods used in recommendations:
DCF – acknowledged as the most methodologically correct method of valuation; it consists in discounting financial flows generated by a company; its weak point is the significant susceptibility to a change of forecast assumptions in the model.

assumptions in the model.

Relative – based on a comparison of valuation multipliers of companies from a given sector; simple in construction, reflects the current state of the market better than DCF; weak points include substantial variability (fluctuations together with market indices) as well as difficulty in the selection of the group of comparable companies.

Economic profits – discounting of future economic profits; the weak point is high sensitivity to changes in the assumptions made in the valuation model.

Discounted Dividends (DDM) – discounting of future dividends; the weak point is high sensitivity to changes in the assumptions as to future dividends made in the valuation model.

NAV - valuation based on equity value, one of the most frequently used method in case of developing companies; the weak point of the method is that it does not factor in future changes in revenue/profits of a company.



#### mBank S.A.

Senatorska 18 00-950 Warszawa http://www.mbank.pl/

#### **Research Department**

Kamil Kliszcz director +48 22 438 24 02 kamil.kliszcz@mbank.pl energy, power generation

Jakub Szkopek +48 22 438 24 03 jakub.szkopek@mbank.pl industrials, chemicals, metals

Aleksandra Szklarczyk +48 22 438 24 04 aleksandra.szklarczyk@mbank.pl construction, real-estate development Michał Marczak +48 22 438 24 01 michal.marczak@mbank.pl strategy

Paweł Szpigiel +48 22 438 24 06 pawel.szpigiel@mbank.pl media, IT, telco

Piotr Poniatowski +48 22 438 24 09 piotr.poniatowski@mbank.pl industrials Michał Konarski +48 22 438 24 05 michal.konarski@mbank.pl banks, financials

Piotr Bogusz +48 22 438 24 08 piotr.bogusz@mbank.pl retail, gaming

Mikołaj Lemańczyk +48 22 438 24 07 mikolaj.lemanczyk@mbank.pl financials

#### **Sales and Trading**

#### **Traders**

Piotr Gawron director +48 22 697 48 95 piotr.gawron@mbank.pl

Adam Prokop +48 22 697 47 90 adam.prokop@mbank.pl Krzysztof Bodek +48 22 697 48 89 krzysztof.bodek@mbank.pl

Magdalena Bernacik +48 22 697 47 35 magdalena.bernacik@mbank.pl Tomasz Jakubiec +48 22 697 47 31 tomasz.jakubiec@mbank.pl

Andrzej Sychowski +48 22 697 48 46 andrzej.sychowski@mbank.pl

#### Sales, Foreign Markets

Bartosz Orzechowski +48 22 697 48 47 bartosz.orzechowski@mbank.pl Jędrzej Łukomski +48 22 697 49 85 jedrzej.lukomski@mbank.pl

#### **Private Client Sales**

Kamil Szymański director +48 22 697 47 06 kamil.szymanski@mbank.pl Jarosław Banasiak deputy director +48 22 697 48 70 jaroslaw.banasiak@mbank.pl