

5 January 2011



Equity Market
Poland

Morning Comments

Institutional Sales and Research:

M. Marczak (22 6974738)

I. Rokicka (22 6974737)

K. Kliszcz (22 6974706)

P. Grzybowski (22 6974717)

M. Stokłosa (22 6974741)

J. Szkopek (22 697 47 40)

G. Borowska (22 6974736)

Index	Close	Change	Index	Close	Change	Index	Close	Change
DJIA	11 691.2	+0.18%	FTSE 100	6 013.9	+1.93%	Copper (LME)	9 580.0	-0.21%
S&P 500	1 270.2	-0.13%	WIG20	2 740.0	-1.52%	Crude Oil (Brent)	93.0	-1.85%
NASDAQ	2 681.3	-0.38%	BUX	21 945.9	+0.92%	USD/PLN	2.92	-1.20%
DAX	6 975.4	-0.21%	PX 50	1 254.2	+0.87%	EUR/PLN	3.89	-1.59%
CAC 40	3 916.0	+0.39%	PLBonds10	6.15	+0.62%	EUR/USD	1.33	-0.40%

Company & Sector Information

Banks

Bank tax coming in 2011?

Finance Minister Jacek Rostowski said in an interview that the government may pass a bank tax this year, with the proceeds set aside in a special emergency fund established to rescue the financial sector in case of a crisis. **Polish banks are required to pay double the contributions made last year to the Bank Guarantee Fund (BFG) as of this year. For the eight banks in our coverage, this means an increase in BFG contributions from ca. PLN 180m in 2010 to ca. PLN 430m in 2011, representing 4% of their expected annual net earnings. We believe the industry thought about this increase as a form of tax, so it is not going to welcome an additional levy. (I. Rokicka)**

PKO BP

Accumulate – 10/11/10
Target price: PLN 51.0

BGK may sell PKO BP interests in 2011

BGK's CEO Tomasz Mironczuk said yesterday without providing specifics that the bank could sell its interests in PKO BP in 2011. **BGK holds 10.25% of PKO BP shares. (I. Rokicka)**

Power Utilities

Treasury on energy privatization

The Ministry of the State Treasury has confirmed that it would like to find a worthy investor for Enea by the end of the first quarter, and that it has no intention of selling its interest in Tauron in the near future even now that the shares are no longer under a lockup. **This information is old news. The assurances given about Tauron should be taken with a grain of salt given past experiences. PGE shares are under a lockup. (K. Kliszcz)**

PGNiG

Buy - 03/12/10
Target price: PLN 4.4

PGNiG under investigation for monopoly practices

Poland's antitrust office UKOik has initiated anti-monopoly proceedings against PGNiG to determine whether the gas utility has been abusing its dominant position in the market for wholesale gas supplies. PGNiG has 14 days to respond. **We are waiting for more details. (K. Kliszcz)**

ZA Puławy

Hold - 06/01/10
Target price: PLN 72.05

ZAP expands into new markets

ZA Puławy signed a caprolactam sales contract with an Asian customer totaling PLN 365m, representing half of the company's capacity. The company is negotiating further arrangements. ZAP is taking steps to diversify exports markets in light of anti-dumping measures taken by China. Caprolactam is currently trading at record high prices of US \$2900/T. **While China's anti-dumping measures should not hurt ZAP's sales volumes, we believe the company faces a contraction in margins as caprolactam prices back off their current highs after Chinese producers rebuild inventories. Moreover, the rally on caprolactam is accompanied by an upturn in benzene, meaning that margins do not rely on the end-product prices. (K. Kliszcz)**

Netia

Hold - 05/11/10
Target price: PLN 5.3

Polkomtel fails to make bid on Exatel

Polkomtel missed yesterday's deadline for submission of an offer on Polkomtel, and the reason was unofficially an objection by the Supervisory Board (Vodafone). **This means that Netia and GTS are back in the game. Netia's CEO has declared that he is willing to pay as much as PLN 800m for the telecom. Exatel's owner PGE will probably opt for a direct sale rather than a divestment via the stock market. Given competition, we do not see much value-creating potential in such an acquisition for Netia shareholders. What is important is Netia's dividend (buy-back) decision. (M. Marczak)**

Asseco Poland

Buy - 31/08/10

Target price: PLN 65.3

New pension fund regulation will not affect ZUS's suppliers

ZUS is reassuring its IT service providers, including Asseco Poland, that the recent changes in the Polish pension fund system will not affect their contractual fees. **The new pension system will require ZUS to keep additional records for each insured citizen. (P. Grzybowski)**

**Asseco
Business Solution**
ABS shelves acquisitions

Asseco Business Solutions decided not to proceed with an acquisition that was supposed to diversify the product mix and pave the way to a new market. With no other M&A plans in store, ABS is going to continue exercising its regular dividend policy. **Last year, ABS paid PLN 0.75 a share in dividends. As of 30 September 2010, it had PLN 40.4m cash. We expect that this year the distributions to shareholders may increase to PLN 0.9 per share. (P. Grzybowski)**

Erbud

Hold - 05/11/10

Target price: PLN 54.1

Budlex to build PLN 130m residential complex

Erbud's real-estate arm Budlex is planning a new residential complex in Bydgoszcz estimated at PLN 130m. The project is to comprise 500 flats covering 25,000 sqm of floor space. It is expected to bring in the first revenues in 2012/2013, and its completion is scheduled for 2017. So far, Budlex has secured leasehold rights in the land for PLN 15.3m. **News without impact on stock performance. Erbud's presence in the housing markets of Bydgoszcz and Toruń remains steady, producing between 200 and 250 dwellings per year for sale. (M. Stokłosa)**

Mostostal Warszawa

Accumulate - 03/12/10

Target price: PLN 66.1

MSW wins PLN 50.6m contract

A consortium led by Mostostal Warszawa (MSW) won a tender for construction of a road in Gdańsk. The consortium's offer of PLN 50.6m represents 2% of MSW's expected 2010 revenue. The contract is expected to be signed in January, and construction may start as soon as February. **The contract is a small addition to MSW's order backlog. (M. Stokłosa)**

PBG

Reduce - 05/11/10

Target price: PLN 194.0

Details of Hydrobudowa sale process

PBG has revealed details of the sale of Hydrobudowa to OHL. First, the Hydrobudowa shares will be transferred to a special-purpose vehicle which will be sold to OHL. Following that, OHL will be required to hold a tender offer for an additional 2.95% of HBD shares. Next, OHL will sell a portion of its holdings in the SPV back to PBG, retaining 51% ownership. PBG estimates that the sale of Hydrobudowa and Aprivia will not affect its net earnings in spite of lower revenues. More precise estimates are to be released by the end of March. **News in line with expectations. A tender offer for just 2.95% of Hydrobudowa shares should not affect its value in any major way. (M. Stokłosa)**

Property Developers
No changes in housing subsidies until after parliamentary elections

The government has finished drafting amendments to the "Rodzina na Swoim" mortgage subsidy program, but these amendments are not likely to take effect until after the parliamentary elections later this year according to an anonymous source with the Finance Ministry. The new rules cap the borrower's age at 35, reduce the multiplier used to determine eligible home prices from 1.4 to 1.2, and limit the subsidies to new homes only. **The delay in the implementation of the new rules seems politically reasonable and is in line with our predictions. (M. Stokłosa)**

Gant Development
Gant sells 97 dwellings in December

Gant Development sold 97 flats (gross before cancellations) in December 2010, compared to 81 in November and 69 in October. The full-year sales amounted to 979 units. **We expected the December sales figures to be much weaker due to the holiday season. (M. Stokłosa)**

GTC

Hold - 05/11/10

Target price: PLN 23.9

GTC Chairman optimistic about future

GTC's Supervisory Board Chairman Eli Alroy believes that demand for office and retail spaces will continue to grow throughout 2011, providing opportunities for continued investment. GTC plans to buy land for at least three new commercial projects, and sell 1 or 2 finished buildings. **Mr. Alroy's words are a reiteration of earlier plans and statements. (M. Stokłosa)**

NG2

Hold - 03/12/10

Target price: PLN 62.7

December sales figures

NG2's December sales amounted to PLN 80.3m, which was 16.8% more than in the same month in 2009. Sales for the 12 months ended 31 December 2010 totaled PLN 1,029.5m, marking an 11.6% increase over the year-ago figure. Retail sales came in at PLN 72.8m in December after a 4.9% y/y increase, and YTD sales were PLN 921.6m, representing a 15% increase vs. 2009. **The strong December sales were owed to seasonal price markdowns, so, they are not likely to contribute much to last year's net earnings. NG2's estimate of the 2010 bottom line is PLN 120-126m, which is in line with our PLN 126.5m forecast. (G. Borowska)**

More News

Alterco, Polnord	Alterco has finalized the acquisition of a 100% interest in Polnord-Baltic Center Sp. z o.o. for PLN 8.57m. Polnord-Baltic Center Sp. z o.o. owns a 1.0207 hectare land lot in Gdynia which will be developed into a commercial building complex.
Anti	Anti has initiated a restructuring exercise set to last throughout 2011, including curtailment of the company's presence in local markets to no more than three voivodships, and the launch of new products and services.
Armatura	Armatura increased its credit with Bank Millennium by PLN 6.95m.
Bioton	Bioton and Actavis have extended the effective term of a November insulin sales memorandum of understanding until 31 January 2011.
Boryszew	Boryszew has been asked to conduct a due diligence audit of an international automotive company. According to <i>Parkiet</i> , the company in question is a German corporation.
CEZ	ČEZ sold its 9.15% interest in EnergoNuclear S.A., a company finishing the construction of the nuclear power plant in Cernavoda, Romania, for the same price as they were purchased. The sale is consistent with ČEZ's new local focus when it comes to new investment, and a policy of consolidation and development of existing international assets.
Comp	Comp has captured an additional electronic surveillance contract for PLN 3.2m.
BSC Drukarnia Opak.	BSC Drukarnia Opakowań is expected to announce a label-maker acquisition in a few days.
Emperia	The CEO of Tradis Sp. z o.o. Mr. Jarosław Wawerski has withdrawn his resignation and decided to continue running the company until it is ready to be taken over by Eurocash.
FAM	FAM sold its 100% interest in subsidiary FAM Technika Odlewnicza Sp. z o.o. to Mr. Jerzy Żabnicki for 1 zloty.
Farmacol	CEO Aleksander Chomiakow has tendered his resignation.
FON	FON is going to increase its share capital by PLN 396,000 through an issue of up to 3,968,193 shares at PLN 0.56 apiece, to be offered to a selected group of investors.
Gastel Żurawie	The Warsaw Stock Exchange approved the placement on February 7th of 58 million F shares on the main market, subject to registration with the securities depository (KDPW).
Coal Mining	Kompania Węglowa (KW) is aiming to stop the downturn in coal production experienced for the last few years. The coal miner hopes to end 2011 with an PLN 80m profit, and plans to hire close to 1900 new workers.
Infovide-Matrix	Subsidiary Dahliamatic made the best bid (PLN 6.7m gross) on a contract for Poland's Police Forces, beating an offer by Enigma, a member of Comp.
Instal Kraków	Instal Kraków signed a PLN 12.8m (gross) contract with EDF Polska Sp. z o.o. for heat supply system modernizations at the Elektrociepłownia KRAKÓW S.A. utility. The deadline is 31 December 2011.
Kopex	Kopex captured a contract from ZGH "Bolesław" S.A. with an estimated value of PLN 50m.
ORCO	The CEO of Orco Property Group Jean-Francois Ott was detained for questioning by Croatian Police.
Patentus	Patentus backed out of an acquisition after a due diligence audit.
Sygnity	Sygnity captured two contracts from the Justice Ministry totaling PLN 2.75m.
Waspol	Waspol expects to generate a consolidated profit of PLN 3.67m, an EBIT of PLN 6.58m, an EBITDA of PLN 8m, and a revenue of PLN 300.84m, in 2011.

**Wojas**

Wojas generated consolidated sales of PLN 17.26 in December after a 59.3% y/y increase. Sales for the 12 months ended 31 December 2010 totaled PLN 129.06m, marking a 40.3% increase relative to the same period in 2009.

Insider Trading and Fund Activity

Alterco	Idea TFI increased equity interests to 10.93% from 9.27% through a block trade on December 29th.
Analizy Online	Marek Bednarski increased equity interests to 5.03% from 4.99%.
Bomi	Supernova Fund purchased 2,330,112 shares for PLN 7.07 apiece on January 3rd outside of the regulated market. Noppi Account Limited, a party related to Bomi's Supervisory Board Chair, purchased 330,565 shares for PLN 5.23 a share on December 30th.
Elkop	Mariusz Patrowicz sold 1,141,747 shares representing 3.23% of equity to Atlantis SA on December 29th, reducing his interests to 0.28%.
Europej. Centrum Odszkodowań	ING PTE holds a 7.32% equity and voting interest in ECO.
Ferrum	A Supervisory Board member purchased 346,000 shares at an avg. PLN 11.50 a share in a block trade.
Krynicki Recycling	BZ WBK Inwestycje Sp. z o.o. increased equity interests to 24.65% through 29 and 30 December purchases outside of the regulated market.
Monnari Trade	BOŚ acquired 1,530,229 shares representing an 8.26% equity interest.
ORCO	Joho Compagnie purchased 8,500 shares for EUR 7.27 a share on December 31st.
Północ Nieruchomości <NC>	Konrad Sumara purchased 5,384 million shares for an avg. PLN 2.89 a share between December 29th and 31st.
Rubicon Partners	Piotr Karmelita increased equity interests to 5.01% from 4.94% on January 3rd.
TVN	A company controlled by a Supervisory Board member sold 66,876 shares for an average PLN 16.95 a share between December 27th and 29th.
Votum	An individual related to a Supervisory Board member purchased 2,150 share allotment certificates (PDA) for an avg. PLN 4.40 apiece on December 27th and 29th. The interests of Andrzej Dadełto and subsidiary decreased to 46.84% from 49.04% following a share capital increase.

Corporate Action Calendar

Wednesday /05.01.11/	
BAKALLAND	Dividend payment, PLN 0.19/share.
Friday /07.01.11/	
ZASTAL	EGM re: Supervisory Board replacements.
Tuesday /11.01.11/	
GTC	EGM re: Supervisory Board Member compensation.


Economic Calendar

Wednesday /05.01.11/					
Time	Region	Report	Period	Forecast	Previous
9:50	France	PMI Services	November		55
9:53	Germany	PMI Services	December	58.3	59.2
9:58	EU	PMI Services	December	53.7	55.4
11:00	EU	Industrial new orders	October	1.5% m/m	-3.8% m/m; 13.5% y/y
11:00	EU	PPI	November	0.2% m/m; 4.4% y/y	0.4% m/m; 4.4% y/y
14:15	USA	ADP Employment Report	December	100,000	93,000
16:00	USA	ISM Services Report	December	55.5	55
16:30	USA	Fuel inventories	Week		339.4m
Thursday /06.01.11/					
Time	Region	Report	Period	Forecast	Previous
0:15	Japan	PMI Services	December		49.5
10:30	UK	Foreign reserves	December		37.39bn
10:30	UK	PMI Services	December	52.9	53.0
11:00	EU	Consumer confidence index	December	-9.0	-9.4
11:00	EU	Consumer confidence index	December	105.5	105.3
11:00	EU	Industrial confidence index	December	1.9	0.9
11:00	EU	Retail sales	November	0% m/m	0.5% m/m; 1.8% y/y
11:00	EU	Services confidence index	December		10.2
12:00	Germany	Factory orders	November	0.9% m/m; 15.8% y/y	1.6% m/m; 18.1% y/y
14:30	USA	Continuing jobless claims	Week		4128,000
14:30	USA	Initial jobless claims	Week	400,000	388,000
16:30	USA	Natural gas inventories	Week		3232bn
	Poland	WSE closed for bank holiday			
Friday /07.01.11/					
Time	Region	Report	Period	Forecast	Previous
08:00	Germany	Current account balance	November		11.7bn
08:00	Germany	Exports	November		83.3bn
08:00	Germany	Imports	November		69.1bn
08:00	Germany	Trade balance	November		11.7bn
8:45	France	Exports	November		32.39bn
8:45	France	Imports	November		35.82bn
8:45	France	Trade balance	November		-3.43bn
11:00	EU	GDP	3Q		1% q/q; 1.9% y/y
11:00	EU	Unemployment rate	December		10.1%
12:00	Germany	Industrial production	November		2.9% m/m; 11.7% y/y
14:30	USA	Average hourly earnings	December		7.6%
14:30	USA	Average workweek hours	December		33.5
14:30	USA	Manufacturing payrolls change	December		-13,000 m/m
14:30	USA	Nonfarm payrolls change	December		39,000 m/m
14:30	USA	Unemployment rate	December		9.8%
20:00	USA	Government budget	December		-150.4bn
21:00	USA	Consumer credit	November		3.3bn
	Germany	Foreign reserves	December		162.83bn
	France	Foreign reserves	December		140.43bn
	Poland	Foreign reserves	December		96.56bn
Monday /10.01.11/					
Time	Region	Report	Period	Forecast	Previous
8:45	France	Industrial production	November		-0.8% m/m; 4.8% y/y
8:45	France	Manufacturing production	November		-0.8% m/m; 4.7% y/y
10:30	EU	Eurozone Sentix index	January		9.7
Tuesday /11.01.11/					
Time	Region	Report	Period	Forecast	Previous
16:00	USA	Wholesale inventories	November		1.9% m/m; 9.9% y/y
16:00	USA	Wholesale sales	November		2.2% m/m; 13.4% y/y


Current recommendations of BRE Bank Securities S.A.

Company	Recommendation	Target price	Current price	Date issued	Price on report date	P/E 2010
AB	Accumulate	23.40	26.30	2010-09-28	20.60	11.7
ACTION	Hold	18.16	17.30	2010-11-05	18.40	12.2
AGORA	Accumulate	28.90	26.50	2011-01-03	26.10	20.0
ASBIS	Accumulate	4.08	3.85	2010-09-28	3.62	15.8
ASSECO POLAND	Buy	65.30	55.65	2010-08-31	55.00	10.7
ASTARTA	Sell	67.7	89.70	2010-12-07	84.50	5.5
BBI DEVELOPMENT	Buy	0.55	0.46	2010-11-10	0.45	10.8
BUDIMEX	Reduce	85.20	104.00	2010-09-13	95.10	13.0
BZWBK	Hold	215.90	214.90	2010-09-15	215.40	16.8
CENTRUM KLIMA	Hold	16.1	16.40	2010-12-03	16.50	18.2
CERSANIT	Reduce	10.1	11.20	2010-10-20	11.43	13.3
CEZ	Hold	129.50	127.00	2010-11-29	124.50	8.8
CIECH	Buy	34.50	26.71	2010-08-23	28.27	8.5
CINEMA CITY	Hold	39.90	42.20	2010-07-16	39.00	19.4
COMARCH	Hold	79.50	90.00	2010-09-03	79.35	20.8
CYFROWY POLSAT	Hold	15.30	16.27	2010-12-17	17.30	16.0
DOM DEVELOPMENT	Buy	50.10	41.95	2010-12-03	38.52	38.5
ELEKTROBUDOWA	Hold	165.70	169.40	2010-12-03	161.00	16.4
EMPERIA	Suspended		105.00	2010-10-05	99.50	23.3
ENEA	Reduce	21.43	23.65	2010-12-03	23.50	16.0
ERBUD	Hold	54.10	56.30	2010-11-05	53.80	13.8
EUROCASH	Suspended		28.65	2010-10-05	26.38	37.7
FAMUR	Reduce	2.3	2.68	2010-12-03	2.70	15.5
GETIN	Hold	10.40	11.45	2010-09-15	10.11	20.1
GTC	Hold	23.90	24.38	2010-11-05	23.10	7.5
HANDLOWY	Hold	87.00	91.80	2010-10-05	87.60	16.8
ING BSK	Hold	815.00	915.00	2010-09-15	800.00	15.5
IMPEXMETAL	Buy	5.1	4.32	2010-11-18	4.10	12.2
J.W.C.	Hold	16.40	15.45	2010-07-09	16.10	5.1
KERNEL	Buy	79.1	78.00	2010-12-07	67.00	11.3
KĘTY	Hold	120.00	130.00	2010-11-03	119.00	13.9
KGHM	Reduce	122.00	171.00	2010-11-12	136.90	7.5
KOMPUTRONIK	Hold	10.12	9.05	2010-09-28	10.80	23.8
KOPEX	Reduce	15.7	18.34	2010-11-24	16.80	50.9
KREDYT BANK	Hold	15.20	15.00	2010-09-15	15.49	20.5
LOTOS	Reduce	28.40	37.10	2010-11-09	32.75	6.3
LPP	Accumulate	2300.00	2131.00	2010-12-03	2140.00	24.1
LW BOGDANKA	Buy	125.90	114.00	2010-11-09	105.90	18.1
MILLENNIUM	Reduce	4.60	4.98	2010-10-05	5.00	20.6
MONDI	Hold	71.10	78.50	2010-08-13	73.70	18.6
MOSTOSTAL WAR.	Accumulate	66.10	60.00	2010-12-03	60.50	15.1
NETIA	Hold	5.30	5.20	2010-11-05	5.43	26.9
NG2	Hold	62.70	65.90	2010-12-03	62.50	20.0
PBG	Reduce	194.00	210.00	2010-11-05	226.00	14.0
PEKAO	Sell	145.00	183.00	2010-11-05	190.00	18.6
PGE	Buy	26.73	22.71	2010-09-13	23.78	13.6
PGNiG	Buy	4.40	3.60	2010-12-03	3.61	11.0
PKN ORLEN	Reduce	40.70	45.81	2010-12-03	46.49	9.2
PKO BP	Accumulate	51.00	42.51	2010-11-10	45.76	16.6
POLICE	Sell	5.50	7.85	2010-12-03	6.95	
POLIMEX MOSTOSTAL	Hold	4.20	4.02	2010-11-15	4.27	16.9
POLNORD	Buy	50.70	32.01	2010-06-02	37.70	20.7
PZU	Accumulate	390.00	352.10	2010-12-13	360.50	14.4
RAFAKO	Accumulate	13.70	13.04	2010-09-03	12.80	17.7
SYGNITY	Buy	18.20	14.98	2010-03-02	12.57	
TAURON	Buy	8.87	6.69	2010-09-13	5.56	12.9
TPSA	Accumulate	17.60	16.51	2010-12-01	16.17	132.5
TRAKCJA POLSKA	Hold	4.16	4.09	2010-05-06	4.14	15.7
TVN	Hold	16.50	17.00	2010-11-29	16.50	22.3
VISTULA	Reduce	2.10	2.09	2010-12-14	2.21	38.5
ULMA CP	Hold	85.90	80.65	2010-11-05	83.80	39.8
UNIBEP	Hold	9.30	9.90	2010-12-03	9.94	14.9
ZAPUŁAWY	Hold	72.05	90.25	2010-01-06	80.90	26.6
ZUE	Buy	19.30	14.21	2010-11-24	14.50	18.2

CEE bank valuations /04.01.2011/


	Price	P/E			ROE			P/BV			D/Y		
		2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
		POLISH BANKS											
BZ WBK	214.9	16.8	15.0	12.8	15%	15%	16%	2.4	2.2	1.9	1.9%	2.1%	2.7%
Getin	11.5	20.1	16.2	11.5	10%	11%	14%	1.9	1.7	1.5	0.0%	0.0%	0.0%
Handlow y	91.8	16.8	13.5	11.3	11%	13%	15%	1.8	1.7	1.6	4.1%	4.2%	5.2%
ING BSK	915.0	15.5	14.1	12.4	15%	14%	15%	2.1	1.9	1.7	0.0%	2.3%	2.5%
Kredyt Bank	15.0	20.5	13.0	9.3	7%	10%	13%	1.4	1.3	1.1	0.0%	0.0%	0.0%
Millenium	5.0	20.6	15.4	10.5	8%	9%	12%	1.5	1.3	1.2	0.0%	0.0%	2.0%
Pekao	183.0	18.6	16.6	14.2	13%	14%	15%	2.4	2.2	2.1	1.6%	3.2%	3.6%
PKO BP	42.5	16.6	12.8	11.0	15%	18%	19%	2.5	2.2	1.9	4.5%	2.4%	3.1%
Median		17.7	14.5	11.4	12%	14%	15%	2.0	1.8	1.7	0.8%	2.2%	2.6%
INVESTORS IN POLISH BANKS													
AIB	0.3	-	-	7.7	-	-	3%	0.2	0.3	0.4	0.0%	0.0%	0.3%
BCP	0.6	10.8	9.4	7.2	4%	5%	6%	0.5	0.5	0.5	3.7%	3.9%	5.2%
Citigroup	4.9	12.6	10.7	9.1	8%	8%	9%	0.9	0.8	0.7	0.0%	0.2%	1.4%
Commerzbank	5.8	6.4	11.1	4.7	9%	7%	12%	0.7	0.6	0.6	0.0%	0.2%	1.4%
ING	7.5	7.9	5.6	5.0	10%	12%	12%	0.7	0.7	0.6	0.1%	1.6%	4.0%
KBC	27.0	5.4	5.4	4.6	15%	15%	15%	0.8	0.8	0.7	3.2%	3.7%	4.6%
UCI	1.6	17.1	8.7	6.2	3%	5%	7%	0.5	0.5	0.4	2.1%	4.2%	5.8%
Median		9.4	9.1	6.2	8%	8%	9%	0.7	0.6	0.6	0.1%	1.6%	4.0%
FOREIGN BANKS													
BEP	3.9	10.8	9.5	7.2	6%	6%	8%	0.6	0.6	0.6	5.8%	5.4%	7.1%
Deutsche Bank	40.5	10.0	6.9	6.2	7%	11%	12%	0.8	0.7	0.7	1.9%	2.5%	3.2%
Erste Bank	35.9	15.2	10.8	8.3	8%	10%	12%	1.1	1.0	0.9	1.7%	2.0%	2.4%
Komerčni B.	4420.0	13.3	12.1	11.1	18%	18%	19%	2.3	2.1	2.0	4.5%	5.2%	5.5%
OTP	5230.0	11.2	8.4	6.2	10%	12%	15%	1.1	1.0	0.9	2.6%	3.6%	5.2%
Santander	8.0	8.1	7.0	5.9	12%	13%	14%	0.9	0.9	0.8	7.1%	7.4%	8.4%
Türkiye Garanti B.	8.1	10.2	9.9	8.9	23%	20%	20%	2.2	1.8	1.6	1.9%	2.4%	2.7%
Türkiye Halk B.	14.0	9.1	9.0	8.4	28%	25%	23%	2.4	2.1	1.7	2.4%	3.1%	3.4%
Sbierbank	3.4	15.6	9.0	7.8	17%	24%	23%	2.5	2.0	1.6	0.7%	1.4%	1.8%
VTB Bank	6.9	20.7	14.8	11.8	10.1%	12.0%	13.4%	2.0	1.8	1.6	0.6%	0.9%	1.4%
Median		11.0	9.3	8.1	11%	13%	15%	1.5	1.4	1.3	2.2%	2.8%	3.3%

Insurance company valuations /04.01.2011/


													
	Price	P/E			ROE			P/BV			D/Y		
		2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
POLISH COMPANIES													
PZU	352.1	14.4	12.4	11.1	18%	19%	19%	2.4	2.2	2.0	45.0%	3.1%	4.9%
FOREIGN COMPANIES													
Vienna Insurance G.	39.6	13.0	11.5	10.3	9%	10%	10%	1.2	1.1	1.0	2.6%	2.9%	3.2%
Uniq	14.9	24.5	18.2	17.2	7%	8%	8%	1.4	1.3	1.3	1.9%	2.1%	2.5%
Aegon	4.7	6.4	7.0	5.8	10%	7%	8%	0.5	0.5	0.4	0.0%	2.5%	5.0%
Allianz	90.2	8.0	7.5	7.0	12%	12%	12%	0.9	0.8	0.8	5.1%	5.6%	6.0%
Aviva	4.1	7.0	6.7	6.1	16%	14%	15%	1.1	1.0	0.9	6.3%	6.7%	7.2%
AXA	13.1	8.4	6.6	6.1	8%	9%	9%	0.6	0.6	0.6	5.2%	6.0%	6.5%
Baloise	93.1	9.7	8.8	7.9	11%	11%	11%	1.0	0.9	0.9	5.0%	5.2%	5.4%
Generali	91.1	12.9	12.0	10.2	9%	9%	10%	1.2	1.1	1.0	2.9%	3.0%	3.2%
Helvetia	365.0	9.2	8.3	7.5	11%	12%	12%	1.0	0.9	0.8	4.3%	4.6%	5.8%
Mapfre	2.2	7.0	6.8	6.5	14%	14%	14%	0.9	0.9	0.8	7.1%	7.4%	7.6%
RSA Insurance	1.3	9.4	8.7	8.3	15%	16%	16%	1.2	1.1	1.1	6.8%	7.1%	7.5%
Zurich Financial	245.8	9.7	8.2	7.8	12%	14%	13%	1.1	1.1	1.0	6.8%	7.0%	7.3%
Median		9.3	8.2	7.7	11%	12%	12%	1.0	1.0	0.9	5.0%	5.4%	5.9%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Fuels producer valuations /04.01.2011/


	EV/EBITDA				EV/S				P/E		EBITDA margin			D/Y		
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
	OIL COMPANIES															
Lotos	37.1	9.8	6.0	4.9	0.6	0.4	0.4	6.3	9.5	5.1	6%	7%	8%	0.0%	0.0%	0.0%
PKN Orlen	45.8	6.2	6.6	5.7	0.4	0.4	0.3	9.2	10.2	9.0	6%	6%	6%	0.0%	2.3%	2.1%
MOL	21280.0	6.6	5.8	5.1	0.9	0.8	0.8	11.7	9.3	7.8	14%	14%	15%	2.2%	3.1%	4.1%
OMV	31.0	3.6	3.3	3.2	0.6	0.6	0.5	8.2	6.8	6.2	18%	18%	17%	3.3%	3.5%	3.8%
Hellenic Petroleum	5.9	8.2	7.5	5.8	0.5	0.5	0.4	10.1	8.3	5.7	6%	6%	7%	6.2%	6.4%	7.9%
Tupras	40.2	7.5	6.8	6.2	0.4	0.3	0.3	11.5	10.5	9.7	5%	5%	5%	7.0%	7.5%	7.6%
Unipetrol	196.0	6.6	5.9	5.5	0.4	0.4	0.4	24.7	17.1	14.3	7%	7%	7%	1.3%	2.2%	3.6%
Median		6.6	6.0	5.5	0.5	0.4	0.4	10.1	9.5	7.8	6%	7%	7%	2.2%	3.1%	3.8%
GAS COMAPNIES																
PGNiG	3.6	6.2	6.1	4.7	1.1	1.1	1.0	11.0	12.3	10.2	17%	18%	21%	2.2%	3.6%	3.3%
Gazprom	192.9	4.3	4.0	3.7	1.7	1.5	1.4	5.2	4.9	4.4	39%	38%	39%	1.6%	1.9%	2.2%
GDF Suez	27.6	6.9	6.1	5.7	1.2	1.2	1.1	14.1	12.4	11.5	18%	19%	19%	5.5%	5.8%	6.2%
Gas Natural SDG	11.2	6.7	6.8	6.4	1.8	1.7	1.6	9.3	9.2	8.1	26%	25%	25%	7.1%	7.6%	8.3%
Median		6.4	6.1	5.2	1.5	1.3	1.3	10.1	10.7	9.1	22%	22%	23%	3.9%	4.7%	4.7%

Power Utilities company valuations /04.01.2011/

	EV/EBITDA			EV/S			P/E		EBITDA margin			D/Y				
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
	ENERGY COMPANIES															
CEZ	127.0	6.8	7.1	6.7	3.0	3.0	2.9	8.8	9.5	8.7	44%	43%	43%	6.5%	6.3%	5.8%
ENEA	23.7	5.9	6.5	6.7	1.1	1.2	1.3	16.0	15.4	13.7	18%	18%	19%	1.6%	3.1%	2.6%
PGE	22.7	6.3	5.8	5.9	2.1	2.1	2.2	13.6	11.2	10.1	33%	36%	37%	3.1%	3.7%	4.4%
TAURON	6.7	4.8	4.8	4.6	0.9	0.9	0.9	12.9	12.8	11.0	19%	19%	20%	0.0%	2.3%	2.4%
E.ON	23.2	6.0	6.7	6.3	1.0	1.0	0.9	8.7	10.6	10.0	16%	14%	15%	6.5%	5.6%	5.7%
EDF	31.9	6.1	6.1	5.7	1.5	1.6	1.5	15.9	15.5	13.0	25%	25%	26%	3.6%	3.8%	4.1%
Endesa	18.6	5.4	5.5	5.3	1.4	1.4	1.4	7.7	9.0	8.4	27%	26%	26%	6.0%	5.8%	6.3%
ENEL SpA	3.8	5.7	5.6	5.4	1.4	1.4	1.3	8.3	8.2	7.7	25%	24%	25%	7.1%	7.3%	7.8%
Fortum	22.2	10.5	10.4	9.9	4.4	4.3	4.1	13.7	14.0	13.4	42%	41%	41%	4.5%	4.5%	4.6%
Iberdrola	5.8	8.4	8.0	7.4	2.3	2.2	2.1	11.3	11.0	10.1	28%	28%	28%	5.6%	5.8%	6.2%
RWE AG	51.0	4.7	5.0	4.8	0.9	0.9	0.8	7.4	8.9	8.6	19%	17%	17%	6.9%	6.1%	6.1%
Median		6.0	6.1	5.9	1.4	1.4	1.4	11.3	11.0	10.1	25%	25%	26%	5.6%	5.6%	5.7%


Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

IT company valuations /04.01.2011/


	EV/EBITDA				EV/S			P/E		EBITDA margin			D/Y			
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
	POLISH COMPANIES															
AB	26.3	8.2	8.7	7.7	0.2	0.2	0.2	11.7	11.8	10.4	2%	2%	2%	0.0%	0.0%	0.0%
ACTION	17.3	8.7	6.8	6.0	0.2	0.2	0.1	12.2	9.2	8.0	2%	2%	2%	4.7%	3.3%	4.3%
ASBIS	3.9	7.0	5.7	4.2	0.1	0.1	0.1	15.8	9.6	5.8	1%	1%	2%	0.0%	0.0%	0.0%
ASSECO POLAND	55.7	6.9	6.4	5.8	1.4	1.2	1.1	10.7	11.3	10.6	20%	20%	19%	2.8%	2.7%	2.8%
COMARCH	90.0	11.4	7.1	6.1	0.9	0.8	0.7	20.8	16.6	14.2	8%	11%	11%	0.0%	0.0%	2.1%
KOMPUTRONIK	9.1	8.5	6.0	4.8	0.1	0.1	0.1	23.8	12.8	8.5	2%	2%	2%	0.0%	0.0%	1.6%
SYGNITY	15.0	9.9	5.4	4.2	0.3	0.3	0.2	-	-	11.5	3%	5%	6%	0.0%	0.0%	2.6%
Median		8.5	6.4	5.8	0.2	0.2	0.2	14.0	11.5	10.4	2%	2%	2%	0.0%	0.0%	2.1%
FOREIGN COMPANIES																
Accenture	48.3	8.8	8.2	7.7	1.4	1.3	1.2	18.4	16.1	14.5	16%	16%	15%	2.1%	1.8%	2.0%
Atos Origin	40.0	5.7	4.9	4.1	0.6	0.5	0.5	14.7	12.3	10.6	10%	11%	11%	0.4%	0.8%	0.9%
CapGemini	35.7	6.4	5.4	4.8	0.5	0.5	0.5	17.7	14.2	12.2	8%	9%	10%	2.6%	2.9%	3.1%
IBM	147.6	8.4	7.8	7.2	2.0	1.9	1.9	12.9	11.7	10.6	24%	25%	26%	1.6%	1.7%	1.8%
Indra Sistemas	12.9	7.3	7.0	6.6	0.9	0.9	0.9	10.5	10.3	9.7	13%	13%	13%	5.1%	5.3%	5.7%
LogicaCMG	1.4	7.4	6.9	6.4	0.7	0.6	0.6	11.3	10.4	9.5	9%	9%	10%	2.9%	3.4%	4.0%
Microsoft	28.1	7.7	6.6	6.3	3.2	2.9	2.7	13.6	11.4	10.4	42%	44%	43%	1.9%	2.2%	2.2%
Oracle	31.5	12.4	9.9	9.1	5.8	4.5	4.2	19.5	15.7	14.1	47%	46%	46%	0.6%	0.7%	0.7%
SAP	38.1	12.2	10.3	9.5	3.9	3.5	3.2	18.1	15.3	13.8	32%	34%	34%	1.5%	1.8%	1.9%
TietoEnator	14.3	6.5	5.6	5.1	0.7	0.6	0.6	13.0	10.8	9.8	10%	11%	12%	3.6%	4.3%	5.1%
Median		7.5	7.0	6.5	1.2	1.1	1.0	14.2	12.0	10.6	14%	14%	14%	2.0%	2.0%	2.1%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Fertilizer producers and chemical company valuations /04.01.2011/


	Fertilizer producers and chemical company valuations to 2011															
	Price	EV/EBITDA			EV/S			P/E		EBITDA margin			D/Y			
		2010	2011	2012	2010	2011	2012	2010	2011	2010	2011	2012	2010	2011	2012	
FERTILIZER PRODUCERS																
POLICE	7.9	13.4	7.6	7.2	0.5	0.4	0.4	-	22.8	18.8	4%	6%	6%	0.0%	0.0%	0.0%
ZA Puław y	90.3	9.8	4.7	4.4	0.7	0.6	0.5	26.6	9.3	9.5	8%	13%	12%	1.0%	0.9%	2.7%
Acron	37.5	7.8	6.6	6.6	1.8	1.5	1.5	11.0	8.9	8.5	22%	23%	22%	1.6%	1.9%	1.4%
Agrium	67.8	8.6	6.3	6.3	1.2	1.0	1.0	13.9	9.9	9.7	14%	16%	15%	0.2%	0.2%	0.2%
DSM	42.8	3.9	3.9	3.9	1.6	1.6	1.6	37.2	34.8	33.2	41%	41%	40%	1.9%	2.0%	2.1%
K+S	57.0	12.5	9.4	8.6	2.4	2.2	2.1	26.6	16.7	14.5	19%	23%	24%	1.6%	2.5%	2.9%
Silvinit	27544.0	10.2	8.2	7.5	6.0	5.0	4.6	17.0	12.9	11.5	59%	61%	61%	0.9%	1.3%	1.3%
Uralkali	7.2	18.6	14.4	11.6	9.1	7.8	6.6	26.1	20.0	20.8	49%	54%	56%	1.4%	2.5%	-
Yara	330.9	9.1	8.1	8.6	1.6	1.4	1.4	15.4	11.6	12.1	18%	18%	16%	1.8%	2.0%	2.1%
Median		9.8	7.6	7.2	1.6	1.5	1.5	21.5	12.9	12.1	19%	23%	22%	1.4%	1.9%	1.7%
CHEMICAL COMPANIES																
Ciech	26.7	5.9	4.6	4.6	0.6	0.5	0.5	8.5	8.1	9.7	10%	11%	11%	0.0%	0.0%	0.0%
Akzo Nobel	45.5	6.3	5.9	5.5	0.9	0.8	0.8	13.9	12.1	10.9	14%	14%	14%	3.1%	3.4%	3.7%
BASF	58.8	6.1	5.8	5.4	1.1	1.0	1.0	11.4	11.0	10.0	18%	18%	18%	3.5%	3.8%	4.1%
Croda	15.7	10.5	9.7	9.0	2.4	2.3	2.2	17.2	15.5	14.2	23%	24%	24%	2.2%	2.5%	2.7%
Dow Chemical	34.7	8.2	7.4	6.5	1.1	1.1	1.0	18.7	14.2	11.2	14%	15%	16%	1.8%	1.8%	1.7%
Rhodia	24.8	4.4	4.2	4.1	0.7	0.7	0.7	9.4	8.0	7.6	17%	16%	16%	1.6%	2.1%	2.3%
Sisecam	2.8	5.5	4.9	4.6	1.3	1.2	1.1	9.8	8.7	7.9	23%	23%	23%	0.6%	1.9%	3.3%
Soda Sanayii	2.3	6.7	6.4	5.0	1.1	1.1	0.9	9.0	7.8	6.7	17%	17%	17%	4.1%	5.6%	3.0%
Solvay	80.1	4.6	4.6	4.3	0.7	0.7	0.7	25.0	22.0	18.9	14%	15%	15%	3.7%	3.9%	4.0%
Tata Chemicals	408.1	8.6	7.8	7.0	1.6	1.4	1.3	14.5	13.7	11.2	19%	18%	19%	2.0%	2.3%	2.4%
Tessenderlo Chemie	27.1	5.7	4.8	4.2	0.4	0.4	0.4	35.2	14.3	10.3	7%	8%	9%	4.5%	4.5%	4.6%
Wacker Chemie	137.0	6.1	5.5	4.9	1.5	1.4	1.3	13.8	12.0	10.5	25%	26%	27%	1.5%	1.9%	2.1%
Median		6.1	5.6	4.9	1.1	1.0	0.9	13.8	12.1	10.4	17%	17%	17%	2.1%	2.4%	2.9%

European national operator valuations /04.01.2011/

	EV/EBITDA				EV/S				P/E		EBITDA margin			D/Y		
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
	POLISH COMPANIES															
Netia	5.2	4.8	4.3	3.8	1.1	1.0	0.9	26.9	18.5	14.6	23%	24%	24%	0.0%	3.7%	5.4%
TPSA	16.5	5.6	4.6	4.6	1.7	1.7	1.7	-	17.2	15.8	30%	37%	38%	9.1%	9.1%	9.1%
Median		5.2	4.5	4.2	1.4	1.4	1.3	26.9	17.9	15.2	27%	31%	31%	4.5%	6.4%	7.2%
MID CAPS																
Belgacom	25.9	4.8	5.3	5.4	1.6	1.6	1.6	9.5	10.6	10.6	32%	30%	29%	8.4%	8.5%	8.6%
Cesky Telecom	383.9	5.0	5.2	5.4	2.2	2.2	2.2	11.5	12.0	11.4	43%	42%	41%	10.2%	9.6%	9.5%
Hellenic Telekom	6.3	4.3	4.4	4.3	1.5	1.5	1.5	10.5	9.1	8.0	34%	34%	35%	4.4%	5.1%	6.4%
Matav	548.0	4.4	4.5	4.5	1.6	1.6	1.6	10.2	10.6	10.0	37%	36%	36%	11.6%	10.4%	11.1%
Portugal Telecom	8.6	5.1	4.4	4.1	1.9	1.7	1.6	17.5	11.5	10.1	38%	38%	38%	7.1%	7.6%	7.7%
Telecom Austria	10.4	4.9	5.0	4.9	1.7	1.7	1.7	15.3	14.5	12.5	35%	35%	35%	7.2%	7.2%	7.2%
Median		4.8	4.7	4.7	1.7	1.6	1.6	11.0	11.1	10.3	36%	36%	36%	8%	8%	8%
BIG CAPS																
BT	1.9	4.5	4.2	4.2	1.2	1.2	1.2	12.8	9.9	9.3	26%	28%	29%	3.7%	4.1%	4.5%
DT	9.7	4.7	4.8	4.8	1.5	1.5	1.5	12.3	12.2	11.6	31%	32%	32%	7.5%	7.4%	7.4%
FT	15.9	4.9	4.9	4.9	1.7	1.7	1.7	8.4	8.9	8.9	35%	34%	34%	8.8%	8.9%	8.8%
KPN	11.1	5.3	5.4	5.4	2.2	2.2	2.2	9.7	9.1	8.6	41%	41%	40%	7.2%	7.7%	8.1%
Swisscom	415.3	6.5	6.5	6.5	2.5	2.5	2.5	11.4	11.0	10.7	39%	39%	39%	5.4%	5.9%	6.1%
TELEFONICA	17.1	5.4	5.5	5.4	2.2	2.1	2.0	8.6	8.9	8.5	41%	38%	38%	8.2%	9.1%	10.2%
TeliaSonera	53.8	7.8	7.7	7.5	2.7	2.7	2.7	11.6	11.0	10.6	35%	35%	35%	4.7%	5.1%	5.4%
TI	1.0	4.7	4.6	4.6	2.0	1.9	1.9	8.3	8.1	7.7	42%	42%	42%	5.6%	6.1%	6.5%
Median		5.1	5.1	5.2	2.1	2.0	2.0	10.6	9.5	9.1	37%	36%	37%	6.4%	6.8%	7.0%


Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Media company valuations /04.01.2011/

																
		EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
POLISH COMPANIES																
AGORA	26.5	7.8	6.6	5.7	1.2	1.0	0.9	20.0	19.8	15.8	15%	15%	15%	1.9%	2.5%	2.5%
CYFROWY POLSAT	16.3	10.5	9.6	8.7	2.9	2.8	2.6	16.0	15.2	15.0	28%	29%	30%	3.5%	4.1%	4.3%
TVN	17.0	12.7	10.6	8.3	3.2	2.8	2.5	22.3	18.9	12.6	25%	27%	30%	1.8%	1.3%	1.6%
DAILY																
Arnolgo Mondadori	2.8	7.3	6.5	6.3	0.7	0.7	0.7	12.7	10.0	9.3	9%	10%	11%	5.8%	7.2%	8.3%
Axel Springer	124.1	7.9	7.2	6.6	1.4	1.4	1.3	13.3	12.2	11.1	18%	19%	20%	3.7%	4.0%	4.3%
Daily Mail	5.7	8.3	7.9	7.6	1.6	1.5	1.5	12.2	11.0	10.3	19%	19%	19%	2.7%	2.9%	3.1%
Gruppo Editorial	1.7	5.7	5.0	4.7	1.0	1.0	1.0	13.3	10.7	9.4	17%	19%	20%	4.2%	5.8%	6.0%
Mcclatchy	4.9	6.1	6.3	-	1.7	1.7	-	7.9	10.3	8.9	28%	27%	-	0.0%	0.0%	0.0%
Naspers	399.6	24.2	20.4	17.3	5.8	5.1	4.5	28.5	22.1	17.2	24%	25%	26%	0.6%	0.8%	1.0%
New York Times	10.0	5.2	5.5	5.4	0.8	0.8	0.8	14.6	15.2	13.9	16%	15%	16%	0.0%	0.0%	0.0%
Promotora de Inform	1.5	6.5	6.0	5.7	1.3	1.4	1.3	3.4	3.8	3.3	20%	23%	23%	0.3%	0.1%	2.8%
SPIR Comm	23.2	6.0	4.7	3.9	0.2	0.2	0.2	-	-	18.5	4%	5%	6%	0.0%	0.0%	0.0%
Trinity Mirror	0.7	3.0	3.0	3.0	0.6	0.6	0.6	2.8	2.8	2.7	20%	20%	19%	1.9%	3.8%	5.3%
Mediana		6.3	6.1	5.7	1.1	1.2	1.0	12.7	10.7	9.9	18%	19%	19%	1.2%	1.8%	3.0%
TV																
Antena 3 Televis	7.1	10.4	8.9	7.9	2.1	2.0	1.9	13.7	11.6	10.2	20%	22%	24%	5.5%	6.8%	8.0%
CETV	399.0	21.7	13.0	9.9	3.3	2.9	2.6	-	-	31.8	15%	22%	26%	0.0%	0.0%	0.0%
Gestevision Telecinco	8.3	12.8	8.5	7.2	3.3	2.4	2.3	16.0	12.4	10.5	25%	28%	32%	4.7%	7.0%	8.7%
ITV PLC	0.7	7.5	6.8	6.3	1.6	1.5	1.5	14.0	12.3	10.7	21%	22%	23%	0.4%	1.6%	3.1%
M6-Metropole Tel	18.5	6.8	6.4	6.4	1.4	1.4	1.3	15.7	14.6	14.4	21%	21%	20%	5.0%	5.2%	5.2%
Mediaset SPA	4.5	4.7	4.3	4.0	1.6	1.5	1.4	12.5	11.0	9.7	35%	35%	35%	6.9%	7.7%	8.5%
RTL Group	75.8	9.4	8.7	8.4	2.0	2.0	1.9	18.1	16.0	15.2	22%	22%	22%	5.9%	6.2%	6.5%
TF1-TV Francaise	13.6	10.2	7.7	6.9	1.1	1.1	1.1	22.0	15.2	13.1	11%	14%	15%	3.4%	4.4%	5.2%
Mediana		9.8	8.1	7.1	1.8	1.7	1.7	15.7	12.4	11.9	21%	22%	24%	4.9%	5.7%	5.9%
PAY TV																
BSkyB PLC	7.4	12.3	10.3	9.1	2.5	2.3	2.1	24.5	18.8	15.5	20%	22%	24%	2.5%	2.8%	3.2%
Canal Plus	5.1	4.3	4.2	4.1	0.2	0.2	0.2	15.5	15.0	14.6	5%	5%	5%	5.5%	5.7%	5.7%
Cogeco	41.6	5.8	5.4	5.1	2.3	2.1	2.0	17.1	15.3	13.4	39%	40%	40%	1.3%	1.6%	2.1%
Comcast	22.4	6.1	5.7	5.5	2.3	2.3	2.2	17.8	15.2	13.1	39%	40%	40%	1.7%	1.8%	2.1%
Liberty Global	36.5	7.8	7.1	6.6	3.5	3.2	3.0	-	31.0	15.4	44%	45%	46%	0.0%	0.0%	0.0%
Multimedia	9.5	7.1	6.7	6.4	3.7	3.4	3.3	15.2	13.7	11.4	52%	51%	51%	0.0%	0.0%	0.0%
Shaw Communications	21.1	7.6	6.5	6.1	3.5	2.8	2.5	16.3	13.6	12.8	46%	43%	41%	4.1%	4.3%	4.5%
Mediana		7.1	6.5	6.1	2.5	2.3	2.2	16.7	15.2	13.4	39%	40%	40%	1.7%	1.8%	2.1%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

Construction company valuations /04.01.2011/

	EV/EBITDA				EV/S				P/E		EBITDA margin			D/Y		
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
POLISH COMPANIES																
Budimex	104.0	7.4	9.4	10.5	0.5	0.5	0.6	13.0	13.4	14.5	6%	6%	6%	6.5%	5.4%	0.0%
Elektrobudowa	169.4	10.8	9.7	8.3	1.0	0.9	0.8	16.4	14.7	12.6	9%	9%	10%	2.0%	2.2%	2.6%
Erbud	56.3	9.8	9.3	8.0	0.5	0.5	0.4	13.8	14.2	12.6	5%	5%	5%	0.9%	1.1%	1.1%
Mostostal Warszaw	60.0	7.7	7.8	6.4	0.4	0.4	0.3	15.1	15.9	13.7	5%	5%	5%	2.3%	3.3%	3.1%
PBG	210.0	9.8	9.7	9.0	1.0	0.8	0.7	14.0	13.6	13.1	10%	8%	8%	1.4%	1.5%	2.3%
Polimex Mostostal	4.0	8.8	8.1	7.0	0.6	0.5	0.5	16.9	14.6	11.4	7%	6%	7%	1.0%	0.0%	0.0%
Rafako	13.0	9.7	7.7	6.5	0.6	0.4	0.3	17.7	15.1	13.7	7%	5%	5%	0.0%	0.0%	0.0%
Trakcja Polska	4.1	8.5	7.0	4.6	0.7	0.5	0.4	15.7	13.8	10.9	8%	7%	8%	0.0%	0.0%	0.0%
Ulm Construction	80.7	5.5	4.3	4.7	2.8	2.2	2.2	39.8	12.7	17.5	50%	50%	47%	0.0%	0.0%	0.0%
Unibep	9.9	11.2	12.1	6.5	0.5	0.5	0.4	14.9	16.8	8.9	5%	4%	6%	0.0%	0.6%	2.3%
Median		9.2	8.7	6.8	0.6	0.5	0.4	15.4	14.4	12.9	7%	6%	7%	1.0%	0.8%	0.5%
FOREIGN COMPANIES																
AMEC	11.8	11.7	10.4	9.2	1.1	1.0	0.9	20.4	17.8	15.3	9%	10%	10%	1.7%	1.9%	2.2%
BILFINGER	63.5	10.2	9.8	9.2	0.6	0.6	0.6	11.1	11.2	10.1	6%	6%	7%	3.8%	4.1%	4.5%
EIFAGE	34.7	9.1	8.7	8.1	1.3	1.3	1.2	13.1	11.2	9.4	14%	15%	15%	3.5%	3.8%	4.3%
HOCHTIEF	63.5	5.2	4.7	4.3	0.3	0.3	0.3	19.9	16.7	13.7	6%	6%	7%	2.6%	3.0%	3.5%
NCC	150.2	7.7	7.3	6.6	0.4	0.3	0.3	13.2	12.6	10.9	5%	5%	5%	4.2%	4.6%	5.1%
SKANSKA	134.1	8.3	8.4	7.8	0.4	0.4	0.4	15.6	16.3	14.9	5%	5%	5%	4.3%	4.4%	4.5%
STRABAG	20.8	3.7	3.7	3.6	0.2	0.2	0.2	13.8	14.0	14.1	5%	5%	5%	2.4%	2.6%	2.7%
Median		8.3	8.4	7.8	0.4	0.4	0.4	13.8	14.0	13.7	6%	6%	7%	3.5%	3.8%	4.3%

Property Developers company valuations /04.01.2011/

		EV/EBITDA			P/BV			P/E			EBITDA margin			D/Y		
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
POLISH COMPANIES																
BBI Development	0.5	13.2	11.5	12.6	1.0	0.9	0.8	10.8	10.3	7.7	33%	48%	30%	0.0%	0.0%	0.0%
Dom Development	42.0	28.6	10.0	5.4	1.3	1.2	1.1	38.5	12.3	8.3	9%	18%	15%	0.6%	2.0%	4.8%
GTC	24.4	9.6	8.9	8.9	1.2	1.0	0.9	7.5	7.8	7.5	142%	166%	154%	0.0%	0.0%	0.0%
J.W. Construction	15.5	5.3	7.3	6.2	1.4	1.2	1.0	5.1	5.9	7.2	30%	47%	24%	0.0%	0.0%	0.0%
Polnord	32.0	18.8	13.5	7.4	0.6	0.6	0.6	20.7	10.4	7.4	15%	32%	34%	0.0%	0.0%	0.0%
Median		14.2	9.4	6.8	1.3	1.1	1.0	14.1	9.1	7.5	22%	39%	29%	0.0%	0.0%	0.0%
FOREIGN COMPANIES																
CA IMMO INTERNATIONAL	5.6	32.8	29.1	23.7	0.5	0.6	0.6	-	19.3	9.1	43%	45%	48%	0.0%	1.8%	3.8%
CITYCON	3.2	20.1	18.5	17.6	0.9	0.9	0.9	16.7	15.4	14.4	56%	58%	59%	4.3%	4.4%	4.4%
CORIO	47.6	21.0	18.8	16.8	1.1	1.0	1.0	16.6	15.9	14.8	82%	83%	83%	5.5%	5.7%	6.0%
DEUTSCHE EUROSHOP	28.7	21.1	18.8	17.9	1.2	1.2	1.1	21.8	18.6	18.5	88%	87%	87%	3.8%	4.0%	4.1%
ECHO INVESTMENT	5.0	13.6	9.8	8.1	1.2	1.1	1.0	12.9	9.3	8.0	69%	89%	85%	0.0%	0.0%	0.0%
HAMMERSON	4.3	20.5	20.5	20.0	1.1	0.9	0.9	19.2	20.4	16.9	80%	80%	79%	3.7%	3.8%	3.9%
KLEPIERRE	27.7	18.1	17.1	16.2	1.3	1.1	1.1	18.1	17.1	15.4	85%	86%	88%	4.5%	4.7%	4.8%
SPARKASSEN IMMO	5.3	20.6	18.4	16.4	0.7	0.7	0.7	31.3	13.7	8.9	47%	47%	49%	0.0%	4.4%	3.5%
UNIBAIL-RODAMCO	149.3	19.9	19.9	19.4	1.1	1.2	1.1	16.5	16.9	16.1	86%	84%	84%	7.9%	5.4%	5.6%
Median		20.5	18.8	17.6	1.1	1.0	1.0	17.4	16.9	14.8	80%	83%	83%	3.8%	4.4%	4.1%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies * polish company


Machinery manufacturer valuations /04.01.2011/

	EV/EBITDA				EV/S				P/E			EBITDA margin			D/Y		
	Price	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	
	POLISH COMPANIES																
FAMUR	2.7	9.2	8.2	6.8	1.7	1.7	1.6	15.5	16.5	13.2	19%	21%	23%	0.0%	0.0%	4.0%	
KOPEX	18.3	11.1	8.0	7.3	0.9	0.8	0.9	50.9	16.5	14.4	8%	10%	13%	0.0%	0.0%	3.5%	
Median		10.2	8.1	7.0	1.3	1.3	1.3	33.2	16.5	13.8	13%	16%	18%	0.0%	0.0%	3.7%	
FOREIGN COMPANIES																	
Atlas Copco	170.3	13.4	11.6	10.6	3.1	2.8	2.6	21.0	17.8	16.0	23%	24%	25%	2.2%	2.5%	2.7%	
Bucyrus	89.8	12.6	10.2	8.9	2.4	2.0	1.8	22.6	17.2	14.7	19%	19%	20%	0.1%	0.1%	0.1%	
Emeco	1.0	5.1	4.3	3.9	2.1	1.9	1.8	15.2	10.7	8.6	41%	45%	45%	1.4%	3.8%	5.6%	
Industrea	1.5	-	-	-	-	-	-	29.6	8.1	7.4	-	-	-	2.4%	3.1%	3.7%	
Joy Global	88.5	12.2	10.1	8.7	2.6	2.3	2.0	21.1	17.4	15.0	21%	22%	23%	0.8%	0.8%	0.8%	
Sandvik	132.7	12.0	9.9	8.8	2.3	2.1	1.9	23.9	17.5	14.8	19%	21%	22%	2.1%	2.7%	3.2%	
Median		12.2	10.1	8.8	2.4	2.1	1.9	21.9	17.3	14.7	21%	22%	23%	1.7%	2.6%	3.0%	

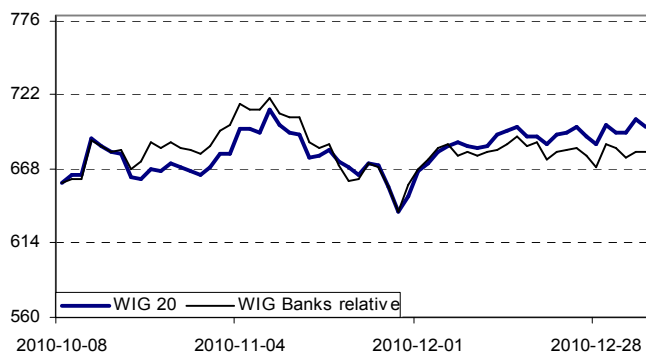
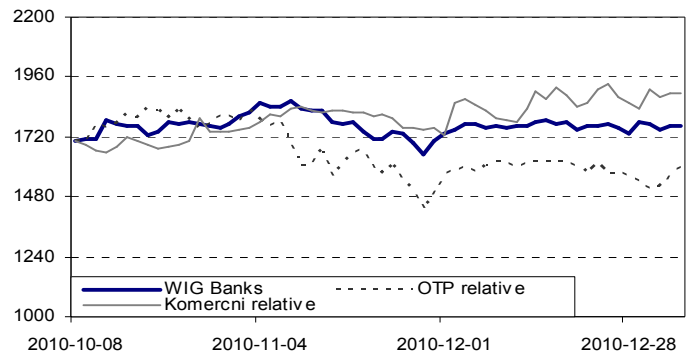
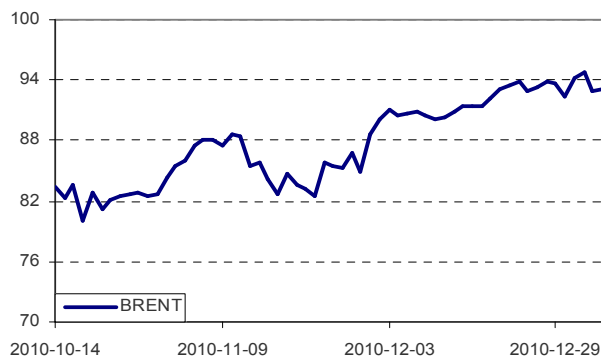
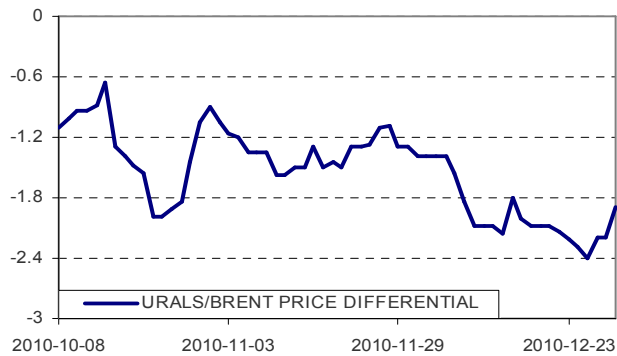
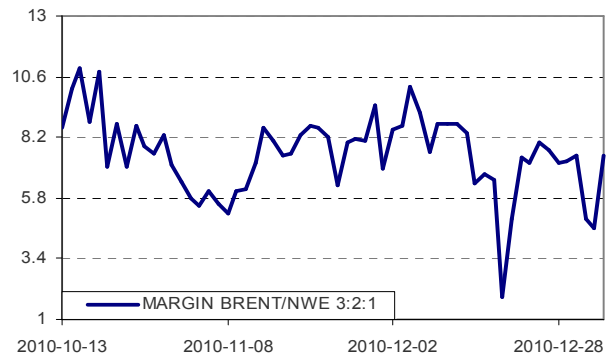
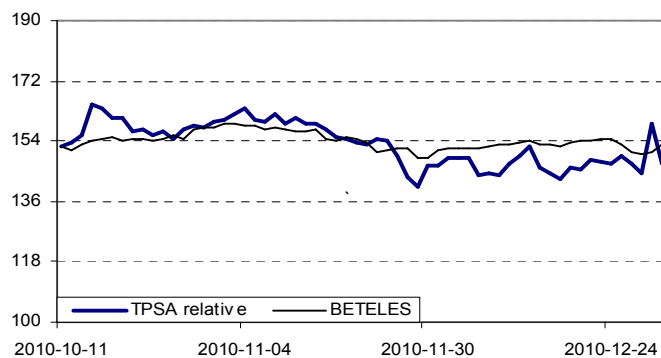
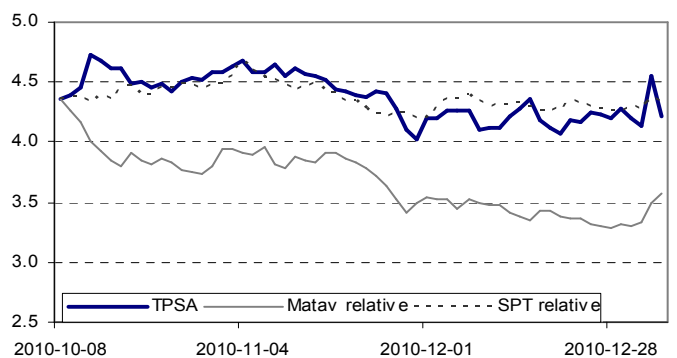
Paper manufacturer valuations /04.01.2011/

	Paper manufacturers - Pulp and Paper 2010-2012															
	Price	EV/EBITDA			EV/S			P/E			EBITDA margin			D/Y		
		2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
POLISH COMPANIES																
MONDI	78.5	10.1	8.1	7.8	2.0	1.7	1.7	18.6	11.3	10.7	20%	21%	22%	0.0%	5.4%	8.9%
FOREIGN COMPANIES																
Billerund	58.0	4.1	4.8	4.7	0.7	0.7	0.7	8.9	11.2	10.8	18%	15%	15%	4.3%	4.5%	4.5%
Holmen	227.0	9.9	7.6	7.4	1.5	1.3	1.3	26.5	15.4	14.7	15%	17%	17%	3.1%	3.5%	4.3%
INTL Paper	27.8	5.8	5.2	4.8	0.8	0.7	0.7	13.7	10.2	9.0	13%	15%	15%	1.4%	2.0%	2.6%
M-Real	2.7	5.4	5.1	4.8	0.6	0.6	0.6	12.7	8.8	7.5	12%	12%	12%	0.8%	1.3%	2.0%
Norske Skog	14.9	10.5	6.0	5.5	0.6	0.6	0.6	-	-	-	6%	10%	11%	0.0%	0.0%	0.0%
Portucel EMP.	2.3	6.4	6.1	6.0	1.8	1.7	1.6	10.5	9.6	9.5	27%	28%	27%	6.0%	4.9%	5.5%
Stora Enso	8.0	6.9	6.4	6.2	0.9	0.8	0.8	10.7	10.4	10.1	12%	13%	13%	2.9%	2.9%	3.1%
Svenska	109.1	7.3	6.4	6.1	1.1	1.0	1.0	12.5	10.4	9.7	15%	16%	16%	3.7%	4.0%	4.2%
UPM-Kymmene	13.4	7.1	6.4	6.3	1.2	1.1	1.1	14.2	12.5	11.6	16%	17%	17%	3.5%	3.8%	4.0%
Median		6.9	6.1	6.0	0.9	0.8	0.8	12.6	10.4	9.9	15%	15%	15%	3.1%	3.5%	4.0%

Mining company valuations /04.01.2011/

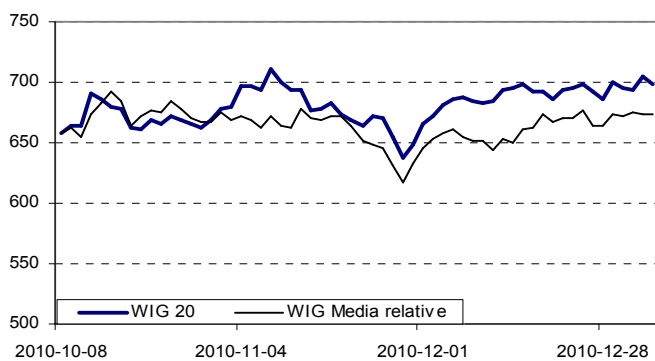
	Mining Company Valuations to November 2011															
	Price	EV/EBITDA			EV/S				P/E		EBITDA margin			D/Y		
		2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012	2010	2011	2012
POLISH COMPANIES																
KGHM	171.0	5.2	7.2	8.9	2.1	2.4	2.6	7.5	11.1	14.2	41%	33%	29%	1.8%	5.8%	5.8%
FOREIGN COMPANIES																
Anglo Amer.	34.1	4.9	3.9	3.6	1.9	1.7	1.6	8.4	6.4	5.6	39%	42%	43%	1.8%	3.0%	3.3%
BHP Billiton	25.5	5.9	4.0	3.6	2.8	2.2	2.0	10.3	7.0	6.1	48%	55%	56%	3.4%	3.6%	3.8%
Freeport-MCMOR	118.8	6.2	5.4	5.3	3.1	2.8	2.6	14.0	11.7	11.4	51%	52%	49%	1.1%	1.7%	1.7%
Rio Tinto	45.0	3.8	3.2	3.2	1.8	1.6	1.5	6.5	5.3	5.2	46%	48%	48%	2.1%	2.4%	2.7%
Southern Peru	49.0	14.4	9.0	7.9	8.2	5.7	5.0	26.1	14.9	13.2	57%	63%	64%	3.3%	4.3%	5.3%
Median		5.9	4.0	3.6	2.8	2.2	2.0	10.3	7.0	6.1	48%	52%	49%	2.1%	3.0%	3.3%

Source: BRE Bank Securities for Polish companies, IBES/Bloomberg for foreign companies

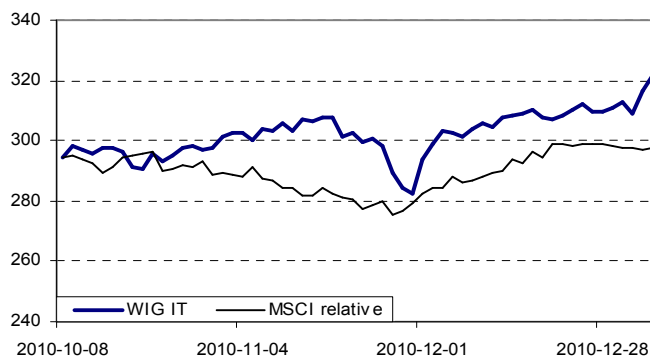
WIG Banks index vs. WIG 20 index (EUR)

OTP and Komerční's relative performance vs. WIG Banks index (EUR)

BRENT (USD/bbl)

BRENT (USD/bbl)

BRENT (USD/bbl)

TPSA vs. BETELES - Bloomberg Europe 500 Telecom Services Index (EUR)

National operator quotations: TPSA, Hungarian Magyar Telekom and Czech SPT (EUR)


Source: Bloomberg

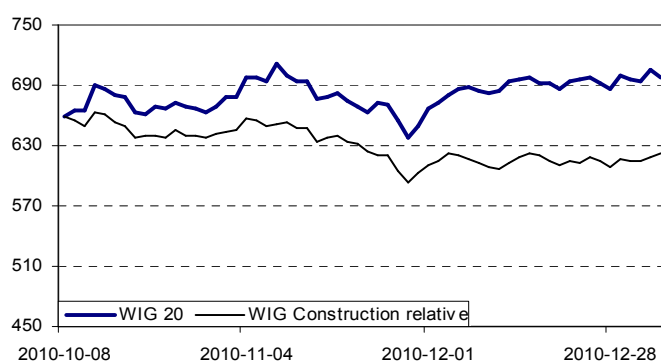
WIG Media index vs. WIG 20 index (EUR)



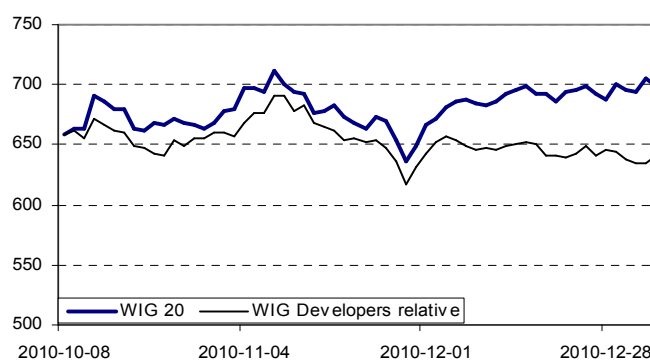
WIG IT index vs. MSCI



WIG Construction index vs. WIG 20 index (EUR)



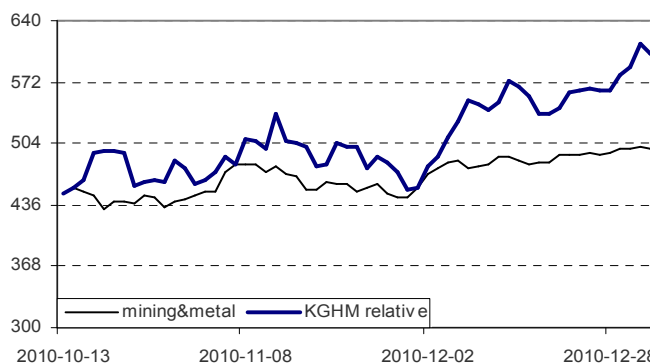
WIG Developers index vs. WIG 20 index (EUR)



Copper price on LME



KGHM vs. mining&metal sector index (USD)



Source: Bloomberg



Michał Marczak tel. (+48 22) 697 47 38
Managing Director
Head of Research
michal.marczak@dibre.com.pl
Strategy, Telco, Mining, Metals, Media

Research Department:

Kamil Kliszcz tel. (+48 22) 697 47 06
kamil.kliszcz@dibre.com.pl
Fuels, Chemicals, Energy

Piotr Grzybowski tel. (+48 22) 697 47 17
piotr.grzybowski@dibre.com.pl
IT, Media

Maciej Stokłosa tel. (+48 22) 697 47 41
maciej.stoklosa@dibre.com.pl
Construction, Real-Estate Developers

Jakub Szkopek tel. (+48 22) 697 47 40
jakub.szkopek@dibre.com.pl
Manufacturers

Iza Rokicka tel. (+48 22) 697 47 37
iza.rokicka@dibre.com.pl
Banks

Gabriela Borowska tel. (+48 22) 697 47 36
gabriela.borowska@dibre.com.pl
Retail

Sales and Trading:

Piotr Dudziński tel. (+48 22) 697 48 22
Director
piotr.dudzinski@dibre.com.pl

Marzena Łempicka-Wiliń tel. (+48 22) 697 48 95
Deputy Director
marzena.lempicka@dibre.com.pl

Traders:

Emil Onyszczyk tel. (+48 22) 697 49 63
emil.onyszczyk@dibre.com.pl

Grzegorz Stępień tel. (+48 22) 697 48 62
grzegorz.stepien@dibre.com.pl

Michał Jakubowski tel. (+48 22) 697 47 44
michal.jakubowski@dibre.com.pl

Tomasz Jakubiec tel. (+48 22) 697 47 31
tomasz.jakubiec@dibre.com.pl

Grzegorz Strublewski tel. (+48 22) 697 48 76
grzegorz.strublewski@dibre.com.pl

Michał Stępkowski tel. (+48 22) 697 48 25
michal.stepkowski@dibre.com.pl

Foreign Markets Unit:

Adam Prokop tel. (+48 22) 697 48 46
Foreign Markets Manager
adam.prokop@dibre.com.pl

Michał Roźmiej tel. (+48 22) 697 48 64
michal.rozmiej@dibre.com.pl

Jakub Słotkiewicz tel. (+48 22) 697 48 64
jakub.slotkiewicz@dibre.com.pl

Jacek Wrześniewski tel. (+48 22) 697 49 85
jacek.wrzesniewski@dibre.com.pl

"Private Broker"

Jarosław Banasiak tel. (+48 22) 697 48 70
Director, Active Sales
jaroslaw.banasiak@dibre.com.pl

Jacek Szczepański tel. (+48 22) 697 48 26
Director of Sales
jacek.szczepanski@dibre.com.pl

Dom Inwestycyjny
BRE Banku S.A.
ul. Wspólna 47/49
00-950 Warszawa
www.dibre.com.pl

List of abbreviations and ratios contained in the report.

EV – net debt + market value (EV – economic value)

EBIT – Earnings Before Interest and Taxes

EBITDA – EBIT + Depreciation and Amortisation

PBA – Profit on Banking Activity

P/CE – price to earnings with amortisation

MC/S – market capitalisation to sales

EBIT/EV – operating profit to economic value

P/E – (Price/Earnings) – price divided by annual net profit per share

ROE – (Return on Equity) – annual net profit divided by average equity

P/BV – (Price/Book Value) – price divided by book value per share

Net debt – credits + debt papers + interest bearing loans – cash and cash equivalents

EBITDA margin – EBITDA/Sales

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BUY – we expect that the rate of return from an investment will be at least 15%

ACCUMULATE – we expect that the rate of return from an investment will range from 5% to 15%

HOLD – we expect that the rate of return from an investment will range from -5% to +5%

REDUCE – we expect that the rate of return from an investment will range from -5% to -15%

SELL – we expect that an investment will bear a loss greater than 15%

Recommendations are updated at least once every nine months.

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