

Tuesday, 20 October, 2020 | weekly publication

## Tuesday Espresso

### Weekly Commodity Roundup

Analysts: Kamil Kliszcz +48 22 438 24 02, Jakub Szkopek +48 22 438 24 03

#### Utilities

Prices of emission allowances slumped by more than 10 euros to €25/t over the week amid second-wave fears, dragging year-ahead power contracts lower to €40/MWh.

In Poland, energy for 2021 delivery is also trading lower, and so there has been no rebound so far in the CDS profits of coal-fired generators.

Against this backdrop, utility indexes were mostly stable for the week after two weeks of upward movement.

#### Gas & Oil

Refining margins gave into lockdown fears and pulled back to about \$1/bbl from \$2 a week ago, led mainly by diesel cracks, which shrunk even as the ARA stockpile decreased. The Urals/Brent differential has turned negative again, due most likely to very high HSFO cracks and no word on whether Russia intends to increase November crude loadings. The week did not bring major developments in petrochemicals.

#### Metals

Escondida, Chile's biggest copper mine, has averted a strike by entering into a deal with workers. Meanwhile global copper stocks keep rising, with 4% added week on week, including 9% larger stockpiling in warehouses monitored by LME. Nevertheless speculative traders maintain large net long positions, which increased by 5,000 week on week to 59,000 contracts, encouraged by improved economic momentum in China.

#### Coking Coal

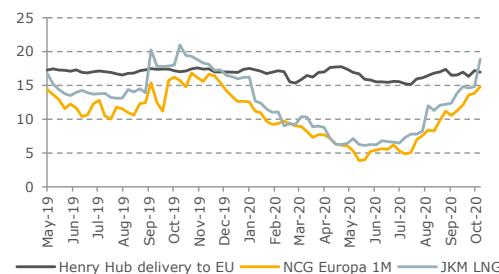
World prices of metallurgical coal have pulled back since reports of China's halted imports from Australia, trading at about \$120/t against \$140 two weeks ago. At this level, EAF steel producers like Poland's Cognor still retain their cost advantage over BOF mills.

With fast-rising prices of cold-rolled grain-oriented electrical steels in the Chinese market, as zinc also trades higher, Stalprodukt has a positive outlook ahead.

#### Soda Ash

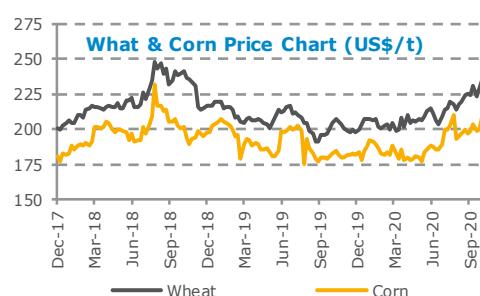
Chinese prices of soda ash have gone up to the same level as their European counterparts after seven months straight of uninterrupted upward movement. If we look at low costs of coking coal, this, paired with expectations of solid third-quarter profits, should add to the short-term upside potential of Ciech.

#### Charts of the Week



#### Gas Prices Maintain Upward Trajectory

European gas contracts for November delivery are currently trading close to €15/MWh, but they are still about 10% off the rates paid for imported US LNG. With Asian gas markets also in a sharp upward trend, competition for overseas orders could heat up in the winter. Meanwhile EU gas reserves are currently lower than this time last year, and LNG shipments from Australia are still disrupted.



#### A Rally in Crop Prices

Wheat and corn prices in European markets are through the roof the last several weeks, with prices in Ukraine hitting \$230/t. As sugar and milk also continue to gain in value, the Ukrainian producers, Astarta and Kernel, are enjoying supreme trading conditions. The drivers behind the crop rally include reduced production forecasts for France and Argentina amid strong demand from China.

Source: Bloomberg, mBank

#### 1-Week & YTD Performance

Company	1W	YTD
PGE	-15.0 %	-27 %
Tauron	-8.4 %	26 %
Enea	-6.9 %	-31 %
Grupa Azoty	-6.7 %	-17 %
JSW	-6.6 %	16 %
Lotos	-5.8 %	-58 %
Orzeł Biały	-4.9 %	-3 %
MOL	-4.2 %	-45 %
Ciech	-3.3 %	-34 %
PGNiG	-3.0 %	16 %
PKN Orlen	-2.8 %	-47 %
ZCh Police	-2.5 %	13 %
Kernel	-2.3 %	-10 %
Kęty	-2.0 %	41 %
Boryszew	-1.6 %	-26 %
Kruszwica	-1.1 %	14 %
Tarczyński	-0.6 %	0 %
CEZ	-0.3 %	-9 %
Alumetal	0.0 %	-10 %
Energa	0.1 %	17 %
LW Bogdanka	0.3 %	-48 %
ZE PAK	0.5 %	39 %
ZA Puławy	1.0 %	-5 %
Tupras	1.5 %	-36 %
Astarta	2.7 %	19 %
PCC Rokita	3.0 %	-1 %
KGHM	3.0 %	28 %
IMC	5.9 %	1 %
OMV	9.1 %	-50 %

#### WIG Indices

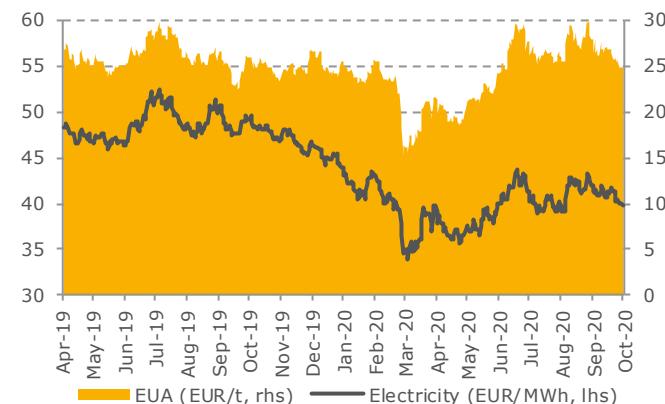
WIG Indices	1W	YTD
WIG	-2.2 %	-15 %
Chemicals	-4.6 %	-20 %
Energy	-9.9 %	-11 %
Oil & Gas	-3.3 %	-38 %
Food Industry	-2.1 %	-4 %
Basic Material	2.2 %	25 %
Ukraine	0.2 %	-4 %

#### Sector Indices

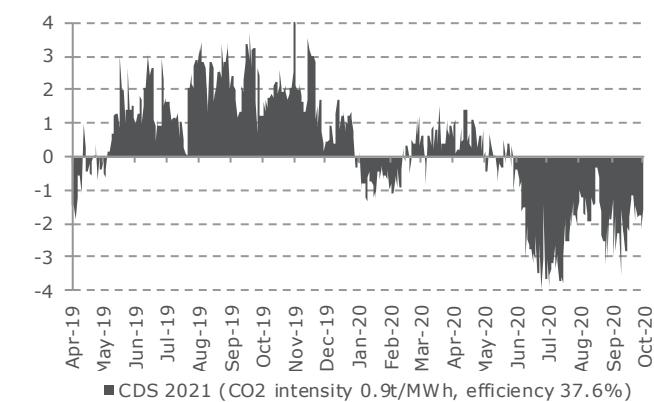
Sector Indices	1W	YTD
Mining	1.6 %	5 %
Oil & Gas E&P	4.1 %	-48 %
Refining EU	-1.9 %	-39 %
Refining US	2.1 %	-50 %
Agri & Food	0.1 %	2 %
Rubber	3.5 %	-10 %
Fertilizers	-2.5 %	-6 %
Chemicals EU	1.8 %	15 %
Industrials EU	2.0 %	-4 %
Petchem World	3.2 %	-8 %
Utilities EU	3.6 %	8 %
Utilities US	+4.5 %	+0 %

## Utilities

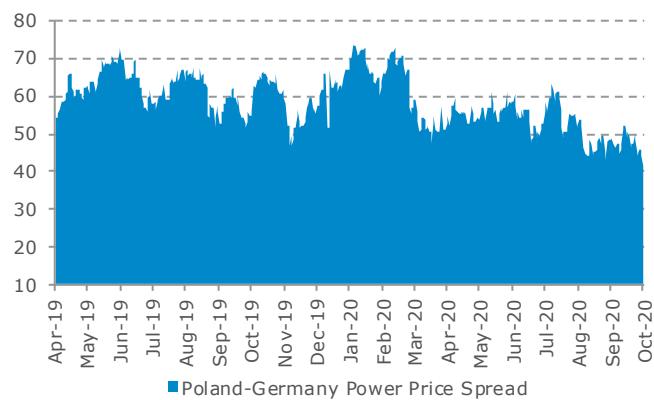
### EU Prices of Electricity (EUR/MWh) & EUAs (EUR/t)



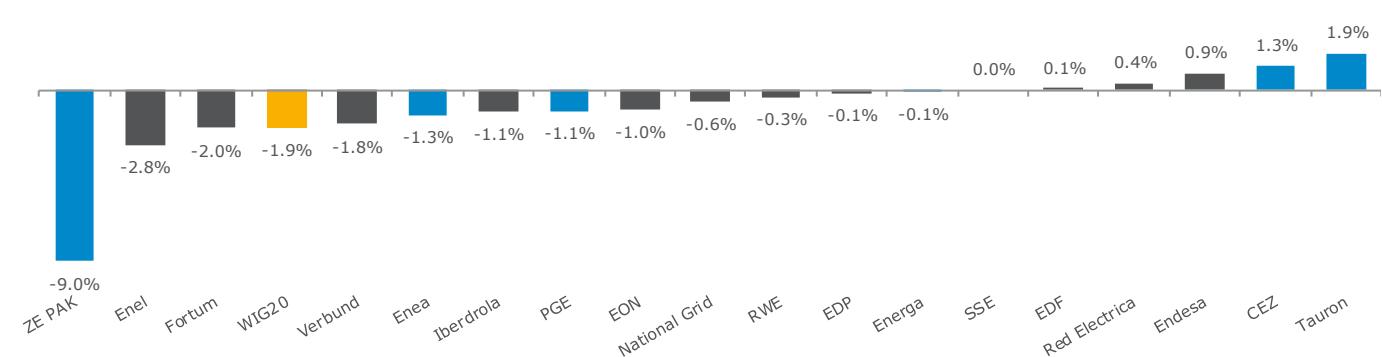
### Clean-Dark Spread, Germany (EUR/MWh)



### Poland-Germany Power Price Spread (PLN/MWh)



### Weekly Returns of Utility Stocks

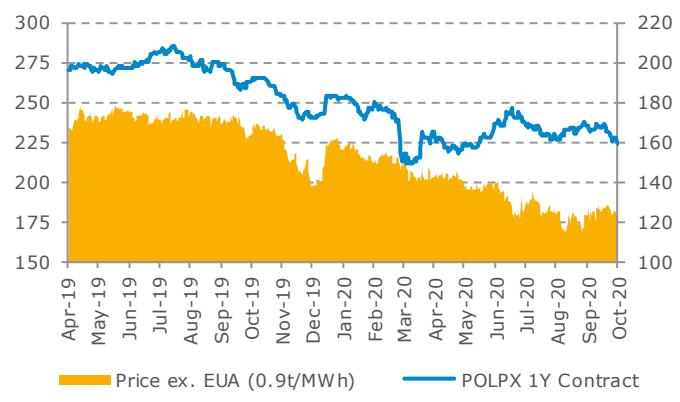


Source: Bloomberg, mBank

### ARA Coal Spot and Forward Prices (EUR/t)



### Polish Electricity Prices (1Y) (PLN/MWh)

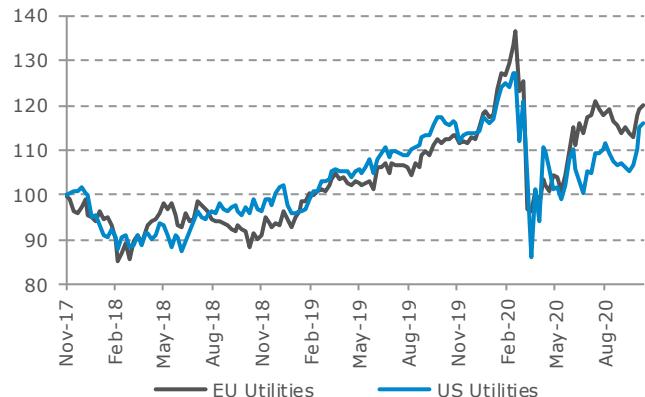


### Polish Green Certificate Prices (PLN/MWh)

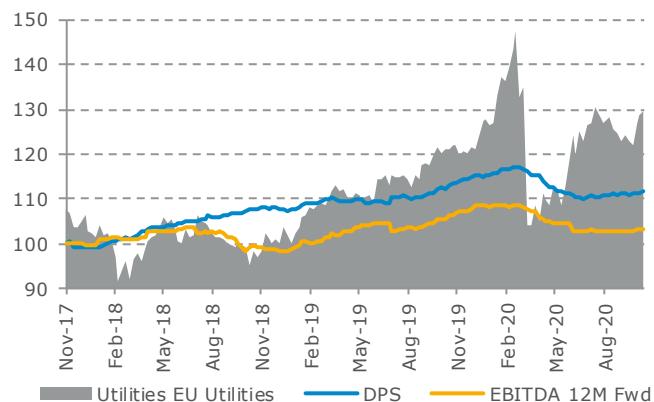


## Utilities

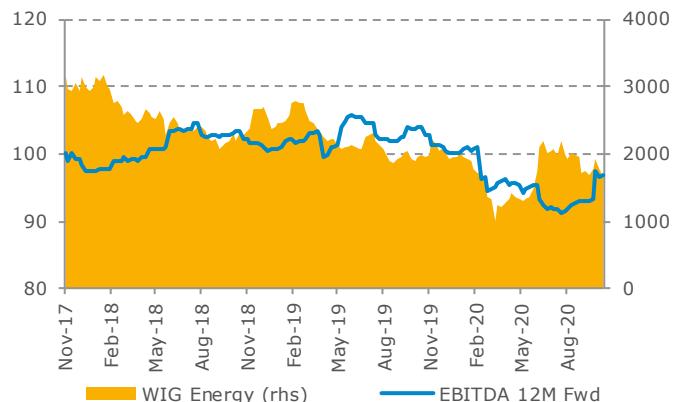
### MSCI Utilities Europe vs. S&P Utilities



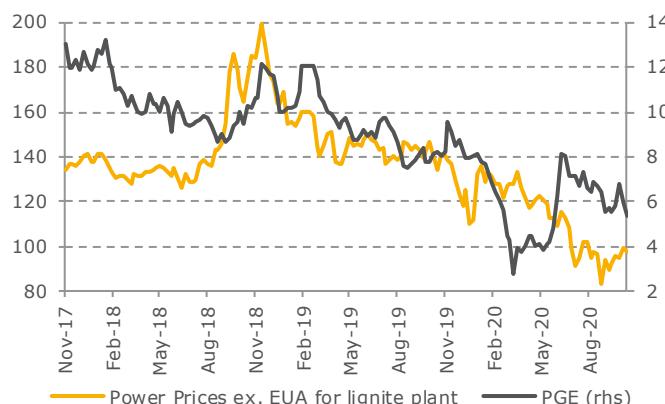
### MSCI Utilities EU vs. DPS & EBITDA Expectations



### WIG-ENERGY vs. EBITDA Expectations

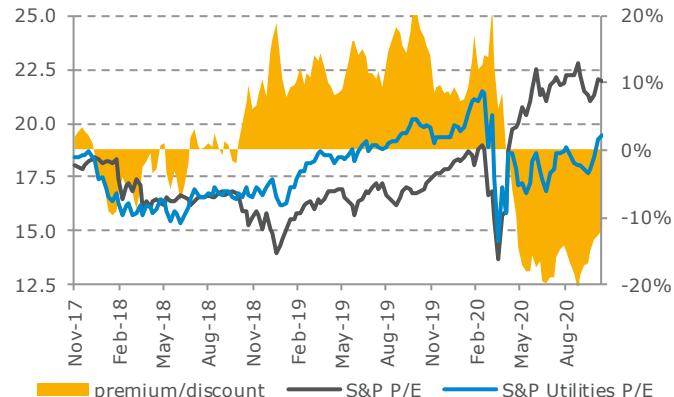


### PGE Performance vs. Power Prices ex. EUA

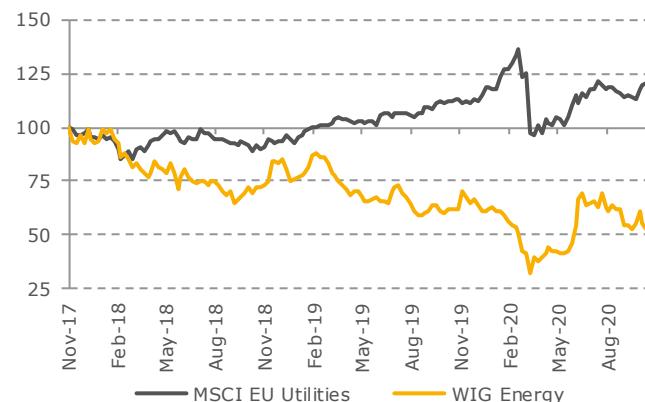


Source: Bloomberg, mBank

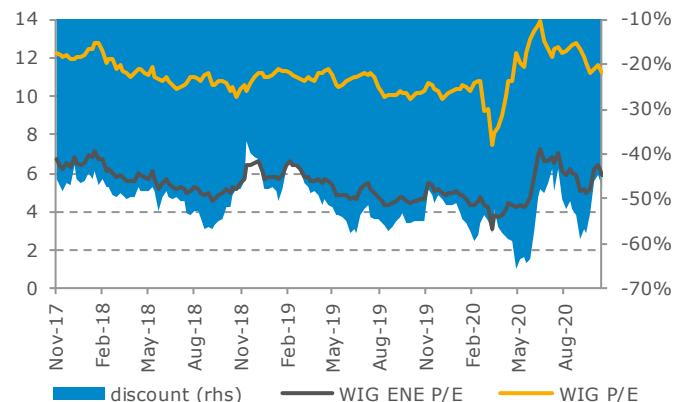
### S&P Utilities vs. S&P 500 P/E



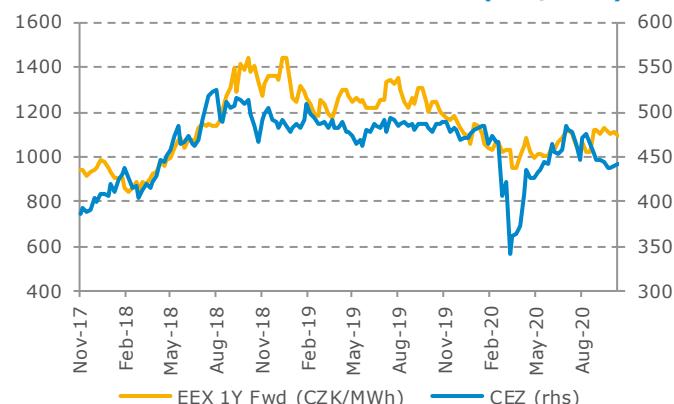
### MSCI Utilities EU vs. WIG-ENERGY



### WIG-ENERGY vs. WIG P/E

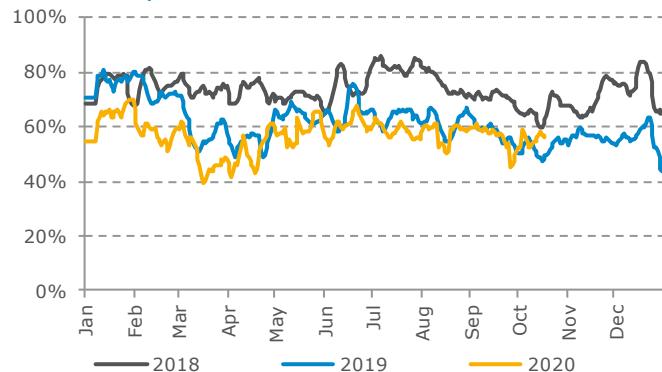


### CEZ Performance vs. EEX Power Prices (CZK/MWh)

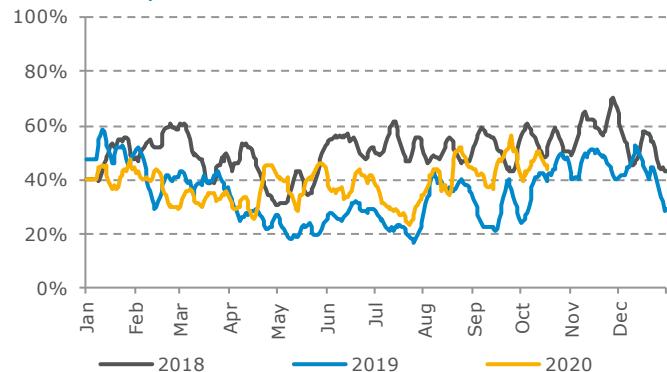


## Utilities

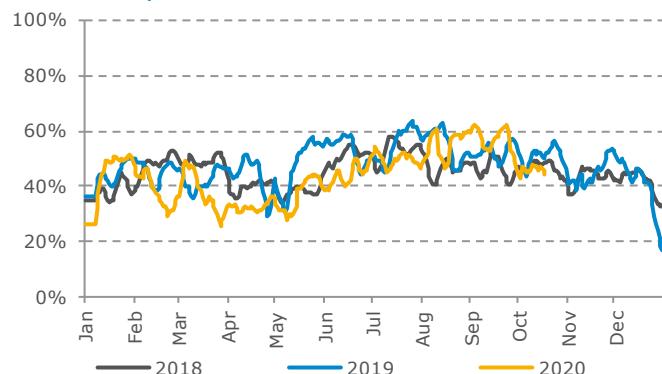
**Load Factor, Belchatów Power Station**



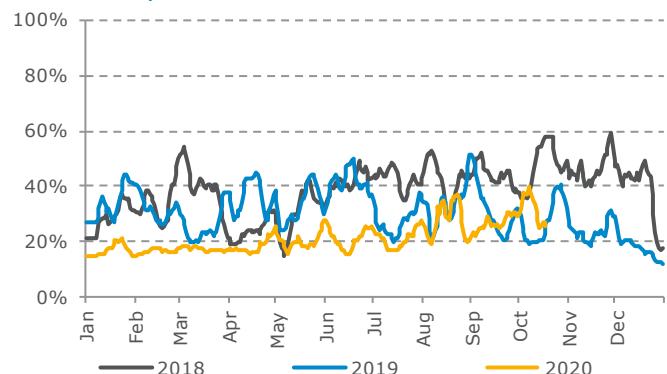
**Load Factor, Turów Power Station**



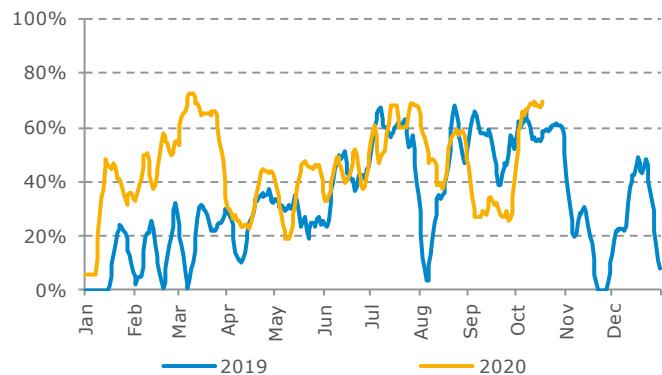
**Load Factor, Kozienice Power Station**



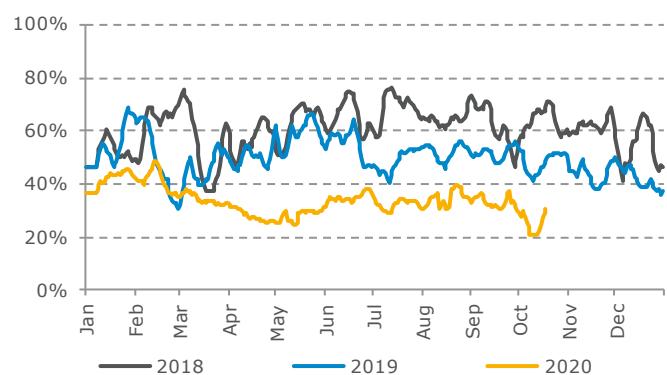
**Load Factor, Jaworzno Power Station**



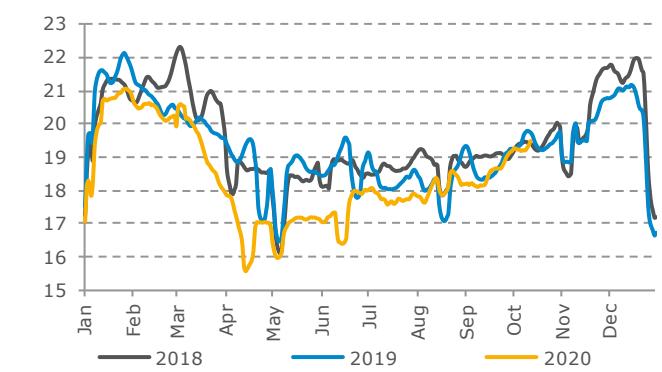
**Load Factor, Opole Power Station, Blocks B5&B6**



**Load Factor, Połaniec Power Station**



**Actual Total Load of the Polish Power System (GW)**



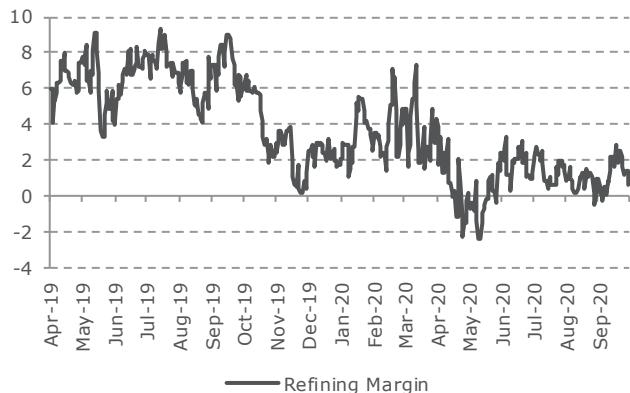
**Polish Monthly Electricity Consumption (YoY Change)**



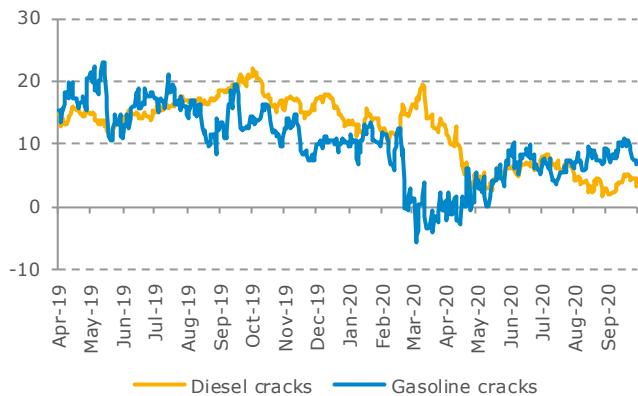
Source: PSE, mBank; Load factor = actual generation (7-day average) as a percentage of available capacity

## Gas & Oil

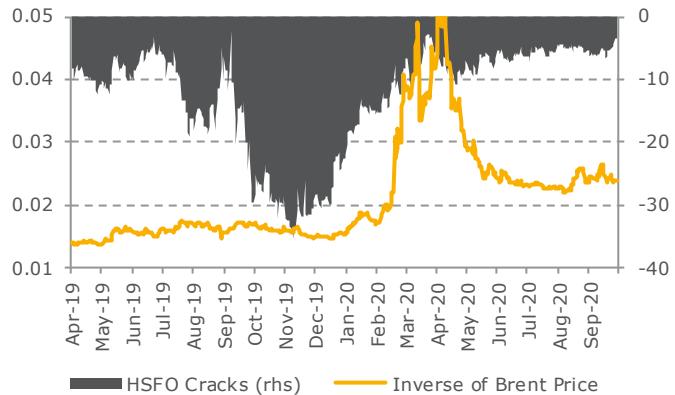
### Refining Margins (US\$/bbl)



### Cracking Margins on Diesel & Gasoline (US\$/bbl)



### HSFO Cracks (US\$/bbl) vs. Inverse of Brent Price

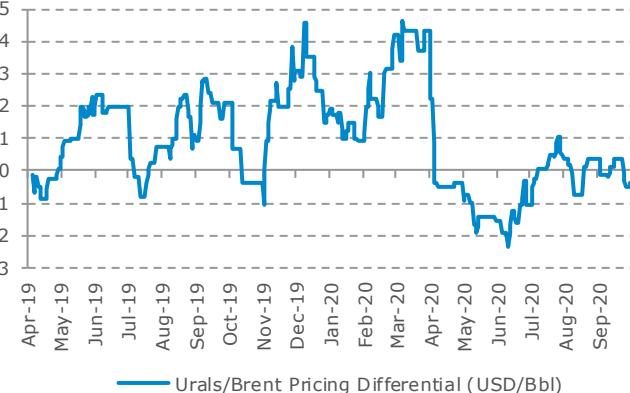


### Brent/WTI Spread vs. Cushing Oil Stockpile

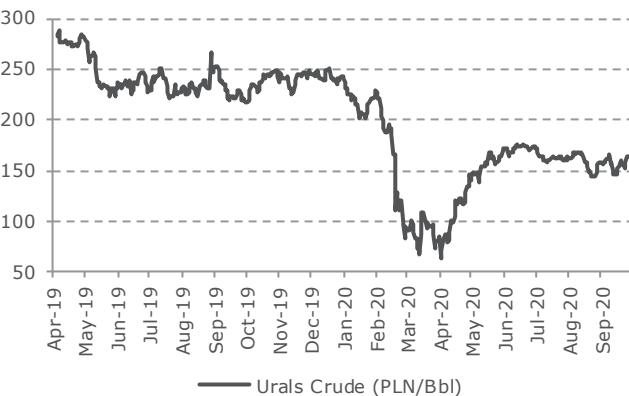


Source: Bloomberg, mBank

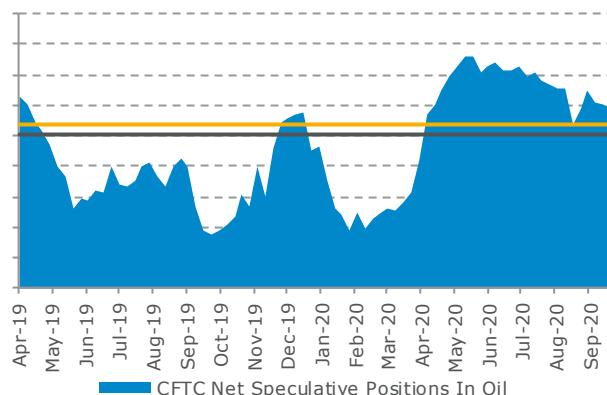
### Urals/Brent Pricing Differential (US\$/bbl)



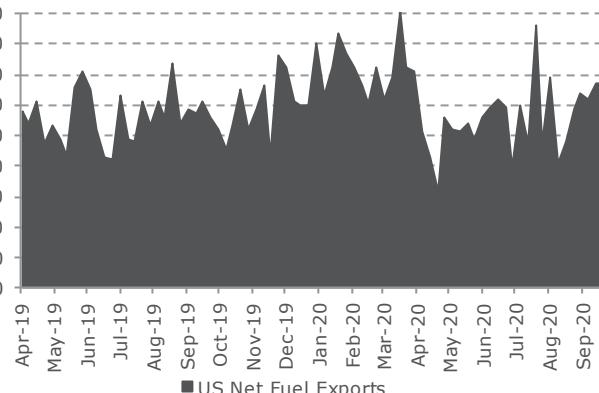
### Price of Urals Crude (PLN/bbl)



### CFTC Net Speculative Positions In Oil

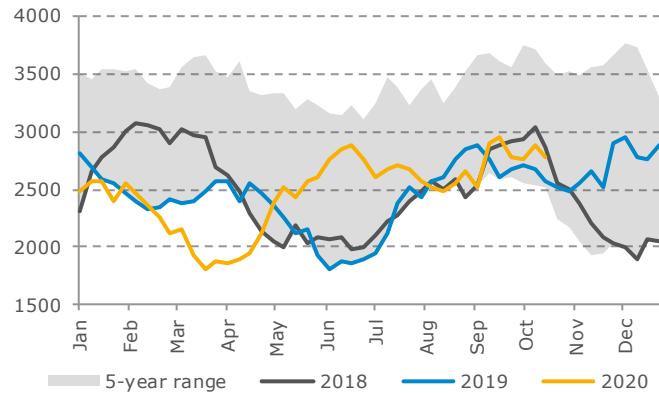


### US Net Fuel Exports



## Gas & Oil

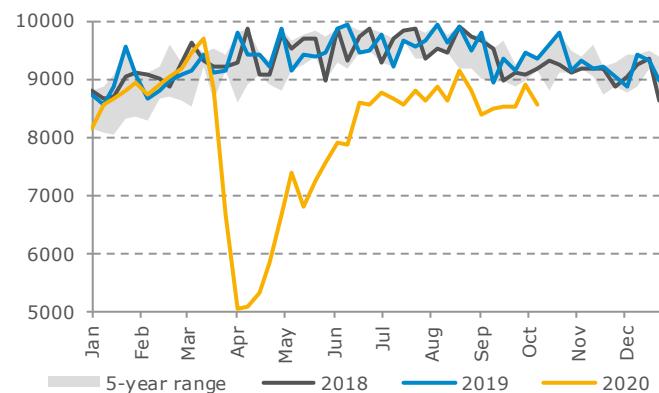
### Diesel Inventories @ARA



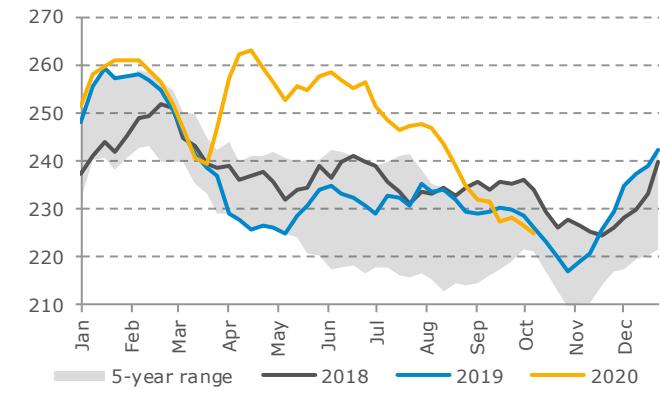
### US Refinery Utilization Rates



### US Gasoline Demand



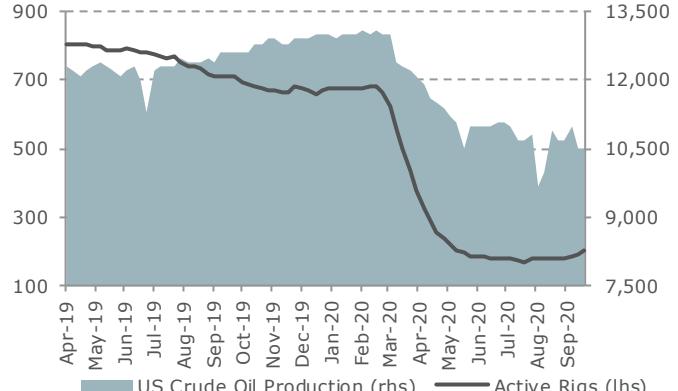
### US Gasoline Inventories



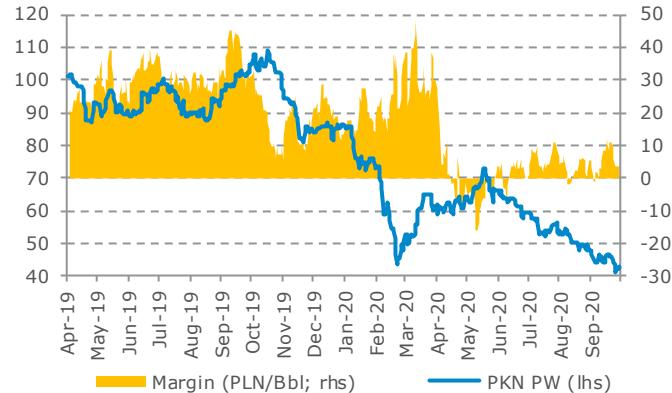
### Global Refinery Outages (mbbl/d)



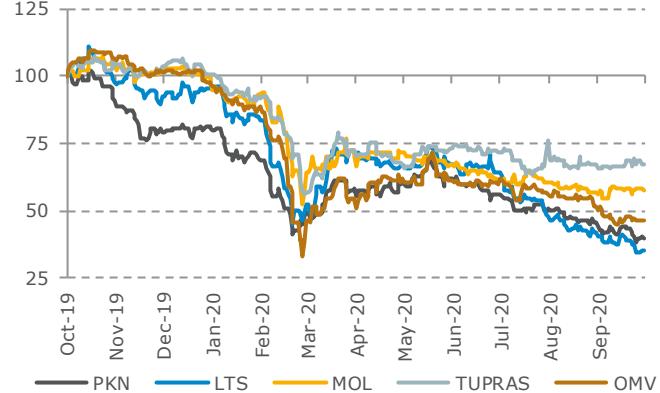
### US Crude Oil Production (mboe/d) vs. Active Rigs



### PKN Performance vs. Benchmark Margins



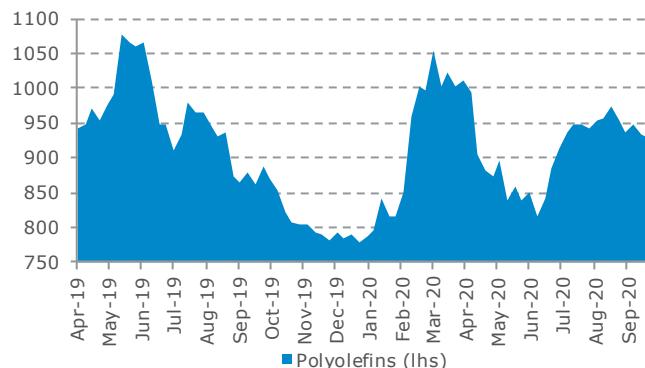
### Normalized Oil Stock Chart



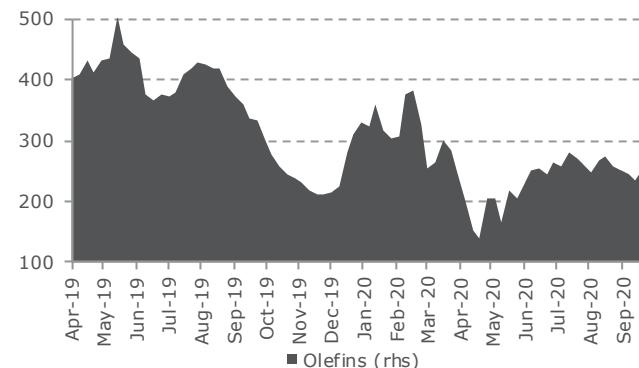
Source: Bloomberg, mBank

## Petrochemicals & NatGas

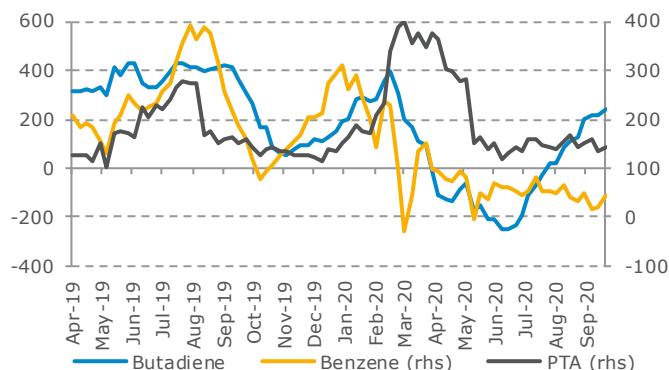
### Margins on Polyolefins



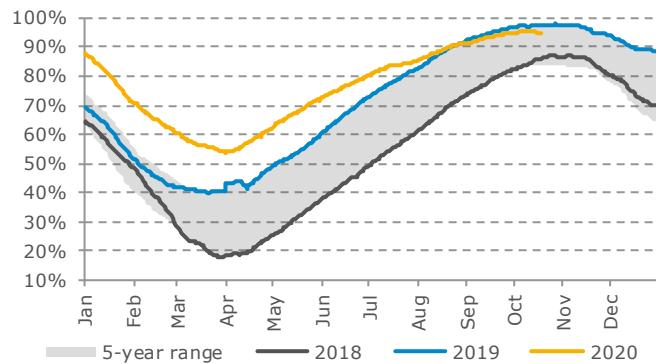
### Margins on Olefins



### Margins on Butadiene, Benzene & PTA (US\$/t)



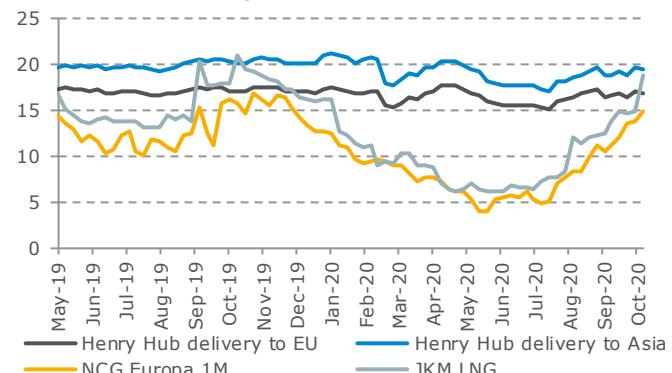
### EU Gas Storage Levels (% Full)



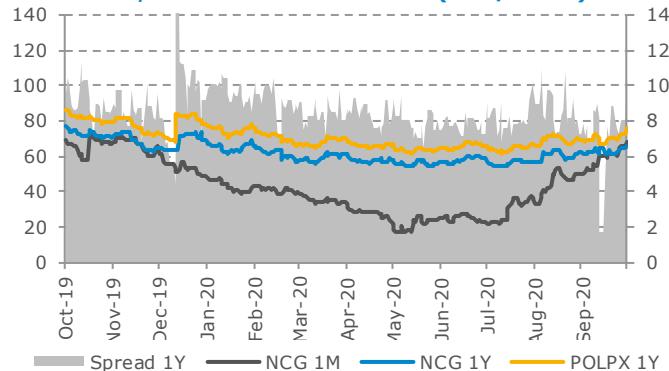
### Estimated Costs of Imported Natural Gas (PLN/MWh)



### Prices of US LNG Exports to EU and Asia

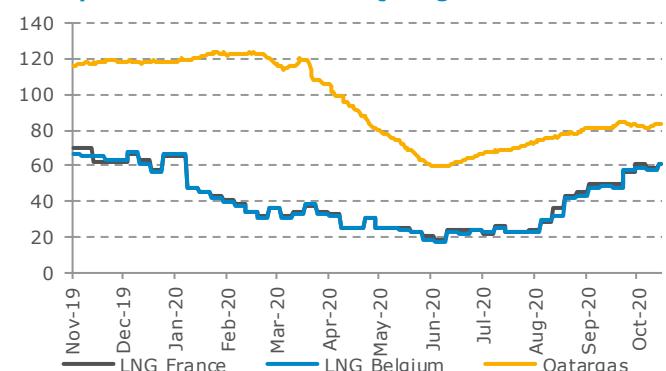


### NCG Prices, POLPX vs. Benchmarks (PLN/MWh)



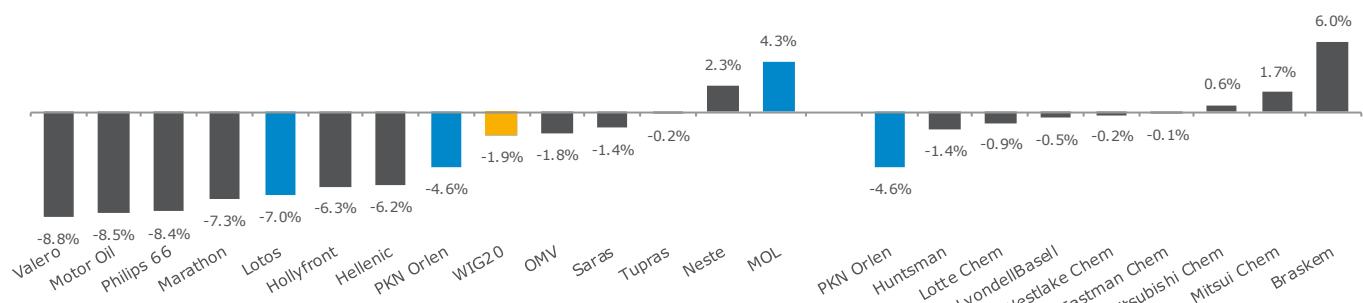
Source: Bloomberg, mBank

### LNG Spot Rates vs. Estimated Qatargas rates

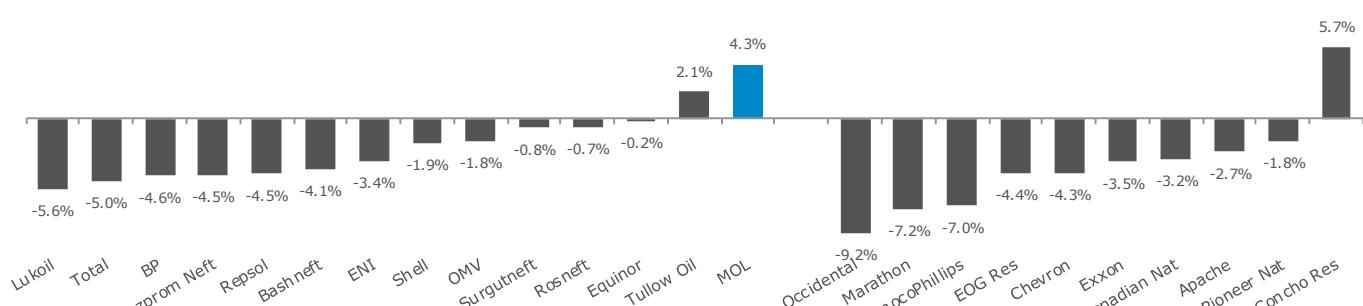
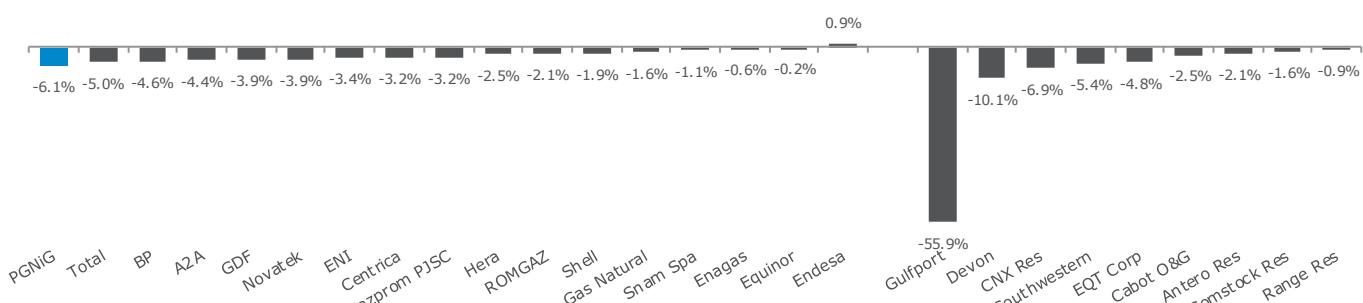


## Weekly Performance Charts

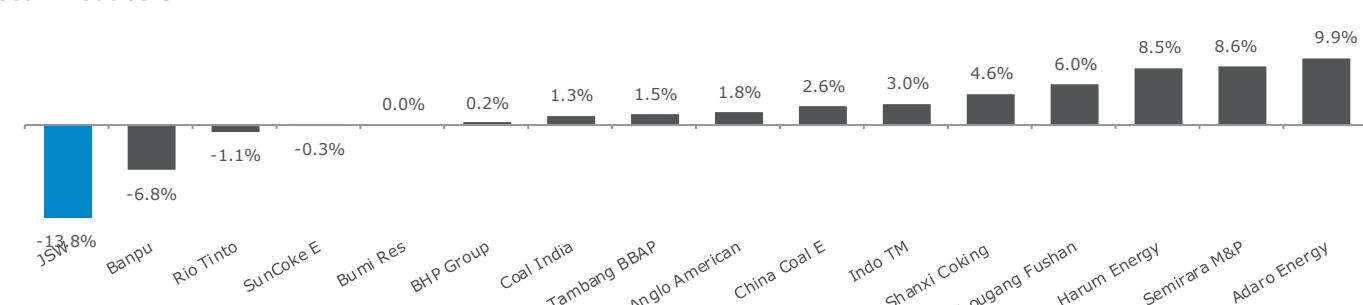
### Oil Refiners (L) & Petrochemical Producers (R)



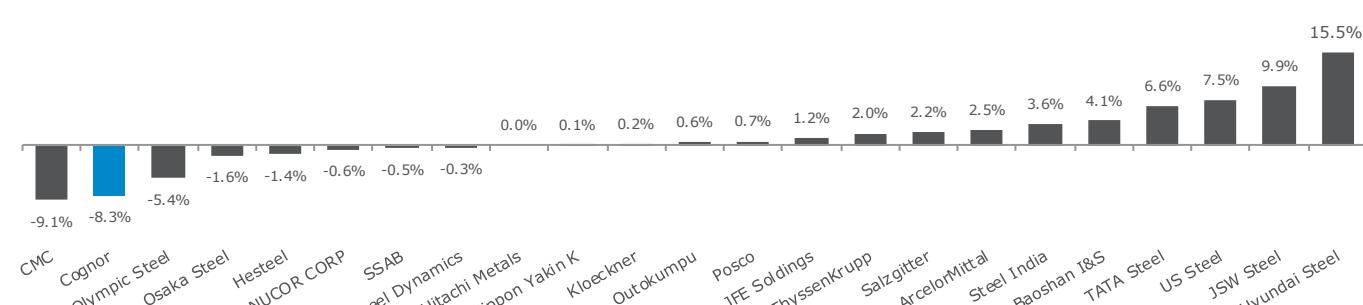
### Natural Gas Companies



### Coal Producers



### Steel Producers & Distributors



Source: Bloomberg, mBank

## Copper Charts

**Cu Price (US\$/t) vs. EM Currencies (pts.; rhs)**



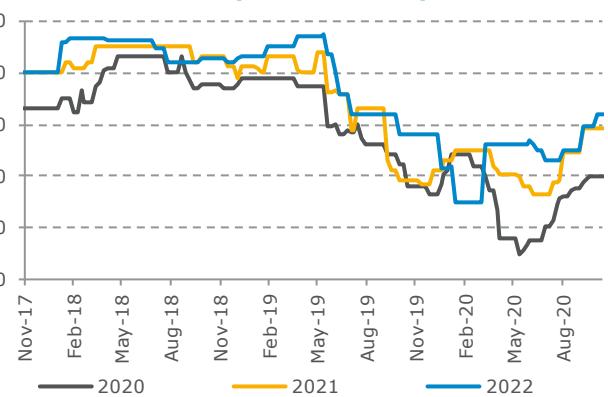
**CU Price incl. Supplier Premium (PLN 1,000/t; lrhs) vs. Net Speculative Positions (1,000, rhs)**



**Physical Copper Premiums (PLN/t)**



**Copper Price Forecasts (median; US\$/t)**



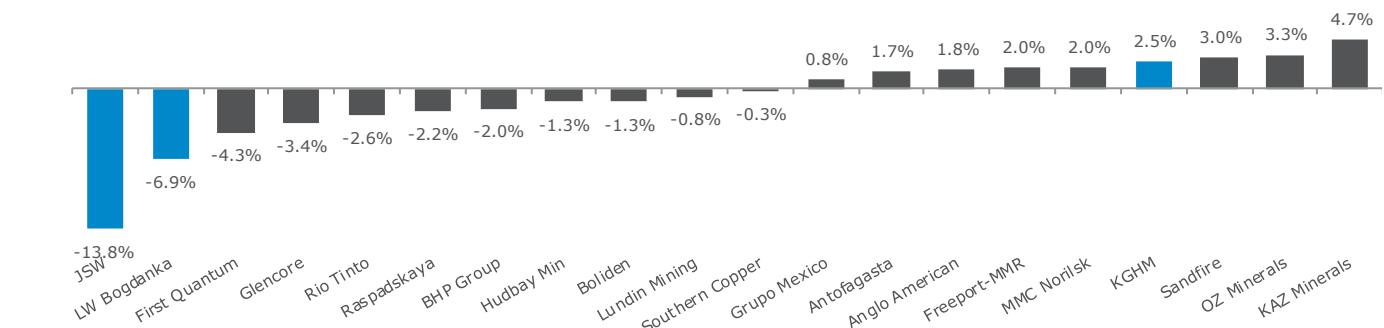
**Silver prices (PLN/kg)**



**Prices of gold (PLN/oz)**



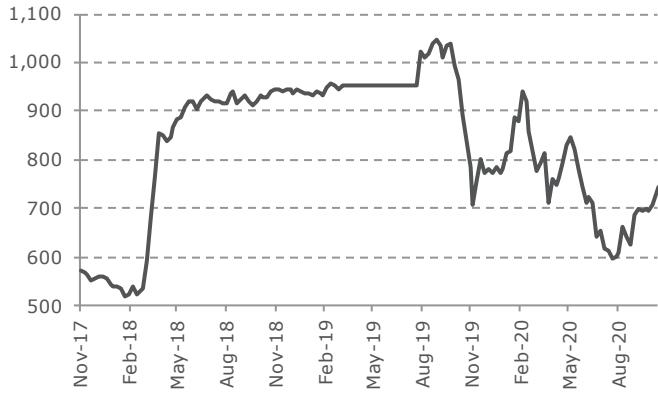
**Weekly Returns of Metal & Mining Stocks**



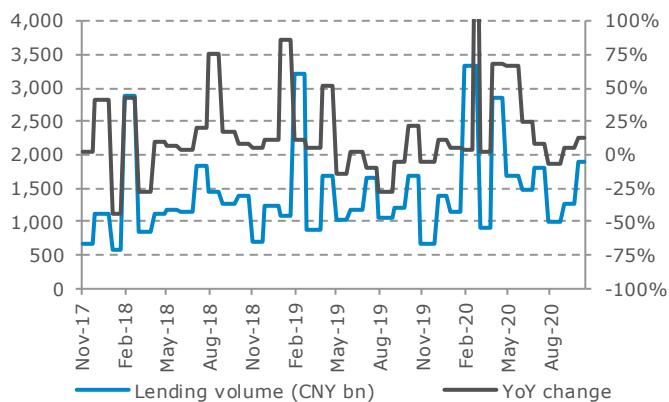
Source: Bloomberg, mBank

## More Copper Charts

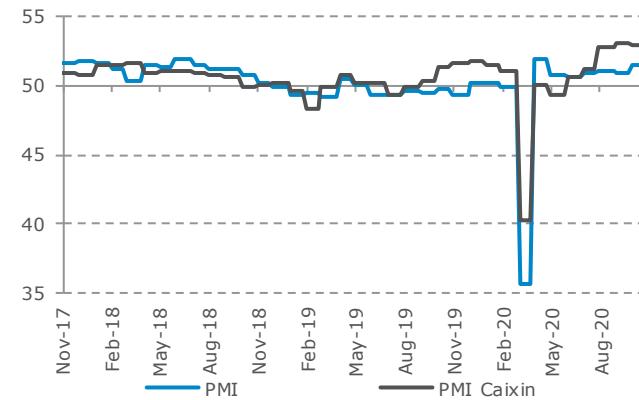
Prices of molybdenum (PLN/10 kg)



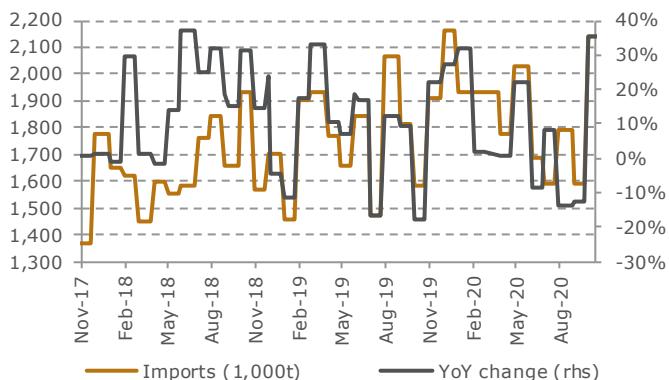
New Bank Lending in China (CNY bn)



China PMI (points)

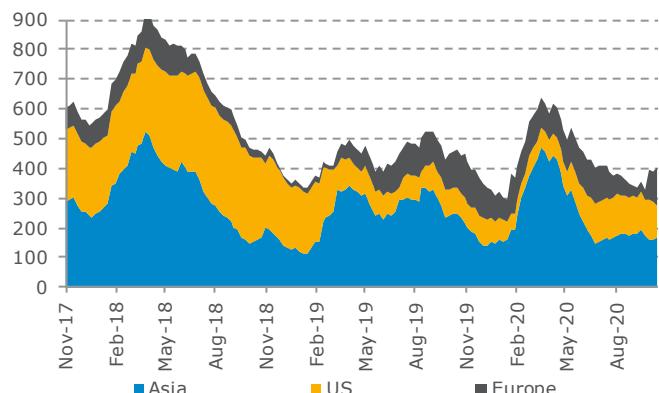


China Copper Concentrates Imports

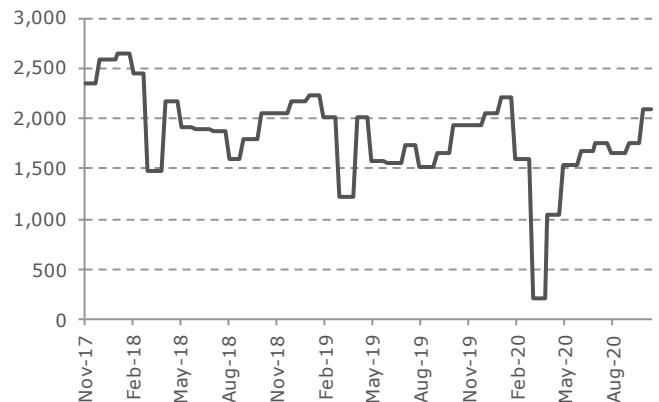


Source: Bloomberg, mBank

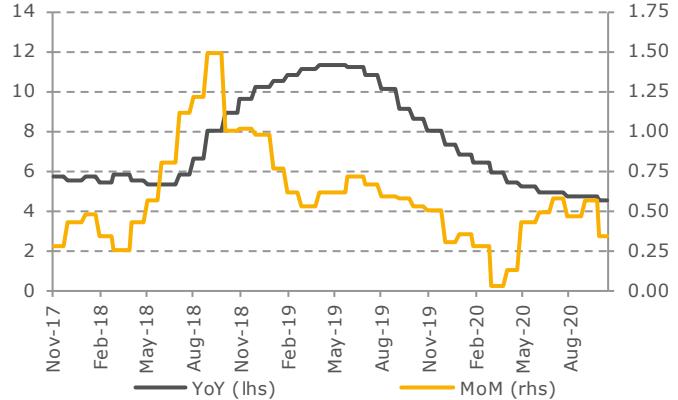
Global Copper Inventories (1,000t)



Car Sales in China (thousands)



% Change In Avg. New Home Prices In 70 CN Cities

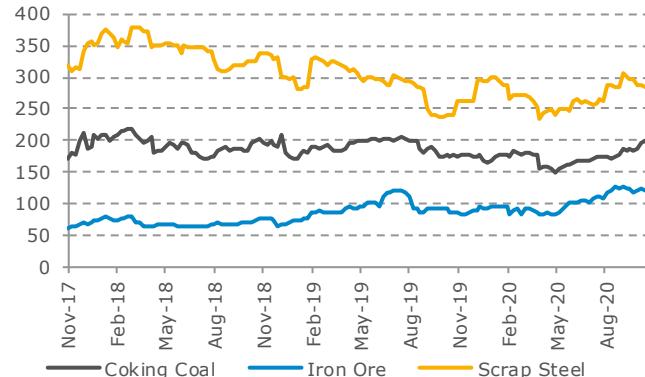


Metal Price Index (pts, rhs) vs.  
Net Speculative Positions (million contracts, lhs)



## Steel Charts

### China Coking Coal & Iron Ore Prices, Rotterdam Scrap Steel Prices (US\$/t)



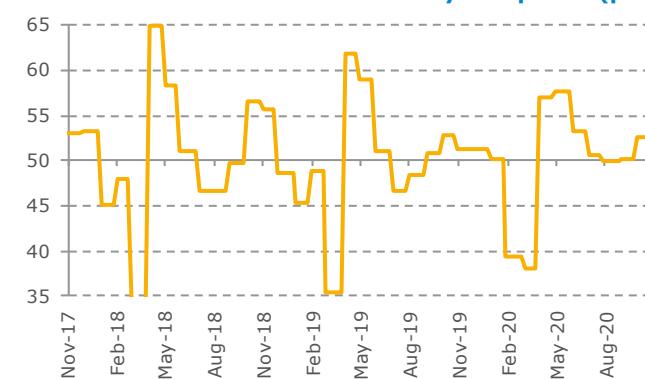
### Prices of Steel Rebar & Hot-Rolled Steel (US\$/t)



### Rolled Steel & Billet Margins of BOF Steelmakers (US\$/t)

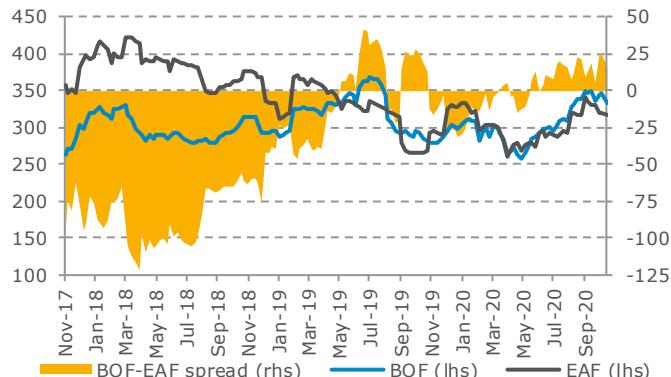


### China Steel PMI Index Price Industry Composite (pts)

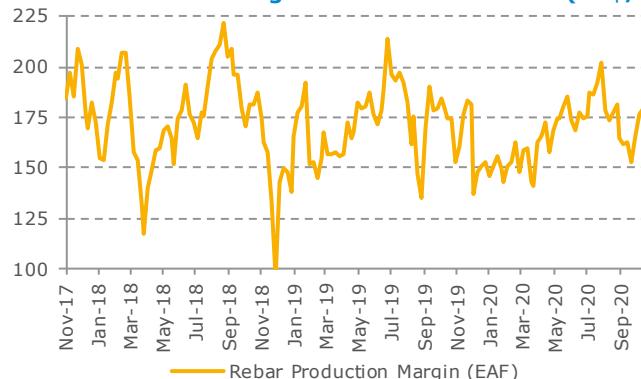


Source: Bloomberg, mBank

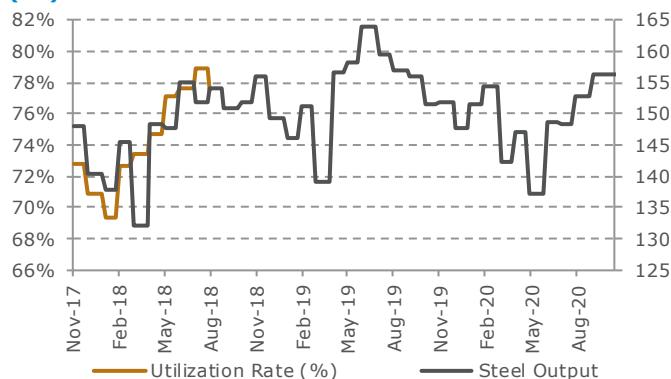
### Production Costs of BOF vs. EAF Steel Producers (US\$/t)



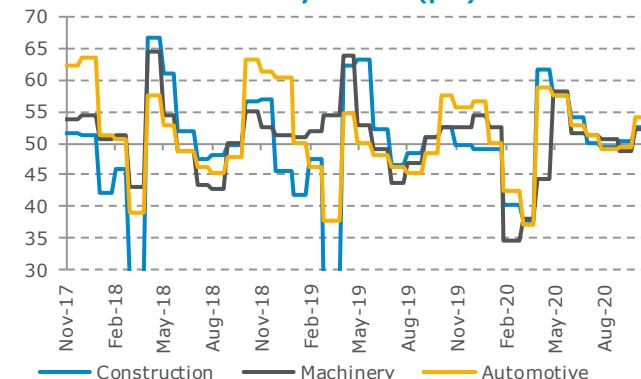
### Rebar Production Margins of EAF Steelmakers (US\$/t)



### Global Steel Plant Capacity Utilization Rates & Output (Mt)

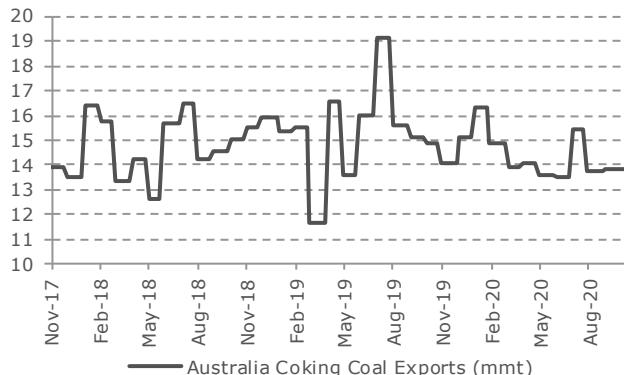


### China PMI Index Price by Sectors (pts)

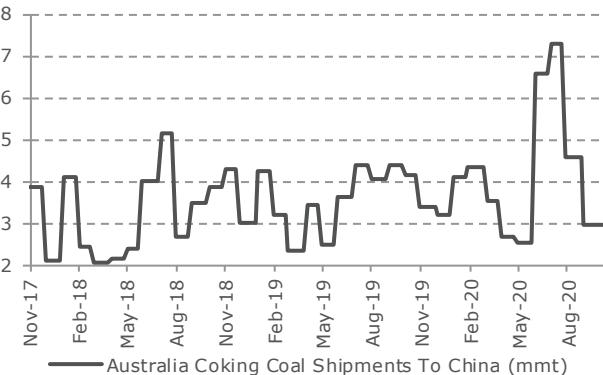


## More Steel Charts

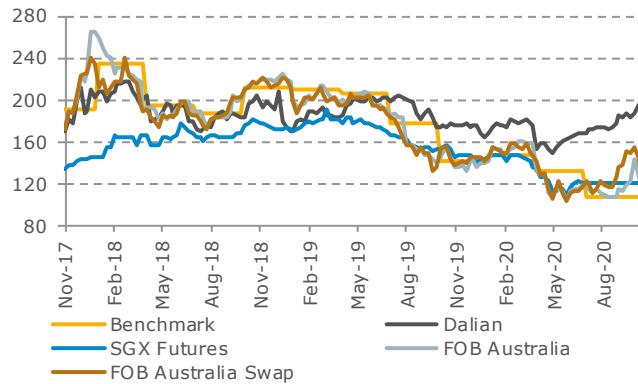
Australia Coking Coal Exports (mmt)



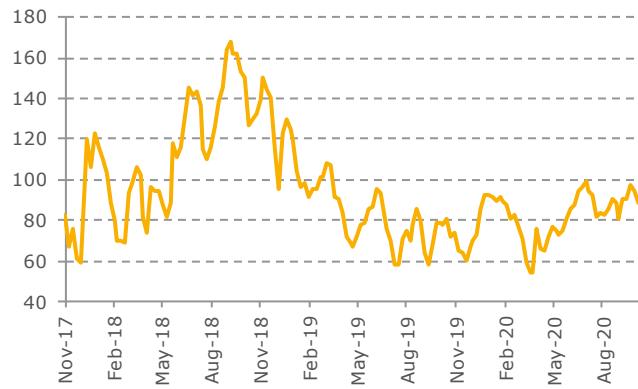
Australia Coking Coal Shipments To China (mmt)



China Coking Coal Prices vs. Benchmark (US\$/t)

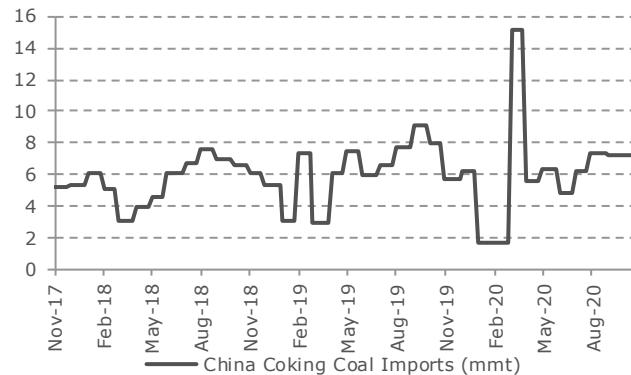


Coking Coal-Coke Price Spread (US\$/t)

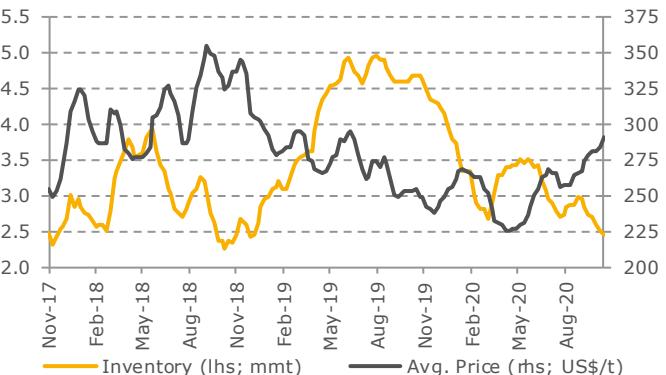


Source: Bloomberg, mBank

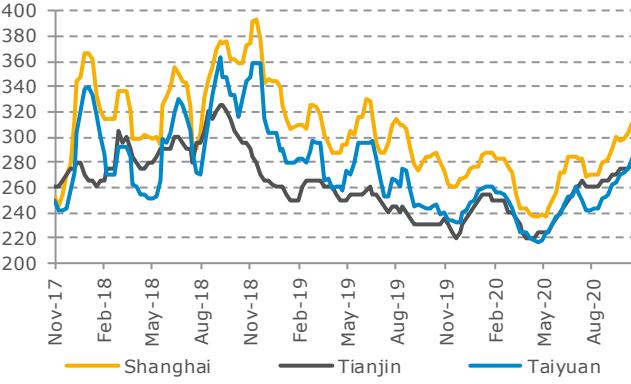
China Coking Coal Imports (mmt)



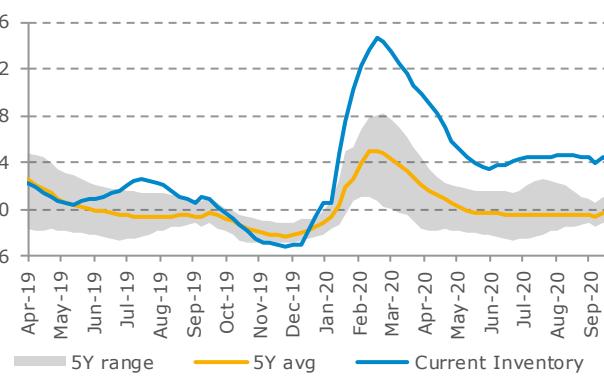
China Coke Inventories (lhs; mmt) & Average Prices (rhs; US\$/t)



China Coke Prices (US\$/t)

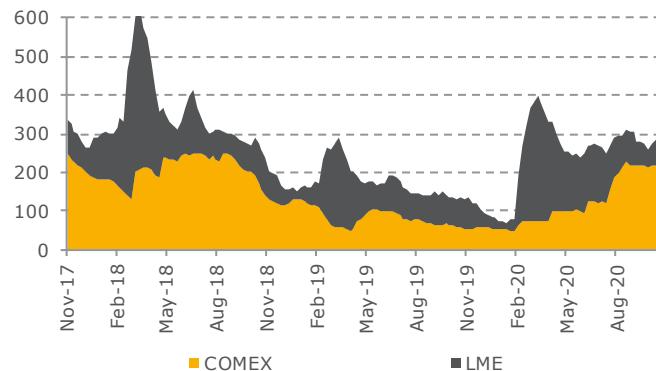


China Steel Inventory (mmt)

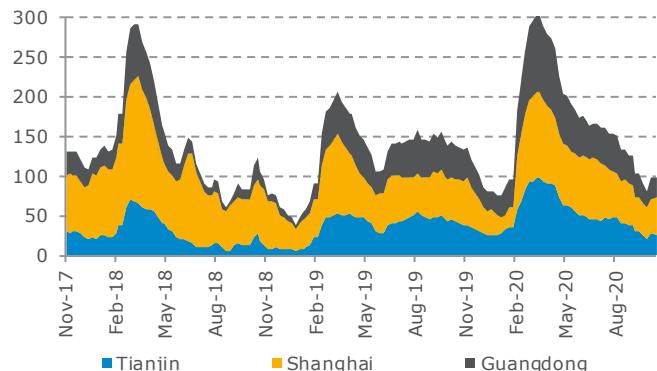


## Zinc and Electrical Steel Charts

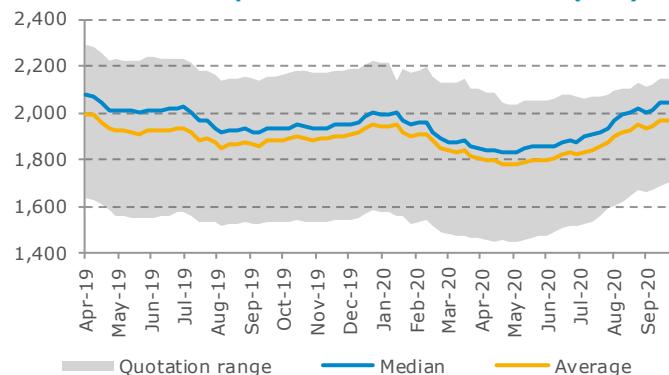
### Exchange-Monitored Zinc Inventories (1,000t)



### Zinc Inventories in Three Chinese Regions (1,000t)



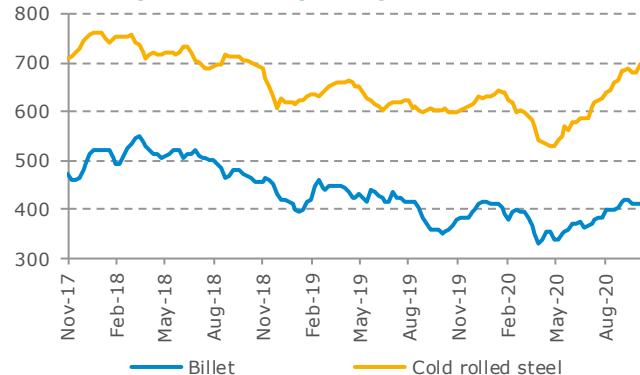
### Zinc Prices vs. Stalprodukt Stock Performance (PLN)



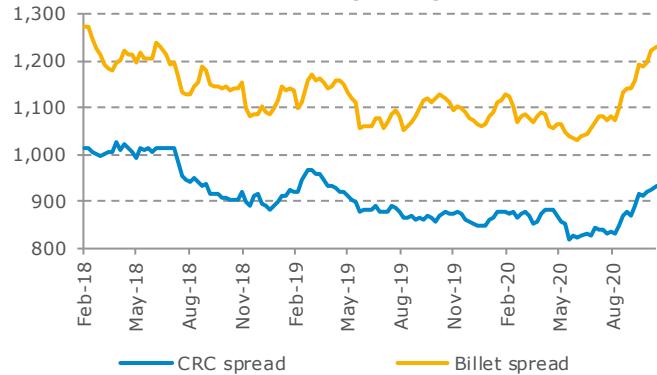
### US Dollar Zinc Prices (US\$/t)



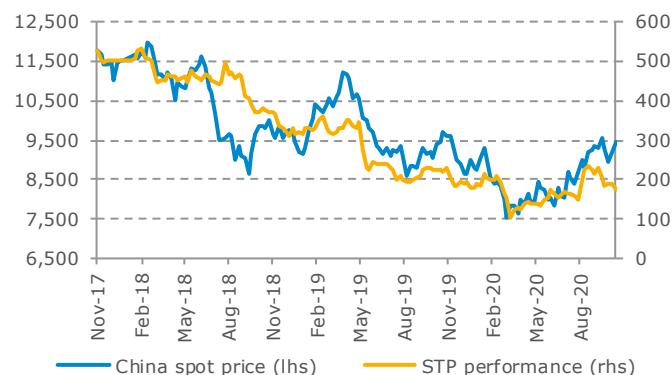
### Polish Zloty Zinc Prices (PLN/t)



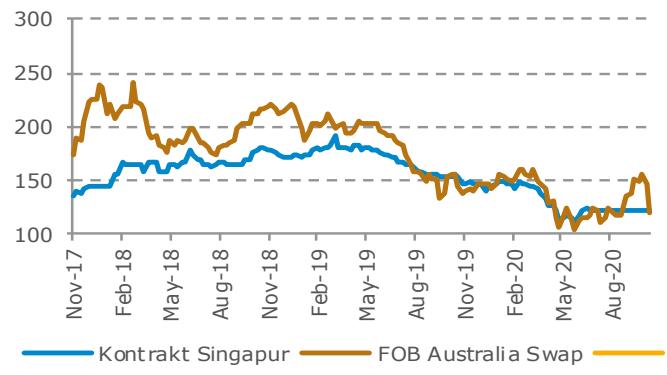
### China Electrical Steel Prices (US\$/t)



### Prices of Steel Billet & Cold Rolled Coil (US\$/t)

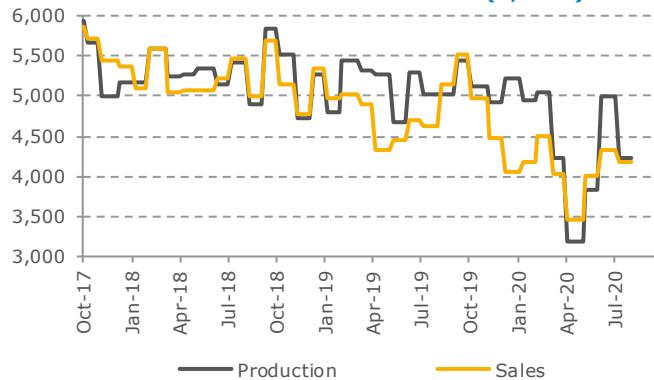


### Electrical Steel Production Margins (US\$/t)

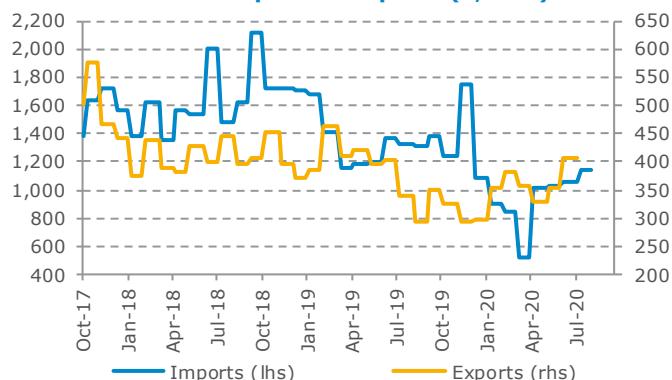


## Thermal Coal Charts

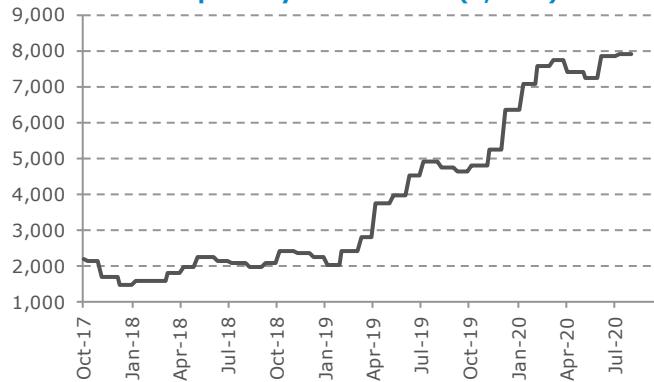
**Hard Coal Production & Sales in Poland (1,000t)**



**Poland Hard Coal Imports & Exports (1,000t)**



**Hard Coal Stockpiled By Polish Mines (1,000t)**



**Inventory / Production Ratio**



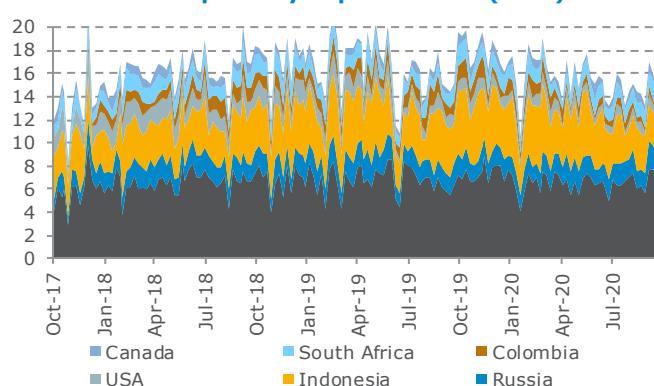
**Thermal Coal Prices vs. Benchmarks (PLN/GJ)**



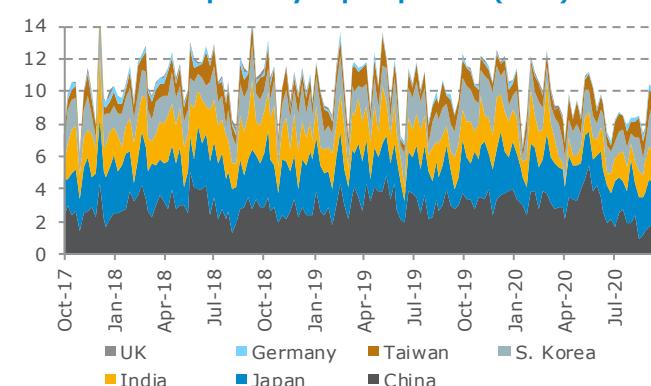
**China Thermal Coal Inventories, Total & In Ports (mmt)**



**Thermal Coal Exports By Top Producers (mmt)**



**Thermal Coal Imports by Top Importers (mmt)**



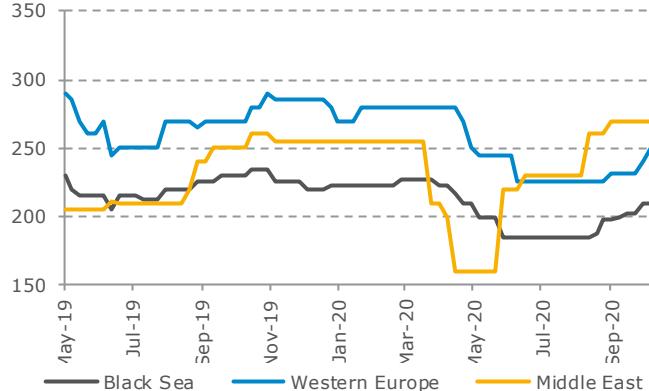
Source: Bloomberg, ARP, Eurostat, mBank \*Upper Silesian Coal Basin

## Fertilizer Charts

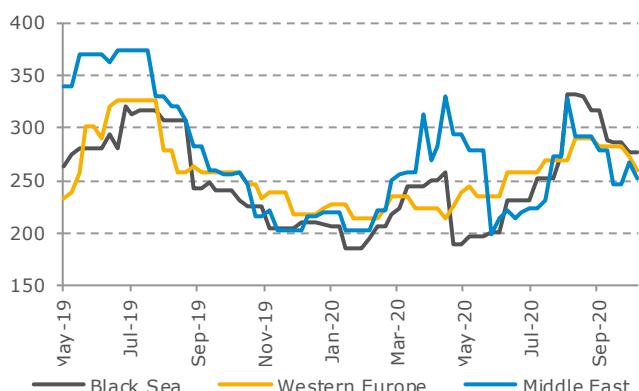
### German NatGas Prices (US\$/MWh)



### World Ammonia Prices (US\$/t)



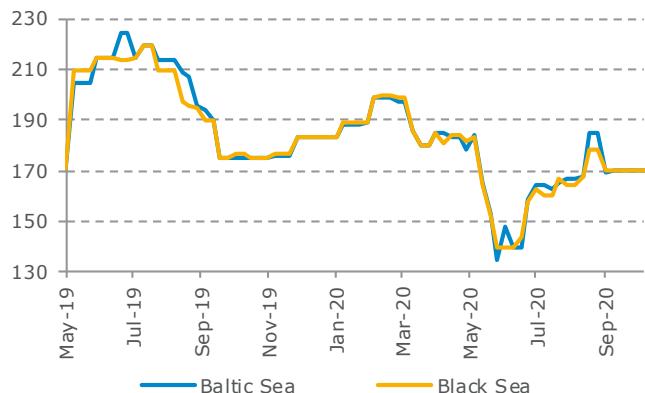
### Urea-Ammonia Price Difference



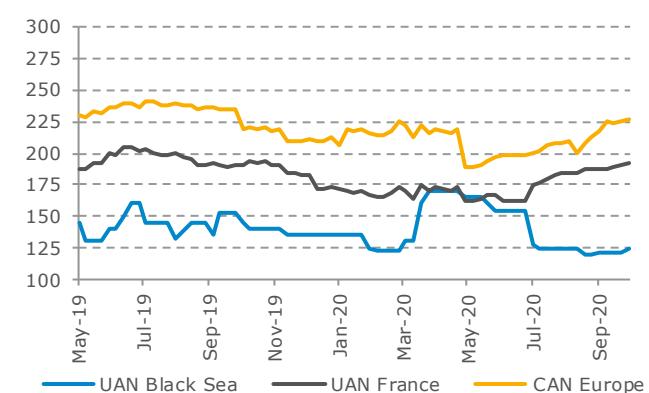
### World Urea Prices (US\$/t)



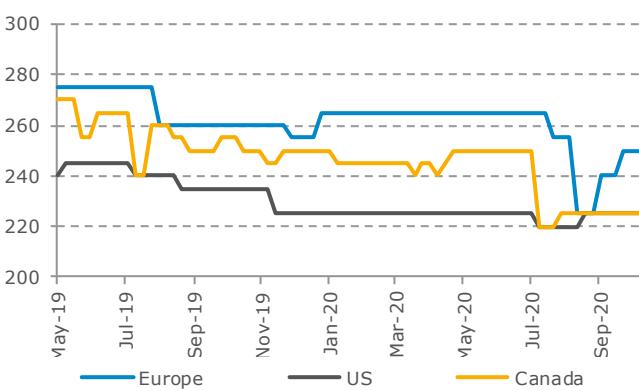
### World Ammonium Nitrate Prices (US\$/t)



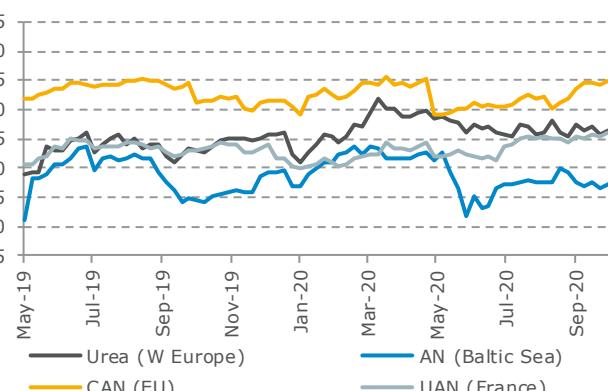
### CAN & UAN prices (US\$/t)



### World Ammonium Sulfate Prices (US\$/t)



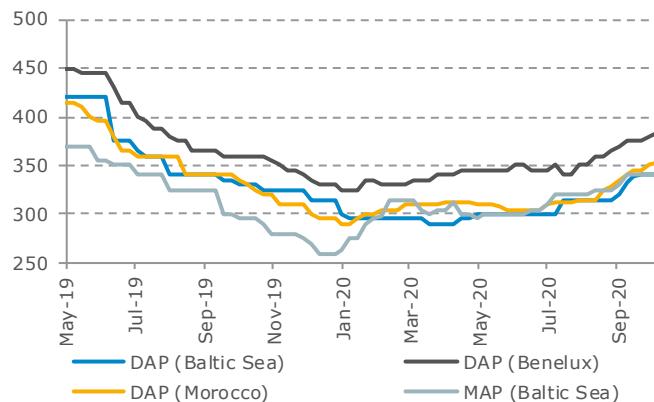
### Production Margins On Nitrogen Fertilizers (US\$/t)



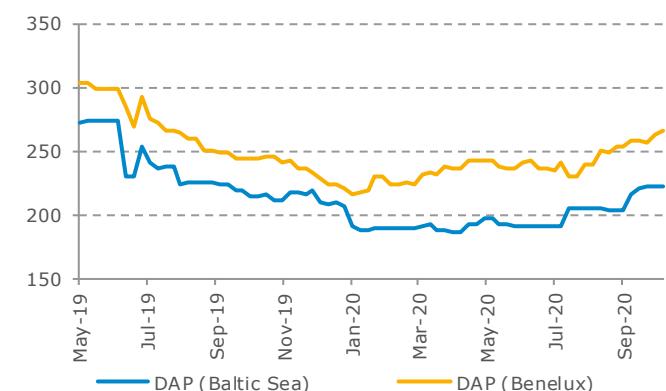
Source: Bloomberg, mBank

## Fertilizer Charts

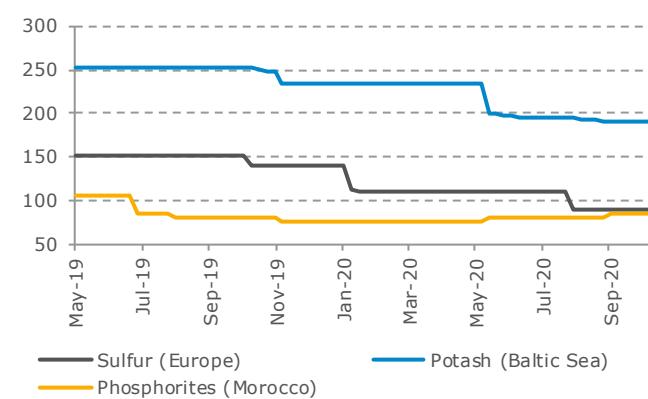
### Prices of P & K Fertilizers (US\$/t)



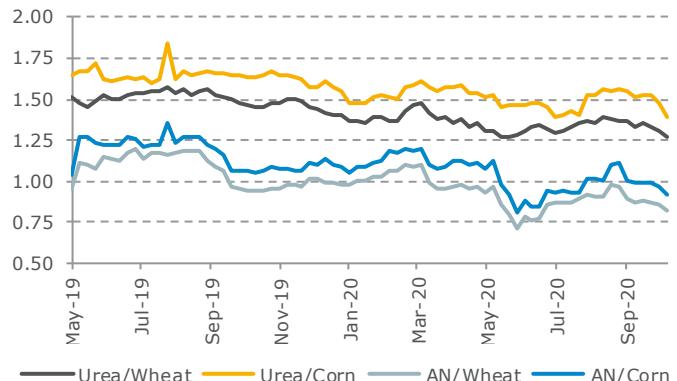
### Production Margins on P & K Fertilizers (US\$/t)



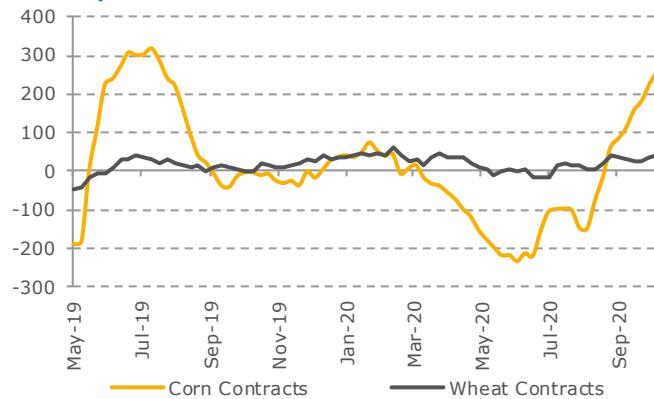
### Prices of Sulfur, Potash & Phosphorites (US\$/t)



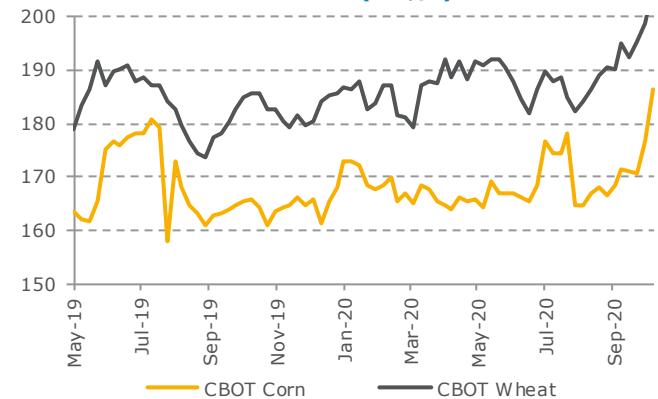
### Fertilizer-to-Crop Price Ratios



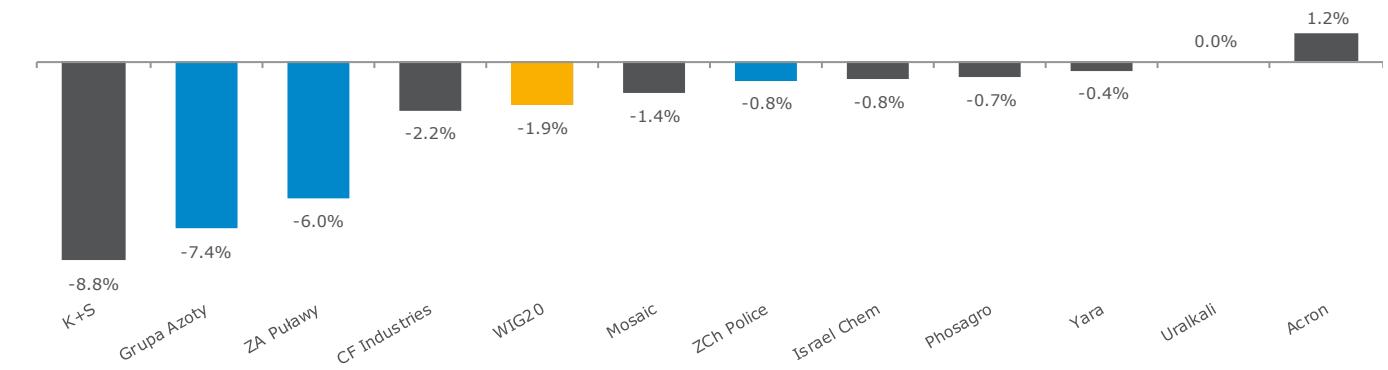
### CBOT Open Positions In Corn and Wheat CBT



### CBOT Corn and Wheat Prices (US\$/t)



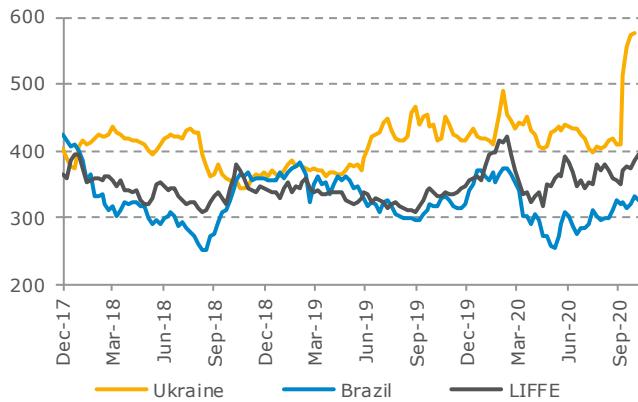
### Weekly Returns of Fertilizer Stocks



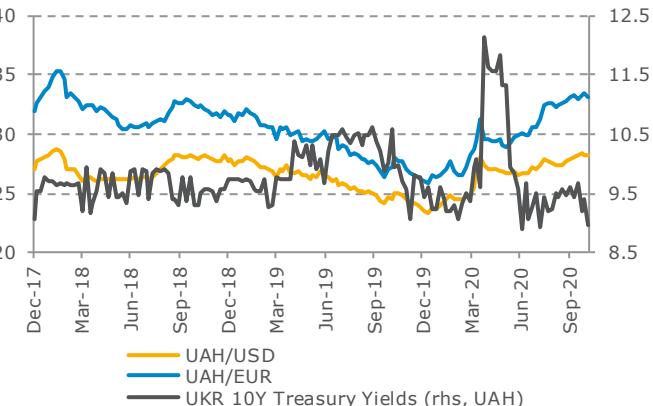
Source: Bloomberg, mBank

## Agricultural Commodities

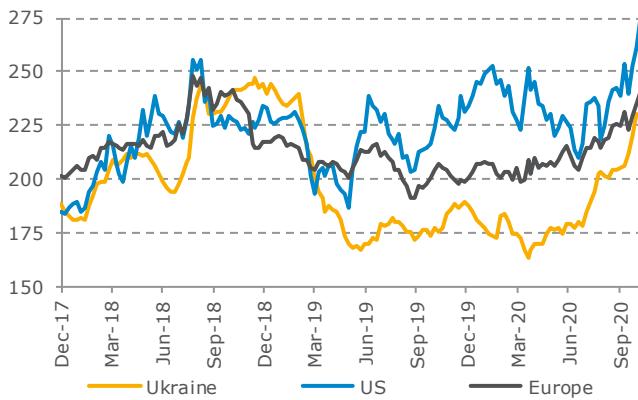
### Sugar Prices (US\$/Mt)



### UAH Exchange Rates & Ukraine 10Y Treasury Yields



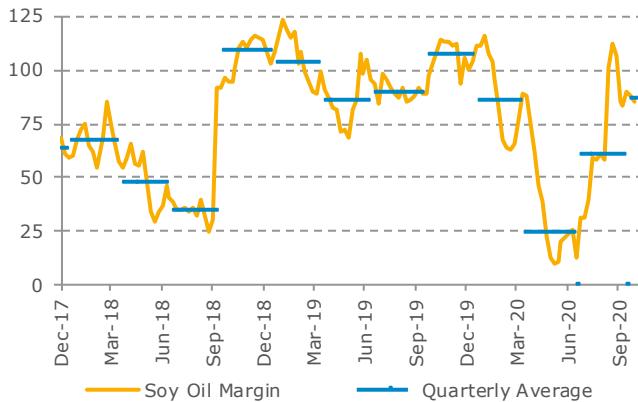
### Wheat Prices (US\$/Mt)



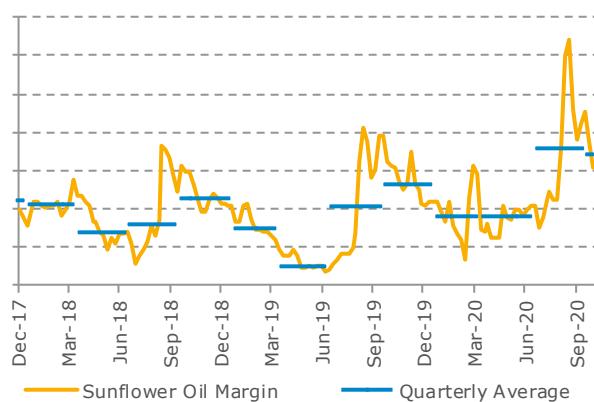
### Corn Prices (US\$/Mt)



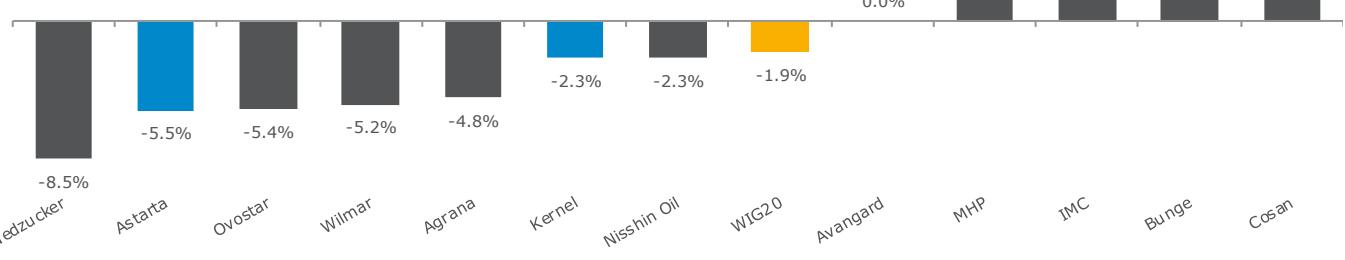
### Model Margins on Soy Oil (US\$/Mt)



### Model Margins on Sunflower Oil (US\$/Mt)



### Weekly Returns of Agricultural Stocks



Source: Bloomberg, mBank

### Comparison of Utility Company Valuations

	EV/EBITDA				EV/S				P/E		EBITDA Margin				DY	
	Price	2020	2021	2022	2020	2021	2022	2020	2021	2022	2020	2021	2022	2020	2021	2022
<b>UTILITIES</b>																
CEZ	440.5	6.3	7.0	7.6	1.8	1.9	1.9	10.9	15.3	20.0	29%	27%	25%	7.7%	8.3%	5.9%
Enea	5.4	3.2	2.6	2.5	0.6	0.6	0.6	2.2	1.9	2.0	18%	22%	22%	0.0%	4.5%	10.7%
Energa	8.3	5.2	4.5	4.5	0.8	0.8	0.8	10.8	8.4	8.3	15%	18%	18%	0.0%	0.0%	1.8%
PGE	5.7	3.6	2.6	2.7	0.5	0.6	0.6	7.8	3.8	4.2	15%	21%	21%	0.0%	3.2%	6.7%
Tauron	2.1	5.3	4.6	4.2	0.9	0.9	0.9	5.6	3.1	3.1	17%	19%	21%	0.0%	0.0%	0.0%
ZE PAK*	9.7	3.8	2.5	3.1	0.2	0.2	0.2	-	14.5	30.4	5%	9%	7%	-	-	3.1%
EDF	10.4	5.4	5.0	4.8	1.2	1.2	1.1	21.0	18.9	16.5	22%	23%	24%	1.8%	2.3%	3.0%
EDP	4.5	10.5	10.3	10.0	2.6	2.5	2.5	21.1	19.5	18.8	24%	24%	25%	4.2%	4.3%	4.6%
Endesa	24.0	8.0	7.8	7.8	1.6	1.6	1.6	14.6	14.6	14.8	20%	20%	20%	6.6%	5.5%	4.8%
Enel	7.5	8.2	7.8	7.5	1.8	1.8	1.7	14.9	13.8	13.2	23%	23%	23%	4.8%	5.1%	5.4%
EON	9.7	8.6	8.2	7.7	0.9	0.9	0.8	15.8	13.8	11.0	10%	11%	11%	4.9%	5.1%	5.3%
Fortum	18.0	9.9	9.1	8.9	0.7	0.5	0.5	12.4	12.7	13.6	7%	6%	5%	6.1%	6.1%	6.1%
Iberdrola	10.9	11.2	10.5	9.9	3.2	3.0	2.9	19.5	18.3	17.3	29%	29%	29%	3.8%	4.0%	4.2%
National Grid	9.4	14.0	12.1	11.1	4.2	4.1	3.9	25.7	17.8	16.6	30%	34%	36%	5.1%	5.3%	5.3%
Red Electrica	16.1	10.1	10.0	9.8	7.8	7.8	7.6	13.1	13.1	12.7	78%	78%	78%	6.3%	6.2%	6.2%
RWE	33.7	8.1	7.4	7.2	1.6	1.5	1.5	20.9	17.1	17.9	20%	20%	21%	2.5%	2.7%	2.8%
SSE	13.3	14.2	13.4	12.4	3.7	3.6	3.5	-	17.2	15.9	26%	27%	29%	6.0%	6.1%	6.3%
Verbund	52.4	16.5	15.6	14.4	5.2	5.2	4.9	33.2	31.4	28.2	31%	33%	34%	1.4%	1.5%	1.6%
<b>Median</b>	<b>8.2</b>	<b>7.8</b>	<b>7.6</b>	<b>1.6</b>	<b>1.5</b>	<b>1.5</b>	<b>1.5</b>	<b>14.8</b>	<b>14.6</b>	<b>15.3</b>	<b>21%</b>	<b>23%</b>	<b>22%</b>	<b>4.2%</b>	<b>4.5%</b>	<b>5.0%</b>

### Comparison of Gas & Oil Company Valuations

	EV/EBITDA				EV/S				P/E		EBITDA Margin				DY	
	Price	2020	2021	2022	2020	2021	2022	2020	2021	2022	2020	2021	2022	2020	2021	2022
<b>OIL REFINERS</b>																
Lotos	31.54	-	4.5	3.1	0.4	0.4	0.4	-	11.4	5.7	10%	12%	3.2%	9.5%	9.5%	9.5%
MOL	1674.00	6.1	5.5	4.1	0.8	0.9	0.7	-	13.0	6.6	13%	16%	18%	0.0%	4.2%	4.4%
PKN Orlen	42.64	5.0	4.9	4.1	0.5	0.5	0.4	7.7	9.7	6.6	10%	10%	11%	2.3%	2.3%	6.2%
Hellenic Petroleum	4.48	9.3	5.8	5.2	0.6	0.5	0.5	55.9	7.4	5.5	7%	9%	9%	4.8%	8.2%	11.2%
HollyFrontier	19.47	12.5	6.9	4.4	0.5	0.4	0.4	-	31.9	6.6	4%	7%	8%	7.2%	7.2%	7.4%
Marathon Petroleum	28.25	19.3	10.2	7.8	0.8	0.8	0.7	-	-	11.7	4%	8%	9%	8.2%	7.6%	7.9%
Motor Oil	9.08	5.1	4.3	3.8	0.3	0.3	0.2	7.9	5.3	4.4	6%	6%	6%	5.3%	10.6%	13.6%
Neste Oil	48.49	21.5	17.7	15.7	3.2	2.9	2.7	32.2	27.6	24.0	15%	17%	17%	1.9%	2.0%	2.2%
OMV	23.02	5.0	3.6	3.0	1.0	0.8	0.7	10.1	6.8	4.8	20%	23%	25%	7.6%	7.8%	8.2%
Phillips 66	48.95	17.5	8.2	6.1	0.5	0.4	0.4	-	13.2	7.5	3%	5%	7%	7.4%	7.5%	7.7%
Saras	0.43	6.4	3.3	3.2	0.1	0.1	0.1	-	100+	14.0	2%	3%	3%	1.4%	3.7%	3.9%
Tupras	81.05	14.6	6.1	4.9	0.5	0.4	0.3	-	10.1	6.6	4%	6%	7%	4.4%	8.0%	12.0%
Valero Energy	39.29	21.3	7.5	5.0	0.4	0.4	0.3	-	37.5	8.5	2%	5%	6%	10.0%	10.1%	10.5%
<b>Median</b>	<b>10.9</b>	<b>5.8</b>	<b>4.4</b>	<b>0.5</b>	<b>0.4</b>	<b>0.4</b>	<b>10.1</b>	<b>11.4</b>	<b>6.6</b>	<b>5%</b>	<b>8%</b>	<b>9%</b>	<b>4.8%</b>	<b>7.6%</b>	<b>7.9%</b>	

### Comparison of Petrochemical Company Valuations

	EV/EBITDA				EV/S				P/E		EBITDA Margin				DY	
	Price	2020	2021	2022	2020	2021	2022	2020	2021	2022	2020	2021	2022	2020	2021	2022
<b>PETROCHEMICALS</b>																
PKN Orlen	42.64	5.0	4.9	4.1	0.5	0.5	0.4	7.7	9.7	6.6	10%	10%	11%	2.3%	2.3%	6.2%
Axiall	69.53	10.4	9.1	8.3	1.7	1.5	1.5	38.0	26.0	20.5	16%	17%	18%	1.5%	1.6%	1.6%
Braskem	22.59	7.8	7.2	6.7	1.2	1.1	1.0	-	18.0	13.2	15%	15%	15%	0.0%	2.0%	4.1%
Eastman Chemical	85.78	10.2	9.1	8.6	2.1	2.0	1.9	15.1	12.3	10.9	20%	21%	22%	3.1%	3.3%	3.5%
Huntsman Corp	24.22	12.6	8.6	7.5	1.2	1.0	1.0	35.9	15.4	12.3	9%	12%	13%	2.7%	2.7%	2.9%
Lotte Chemicals	223,000	7.7	4.6	4.1	0.7	0.6	0.6	37.0	11.1	9.3	9%	13%	14%	1.8%	2.8%	3.1%
LyondellBasell	77.05	10.3	7.8	7.0	1.5	1.2	1.2	16.2	10.5	9.4	14%	16%	17%	5.4%	5.5%	5.8%
Mitsubishi Chemical	619.90	8.8	9.2	7.6	0.9	1.0	0.9	16.3	22.4	10.1	10%	11%	12%	5.2%	3.7%	4.1%
Mitsui Chemicals	2687.00	8.1	8.3	6.3	0.7	0.9	0.8	13.8	19.9	11.2	9%	10%	12%	3.7%	3.7%	3.6%
Westlake Chemical	69.53	10.4	9.1	8.3	1.7	1.5	1.5	38.0	26.0	20.5	16%	17%	18%	1.5%	1.6%	1.6%
<b>Median</b>	<b>9.5</b>	<b>8.5</b>	<b>7.3</b>	<b>1.2</b>	<b>1.0</b>	<b>1.0</b>	<b>1.0</b>	<b>16.3</b>	<b>16.7</b>	<b>11.0</b>	<b>12%</b>	<b>14%</b>	<b>14%</b>	<b>2.5%</b>	<b>2.8%</b>	<b>3.5%</b>

Source: mBank for Polish companies, Bloomberg for foreign firms and companies marked with an asterisk

### Comparison of NatGas Company Valuations

	EV/EBITDA				EV/S				P/E		EBITDA Margin				DY	
	Price	2020	2021	2022	2020	2021	2022	2020	2021	2022	2020	2021	2022	2020	2021	2022
GAS COMPANIES																
PGNiG	4.63	1.9	3.4	3.2	0.7	0.7	0.7	3.7	9.1	8.2	37%	21%	21%	2.0%	4.1%	5.5%
A2A	1.16	6.5	6.3	5.8	1.1	1.1	1.0	12.3	11.9	10.5	17%	17%	17%	6.9%	7.0%	7.7%
BG Group	9.70	4.8	4.4	3.6	0.8	0.6	0.6	19.1	9.2	6.4	16%	14%	16%	6.0%	6.0%	6.6%
BP	2.08	6.7	4.6	3.9	0.6	0.5	0.5	-	10.2	6.5	10%	12%	13%	10.3%	7.8%	7.8%
Centrica	0.40	3.8	4.4	4.3	0.3	0.3	0.4	8.3	8.5	7.0	7%	8%	8%	3.5%	7.0%	7.5%
Enagas	19.41	9.9	10.1	10.6	8.6	9.0	9.4	11.4	11.4	11.8	87%	89%	89%	8.7%	8.8%	8.8%
Endesa	23.97	8.0	7.8	7.8	1.6	1.6	1.6	14.6	14.6	14.8	20%	20%	20%	6.6%	5.5%	4.8%
Engie	11.71	6.4	5.6	5.5	1.0	1.0	0.9	16.3	11.1	10.1	16%	17%	17%	4.7%	6.5%	6.9%
Eni	6.59	4.7	3.6	3.0	0.8	0.7	0.6	-	16.2	8.4	18%	20%	22%	6.5%	7.0%	8.4%
Equinor	133.55	4.4	3.2	2.7	1.4	1.2	1.0	25.9	13.8	10.0	31%	36%	39%	3.2%	4.3%	5.3%
Gas Natural SDG	17.57	8.8	8.0	8.0	1.7	1.6	1.5	16.9	13.4	13.3	19%	20%	19%	8.2%	8.5%	9.0%
Gazprom	163.60	5.7	4.2	3.4	1.1	1.0	0.9	10.3	4.8	3.4	20%	24%	27%	5.1%	9.7%	13.9%
Hera	2.94	6.9	6.6	6.4	1.0	1.0	1.0	14.1	13.2	12.6	15%	15%	15%	3.7%	3.8%	4.1%
NovaTek	137.50	13.6	10.8	9.0	4.6	3.8	3.3	22.1	13.7	11.3	33%	35%	36%	2.2%	3.0%	3.9%
Shell	10.87	4.8	4.4	3.6	0.8	0.6	0.6	19.4	9.4	6.5	16%	14%	16%	5.9%	5.9%	6.5%
Snam	4.35	12.6	12.2	12.0	10.1	9.8	9.7	13.3	12.4	12.3	80%	80%	81%	5.7%	6.0%	6.5%
Total	28.36	6.9	5.2	4.4	1.0	0.9	0.8	25.0	11.8	8.1	14%	16%	18%	8.9%	9.1%	9.4%
Median	6.5	5.2	4.4	1.0	1.0	0.9	14.6	11.8	10.0	18%	20%	19%	5.9%	6.5%	6.9%	

### Comparison of E&P Company Valuations

	EV/EBITDA				EV/S				P/E		EBITDA Margin				DY	
	Price	2020	2021	2022	2020	2021	2022	2020	2021	2022	2020	2021	2022	2020	2021	2022
E&P COMPANIES																
MOL	1674.00	5.4	4.4	3.8	0.7	0.6	0.6	34.4	6.6	4.7	13%	14%	15%	4.9%	6.4%	7.0%
Bashneft	1568.00	1.4	1.4	-	0.4	0.3	-	2.1	1.7	-	25%	25%	-	16.7%	18.1%	-
BP	2.08	6.7	4.6	3.9	0.6	0.5	0.5	-	10.2	6.5	10%	12%	13%	10.3%	7.8%	7.8%
Eni	6.59	4.7	3.6	3.0	0.8	0.7	0.6	-	16.2	8.4	18%	20%	22%	6.5%	7.0%	8.4%
Equinor	133.55	4.4	3.2	2.7	1.4	1.2	1.0	25.9	13.8	10.0	31%	36%	39%	3.2%	4.3%	5.3%
Gazprom Neft	273.50	5.5	4.2	4.0	1.1	1.0	0.9	9.7	5.7	5.8	20%	23%	22%	100%+	100%+	8.6%
Gulf Keystone	0.75	4.1	1.6	0.7	1.6	0.9	0.5	-	100+	2.3	38%	54%	66%	-	2.4%	3.1%
Lukoil	4194.00	4.3	3.3	2.9	0.6	0.5	0.4	28.0	7.7	6.0	13%	14%	15%	7.2%	7.8%	11.3%
Occidental Petroleum	9.82	9.2	7.7	6.8	3.2	3.3	3.2	-	-	-	35%	43%	47%	11.2%	1.3%	4.1%
Repsol	5.93	5.5	4.0	3.4	0.7	0.6	0.5	21.6	6.9	4.9	12%	14%	15%	15.7%	13.9%	14.3%
Rosneft Oil	381.55	6.9	5.0	4.1	1.4	1.2	1.0	24.7	6.7	4.8	20%	24%	25%	3.0%	6.7%	9.7%
Shell	10.87	4.8	4.4	3.6	0.8	0.6	0.6	19.4	9.4	6.5	16%	14%	16%	5.9%	5.9%	6.5%
Surgutneftegas	37.80	-	-	-	-	-	-	4.0	6.4	6.1	-	-	-	11.9%	4.0%	5.8%
Total	28.36	6.9	5.2	4.4	1.0	0.9	0.8	25.0	11.8	8.1	14%	16%	18%	8.9%	9.1%	9.4%
Tullow Oil	0.18	6.1	6.4	5.8	3.8	4.1	3.8	-	-	-	62%	63%	65%	-	-	-
Median	5.5	4.3	3.8	0.9	0.8	0.6	23.2	7.3	6.0	19%	21%	22%	8.1%	6.7%	7.8%	

### Comparison of Mining Company Valuations

	EV/EBITDA				EV/S				P/E		EBITDA Margin				DY	
	Price	2020	2021	2022	2020	2021	2022	2020	2021	2022	2020	2021	2022	2020	2021	2022
MINING COMPANIES																
JSW	21.40	3.6	2.0	2.3	0.4	0.3	0.4	-	20.2	-	12%	17%	16%	0.0%	0.0%	0.0%
KGHM	125.00	5.2	5.9	5.8	1.3	1.3	1.3	9.9	13.8	14.0	24%	22%	22%	0.0%	1.6%	2.9%
LW Bogdanka*	17.00	0.7	0.7	0.8	0.2	0.2	0.2	13.1	6.3	8.9	27%	26%	24%	-	-	-
Anglo American	19.65	5.3	4.5	4.8	1.7	1.5	1.5	12.0	8.8	9.9	32%	34%	32%	3.4%	4.8%	4.1%
Antofagasta	10.42	7.2	5.9	5.9	3.6	3.1	3.1	29.6	19.8	20.4	49%	53%	53%	1.6%	2.6%	2.7%
BHP Group	16.14	6.6	5.8	6.2	3.1	3.2	3.3	12.9	10.7	11.7	48%	54%	53%	7.0%	6.5%	6.1%
Freeport-McMoRan	17.14	12.5	6.3	6.0	3.1	2.4	2.3	53.4	11.7	10.7	25%	37%	37%	0.3%	1.1%	1.2%
Glencore	1.65	6.4	5.4	5.3	0.4	0.4	0.3	30.1	11.3	10.0	6%	6%	6%	2.4%	5.7%	7.5%
Grupo Mexico	58.46	6.4	5.6	5.6	2.9	2.6	2.5	16.2	10.4	10.7	45%	46%	45%	4.6%	5.8%	6.6%
Kazakhmys	5.76	5.6	5.0	4.6	3.1	2.9	2.6	7.1	6.2	5.6	56%	58%	56%	1.2%	1.4%	1.4%
Rio Tinto	46.07	5.1	5.3	6.2	2.6	2.6	2.8	9.0	9.6	11.9	50%	49%	45%	7.1%	7.1%	5.7%
Southern CC	47.80	12.7	11.0	11.5	5.8	5.4	5.4	29.2	20.7	21.8	46%	49%	47%	2.8%	3.5%	3.6%
Median	6.0	5.5	5.7	2.7	2.5	2.4	13.1	11.0	10.7	39%	42%	41%	2.4%	3.5%	3.6%	
ALUMINUM PRODUCERS																
Grupa Kęty	457.50	8.4	9.6	9.6	1.6	1.6	1.5	11.6	14.1	14.0	19%	16%	16%	7.7%	6.9%	5.7%
Alcoa	12.63	4.4	3.6	3.4	0.5	0.5	0.5	-	-	28.3	12%	14%	14%	-	-	-
Constellium	9.26	7.4	6.1	5.0	0.7	0.6	0.6	-	12.4	5.9	9%	10%	11%	-	-	-
Kaiser Aluminum	65.43	8.8	6.9	6.1	1.0	1.0	0.9	29.5	13.8	10.3	12%	14%	14%	4.1%	4.4%	4.7%
Norsk Hydro	26.20	5.6	4.6	4.1	0.5	0.5	0.5	34.3	13.6	10.6	9%	10%	11%	4.8%	4.8%	5.2%
Rusal	3.07	18.4	12.4	10.5	1.4	1.3	1.2	8.1	4.2	3.9	8%	11%	12%	0.7%	3.3%	5.0%
Median	7.9	6.5	5.5	0.8	0.8	0.7	20.5	13.6	10.5	10%	12%	13%	4.4%	4.6%	5.1%	

Source: mBank for Polish companies, Bloomberg for foreign firms and companies marked with an asterisk

### Comparison of Fertilizer Company Valuations

	Price	EV/EBITDA			EV/S			P/E		EBITDA Margin				DY	
		2020	2021	2022	2020	2021	2022	2020	2021	2020	2021	2022	2020	2021	2022
<b>FERTILIZER PRODUCERS</b>															
Grupa Azoty	22.55	6.0	7.5	7.9	0.7	0.8	0.8	16.6	37.6	28.4	12%	10%	11%	0.0%	0.0%
Acron	6160.00	10.0	8.2	8.3	3.0	2.7	2.5	15.7	10.6	11.0	31%	33%	31%	6.0%	5.9%
CF Industries	28.88	9.0	8.9	8.4	3.1	2.9	2.8	19.2	19.0	14.3	34%	33%	34%	4.2%	4.3%
Israel Chemicals	12.66	8.4	7.0	6.6	1.5	1.4	1.4	20.4	12.6	11.4	18%	20%	21%	2.6%	3.9%
K+S	6.26	9.4	7.4	7.2	1.2	1.2	1.3	-	33.5	13.9	13%	17%	17%	0.9%	1.5%
Phosagro	2806.00	6.2	5.9	5.6	2.0	1.9	1.8	12.8	11.1	9.2	32%	32%	32%	5.2%	4.2%
The Mosaic Company	19.07	8.8	6.8	6.0	1.4	1.3	1.3	61.7	17.0	11.9	16%	19%	21%	1.1%	1.4%
Yara International	344.80	6.5	6.1	5.7	1.2	1.1	1.1	11.6	10.2	9.3	18%	18%	18%	4.8%	5.4%
<b>Median</b>	<b>8.6</b>	<b>7.2</b>	<b>6.9</b>	<b>1.5</b>	<b>1.4</b>	<b>1.3</b>	<b>16.6</b>	<b>14.8</b>	<b>11.7</b>	<b>18%</b>	<b>20%</b>	<b>21%</b>	<b>3.4%</b>	<b>4.1%</b>	<b>4.2%</b>

### Comparison of Agricultural Company Valuations

	Price	EV/EBITDA			EV/S			P/E		EBITDA Margin				DY	
		2020	2021	2022	2020	2021	2022	2020	2021	2020	2021	2022	2020	2021	2022
<b>AGRI PRODUCERS</b>															
Kernel	38.80	5.8	5.0	4.6	0.5	0.5	0.5	8.4	4.4	4.3	9%	11%	11%	2.5%	2.6%
Agrana Beteiligungs	16.00	8.4	7.3	6.6	0.6	0.6	0.6	20.8	15.3	14.5	7%	8%	9%	4.8%	6.3%
Bunge Limited	54.60	10.9	9.9	9.8	0.4	0.4	0.4	15.0	12.3	11.1	4%	4%	4%	3.8%	3.8%
Cosan	70.84	7.1	6.2	5.8	0.6	0.5	0.5	24.6	13.8	13.1	9%	8%	9%	2.2%	2.5%
MHP	5.80	5.0	4.6	4.3	1.1	1.0	1.0	-	11.0	6.1	21%	22%	24%	4.8%	12.9%
Nissin Oillio	3030.00	7.6	7.5	7.3	0.5	0.5	0.5	12.4	11.8	11.4	6%	7%	7%	2.6%	2.6%
Suedzucker	13.08	10.7	7.2	6.5	0.7	0.7	0.7	-	19.4	12.4	7%	10%	11%	1.5%	1.9%
Wilmar Int.	4.41	14.3	13.4	12.6	0.9	0.8	0.8	16.3	15.0	13.7	6%	6%	6%	2.8%	3.0%
<b>Median</b>	<b>8.0</b>	<b>7.2</b>	<b>6.5</b>	<b>0.6</b>	<b>0.6</b>	<b>0.5</b>	<b>15.7</b>	<b>13.1</b>	<b>11.9</b>	<b>7%</b>	<b>8%</b>	<b>9%</b>	<b>2.7%</b>	<b>2.8%</b>	<b>3.2%</b>

Source: mBank for Polish companies, Bloomberg for foreign firms and companies marked with an asterisk

### Selected Commodity ETFs Available to Retail Investors with mBank Brokerage Accounts

	Name of Instrument on mdm.pl Website	Market	ISIN	Ticker
<b>Agri Commodities</b>				
Sugar	WISDOMTREE SUGAR (OD7R GR ETF)	DEU-XETRA	DE000A0KRJ85	OD7R:GR
Cocoa	WISDOMTREE 2X DAILY LONG COCOA (4RUP GR ETF)	DEU-XETRA	DE000A0V9ZE9	4RUP:GR
Coffee	WISDOMTREE COFFEE (OD7B GR ETF)	DEU-XETRA	DE000A0KRJT2	OD7B:GR
Wheat	WISDOMTREE WHEAT (OD7S GR ETF)	DEU-XETRA	DE000A0KRJ93	OD7S:GR
<b>Metals</b>				
Copper	WISDOMTREE COPPER (OD7C GR ETF)	DEU-XETRA	DE000A0KRJU0	OD7C:GR
Nickel	WISDOMTREE NICKEL (OD7M GR ETF)	DEU-XETRA	DE000A0KRJ44	OD7M:GR
Platinum	WISDOMTREE PHYSICAL PLATINUM	DEU-XETRA	DE000A0N62D7	VZLA:GR
Silver	WISDOMTREE PHYSICAL SILVER (VZLC GR ETF)	DEU-XETRA	DE000A0N62F2	VZLC:GR
	WISDOMTREE 2X DAILY LONG SILVER (4RUE GR ETF)	DEU-XETRA	DE000A0V9Y57	4RUE:GR
Gold	XETRA GOLD (4GLD GR ETF)	DEU-XETRA	DE000A0S9GB0	4GLD:GR
	WISDOMTREE PHYSICAL GOLD (VZLD GR ETF)	DEU-XETRA	DE000A0N62G0	VZLD:GR
	XTRACKERS PHYSICAL GOLD ETC EUR (XAD5 GR ETF)	DEU-XETRA	DE000A1E0HR8	XAD5:GR
	DB-X PHYSICAL GOLD EURO HEDGED ETC (XAD1 GR ETF)	DEU-XETRA	DE000A1EK0G3	XAD1:GR
	WISDOMTREE 2X DAILY LONG GOLD (4RT8 GR ETF)	DEU-XETRA	DE000A0V9YZ7	4RT8:GR
	ISHARES PHYSICAL GOLD (SGLN LN ETF)	GBR-LSE	IE00B4ND3602	SGLN:LN
<b>Energy</b>				
Brent Crude	WISDOMTREE BRENT CRUDE (OOEA GR ETF)	DEU-XETRA	DE000A1N49P6	OOEA:GR
WTI Crude	WISDOMTREE WTI CRUDE OIL (OD7F GR ETF)	DEU-XETRA	DE000A0KRJX4	OD7F:GR
	WISDOMTREE 1X DAILY SHORT WTI CRUDE OIL (9GA7 GR ETF)	DEU-XETRA	DE000A0V9XY2	9GA7:GR
	WISDOMTREE 2X DAILY LONG WTI CRUDE OIL (4RT6 GR ETF)	DEU-XETRA	DE000A2BDEB6	4RT6:GR

Source: mBank

**List of abbreviations and ratios contained in the report:**

**EV** – net debt + market value (EV – economic value)  
**EBIT** – Earnings Before Interest and Taxes  
**EBITDA** – EBIT + Depreciation and Amortisation  
**PBA** – Profit on Banking Activity  
**P/CE** – price to earnings with amortisation  
**MC/S** – market capitalisation to sales  
**EBIT/EV** – operating profit to economic value  
**P/E** – (Price/Earnings) – price divided by annual net profit per share  
**ROE** – (Return on Equity) – annual net profit divided by average equity  
**P/BV** – (Price/Book Value) – price divided by book value per share  
**Net debt** – credits + debt papers + interest bearing loans – cash and cash equivalents  
**EBITDA margin** – EBITDA/Sales

**OVERWEIGHT (OW)** – a rating which indicates that we expect a stock to outperform the broad market  
**NEUTRAL (N)** – a rating which indicates that we expect the stock to perform in line with the broad market  
**UNDERWEIGHT (UW)** – a rating which indicates that we expect the stock to underperform the broad market

**Recommendations for Biuro maklerskie mBanku:**

A recommendation is valid for a period of 9 months, unless a subsequent recommendation is issued within this period. Expected returns from individual recommendations are as follows:  
**BUY** – we expect that the rate of return from an investment will be at least 15%  
**ACCUMULATE** – we expect that the rate of return from an investment will range from 5% to 15%  
**HOLD** – we expect that the rate of return from an investment will range from -5% to +5%  
**REDUCE** – we expect that the rate of return from an investment will range from -5% to -15%  
**SELL** – we expect that an investment will bear a loss greater than 15%  
 Recommendations are updated at least once every nine months.

mBank S.A. with its registered office in Warsaw at Senatorska 18 renders brokerage services in the form of derived organisational unit – Brokerage Office which uses name Biuro maklerskie mBanku.

mBank S.A. as part of the Exchange's Analytical Coverage Support Programme ("Programme", <https://www.gpw.pl/eacsp>) prepares analytical reports for the following companies: Cognor Holding, Comarch, Sygnity, VRG. These documents are prepared at the request of Giełda Papierów Wartościowych w Warszawie S.A. ("WSE"), which is entitled to copyrights to these materials. mBank S.A. receives remuneration from the WSE for the preparation of the reports. All documents prepared for the Programme are available at: [https://www.mdm.pl/ui-pub/site/market\\_and\\_analysis\\_and\\_recommendations/analytical\\_coverage\\_support\\_programme](https://www.mdm.pl/ui-pub/site/market_and_analysis_and_recommendations/analytical_coverage_support_programme)

This document has been created and published by Biuro maklerskie mBanku. The present report expresses the knowledge as well as opinions of the authors on day the report was prepared. The opinions and estimates contained herein constitute our best judgment at this date and time, and are subject to change without notice. The present report was prepared with due care and attention, observing principles of methodological correctness and objectivity, on the basis of sources available to the public, which Biuro maklerskie mBanku considers reliable, including information published by issuers, shares of which are subject to recommendations. However, Biuro maklerskie mBanku, in no case, guarantees the accuracy and completeness of the report, in particular should sources on the basis of which the report was prepared prove to be inaccurate, incomplete or not fully consistent with the facts. mBank S.A. bears no responsibility for investment decisions taken on the basis of the present report or for any damages incurred as a result of investment decisions taken on the basis of the present report.

This document does not constitute an offer or invitation to subscribe for or purchase any financial instruments and neither this document nor anything contained herein shall form the basis of any contract or commitment whatsoever. It is being furnished to you solely for your information and may not be reproduced or redistributed to any other person. This document does not constitute investment, legal, accounting or other advice, and mBank is not liable for damages resulting from or related to the use of data provided in the documents. This document may not be copied, duplicated and/or be directly or indirectly distributed in the United States, Canada, Australia or Japan, nor transferred to citizens or residents of a state where its distribution may be legally restricted, which does not limit the possibility of publishing materials prepared for the Programme on Cognor Holding, Comarch, Sygnity, VRG, mBank or WSE websites. Persons who disseminate this document should be aware of the need to comply with such restrictions.

Recommendations are based on essential data from the entire history of a company being the subject of a recommendation, with particular emphasis on the period since the previous recommendation. Investing in shares is connected with a number of risks including, but not limited to, the macroeconomic situation of the country, changes in legal regulations as well as changes on commodity markets. Full elimination of these risks is virtually impossible.

Recommendations are based on essential data from the entire history of a company being the subject of a recommendation, with particular emphasis on the period since the previous recommendation.

Investing in shares is connected with a number of risks including, but not limited to, the macroeconomic situation of the country, changes in legal regulations as well as changes on commodity markets. Full elimination of these risks is virtually impossible.

mBank S.A. bears no responsibility for investment decisions taken on the basis of the present report or for any damages incurred as a result of investment decisions taken on the basis of the present report.

It is possible that mBank S.A. in its brokerage activity renders, will render or in the past has rendered services for companies and other entities mentioned in the present report.

mBank S.A. does not rule out offering brokerage services to an issuer of securities being the subject of a recommendation. Information about any conflicts of interest that may arise in connection with the issuance of recommendations (should such a conflict exist) is provided below, and it is valid as of the date of the most recent Monthly Report published by Biuro maklerskie mBanku or as of the date of the most recent recommendation issued for an Issuer, as applicable.

This document was not transferred to the issuers prior to its publication.

mBank S.A. may have received compensation from the following companies in the last 12 months: Alchemia, Allor Bank, Ambra, Amica, Bank Handlowy, Bank Millennium, Bank Pekao, BGŻ BNP Paribas, Boryszew, BOŚ, Capital Park, CD Projekt, Centrum Nowoczesnych Technologii, Ceramika Nowa Gala, CI Games, Echo Investment, Elemental Holding, Elzab, Enea, Energoprojektura, Erbud, Ergis, Ferrum, GetBack, Getin Holding, Getin Noble Bank, Globalworth Poland, GPW, Groclin, Helio SA, I2 Development, Impexmetal, INDATA, ING BSK, Kruk, LW Bogdanika, MCI Capital, Mennica Polska, Mostostal Warszawa, Netia, Neuca, NWAI Dom Maklerski, Oponeo.pl, OTP Bank, PA Nova, PBKM, Pfeiferer Group, PGNiG, PKO BP, Polimex-Mostostal, Polnord, Polwax, Poznańska Korporacja Budowlana PEKABEX, Primatech, Prochem, Projprzem, PZU, Raiffeisen Bank International, Rawlplug, Rubicon Partners NFJ, Santander Bank Polska, Seco/Warwick, Skarbiec Holding, Solar Company, Sygnity, Tarczyński, Ten Square Games, TIM, Trakcja, Unibep, Vistał Gdynia, Wittchen, Work Service, YOLO, Zastal, ZUE.

In the last 12 months mBank S.A. has acted as dealer-manager for tender or exchange offers for the shares of: BOŚ, Centrum Nowoczesnych Technologii, Ceramika Nowa Gala, CI Games, Ergis, Globalworth Poland, Helio SA, MCI Capital, Mostostal Warszawa, NWAI Dom Maklerski, Pfeiferer Group, Primatech.

Asseco Poland provides IT services to mBank S.A.

mBank S.A. has a cash service agreement in place with Pekao and a phone subscription agreement in place with Orange Polska S.A.

mBank S.A., its shareholders and employees may hold long or short positions in the issuers' shares or other financial instruments related to the issuers' shares. mBank, its affiliates and/or clients may conduct or may have conducted transactions for their own account or for account of another with respect to the financial instruments mentioned in this report or related investments before the recipient has received this report.

Copying or publishing the present report, in full or in part, or disseminating in any way information contained in the present report requires the prior written agreement of mBank S.A. Recommendations are addressed to all Clients of Biuro maklerskie mBanku.

Recommendations are addressed to all Clients of Biuro maklerskie mBanku.

All investment recommendations and strategies issued by mBank S.A. over the last 12 months are available at: [http://www.mdm.pl/ui-pub/site/market\\_and\\_analysis\\_and\\_recommendations/fundamental\\_analysis/recommendations?recent\\_filter\\_active=true&lang=en](http://www.mdm.pl/ui-pub/site/market_and_analysis_and_recommendations/fundamental_analysis/recommendations?recent_filter_active=true&lang=en)

The activity of mBank S.A. is subject to the supervision of the Polish Financial Supervision Commission.

Individuals who did not participate in the preparation of recommendations, but had or could have had access to recommendations prior to their publication, are employees of Biuro maklerskie mBanku authorised to access the premises in which recommendations are prepared and/or individuals having to access to recommendations based on their corporate roles, other than the analysts mentioned as the authors of the present recommendations.

This publication constitutes investment research within the meaning of Art. 36.1 of Commission Delegated Regulation (EU) 2017/565.

The compensation of the research analysts responsible for preparing investment research is determined independently of and without regard to the compensation of or revenue generated by any other employee of the Bank, including but not limited to any employee whose business interests may reasonably be considered to conflict with the interests of the persons to whom the investment research prepared by the Research Department of Biuro maklerskie mBanku is disseminated. With that being said, since one of the factors taken into consideration when determining the compensation of research analysts is the degree of fulfillment of annual financial targets by customer service functions, there is a risk that the adequacy of compensation offered to persons preparing investment research will be questioned by a competent oversight body.

**For U.S. persons only:** This research report is a product of mBank SA which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by mBank SA only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a-6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, mBank SA has entered into an agreement with a U.S. registered broker-dealer, Cabrera Capital Markets. ("Cabrera"). Transactions in securities discussed in this research report should be effected through Cabrera or another U.S. registered broker dealer.

**Strong and weak points of valuation methods used in recommendations:**

**DCF** – acknowledged as the most methodologically correct method of valuation; it consists in discounting financial flows generated by a company; its weak point is the significant susceptibility to a change of forecast assumptions in the model.

**Relative** – based on a comparison of valuation multipliers of companies from a given sector; simple in construction, reflects the current state of the market better than DCF; weak points include substantial variability (fluctuations together with market indices) as well as difficulty in the selection of the group of comparable companies.

**Economic profits** – discounting of future economic profits; the weak point is high sensitivity to changes in the assumptions made in the valuation model.

**Discounted Dividends (DDM)** – discounting of future dividends; the weak point is high sensitivity to changes in the assumptions as to future dividends made in the valuation model.

**NAV** – valuation based on equity value, one of the most frequently used method in case of developing companies; the weak point of the method is that it does not factor in future changes in revenue/profits of a company.

**mBank S.A.**  
Senatorska 18  
00-950 Warszawa  
<http://www.mbank.pl/>

## Research Department

Kamil Kliszcz  
director  
+48 22 438 24 02  
[kamil.kliszcz@mbank.pl](mailto:kamil.kliszcz@mbank.pl)  
energy, power generation

Jakub Szkopek  
+48 22 438 24 03  
[jakub.szkopek@mbank.pl](mailto:jakub.szkopek@mbank.pl)  
industrials, chemicals, metals

Aleksandra Szklarczyk  
+48 22 438 24 04  
[aleksandra.szklarczyk@mbank.pl](mailto:aleksandra.szklarczyk@mbank.pl)  
construction, real-estate development

Michał Marczak  
+48 22 438 24 01  
[michal.marczak@mbank.pl](mailto:michal.marczak@mbank.pl)  
strategy

Paweł Szpigiel  
+48 22 438 24 06  
[pawel.szpigiel@mbank.pl](mailto:pawel.szpigiel@mbank.pl)  
media, IT, telco

Piotr Poniatowski  
+48 22 438 24 09  
[piotr.poniatowski@mbank.pl](mailto:piotr.poniatowski@mbank.pl)  
industrials

Michał Konarski  
+48 22 438 24 05  
[michal.konarski@mbank.pl](mailto:michal.konarski@mbank.pl)  
banks, financials

Piotr Bogusz  
+48 22 438 24 08  
[piotr.bogusz@mbank.pl](mailto:piotr.bogusz@mbank.pl)  
retail, gaming

Mikołaj Lemańczyk  
+48 22 438 24 07  
[mikolaj.lemnanczyk@mbank.pl](mailto:mikolaj.lemnanczyk@mbank.pl)  
financials

## Sales and Trading

### Traders

Piotr Gawron  
director  
+48 22 697 48 95  
[piotr.gawron@mbank.pl](mailto:piotr.gawron@mbank.pl)

Adam Prokop  
+48 22 697 47 90  
[adam.prokop@mbank.pl](mailto:adam.prokop@mbank.pl)

Krzysztof Bodek  
+48 22 697 48 89  
[krzysztof.bodek@mbank.pl](mailto:krzysztof.bodek@mbank.pl)

Magdalena Bernacik  
+48 22 697 47 35  
[magdalena.bernacik@mbank.pl](mailto:magdalena.bernacik@mbank.pl)

Tomasz Jakubiec  
+48 22 697 47 31  
[tomasz.jakubiec@mbank.pl](mailto:tomasz.jakubiec@mbank.pl)

Andrzej Sychowski  
+48 22 697 48 46  
[andrzej.sychowski@mbank.pl](mailto:andrzej.sychowski@mbank.pl)

### Sales, Foreign Markets

Bartosz Orzechowski  
+48 22 697 48 47  
[bartosz.orzechowski@mbank.pl](mailto:bartosz.orzechowski@mbank.pl)

Jędrzej Łukomski  
+48 22 697 49 85  
[jedrzej.lukomski@mbank.pl](mailto:jedrzej.lukomski@mbank.pl)

### Private Client Sales

Kamil Szymański  
director  
+48 22 697 47 06  
[kamil.szymanski@mbank.pl](mailto:kamil.szymanski@mbank.pl)

Jarosław Banasiak  
deputy director  
+48 22 697 48 70  
[jaroslaw.banasiak@mbank.pl](mailto:jaroslaw.banasiak@mbank.pl)